

Health Innovation Subcommittee

Wednesday, December 6, 2017 1:30 PM – 3:30 PM Mashburn Hall (306 HOB)

Action Packet

Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

Summary:

Health Innovation Subcommittee

Wednesday December 06, 2017 01:30 pm

HB 119 Favorable

Yeas: 12 Nays: 0

HB 283 Favorable

Yeas: 11 Nays: 0

HB 597 Favorable

Yeas: 12 Nays: 0

Health Innovation Subcommittee 12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

Attendance:

	Present	Absent	Excused
MaryLynn Magar (Chair)	X		
John Cortes	Х		
Manny Diaz, Jr.			Х
Nicholas Duran	X		
Jason Fischer	X		
Roy Hardemon	X		
Shawn Harrison	X		
Patrick Henry	X	>	
Bobby Payne	X		
Bob Rommel	X		
Jackie Toledo	X		
Jay Trumbull	Х		
Frank White	Х		
Clay Yarborough	Х		
Totals:	13	0	1

Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

HB 119: Adult Cardiovascular Services

X Favorable

	Yea	Nay	No Vote	Absentee Yea	Absentee Nay
John Cortes	X				
Manny Diaz, Jr.			X		
Nicholas Duran	X				
Jason Fischer	X				
Roy Hardemon	X				9
Shawn Harrison	X				
Patrick Henry	X				
Bobby Payne	X				
Bob Rommel	X				
Jackie Toledo	X	Sec. 19			
Jay Trumbull	X		*		
Frank White	X			-	
Clay Yarborough	X				
MaryLynn Magar (Chair)				X	
	Total Yeas: 12	Total Nays: 0)		

House of Representatives COMMITTEE/SUBCOMMITTEE BILL ACTION WORKSHEET

Committee/Subcommittee: Health Innovation Meeting Date: Place:									aler	
	Vote									*
	Bill	MEMBERS		Т						
Yea	Nay		Yeas	Nays	Yeas	Nays	Yeas	Nays	Yeas	Nays
·		Cortes		-						
		Diaz		-						
i/		Duran		-						
<i>i</i>		Fischer		-						
1		Hardemon		-						
		Harrison	-	-						
		Henry		-						
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i-		Rommel								
1		Toledo								
1		Trumbull								
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Veas	Nave	TOTALS	Veas	Nave	Veas	Nave	Veas	Nave	Veas	Nave

Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)
HB 283 : Cardiac Programs

X Favorable

	Yea	Nay	No Vote	Absentee Yea	Absentee Nay
John Cortes	X				
Manny Diaz, Jr.			X		
Nicholas Duran	X				7.
Jason Fischer	X				
Roy Hardemon	X				
Shawn Harrison	X				
Patrick Henry	X				.0
Bobby Payne	X				
Bob Rommel	X				
Jackie Toledo	X				
Jay Trumbull			X		
Frank White	X			£	
Clay Yarborough	X				
MaryLynn Magar (Chair)				X	
	Total Yeas: 11	Total Nays: 0			

Appearances:

Cardiac Programs
Anderson, Ellen (Lobbyist) - Waive In Support
Community Health Services
Director of Government Relations
106 E. College Ave., Suite 650
Tallahassee FL 32301

Phone: (850) 228-7959

House of Representatives COMMITTEE/SUBCOMMITTEE BILL ACTION WORKSHEET

	COMMITTEE	CDCOMM		, LLL III		. 014122			
Committe	e/Subcommittee: Health Meeting Date: 12/6 Place: 306 Time: 13	Innovation /// HDB		ate Rec	mber: / eived: _ orted: bject:		283 C(16	- Jones	2
Favor	e/Subcommittee Action: orable orable w/ amer orable w/Committee/Subc er Action:		ubstitute		Reco Tem	onsidered	Reconsid I Postpon		
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Yea N	lay	Yeas	Nays	Yeas	Nays	Yeas	Nays	Yeas	Nay
V	Cortes								
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1/	Duran								
	Fischer			4					
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i	Harrison								
	Henry								
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1	Rommel								

Yeas	Nays	TOTALS	Yeas	Nays	Yeas	Nays	Yeas	Nays	Yeas	Nays
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Toledo Trumbull White

