

AGREEMENT

Between

TAMPA-HILLSBOROUGH COUNTY EXPRESSWAY AUTHORITY

And

CORCORAN PARTNERS

For

GOVERNMENT RELATIONS AND LOBBYIST SERVICES

CONTRACT NO. G-01720_CP

THIS AGREEMENT for government relations and lobbyist services (the "Agreement") is made and entered into as of the 1st day of January, 2021 (the "Effective Date"), by and between the **TAMPA-HILLSBOROUGH COUNTY EXPRESSWAY AUTHORITY**, a public body corporate and politic and an agency of the State of Florida, organized and existing under the Laws of Florida (the "Authority"), whose address is 1104 East Twiggs Street, Suite 300, Tampa, Florida 33602, and **CORCORAN PARTNERS** (the "Consultant"), a corporation duly existing under the laws of the State of Florida, whose address is 19401 Shumard Oak Drive, Land O'Lakes, Florida 34638.

WHEREAS, the Authority is created and established to construct, reconstruct, improve, extend, repair, maintain, and operate the "Expressway System," pursuant to Part IV, Chapter 348, Florida Statutes; and

WHEREAS, pursuant to Section 348.54, Florida Statutes, the Authority has been granted the power to make contracts of every name and nature and to execute all instruments necessary or convenient for the conduct of its business and for carrying out the purposes of the Authority; and

WHEREAS, in response to the Authority's competitive solicitation process known as a Request for Proposal ("RFP") for Government Relations and Lobbyist Services, RFP G-01720, the Consultant submitted its response on November 03, 2020, (the "Proposal"); and

WHEREAS, the Authority has identified the Consultant as a qualified provider for government relations and lobbyist services and requested the Consultant to perform such services as more particularly described in the scope of services (the "Scope of Services") as contained in Exhibit "A" herein and attached hereto; and

WHEREAS, the Authority agrees to compensate the Consultant for the services as authorized and described in the Consultant's Fee Schedule as contained in Exhibit "B."

NOW, THEREFORE, in consideration of the mutual covenants herein made and the benefits to accrue to the parties, and for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. **RECITALS.**

The above recitals are true and correct and are incorporated herein by this reference.

2. **SERVICES AND PERFORMANCE.**

2.01 The Authority hereby retains the Consultant pursuant to the terms set forth in this Agreement to perform the Scope of Services as described in Exhibit "A."

2.02 Before making any additions or deletions to the Scope of Services described in this Agreement, as contained in Exhibit "A," that are essential to the completion of the Scope of Services and which require additional compensation, the parties shall negotiate any changes or revisions to such services and any necessary cost changes and shall enter into a supplemental written agreement providing for such modifications and the compensation to be paid therefore. Such supplemental agreement(s) may also be described on a Purchase Order, a sample form of which is attached hereto as Exhibit "C" (the "Purchase Order Form"). Any such agreement(s) that exceed the approved services initial budget are subject to the approval of the Authority's governing Board for an amendment to the Agreement. Upon execution, any such supplemental agreement(s) and/or amendments will be as described in Purchase Orders and shall be attached hereto and incorporated herein by reference.

2.03 The Consultant's Proposal submitted for the services was evaluated, in part, based upon the proposal of the Consultant's organization and upon the proposal of key personnel presented in the Proposal. The Consultant agrees and acknowledges that it will provide the full complement of staff required to perform the Scope of Services, including the specific individuals named in its Proposal. The specific key personnel named in the Consultant's Proposal shall remain assigned for the duration of the engagement under this Agreement, unless otherwise agreed to in writing by the Authority.

2.04 In the event the Consultant proposes to substitute any of the key personnel, the individual(s) proposed as substitute(s) must demonstrate equal or superior experience as required to successfully perform such duties. The Authority shall have the sole right to determine whether key personnel proposed as substitutes are acceptable and qualified to perform the services.

2.05 The Consultant's Proposal submitted for the Scope of Services designated from its staff a qualified "Team Lead" having at least 5 years of experience in performing and/or administering similar types of work to the services described in the Scope of Services. The "Team Lead" shall be the single point of contact as liaison with the Authority and administering the Agreement for the Consultant. The "Team Lead" shall be the responsible person in charge of coordinating day to day work activities on task assignments, preparing the itemized Purchase Order estimates, schedules, payment applications, directing the Consultant's work forces, reports, day to day administrative matters, coordinating the Small Business Enterprise (SBE) policy to achieve the established goals and other related items necessary to fulfill the requirements of the Agreement.

