

123 S. Adams Street · Tallahassee, FL 32301 · P.O. Box 10570 · Tallahassee, FL 32302 · (P) 850.671.4401 · (F) 850.671.4402 · www.sostrategy.com

November 27, 2012

Robin C. Johnston Tallahassee Community College Foundation 444 Appleyard Drive Tallahassee, FL 32304

Re: Retainer Agreement with Southern Strategy Group

Dear Mr. Johnston:

Thank you very much for your interest in our firm. We appreciate the opportunity to provide governmental consulting services to Tallahassee Community College Foundation (TCCF). We are committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent TCCF before the executive and legislative branches of government in Florida on issues affecting Tallahassee Community College and its programs and initiatives. Our entire team of more than a dozen lobbyists will be made available to assist TCCF in furtherance of its goals. I will be the primary contact for these services unless you request otherwise.

In exchange for these services, TCCF has agreed to pay our firm \$5,000 per month beginning December 1, 2012. This agreement may be terminated by either party with 30 days' written notice.

I believe the above reflects our understanding. If it does, please sign the two originals of this agreement and return one for our files. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist you in any way.

Sincerely,

Paul Bradshaw

For Tallahassee Community College Foundation

Nov-28-2012

POWERFUL ADVOCACY. COAST TO COAST. BORDER TO BORDER.









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