Yarborough Magar, Chair

Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

HB 597: Health Care Facility Regulation

X Favorable

	Yea	Nay	No Vote	Absentee Yea	Absentee Nay
John Cortes	X				
Manny Diaz, Jr.			X		
Nicholas Duran	X				
Jason Fischer	X				
Roy Hardemon	X				
Shawn Harrison	X			F	
Patrick Henry	X				
Bobby Payne	X				
Bob Rommel	X			25	
Jackie Toledo	X				
Jay Trumbull	X				
Frank White	X				
Clay Yarborough	X				
MaryLynn Magar (Chair)				X	
	Total Yeas: 12	Total Nays: 0			

House of Representatives COMMITTEE/SUBCOMMITTEE BILL ACTION WORKSHEET

Committee/Subcommittee: Meeting Date: Place: Time: Committee/Subcommittee Action: Favorable Favorable w/ amendments Favorable w/Committee/Subcommittee Subcommittee Subcommitte			D	ate Rec ate Rep	Reta	ined for onsidered porarily avorable	Reconsid	deration		
Final On		MEMBERS								
Yea	Nay	WEMDERS	Yeas	Nays	Yeas	Nays	Yeas	Nays	Yeas	Nays
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		Duran								
8/		Fischer								
-		Hardemon								
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i/		Rommel								
2		Toledo								
4		Trumbull								
4	arminero .	White								
i		Yarborough								
A. C.	ematojinisting)	Magar, Chair								
Yeas	Nays	TOTALS	Yeas	Nays	Yeas	Nays	Yeas	Nays	Yeas	Nays

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Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

Presentation/Workshop/Other Business Appearances:

Medical Marijuana

Borders, Bruce Allen (General Public) - Information Only Standing United as Americans, Borders Farms & Landscaping

Owner

21535 South 441

High Springs FL 32643

Phone: (386) 209-2739

Panel Discussion of Pharmacy Benefits Management

Correia, Brian J. (At Request Of Chair) - Information Only

CVS Health

Vice President for Network Business Services

3815 S. Atlantic Ave.

Daytona Beach Shores FL 32118

Phone: (480) 661-3153

Panel Discussion of Pharmacy Benefits Management

Nye, Mary Alice (State Employee) (At Request Of Chair) - Information Only

OPPAGA

Staff Director

111 W Madison St Suite 312

Tallahassee FL 32399

Phone: (850) 717-0567

Panel Discussion of Pharmacy Benefits Management

McClelland, Scott (At Request Of Chair) - Information Only

Florida Blue

Vice President for Pharmacy Programs

4800 Deerwood Pakrway

Jacksonville FL 32246

Phone: (904) 905-1133

Panel Discussion of Pharmacy Benefits Management

Tolle, Theresa (At Request Of Chair) - Information Only

Independent Pharmacy Owners in Florida and Florida Pharmacy Association

Pharmacist/Owner

Bay Street Pharmacy 7746 Bay Street

Sebastian FL 32958

Phone: (772) 589-2043

Panel Discussion of Pharmacy Benefits Management

Levin, MD, Robert W. (At Request Of Chair) - Information Only

Self

Physician

1831 N. Belcher Rd., Suite D2

Clearwater FL 33765

Phone: (727) 734-6631

Health Innovation Subcommittee

12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

Presentation/Workshop/Other Business Appearances: (continued)

Panel Discussion of Pharmacy Benefits Management
Pandya, Saumil (At Request Of Chair) - Information Only
PhRMA
Senior Director in Policy and Research

950 F. Street, Suite 300 Washington DC 20004

Phone: (202) 835-3586

Pharmacy Benefit Management

McDonald, Preston (General Public) - Information Only myself and other practicing community pharmacist Licensed Pharmacist 5740 Westmont Road Milton FL 32583 Phone: (850) 982-9087

Thorie: (636) 362 3667

Pharmacy Benefits Management

Bell, Douglas (Lobbyist) - Information Only The AIDS Institute, Inc. 119 S. Monroe St. Tallahassee FL 32301

Phone: (850) 205-9000

Pharmacy Benefits Management

Fosie, Dr. Kwame (General Public) - Information Only Sunshine Pharmacy Pharmacist 120 Carter Blvd., #6 Polk City FL 33868 Phone: (863) 874-4835

Pharmacy Benefits Management

Woods, Scott (Lobbyist) - Information Only Pharmaceutical Care Management Association Senior Director, State Affairs 325 7th Street NW 9th Floor Washington DC 20004 Phone: (423) 316-5376