2.06 The Consultant shall function as an extension of the Authority's staff by providing qualified technical and professional personnel to perform the services assigned under the terms of this Agreement. The Consultant shall be expected to operate without extensive oversight and direction and to represent, advance, and further the interests of the Authority throughout all aspects and phases of the engagement to provide any of the Scope of Services.

2.07 The Consultant shall perform the Scope of Services to the reasonable satisfaction of the Authority. All questions, difficulties, and disputes of any nature whatsoever that may arise under or by reason of this Agreement regarding the execution and fulfillment of the Scope of Services or the character, quality, amount, or value thereof, which cannot be settled by mutual agreement of the parties shall be first attempted to be resolved by non-binding mediation, then settled by recourse to litigation under Florida Law, subject to the additional provisions of Sections 9 through 11 of this Agreement.

2.08 The services of the Consultant have been and will be rendered as an independent contractor and not as an employee. In this regard, the Consultant shall not be deemed as an employee of the Authority for purposes of any tax or contribution levied by the Federal Social Security Act or any corresponding state law with respect to employment or compensation for employment, and the Consultant shall file all tax forms required of an independent contractor.

2.09 The Authority will be entitled at all times to be advised, at its request, as to the status of work being done by the Consultant and of the details thereof.

2.10 The Consultant agrees to provide project schedules and progress reports in a format acceptable to the Authority at intervals established by the Authority. The Authority shall meet with the Consultant's key personnel to plan for performance of work activities and staffing levels to be provided by the Consultant. The closest collaboration and cooperation shall be maintained by the Consultant with authorized representatives of the Authority, or of other agencies and organizations designated by the Authority.

3. **TERM.**

3.01 Subject to the termination provisions set forth herein, this Agreement shall begin upon the Effective Date and shall continue in effect for a period of a **three year term** with the option to renew up to two (2) additional one (1) year terms as needed. The renewal option, if exercised, will be in a form of an amendment to this Agreement.

3.02 In the event it becomes impracticable or impossible for the Consultant to complete the expected Scope of Services within the term of this Agreement due to delays on the part of the Authority or circumstances beyond the control of the Consultant, the Agreement may be extended. An extension of the Agreement must be in writing. In the event there are delays caused by the Authority in approval of any of the materials submitted by the Consultant or if there are delays occasioned by circumstances beyond the control and without fault or negligence of the Consultant which delay the scheduled services completion date, the Authority may grant an extension of time equal to the aforementioned services schedule delay, as a minimum by issuance of a time extension letter.

3.03 It will be the responsibility of the Consultant to check at all times that sufficient time remains in the services schedule within which to complete the Scope of Services. In the event there have been delays which would affect the services completion date, the Consultant will submit a written request to the Authority which identifies the reason(s) for the delay, the amount of time related to each reason and specific indication as to whether or not the delays were concurrent with one another. The Authority will review the request and make a determination as to granting all or part of the requested extension.

3.04 In the event time for performance of the scheduled services expires and the Consultant has not requested, or if the Authority has denied, an extension of the services schedule completion date; partial progress payments will be stopped on the date time expires. No payment shall be made for work performed after the services schedule completion date until a time extension is granted or all work has been completed and accepted by the Authority if the Agreement term has not expired.

4. **COMPENSATION AND PAYMENT.**

4.01 The Authority agrees to compensate the Consultant for services performed under this Agreement, as described in the Scope of Services as contained in Exhibit "A" and Fee Schedule as described in Exhibit "B."

4.02 The Consultant shall submit one (1) original of its monthly invoice in a form acceptable to the Authority no more than thirty (30) calendar days after the end of the month. Such invoice shall include (a) a breakdown of authorized services and (b) information with respect to the Consultant's utilization of SBE subconsultants. Invoices based on services provided must be submitted to the Authority in detail sufficient for a proper pre-audit and post-audit thereof.

4.03 The Consultant shall pay all subconsultants their proportionate share of payments received from the Authority within thirty (30) days after receipt of such payment.

4.04 When reimbursement is sought for pre-authorized travel expenses, such invoices shall be submitted and paid within the guidelines of Section 112.061, Florida Statutes.

