# Appropriations Project Request - Fiscal Year 2020-21

## For projects meeting the Definition of House Rule 5.14

- 1. Title of Project: Trilogy Network of Care Software Solution for Behavioral Health
- 2. Date of Submission: <u>11/05/2019</u>
- 3. House Member Sponsor: <u>David Santiago</u> Members Copied:

## 4. DETAILS OF AMOUNT REQUESTED:

- a. Has funding been provided in a previous state budget for this activity? <u>Yes</u> If answer to 4a is "No" skip 4b and 4c and proceed to 4d, Col. E
- b. What is the most recent fiscal year the project was funded?  $\underline{2019-20}$
- c. Were the funds provided in the most recent fiscal year subsequently vetoed?  $\underline{\mbox{No}}$
- d. Complete the following Project Request Worksheet to develop your request:

| FY:                   | Input Prior Year Appropriation for this project<br>for FY 2019-20<br>(If appropriated in 2019-20 enter the<br>appropriated amount, even if vetoed.) |                                     |  | Develop New Funds Request<br>for FY 2020-21<br>(Requests for additional RECURRING funds are prohibited.) |                                 |  |
|-----------------------|---|-------------------------------------|--|--|---------------------------------|--|
| Column:               | А   | В                                   | С  | D  | E                               | F  |
| Funds<br>Description: | Prior Year<br>Recurring<br>Funds  | Prior Year<br>Nonrecurring<br>Funds | Total Funds<br>Appropriated<br>(Recurring plus<br>Nonrecurring:<br>column A + column<br>B) | Recurring Base<br>Budget<br>(Will equal non-<br>vetoed amounts<br>provided in Column<br>A)               | Additional Nonrecurring Request | TOTAL Nonrecurring plus<br>Recurring Base Funds<br>(Will equal the amount<br>from the Recurring base in<br>Column D plus the<br>Additional Nonrecurring<br>Request in Column E.) |
| Input<br>Amounts:     |   | 512,650                             | 512,650  |  | 262,650                         | 262,650  |

5. Are funds for this issue requested in a state agency's Legislative Budget Request submitted for FY 2020-21? No

5a. If yes, which state agency?

5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? Department of Children and Families

5c. Has the appropriate state agency for administering the funding, if the request were appropriated, been contacted? Yes

5d. Describe penalties for failing to meet deliverables or performance measures which the agency should provide in its contract to administer the funding if appropriated.

Reduction on the subscription fee is applied if the minimum usage is not met

#### 6. Requester:

- a. Name: <u>Afshin S. Khosravi</u>
- b. Organization: Trilogy Integrated Resources LLC
- c. Email: afshin@trilogyir.com
- d. Phone #: <u>(415)458-5900</u>
- 7. Contact for questions about specific technical or financial details about the project:
  - a. Name: <u>Afshin S. Khosravi</u>
  - b. Organization: Trilogy Integrated Resources LLC
  - c. Email: afshin@trilogyir.com
  - d. Phone #: <u>(415)458-5900</u>
- 8. Is there a registered lobbyist working to secure funding for this project?
  - a. Name: <u>Heather Turnbull</u>
  - b. Firm: Rubin Turnbull & Associates
  - c. Email: heather@rubinturnbull.com
  - d. Phone #: (850)681-9111
- 9. Organization or Name of entity receiving funds:
  - a. Name: Trilogy Integrated Resources LLC
  - b. County (County where funds are to be expended): <u>Statewide</u>
  - c. Service Area (Counties being served by the service(s) provided with funding): <u>Statewide</u>
- 10. What type of organization is the entity that will receive the funds? (Select one)
  - For Profit
  - O Non Profit 501(c) (3)
  - O Non Profit 501(c) (4)
  - O Local Government
  - O University or College
  - O Other (Please describe)

### 11. What is the specific purpose or goal that will be achieved by the funds being requested?

Funding would be appropriated to the Florida Department of Children and Families for the required maintenance of Trilogy's Network of Care for Behavioral Health allowing for continued access to the Network of Care (NOC).

12. Provide specific details on how funds will be spent. (Select all that apply)

| Tovice specific details of now runds will be sperit. (Select a |   |  |
|--|---|--|
| Spending Category  | Description   | Nonrecurring<br>(Should equal 4d, Col. E) Enter "0" if<br>request is zero for the category |
| Administrative Costs:  |   |  |
| □a. Executive Director/Project Head Salary and Benefits        |   |  |
| □b. Other Salary and Benefits                                  |   |  |
| □c. Expense/Equipment/Travel/Supplies/Other                    |   |  |
| □d. Consultants/Contracted Services/Study                      |   |  |
| Operational Costs:   |   |  |
| □e. Salaries and Benefits                                      |   |  |
| □f. Expenses/Equipment/Travel/Supplies/Other                   |   |  |
| ☑g. Consultants/Contracted Services/Study                      | Trilogy Network of Care is a software<br>service solution through an annual<br>subscription and maintenance | 262,650  |
| Fixed Capital Construction/Major Renovation:                   |   |  |
| □h. Construction/Renovation/Land/Planning Engineering          |   |  |
| TOTAL  |   | 262,650  |

13. For the Fixed Capital Costs requested with this issue (In Question 12, category "h. Fixed Capital Outlay" was selected), what type of ownership will the facility be under when complete? (Select one correct option)

**OFor Profit** 

ONon Profit 501(c) (3)

ONon Profit 501(c) (4)

OLocal Government (e.g., police, fire or local government buildings, local roads, etc.)