Pharmacy Benefits Management

Butterfield, Dawn (General Public) - Information Only Self Pharmacy Owner/Manager, West Cocoa Pharmacy 2711 Clearlake Rd., #C-10

Cocoa FL 32926

Phone: (321) 305-6909

Health Innovation Subcommittee 12/6/2017 1:30PM

Location: Mashburn Hall (306 HOB)

Presentation/Workshop/Other Business Appearances: (continued)

Pharmacy Benefits Management
Wright, James (General Public) - Information Only
Self
Pharmacy Owner
1108 Lake Drive

Phone: (321) 806-3951

Phone: (954) 776-1521

Cocoa FL 32922

Pharmacy Benefits Management
Lakhani, Aneesh (General Public) - Information Only
Self
Pharmacy Owner
760 Tulip Circle
Weston FL 33327



	Bill Amendment Bill/PCS/PCB Number: 283 Amendment Number:
Name: Ellen Anderson	
Representing: Community Heal-	In Systems Relations
Title: Director of Goit	Relations
Address: 106 E College	Ave, Suite 650
City: Tallahassee	State/Zip:
Phone Number:	Meeting Date: 12/6/17
Committee/Subcommittee: Health	7 Invovation
Presentation/Workshop Topic:	
Registered Lobbyist: YE	s 🕅 no 🗆
State Employee: YE	
I wish to speak	
Appearing in response to an inquiry for information	on made by member, committee, or staff
Appearing in response to subpoena	
Appearing at the written request of the chair	
Judge or elected officer appearing in official capac	city
Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate you	ur position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponen	t Info only
Amendment: Proponent Opponen	t Info only I buffer



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	Bill Amendment
	Bill/PCS/PCB Number:
	*
	Amendment Number:
Name: Mary Mic Nye	
Title: Staff Director	
Address: W. Madisn	St.
City: Tallahassu	State/Zip:
Phone Number: <u>7-0567</u>	Meeting Date: /۵/6/17
Committee/Subcommittee: Health I	nnovation
Presentation/Workshop Topic:	
Registered Lobbyist: YES	NO
State Employee: YES	NO NO
I wish to speak	
Appearing in response to an inquiry for information	n made by member, committee, or staff
Appearing in response to subpoena	
Appearing at the written request of the chair	
Judge or elected officer appearing in official capacit	ty
Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



Please fill out the <u>entire</u> form and submit <u>both</u> copies to the Committee Administrative Assistant at the meeting.

Bill Amendment Bill/PCS/PCB Number: Amendment Number:
Name: BRIAN J. CORREIA
Representing: CUS HEALTH
Title: VICE PRESIDENT
Address: 3815 S. ATLANTIC AVE
City: DAYTONA Beach Shores State/Zip: PL 32118
Phone Number: 480 - 661 - 3153 Meeting Date: 12/6/2017
Committee/Subcommittee: HBALTH INNOVATIONS
Presentation/Workshop Topic: PBMS
Registered Lobbyist: YES NO State Employee: YES NO
I wish to speak Appearing in response to an inquiry for information made by member, committee, or staff Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacity Lobbyist Appearance form submitted online
(If you are testifying on an amendment, please also indicate your position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent Info only
Amendment: Proponent Opponent Info only



	Bill Amendment Bill/PCS/PCB Number: Amendment Number:					
Name: Scott Mcclelland.						
Representing: Florida Blue						
Title: <u>VP Pharmay Programs</u>						
Address: \$ 4800 Deerwood Pontenny						
City: Jacksonville	State/Zip:FL. 32246					
Phone Number: <u>904 - 905 - 1133</u>	Meeting Date: 12-6-17					
Committee/Subcommittee: fleath Junio	n					
Presentation/Workshop Topic: PRM						
Registered Lobbyist: YES	NO NO					
State Employee: YES	NO V					
I wish to speak Appearing in response to an inquiry for information made by member, committee, or staff Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacity Lobbyist Appearance form submitted online						
(If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)					
Bill: Proponent Opponent	Info only					
Amendment: Proponent Opponent	Info only					





Please fill out the $\frac{\text{entire}}{\text{administrative}}$ form and submit two copies to the committee/subcommittee