4.05 Records of costs (the "Records") incurred under the terms of this Agreement will be maintained by the Consultant for the entire term of the Agreement and for a period of three (3) years after the later of (a) final acceptance of a fulfillment of the Scope of Services by the Authority; (b) the end of the term of the Agreement; or (c) until all claims (if any) regarding the Agreement are resolved. Final acceptance is defined as when a service has been satisfactorily completed, as determined by the Authority, and at which time the Consultant shall be given written notice of final acceptance. Incomplete or incorrect entries in such Records shall be grounds for disallowance by the Authority of any fees, expenses, or costs based upon such entries. The Records of costs incurred shall include the Consultant's general accounting records and project records, together with supporting documents of the Consultant and all subconsultants performing Services under the Agreement, and all other records of the Consultant and subconsultants that are considered necessary by the Authority for a proper audit.

4.06 If a payment is not made to the Consultant within forty (40) days of receipt of an approved invoice, a separate interest penalty at a rate established pursuant to Section 218.74, Florida Statutes, will be due and payable to the Consultant. Invoices that are returned to the Consultant because of preparation errors or uncompleted services not in compliance with the terms herein, will result in a delay in the payment and are not subject to the 40-day payment provision.

4.07 Within ten (10) working days of receipt of an invoice, the Authority shall notify the Consultant if such invoice is unacceptable. The Authority reserves the right to withhold payment for services not completed, or services not completed in accordance with the terms herein, or services that are deemed inadequate or untimely by the Authority. Any payment withheld will be released and paid to the Consultant within a reasonable time when the services are subsequently satisfactorily performed.

4.08 Effect of Payments. No payment by the Authority shall relieve the Consultant of its obligation to timely deliver the services required under this Agreement. If after approving or paying for any service, product, or deliverable, the Authority determines that said service, product or deliverable does not satisfy the requirements of this Agreement, the Authority may reject same and, if the Consultant fails to correct or cure the same within a reasonable period of time and at no additional cost to the Authority, the Consultant shall return any compensation received therefore. No compensation shall be made for revisions to the Consultant's or subconsultant services or deliverables required due in any way to the error, omission, or fault of the Consultant, its employees, agents, or subconsultants. In addition to all other rights provided in this Agreement, the Authority shall have the

right to set off any amounts owed by the Consultant pursuant to the terms of this Agreement upon providing the Consultant prior written notice thereof.

4.09 For this purpose, the end of the Agreement is the date of final billing or acceptance of the completion of the Scope of Services by the Authority, whichever is later.

5. INDEMNITY.

5.01 The Consultant will indemnify, save, and hold harmless the Authority, its members, officers, agents, representatives, and employees from any claim, loss, suit, action, demand, liability, damage, cost, charge, and expense, including but not limited to reasonable attorneys' and paralegal fees (at trial and on appeal), to the extent caused by any negligent act, error, omission, recklessness, or intentional misconduct by the Consultant, its agents, employees, or subconsultants during the performance of the services under this Agreement. The Consultant, its agents, employees or subconsultants shall not be liable under this paragraph for any claim, loss, damage, cost, charge, or expense arising out of any act, error, omission, or negligent act by the Authority or any of its officers, agents, or employees during the performance of this Agreement.

5.02 If either party receives a notice of claim for damages that may have been caused by the Consultant in the performance of the services required of the Consultant under this Agreement, such party shall promptly evaluate the claim and report its findings to each other. The Authority and the Consultant will evaluate the claim and report their findings to each other within seven (7) working days from the date the last party received notice of such claim. The Authority's failure to notify the Consultant of a claim within seven (7) working days will not release the Consultant from any of the requirements of this section upon subsequent notification by the Authority to the Consultant of the claim.

5.03 The parties agree that one percent (1%) of the total compensation to the Consultant for performance of the services required under this Agreement is the specific consideration from the Authority to the Consultant for the Consultant's indemnity agreement.

6. INSURANCE.

6.01 The Consultant shall not commence any services until insurance of the types listed in the "Insurance, Requirements, Coverages, and Limits," as set forth in Exhibit "D," to this Agreement have been obtained by the Consultant (the "Certificates of Insurance") and provided to the Authority. Such insurance shall be maintained in full force and effect during the term of this Agreement or for a longer term as may be otherwise provided hereunder. All insurance shall be provided through companies authorized to do business in the State of Florida and considered acceptable to the Authority. All insurance coverages required of the Consultant shall be primary over any insurance or self-insurance program carried by the Authority. The Authority's approval or disapproval of the Consultant's

insurance shall not release the Consultant and subconsultants of their respective obligations to exercise due care in the performance of their duties.