OState agency owned facility (For example: college or university facility, buildings for public schools, roads in the state transportation system,

## etc.)

OOther (Please describe)

- 14. Is the project request an information technology project? <u>No</u>
- 15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

<u>No</u>

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served? <u>Yes</u>

16a. Please Describe: N/A

- 17. Will the requested funds be used directly for services to citizens? <u>Yes</u>
  - 17a. What are the activities and services that will be provided to meet the purpose of the funds? Funds would be used to continue to subscribe to Network of Care for behavioral health. Trilogy's online service is currently administered through DCF throughout Florida, servicing all of the mental health regions in the state.
  - 17b. Describe the direct services to be provided to the citizens by the funding requested.

Comprehensive database for individuals with mental illness and substance abuse addiction to better inform and educate these individuals about their own health and well-being; including local crisis intervention, emergency care, support, job search and social networking. Quick, easy access to pre-vetted and peer-reviewed info for individuals to make informed choices. User remains anonymous and no cost to access the site, which is also commercial free.

17c. Describe the target population to be served (i.e., "the majority of the funds requested will serve these target populations or groups."). Select all that apply to the target population:

Elderly persons ☑Persons with poor mental health □Persons with poor physical health □Jobless persons Economically disadvantaged persons □At-risk youth □Homeless Developmentally disabled □Physically disabled ☑Drug users (in health services) □Preschool students □Grade school students □High school students □University/college students Currently or formerly incarcerated persons Drug offenders (in criminal Justice) □Victims of crime General (The majority of the funds will benefit no specific group) □Other (Please describe)

17d. How many in the target population are expected to be served?

O< 25 O25-50 O51-100 O101-200 O201-400 O401-800 ⊙>800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select each Benefit/Outcome that applies)

| Benefit or Outcome       | Provide a specific measure of the benefit<br>or outcome | Describe the method for measuring level<br>of benefit |
|--------------------------|---|---|
| □Improve physical health |   |   |

| ☑Improve mental health  | As a community access engagement<br>tool, Trilogy measures its success by<br>the usage of its site and the number<br>of people it directs to local services. | Number of visitor, page view and<br>perhaps most importantly number of<br>agency detail information paged view.<br>These are qualified online referrals. |  |
|---|--|--|--|
| □Enrich cultural experience   |  |  |  |
| □Improve agricultural production/promotion/education                  |  |  |  |
| Improve quality of education  | Network of Care will provide access<br>to educational resources, benefits<br>and information.  | Number of visitor, page view and<br>perhaps most importantly number of<br>agency detail information paged view.<br>These are qualified online referrals. |  |
| □Enhance/preserve/improve environmental or fish and wildlife quality  |  |  |  |
| □Protect the general public from harm (environmental, criminal, etc.) |  |  |  |
| ☑Improve transportation conditions                                    | Network of Care will provide access<br>to all transportation services<br>available.  | Number of visitor, page view and<br>perhaps most importantly number of<br>agency detail information paged view.<br>These are qualified online referrals. |  |
| □Increase or improve economic activity                                |  |  |  |
| □Increase tourism   |  |  |  |
| □Create specific immediate job opportunities                          |  |  |  |
| □Enhance specific individual's economic self sufficiency              |  |  |  |
| □Reduce recidivism  |  |  |  |
| ☑Reduce substance abuse   | The site provides access to all substance abuse and treatment services in Florida.   | Number of visitor, page view and<br>perhaps most importantly number of<br>agency detail information paged view.  |  |

|  | These are qualified online referrals. |
|--|---------------------------------------|
| Divert from Criminal/Juvenile justice system |                                       |
| □Improve wastewater management               |                                       |
| □Improve stormwater management               |                                       |
| □Improve groundwater quality                 |                                       |
| □Improve drinking water quality              |                                       |
| □Improve surface water quality               |                                       |
| □Other (Please describe):                    |                                       |

## 19. Provide the total cost of the project for FY 2020-21 from all sources of funding (Enter "0" if amount is zero):

| Type of Funding   | Amount  | Percent of Total | Are the other sources of<br>funds guaranteed in<br>writing? |
|---|---------|------------------|---|
| 1. Amount Requested from the State in this Appropriations<br>Project Request: | 262,650 | 100.0%           | N/A   |
| 2. Federal:   | 0       | 0.0%             | No  |
| 3. State: (Excluding the requested Total Amount in #4d, Column F)             | 0       | 0.0%             | No  |
| 4. Local:   | 0       | 0.0%             | No  |
| 5. Other:   | 0       | 0.0%             | No  |
| TOTAL   | 262,650 | 100%             |   |

20. Is this a multi-year project requiring funding from the state for more than one year?

<u>Yes</u>

20a. How much state funding would be requested after 2020-21 over the next 5 years?

⊙<1M

O1-3M

O>3-10M

O>10M

20b. How many additional years of state support do you expect to need for this project?

O1 year

O2 years

O3 years

O4 years

 $\odot$ >= 5 years

20c. What is the total project cost for all years including all federal, local, state, and any other funds? Select the single answer which best describes the total project cost. If funds requested are for ongoing services or for recurring activities, select "ongoing activity".

⊙ongoing activity – no total cost

O<1M O1-3M

O>3-10M

O>10M