			Bill Amendment
		Bill Number: 1	N/A
		Amendment: 1	N/A
Name:	Tolle, Theresa		
Representing:	Independent Pharmacy O	wners in Florida and Florid	da Pharmacy Association
Title:	Pharmacist/President		
Address:	Bay Street Pharmacy, 774	6 Bay Street	
City:	Sebastian	State/Zip:	FL 32958
Phone Number:	7725892043	Meeting Date:	December 06, 2017 1:30 PM
Committee/Subcommittee: Health Innovation Subcommittee			
Presentation/Workshop Topic: Other Business: Panel discussion of pharmacy benefits management			
	8		
Registered Lo	obbyist		Bill
☐ State Employ			Info Only
☐ I Wish To Sp			Amendment
Appearing in response to subpoena N/A			
			nember, committee or staff
	the written request of the		
	ted officer appearing in c	* *	
Lobbyist Appearance Form Submitted			



Please fill out the $\underline{\text{entire}}$ form and submit $\underline{\text{both}}$ copies to the Committee Administrative Assistant at the meeting.

Bill Amendment Bill/PCS/PCB Number:	
Amendment Number:	
Name: Kobert W. Covins	
Representing: MYSELT	
Title: Physician	
Address: 1831 No Belder Lo, Ste Dz	
City: Clavator State/Zip: 33165	
Phone Number: 727 - 734 (063/ Meeting Date: 12/6/1)	
Committee/Subcommittee: House Hegly INNOVADON	SUB
Presentation/Workshop Topic:	
Registered Lobbyist: YES NO	
State Employee: YES NO	
Lucial to analy	
I wish to speak Appearing in response to an inquiry for information made by member, committee, or staff	
Appearing in response to subpoena	
Appearing at the written request of the chair	
Judge or elected officer appearing in official capacity	
Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your position as a proponent or opponent on the bill as a whole	.)
Bill: Proponent Opponent Info only	
Amendment: Proponent Opponent Info only	
Amendment: Proponent Opponent Info only Info only I	

H-116 (Revised 1-4-2016)



	Bill Amendment Bill/PCS/PCB Number:
	Amendment Number:
Name: <u>Saumil Pandya</u> Representing: <u>PhRMA</u>	
Title: Senior Director - F	Policy & Research
Address: 950 F Street, Swite	300 Washington DC 20004
City: Washington DC	*
Phone Number: (202) 835 - 358-6	Meeting Date: 12/6/2017
Committee/Subcommittee:Presentation/Workshop Topic:PBMS	
Registered Lobbyist: YES	NO NO
State Employee: YES	NO NO
I wish to speak Appearing in response to an inquiry for information Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacity Lobbyist Appearance form submitted online	y
If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



Please fill out the <u>entire</u> form and submit <u>both</u> copies to the Committee Administrative Assistant at the meeting.

	Bill Amendment Bill/PCS/PCB Number: Amendment Number:
Representing: Aids Institute	
Address: 119 5 Monroe SF	
City: TLH	State/Zip:
Phone Number: 205 - 9000	Meeting Date:
Committee/Subcommittee: Heath Invovat	tion
Presentation/Workshop Topic: PBM	
Registered Lobbyist: YES	NO
State Employee: YES	NO NO
I wish to speak Appearing in response to an inquiry for information Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacit Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



	Bill Amendment Bill/PCS/PCB Number: Amendment Number:
Name: DA. KWANIE FOSIL	A
Name: <u>PA, KWANE FOSLE</u> Representing: <u>SUNSHINE</u> PHARI	MACY
Title: PHARMACIST	
Address: 120 CARTER BLVID, 7	£ 6
City: POLK CITY	State/Zip: FL 33868
Phone Number: <u>863-874-4835</u>	Meeting Date: 12-6-2017
Committee/Subcommittee: #EALTH	
Presentation/Workshop Topic:	
Registered Lobbyist: YES	S NO D
State Employee: YES	
I wish to speak	
Appearing in response to an inquiry for information	n made by member, committee, or staff
Appearing in response to subpoena	
Appearing at the written request of the chair	
Judge or elected officer appearing in official capacit	ty
Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



	Bill Amendment Bill/PCS/PCB Number: Amendment Number:
Name: Scott Woods	
Representing: Pharmacutical Care man	agement Association (PCMA)
Title: Senior Director, State Affair	2
Address: 325 72 Street NW 97	Flow
city: Washington	State/Zip: DC WOU4
Phone Number: 423-316-5376	Meeting Date: 12/6/17
Committee/Subcommittee: Health lanovation	
Presentation/Workshop Topic: Pharmacy &	nehts Management
Registered Lobbyist: YES	NO NO
State Employee: YES	NO
I wish to speak Appearing in response to an inquiry for information of the Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacity Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your p	osition as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



Please fill out the <u>entire</u> form and submit <u>both</u> copies to the Committee Administrative Assistant at the meeting.