6.02 The Certificate of Insurance shall include the following statement: "The policy(ies) will not be cancelled or materially changed during the period of coverages without at least thirty (30) days prior written notice" addressed to the Authority, Attention: Contracts Department, 1104 East Twiggs Street, Suite 300, Tampa, Florida 33602 or such other address as may hereafter be specified.

7. TERMINATION AND DEFAULT.

7.01 The Authority may terminate this Agreement unilaterally in whole or in part at any time the Authority deems it in its interest to effectuate such termination by providing thirty (30) days written notice of such intention. The Authority also reserves the right, with or without cause, to terminate any one or any combination of the Scope of Services to be rendered by the Consultant without terminating the Agreement. Termination of the Agreement by the Authority shall occur as follows:

7.02 **Termination for Cause.** If the Authority determines the performance of the Consultant is not in compliance with the terms herein, the Authority may notify the Consultant of the deficiency with the requirement that the deficiency be corrected within a specified time (the "Corrective Period"), but not less than 10 days. Upon the Consultant's failure to correct the stated deficiency, the Agreement will be terminated at the end of the Corrective Period.

7.03 **Termination Without Cause.** If the Authority opts to terminate the Agreement or portions thereof for no stated reasons, the Authority will notify the Consultant of such termination, with instructions as to the effective date of work stoppage or specify the stage of work at which the Agreement is to be terminated.

7.04 If the Agreement is terminated under these provisions before performance is completed; the Consultant will be paid for the services provided and expenses incurred in compliance with the requirements of this Agreement to the date of termination.

7.05 The Consultant may cancel this Agreement only by mutual consent of both parties.

7.06 Upon termination of the Agreement, whether for cause or convenience, or upon conclusion of the term of the Agreement, the Consultant shall accomplish a complete transition of the work being terminated from the Consultant to any successor or to any replacement provider designated by the Authority, without any interruption of or adverse impact on the work or any other work provided by third parties at no additional cost to the Authority.

8. MISCELLANEOUS PROVISIONS.

8.01 Public Entity Crime Information Statement. The Consultant represents that it is not currently on the convicted vendor list as provided in its Proposal under "Public Entity Crime Information Statement." The Consultant also represents that its subconsultants are not currently on the convicted vendor list, and that it shall notify the Authority immediately if, during this Agreement, it or its subconsultant(s) is placed on said list.

A person or affiliate who has been placed on the said list following a conviction for a public entity crime may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.

8.02 Publicity. No information relative to the existence or the details of the Scope of Services shall be released by the Consultant, either before or after completion of the Scope of Services, for publication, advertising or any commercial purposes without the Authority's prior written consent.

8.03 Public Records. The Consultant and subconsultants shall comply with the provisions of Chapter 119, Florida Statutes, and shall permit public access to all documents, papers, letters, or other material subject to the provisions of Chapter 119, Florida Statutes, made or received in conjunction with this Agreement. Specifically, if the Consultant is acting on behalf of the Authority, the Consultant must:

- (a) Keep and maintain public records that ordinarily and necessarily would be required by the Authority in order to perform the services being performed by the Consultant;
- (b) Provide the public with access to public records on the same terms and conditions that the Authority would provide the records and at a cost that does not exceed the costs provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law.
- (d) Meet all requirements for retaining public records and transfer, at no costs, to the Authority all public records in possession of the Consultant upon termination of the contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the Authority in a format that is compatible with the information technology systems of the Authority.
- (e) **IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF RECORDS AT:**

Debbie Northington, Administrative Services Manager
1104 E. Twiggs Street, Suite
300, Tampa, FL 33602
813-272-6740 ext. 118
Debbie@tampa-xway.com

8.03.1 The Consultant's failure to grant such public access will be grounds for immediate termination of this Agreement by the Authority pursuant to Section 8, Termination and Default.

8.04 **Audit Right.** The Authority shall have the right to audit the books, records, and accounts of the Consultant that are related to the Scope of Services. The Consultant shall keep such books, records, and accounts as may be necessary in order to record complete and correct entries related to the services to the Authority.

