

GRAY ROBINSON
ATTORNEYS AT LAW

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January 23, 2017

Mr. Greg Donovan
Executive Director
Melbourne Airport Authority
One Air Terminal Parkway, Suite 220
Melbourne, FL 32801-1888

Re: 2017 Lobbying Representation

Dear Mr. Donovan:

Thank you for your confidence in GrayRobinson's representation of Melbourne Airport Authority. Our representation will include providing Executive and Legislative branch lobbying services on airport issues. Our representation under this engagement is solely confined to lobbying services and does not include legal services which may be contracted for separately at your discretion.

The purpose of this letter is to confirm the renewal of our flat fee retainer amount of thirty-one thousand, six hundred and twenty dollars (\$31,620) plus costs, payable in equal \$2,635 monthly installments and to otherwise clarify the general terms and conditions under which GrayRobinson will provide representation.

The Florida Legislature's Joint Legislative Auditing Committee has recently issued guidelines on the application of the Executive and Legislative branch lobbying registrations and reporting of fees and costs. Based upon those guidelines, we will be registering to represent you before the Executive Branch as well as the Legislative Branch. Fees for registration are:

Executive Branch: \$25.00 per principal
Legislative Branch: \$50.00 for one principal and \$20.00 for each additional principal

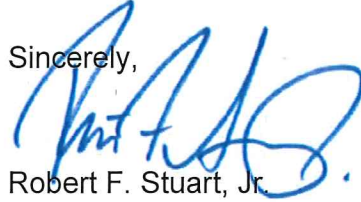
GrayRobinson will report 70% of our fees and reimbursements as Legislative Branch lobbying fees and cost and 30% as Executive Branch lobbying fees and costs. All payments are subject to public disclosure per Florida Statute.

GRAYROBINSON
PROFESSIONAL ASSOCIATION

Mr. Greg Donovan
January 23, 2017
Page 2

If these terms are acceptable to you, please sign this letter below and return it to me at your earliest convenience. We look forward to continuing the relationship with you.

Sincerely,



Robert F. Stuart, Jr.

RFS/ljd

ACCEPTED BY MELBOURNE AIRPORT AUTHORITY

Date: 1/24/17

By: [Signature]

Its EXECUTIVE DIRECTOR