	Bill Amendment	
	Bill/PCS/PCB Number:	
	Amendment Number:	
	Amendment Number:	
Name: Dawn Butterfill	KPh	
Representing: Self Bu	siness ourses	
Title: Pharnay owner / Mgp	West Lowa Pharmacy	
Address: 2711 Clearlake Re	L+C-10	
City: COWA	State/Zip: \(\frac{7}{2} \) 32926	
Phone Number(: 321) 305 - 690 9	Meeting Date: 12/6/17	
Committee/Subcommittee: Health	muration	
Presentation/Workshop Topic: PBM Pa	nel	
resentation, workshop ropic.		
Registered Lobbyist: YES	S □ NO □	
State Employee: YES	S NO D	
` ⊂		
I wish to speak		
Appearing in response to an inquiry for information	n made by member, committee, or staff	
Appearing in response to subpoena		
Appearing at the written request of the chair		
Judge or elected officer appearing in official capacity		
Lobbyist Appearance form submitted online		
(If you are testifying on an amendment, please also indicate you	position as a proponent or opponent on the bill as a whole.)	
Bill: Proponent Opponent	Info only	
Amendment: Proponent Opponent	Info only	



Please fill out the <u>entire</u> form and submit <u>both</u> copies to the Committee Administrative Assistant at the meeting.

	Bill Amendment Bill/PCS/PCB Number: Amendment Number:
Name: <u>Sames</u> Wright Representing: <u>Self</u>	
Address: 1103 Lake Drive	
City:	
Committee/Subcommittee: Health In Presentation/Workshop Topic: PB M	_
Registered Lobbyist: YES State Employee: YES	
Appearing in response to an inquiry for information Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacit Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your Bill: Proponent Opponent	position as a proponent or opponent on the bill as a whole.)
Amendment: Proponent Opponent	Info only



	Bill Amendment Bill/PCS/PCB Number: Amendment Number:
A 1 - 1 - 1	Amendment Number.
Name: Aneesh Lakhani	· · · · · · · · · · · · · · · · · · ·
Representing: SelF	* · · · · · · · · · · · · · · · · · · ·
Title: Pharmacy Cwner	
Address: 760 Tulip C	ircle
city: Weston	State/Zip: FC 3337-7
Phone Number: (954)776-1521	Meeting Date: 12 6 17
Committee/Subcommittee: Health	Innovation
Presentation/Workshop Topic: PBM	anel Discussion
Registered Lobbyist: YES	NO D
State Employee: YES	□ NO □
I wish to speak Appearing in response to an inquiry for information Appearing in response to subpoena Appearing at the written request of the chair Judge or elected officer appearing in official capacit Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate your	position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	Info only



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COMMITTEE/SUBCOMMITTEE APPEARANCE RECORD

Please fill out the entire form and submit two copies to the committee/subcommittee administrative assistant at the meeting.

		- American	Bill Amendment
		Bill Number:	N/A
		Amendment:	N/A
Name:	McDonald, Preston		
Representing:	myself and other practic	ing community pharmacist	
Title:	licensed pharmacist		
Address:	5740 Westmont Road		
City:	Milton	State/Zip:	FL 32583
Phone Number:	850-982-9087	Meeting Date:	December 06, 2017 1:30 PM
Committee/Sub	committee: Health I	nnovation Subcommittee	
Presentation/We	orkshop Topic: Other B	usiness : Pharmacy Benefit	Managers
		ENTITIO	
Registered L	obbyist	All the	Bill Bill
State Employ			Info Only
I Wish To Sp			Amendment
,	response to subpoena		N/A
American Company of the Company of t			member, committee or staff
	the written request of t		
J	ted officer appearing in		
Lobbyist Apr	pearance Form Submitte	ed	