8.05 **Record Retention.** The Consultant and its subconsultants shall make available records, at reasonable times for examination and audit by the Authority, financial records, supporting documents, statistical records, and any other documents including books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form, and other supporting evidence to satisfy contract negotiation, administration, and audit requirements of the Authority and/or the governmental agencies providing grant funds pertinent to this Agreement for the required retention period of the Florida Public Records Act (Chapter 119, Florida Statutes), if applicable, or, if the Florida Public Records Act is not applicable, for a period of three years from completion of the Services.

8.05.1 If any audit has been initiated and audit findings have not been resolved at the end of the retention period or three (3) years, whichever is longer, the books, records, and accounts shall be retained until resolution of the audit findings. If the Florida Public Records Act is determined by the Authority to be applicable to the Consultant's records, the Consultant shall comply with all requirements thereof; however, no confidentiality or non-disclosure requirement of either federal or state law shall be violated by the Consultant. Any incomplete or incorrect entry in such books, records, and accounts shall be a basis for the Authority's disallowance and recovery of any payment upon such entry.

8.06 **Subconsultants.** The Consultant shall maintain an adequate and competent staff for the purpose of performing the Scope of Services hereunder. The Consultant may associate and utilize specialists for the purpose of rendering its services hereunder, without additional costs to the Authority, other than those costs negotiated within the limits and terms of this Agreement. The Consultant shall require each authorized subconsultant or subconsultants to adhere to the provisions of this Agreement. The Consultant shall make the payment of all just claims for materials, supplies, tools or labor and other just claims against it or any subconsultant in connection with this Agreement.

8.07 **Unauthorized Aliens.** The Authority will consider the employment by the Consultant or its subconsultants of unauthorized aliens a violation of Section 274A(e) of the Immigration and Nationality Act. Such violation will be cause for unilateral cancellation of this Agreement, by the Authority, if the Consultant knowingly employs unauthorized aliens.

8.08 Nondiscrimination, Equal Employment Opportunity, and Americans with Disabilities Act. During the performance of the services under this Agreement, the Consultant agrees that it will comply with all federal, state, and local laws and ordinances applicable to the services or payment for the services thereof, and will not discriminate against any employee or applicant for employment because of race, age, creed, color, gender, national origin, or disability.

8.08.1 The Consultant agrees that it will comply with all federal, state and local laws and ordinances applicable to the services or payment for the services thereof and will not unlawfully discriminate against any person in its operation and activities in its use or expenditure of the funds or any portion of the funds provided by this Agreement and shall affirmatively comply with all applicable provisions of the American with Disabilities Act (ADA) in the course of providing any services funded in whole or in part by the Authority, including Titles I and II of the ADA (regarding nondiscrimination on the basis of disability), and all applicable regulations, guidelines, and standards.

8.09 E-Verify. The Consultant shall utilize the U.S. Department of Homeland Security's E-Verify System (www.uscis.gov) in accordance with the terms governing use of the system to confirm the employment eligibility of:

- (a) All persons employed by the Consultant during the term of the Agreement to perform employment duties within Florida; and
- (b) All persons, including subconsultants, assigned by the Consultant to perform work pursuant to this Agreement with the Authority.

8.09.1 The Consultant shall provide proof of registration in the E-Verify system to the Authority upon execution of this Agreement. Documentation evidencing the Consultant's registration in the E-Verify system shall be incorporated herein and made a part of the Agreement.

8.10 Drug-Free Workplace. The Consultant agrees and certifies that it either has or that it will establish a drug-free work place.

8.11 SBE Policy. The Consultant agrees to enhance contracting opportunities for Small Business Enterprises, as defined in the Authority's SBE Policy and incorporated herein by reference. The Consultant agrees to comply with the Authority's SBE Policy in its efforts to achieve its anticipated level of SBE participation, as proposed in its Proposal, as appropriate.

8.11.1 In the event the Consultant is found to be in non-compliance with the Authority's SBE Policy, or fails to perform good faith efforts to include SBE Firms on the project to meet or exceed the Consultant's commitment as submitted with its Proposals, Anticipated SBE Participation Statement, as appropriate, the Authority may impose sanctions against the Consultant including, but not limited to:

- (a) Withholding payments to the Consultant under the Agreement until the Consultant remedies the “Anticipated SBE Participation Statement” deficiency;
- (b) Termination of the Agreement;
- (c) Barring of the Consultant from bidding on future Authority projects.

8.11.2 The Consultant understands that it is the responsibility of the Authority to monitor Consultant's compliance with the SBE Policy. In that regard, the Consultant agrees to furnish to the Authority monthly reports, using forms and/or formats acceptable to the Authority, on the progress of its SBE participation.

8.12 **Entire Agreement.** This Agreement embodies the whole agreement of the parties. There are no promises, terms, conditions, or obligations other than those contained herein and this Agreement shall supersede all previous communications, representations, or agreements, either verbal or written, between the parties hereto.

8.13 **Severability.** It is understood and agreed by the parties hereto that if any part, term, or provision of this Agreement is by the courts held to be illegal or in conflict with any law of the State of Florida, the validity of the remaining portions or provisions of this Agreement shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if this Agreement did not contain the particular part, term, or provision held to be invalid.

8.14 **Assignment:** The Consultant shall not assign, or transfer any performance of services or obligation under this Agreement without the prior written consent of the Authority.

8.15 **Successors and Assigns.** The Authority and the Consultant bind themselves, their successors, assigns, executors, administrators and other legal representatives to the other party hereto and to successors, assigns, executors, administrators and other legal representatives of such other party in respect to all terms and conditions of this Agreement.

8.16 **Contingency Fee.** The Consultant represents that it has not employed or retained any consultant or person, other than a bona fide employee working solely for the Consultant, to solicit or secure this Agreement and that it has not paid or agreed to pay any person, consultant, corporation, individual, or firm, other than a bona fide employee working solely for the Consultant, any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this Agreement. For a breach or violation of this provision, the Authority shall have the right to terminate this Agreement without liability at its discretion, or to deduct from the Agreement price or otherwise recover the full amount of such fee, commission, percentage, gift, or consideration.

8.17 **Waiver of Breach and Materiality.** Failure by the Authority to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement. A waiver of any breach of a provision of this Agreement shall not be deemed a waiver of any other subsequent breach and shall not be construed to be a modification of the terms of this Agreement.

8.18 **Scrutinized Companies:** In executing this Agreement, the Consultant certifies that it is not listed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List created pursuant to Section 215.473, Florida Statutes, or engaged in business operations in Cuba or Syria.

8.18.1 Pursuant to Section 287.135(5), Florida Statutes, the Consultant agrees that the Authority may immediately terminate this Agreement for cause if the Consultant is found to have submitted a false certification or if the Consultant is placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List created pursuant to Section 215.473 Florida Statutes, or becomes engaged in business operations in Cuba or Syria during the term of this Agreement.

8.19 **Venue.** The parties agree that venue lies in Hillsborough County, Florida, for any action brought under the terms of, or to enforce, this Agreement; and the Consultant hereby waives any and all privileges and rights it may have under Chapter 47, Florida Statutes, relating to venue, as it now exists or may hereafter be amended, and any and all such privileges and rights it may have under any other statute, rule or case law, including, but not limited to those grounded on convenience.

8.20 **Governing Law.** This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted to the jurisdiction of the state courts of the Judicial Circuit of Hillsborough County, Florida, the venue situs, and shall be governed by the laws of the State of Florida.

8.21 **Counterparts.** This Agreement may be executed in several counterparts and each counterpart shall constitute an original of this Agreement.

8.22 **Truth-in-Negotiation.** Signature of this Agreement by the Consultant shall act as the execution of a truth- in-negotiation certificate stating that wage rates and other factual unit costs supporting the compensation of this Agreement are accurate, complete, and current as of the date of this Agreement. The original Agreement price and any additions thereto shall be adjusted to exclude any significant sums, by which the Authority determines the Agreement price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such Agreement adjustments shall be made within one (1) year following the end of this Agreement.

9. **WAIVER OF JURY TRIAL AGREEMENT.**

9.01 Each party, by the execution hereof, knowingly, voluntarily and intentionally waive, for themselves and their respective successors and assigns, (including subconsultants and joint venture parties) any right which any one

of them may have to a trial by jury in respect to any litigation, action, suit or proceeding (whether at law or in equity) based on this agreement and any amendment or addition to the agreement, or any course of conduct, course of dealing (whether oral or written) or actions of any party or their respective officers, principals, partners, employees, agents or representatives in connection with the agreement, whether arising in contract, tort or otherwise. No party shall seek to consolidate any such litigation, action, suit or proceeding in which a jury trial cannot be or has not been waived with any other action in which a jury trial has been waived. This provision is a material and mutual inducement to enter into this agreement.