	Bill Amendment Bill/PCS/PCB Number:
	Amendment Number:
Name: Bruce Alew	Borders
Representing: Standing Uni Title: Dwne C Borde	ted As Americans
Address: 21535 500+L	141
city: Itigh Springs	
Phone Number: 356-209	Meeting Date:
Committee/Subcommittee:	
Presentation/Workshop Topic:	al Mary und POT)
Registered Lobbyist: YE	s No
State Employee: YE	s No
Livigh to smook	
I wish to speak Appearing in response to an inquiry for information	n made by member, committee, or staff
Appearing in response to subpoena	
Appearing at the written request of the chair	
Judge or elected officer appearing in official capac	ity
Lobbyist Appearance form submitted online	
(If you are testifying on an amendment, please also indicate you	r position as a proponent or opponent on the bill as a whole.)
Bill: Proponent Opponent	Info only
Amendment: Proponent Opponent	info only



Pharmacy Benefit Managers Overview

A Presentation to the House Health Innovation Subcommittee

Mary Alice Nye, Ph.D. Health and Human Services Staff Director, OPPAGA

December 6, 2017

Pharmacy Benefit Managers—Overview

- Health plan sponsors, insurers, and others contract with PBMs to help manage prescription drug benefits
 - 1970s: PBMs initially developed to handle prescription claims processing
 - 1980s: PBMs expanded their services
- Today, PMBs oversee and administer the prescription drug benefits for more than 260 million Americans
- Three PBMs manage 66% of the market

PBM Overview, continued

Plan sponsors have PBM options

- To include pharmacy as part of comprehensive health plan, plans may own or contract with PBMs
- To contract directly with PBM for services
- To retain some services directly while contracting for others

Three general types of activities

- Manage pharmacy networks
- Operate mail order, specialty, and retail pharmacies
- Provide administrative services

PBM Services

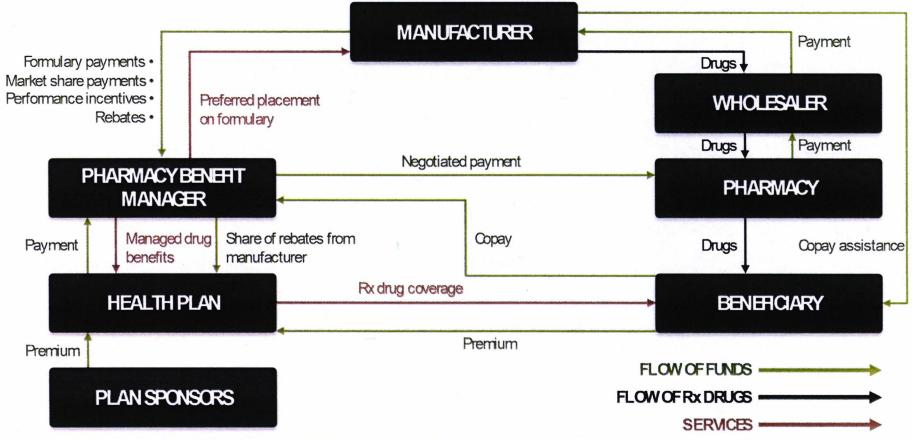
PBMs Can Provide a Variety of Services

Type of Service	Description
Pharmacy Claims Processing	Verifies beneficiary eligibility and plan benefits and pays pharmacies for filling prescriptions.
Drug Formulary Development	Identifies which preferred and non-preferred drugs to include in health plan benefits, develops rules for generic substitutions, and establishes co-payments and/or deductibles.
Pharmacy Network Development and Management	Establishes a network of pharmacies from which beneficiaries can purchase their prescriptions.
Mail-Order and Specialty Pharmacy Services	Provides beneficiaries with the option to obtain prescriptions by mail and at specialty pharmacies for prescriptions to treat complex and chronic diseases that are not dispensed at retail pharmacies.
Rebate Negotiations	Lowers the cost of drugs by negotiating discounts with manufacturers for formulary placement and volume.
Therapeutic Substitution	Ensures that, when clinically appropriate, physicians prescribe drugs that are on health plan sponsors' drug formularies.
Disease Management	Provides health education to beneficiaries to help them better manage specific medical conditions, such as diabetes or asthma.
Utilization Review	Reviews beneficiary drug usage and recommends ways to lower costs, including switching a prescribed brand-name drug to a generic or less expensive brand-name drug.
Support Services for Physicians and Beneficiaries	Provides education to physicians and beneficiaries on appropriate prescribing and prescription use, general health and wellness, and patient compliance.