9.02 If for any reason the foregoing waiver is declared or found by a court of competent jurisdiction to be invalid, illegal or unenforceable, then the provisions of Section 10 – “Binding Arbitration” below shall govern.

9.03 The Consultant shall provide and require in any agreements with subconsultants and material suppliers for this provision to be included in whole as it appears in this contract. Further, notwithstanding the requirement of the preceding sentence, the waiver of jury trial set forth in this section shall be deemed incorporated into any and all agreements between the Consultant and subconsultants and/or material suppliers for the provision of the services or materials under this agreement.

10. BINDING ARBITRATION (IF WAIVER OF JURY TRIAL IS UNENFORCEABLE).

10.01 If the provisions of Section 9 - "Waiver of Jury Trial," are found to be unenforceable, all claims, disputes and controversies between the Authority and the Consultant shall be decided and resolved by binding arbitration. The arbitration shall occur in Tampa, Florida, and shall be conducted by a three (3) member panel. For arbitration of claims between the Authority and the Consultant arising out of or in any way related to a claim of the Consultant(s) against the Authority, the Consultant agrees to resolve those claims pursuant to the Arbitration provisions of the Authority's agreement with the applicable Consultant(s), which the Consultant has familiarized itself with and adopts herein by this reference. For arbitration of claims between the Authority and the Consultant, not arising out of or in any way related to a claim of the Consultant(s) against the Authority, the Consultant shall pick one arbitrator who is not an employee of or doing business with the Consultant. The Authority shall pick one arbitrator who is not an employee of or doing business with the Authority. The two selected arbitrators shall select the third arbitrator with concurrence of the Parties, unless additional parties are involved in the arbitration through consolidation or joinder and obtain authorization from the Authority and the Consultant to select a representative arbitrator. In that event, the parties shall arrive at a reasonable method for selecting the arbitrators.

11. PROCEDURE FOR BINDING ARBITRATION.

11.01 Notice of the demand for arbitration will be filed in writing with the other party to the Agreement at the addresses set forth in Section 12 – “Notices” herein. Arbitration shall be conducted in accordance with the

Florida Evidence Code. The agreement to arbitrate (and any other agreement or consent to arbitrate entered into in accordance herewith) will be specifically enforceable under the laws of Florida.

11.02 Arbitration shall include by consolidation, joinder or in any other manner any person or entity who is not a party to the contract in circumstances where:

- a) The inclusion of such other person or entity is necessary if complete relief is to be afforded among those who are already parties to the arbitration; and,
- b) Such other person or entity is substantially involved in a question of law or fact which is common to those who are already parties to the arbitration and which will arise in such proceedings; and,
- c) The written consent of the other person or entity sought to be included and of the Authority and the Consultant has been obtained for such inclusion, which consent shall make specific reference to this paragraph.

11.03 In order to assure complete resolution of any claim or controversy, the Consultant shall provide and require (in the agreements with subconsultants and material suppliers) for joinder in such arbitration proceedings, and all dispute resolution procedures set out herein as preconditions to such arbitration.

11.04 Therefore, notwithstanding Section 11.02(c) above, if a claim, dispute or other matter in question between the Authority and the Consultant involves the work of a subconsultant, either the Authority or the Consultant may join such subconsultant as a party to the arbitration. Nothing in this paragraph nor in the provision of such subcontract consenting to joinder shall create any claim, right or cause of action in favor of subconsultant or supplier, and against the Authority, the Consultant, or any of their subconsultants that does not otherwise exist.

11.05 In connection with the arbitration proceeding all participants shall be afforded pre-hearing discovery in accordance with the rules of evidence of the Florida Evidence Code. The time frames and requirements of the Florida Evidence Code may be shortened or modified by the arbitration panel at their discretion or on motion by a party if acceptable to the arbitration panel or by agreement between the parties.

12. NOTICES.

12.01 All notices or other communications regarding this Agreement shall be made in writing and shall be deemed properly delivered to the addressee at the address set forth in this Agreement or such other address as may hereafter be specified in writing by (a) hand delivery, (b) courier service or overnight service, (c) facsimile transmittal, (d) mailing of such notice or (e) by email transmission.