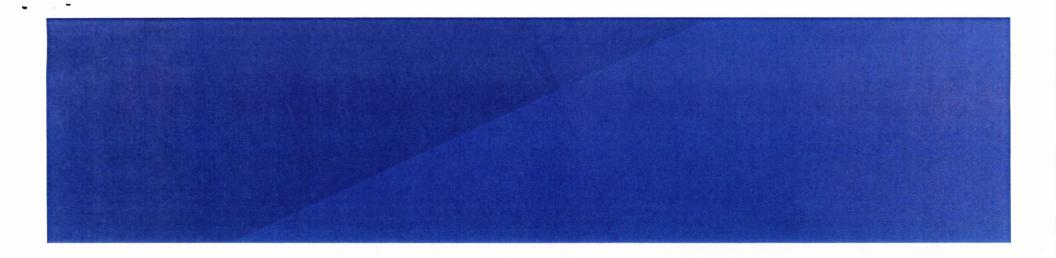
Source: OPPAGA Report No. 2007-08.

PBMs Role in the Complex Prescription Drug Market

Conceptual model of the flow of products, services, and funds for non-specialty drugs covered under private insurance and purchased in a retail setting



Source: University of Southern California, Leonard D. Schaffer Center for Health Policy and Economics



Questions?

THE FLORIDA LEGISLATURE'S
OFFICE OF PROGRAM POLICY ANALYSIS & GOVERNMENT ACCOUNTABILITY

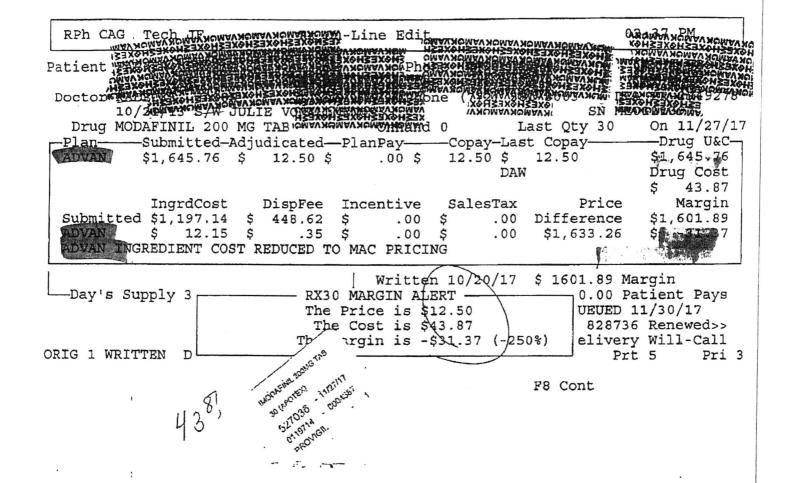
Contact Information

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Staff Director
(850) 717-0567
nye.maryalice@oppaga.fl.gov

RPh DLL Tech TLK	Rx On-Line Edit	Login: DLL/TLK
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Doctor 20/21/13 S/W Jacob	ACTIONAL WEIGHT OF THE WAY OF THE	SN WEDDER
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IngrdCost Di	spFee Incentive SalesTax	· ·
Submitted \$ 164.23 \$	4.07 \$.00 \$.00	Difference \$ 121.40
	.00 \$.00 \$.00	\$ 143.90 \$ -22.50
Day's Supply 5 ORIG 3 ESCRIPT D	Written 06/06/17 RX30 MARGIN ALERT The Price is \$24.40 The Cost is \$46.90 The Margin is -\$22.50 (-92)	0.00 Patient Pays UEUED 11/22/17

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RPh DLL Tech TLK Rx On-Line Edit	09:13 AM
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IngrdCost DispFee Incentive SalesTax P	rice Margin
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-Plan	-Submitt	ed-Adi	udicated-	—PlanP	av	Copas	-Last C	opay	Dr	rug U&C-
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									\$	57.38
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Submitted	\$ 20	.00 \$.00	\$.00	\$.00 \$	166.39	\$	-37,38
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