Notices to the Consultant: Matthew Blair, Partner
Corcoran Partners
19401 Shumard Oak Drive
Land O'Lakes, Florida 34638
matt@corcoranpartners.com

Notices to the Authority: Amy Lettelleir, General Counsel
Tampa Hillsborough Expressway Authority
1104 East Twiggs Street, Suite 300
Tampa, Florida 33604
Amy.Lettelleir@tampa-xway.com

13. CAPTIONS.

13.01 Captions contained in this Agreement are inserted only as a matter of convenience and in no way define, extend or describe the scope of this Agreement or the intent of any provision hereof.

14. ATTACHMENTS.

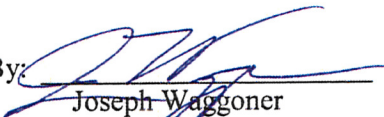
14.01 The documents listed below, hereto after known collectively as the “Contract Documents” are expressly agreed to be incorporated herein by reference, the same as though fully written herein or attached hereto, and made a part of without being limited thereto, this Agreement consists of the following:

- Exhibit "A" Scope of Services
- Exhibit "B" Fee Schedule
- Exhibit "C" Sample Purchase Order Form
- Exhibit "D" Certificate of Insurance

[REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK]

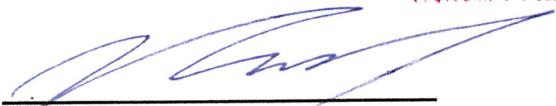
IN WITNESS WHEREOF, the parties have caused this instrument to be signed and witnessed by their respective duly authorized officials all as the dates set forth below.

**TAMPA-HILLSBOROUGH COUNTY
EXPRESSWAY AUTHORITY**

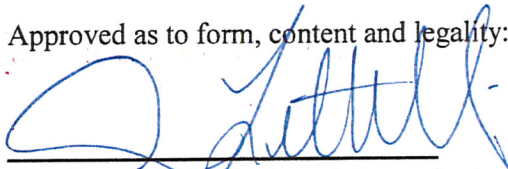
By: 
Joseph Waggoner
Executive Director

Date: 01/01/2021


Approved as to availability of funds:


Jeff Seward, Director of Finance

Approved as to form, content and legality:


Amy Lettelleir, Esq., General Counsel

CORCORAN PARTNERS

By: 
Michael Corcoran
CEO & Principal-in-Charge

Date: 1/8/2021

Witness to the signature of CORCORAN PARTNERS


Signature: 
Printed name: Matthew Blair

Exhibit B ~ Contract G-01720_CP

FEE SCHEDULE

01-05-2021

for

GOVERNMENT RELATIONS & LOBBYIST SERVICES

THEA CONTRACT NO. G-01720_CP

PURPOSE:

This Exhibit defines the limits of compensation to be made to the Consultant for the services set forth in the “Agreement” for Government Relations & Lobbyist Services, between the Tampa-Hillsborough County Expressway Authority, “Authority” and Corcoran Partners, “Consultant” known as THEA Contract Number G-01720.

CONSULTANT:

The Consultant shall be paid an Annual Flat Rate Fee of \$120,000 (one hundred and twenty thousand dollars) for services rendered. The Annual Flat Rate Fee shall be paid in twelve equal monthly payments of \$10,000 (ten thousand dollars) for year one the contract.

Based upon satisfactory performance by the Consultant, the fee structure is as follows:

	Monthly	Annually
Year 1	\$10,000	\$120,000
Year 2	\$10,500	\$126,000
Year 3	\$10,815	\$129,780
Year 4 (Renewal Dependent)	\$11,139	\$133,668
Year 5 (Renewal Dependent)	\$11,474	\$137,688

The Annual Flat Rate Fee shall include all costs associated with performance of the Consultant including out-of-pocket expenses, with the exception of travel. Any travel, per diem, mileage, meals, or lodging expenses which may be reimbursable under the terms of this contract will be paid in accordance with the rates and conditions set forth in Section 112 061, Florida Statutes.

Nothing in this Fee Schedule shall create any contractual relationship between any sub-consultant and Authority or any obligation on the part of Authority to pay or to see to the payment of any monies due any Sub-consultant, except as may be otherwise required by law.

[END OF DOCUMENT]