



Conference Committee on Senate Budget Subcommittee on Transportation, Tourism, and Economic Development Appropriations/ House Finance & Tax Committee

House Film Provisions

House Offer #1

Meeting Packet

Wednesday, April 27, 2011

212 Knott Building

ISSUE	HOUSE FILM PROVISIONS
Obscene Content	Removes OFE as the entity that deems whether or not productions contain obscene content. (10-11; 83-84)
Re-billed Goods	Excludes from qualified expenditures re-billed goods or services provided by an in-state company from out-of-state vendors or suppliers. (43-45)
Qualified Digital Media Production Facility	5% bonus on expenditures at a "Qualified Digital Media Production Facility" if more than 50% of a production's qualified expenditures are at such a facility. Such a facility is defined as a building or series of buildings (and improvements) in which data processing, visualization, and sound synchronization technologies are regularly applied for the production of qualified digital media projects or the digital animation components of qualified productions (85-90; 233-247)
Qualified production Facility	5% bonus on expenditures at a "Qualified Production Facility" if more than 50% of a production's principal photography are there; the facility must have regular filming activity for film or television occur for a period of no less than one year and must contain at least one sound stage of at least 7,800 square feet. (91-96; 233-247)
Underutilized Region Bonus Credits	Splits Florida into 5 regions, 5% bonus to any production with 85% of its expenditures in a region that receives less than their prorated(by population) share of tax credits.(97-135; 216-219)
Two Season Limitation (Hi Imp TV)	High impact series may apply for a second season before being picked up, but no more than two seasons at a time. (142-159)
Proof of Financing	90 Day deadline for an applicant to present proof of financing to OFE. (154-161)
Cap on Television	If more than 25 percent of the sum of total tax credits awarded to productions after July 1, 2010 and total tax credits certified, but not yet, awarded to productions currently in this state has been awarded for television series, then no television series or pilot shall be eligible for tax credits under this subparagraph. (188-193)
Queue for Hi Imp TV	HI TV series will only be granted first position if less than 25% of total credits awarded and certified but not yet awarded after 7/1/2011 are going to television (194-215)
Queue for Digital Media	Digital Media projects will be granted first position if less than 20% of credits awarded and certified but not yet awarded after 7/1/2011 are going to digital media projects (194-215)
Bonus Student Credit	Additional 15% credit for compensation to students enrolled full-time in film & entertainment or digital media-related course of study at a Florida institution of higher learning. The additional credit also applies to persons who are hired within 12 months of graduation from such a course of study, applicable to the first 12 months of compensation. (220-222)
Total Cap	The numerous new tax credits notwithstanding, 30% cap on total credits awarded per production or project (242-244)
Tax Credit Transfers	Allows an initial transferee of tax credits a one-time transfer of unused credits to no more than two subsequent transferees. (300-304)
New Reporting Requirements	The annual report to the legislature will now include an estimate of full time equivalent positions created and break down the geographic distribution of productions receiving credits (317-322)
Increased Funding	For the each of the three remaining years, increases the allocation from \$38M to \$50M a year (312)

CHAMBER ACTION

Senate

House

Representative(s) Insert Sponsor offered the following:

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Amendment (with directory amendment)

Remove lines 607-832 and insert:

- (1) DEFINITIONS.—As used in this section, the term:
- (b) "Digital media project" means a production of interactive entertainment that is produced for distribution in commercial or educational markets. The term includes a video game or production intended for Internet or wireless distribution. The term does not include a production that deemed by the Office of Film and Entertainment to contains obscene content as defined in s. 847.001(10).
- (f) "Production" means a theatrical or direct-to-video motion picture; a made-for-television motion picture; visual effects or digital animation sequences produced in conjunction

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with a motion picture; a commercial; a music video; an industrial or educational film; an infomercial; a documentary film; a television pilot program; a presentation for a television pilot program; a television series, including, but not limited to, a drama, a reality show, a comedy, a soap opera, a telenovela, a game show, an awards show, or a miniseries production; or a digital media project by the entertainment industry. One season of a television series is considered one production. The term does not include a weather or market program; a sporting event; a sports show; a gala; a production that solicits funds; a home shopping program; a political program; a political documentary; political advertising; a gambling-related project or production; a concert production; or a local, regional, or Internet-distributed-only news show, current-events show, pornographic production, or current-affairs show. A production may be produced on or by film, tape, or otherwise by means of a motion picture camera; electronic camera or device; tape device; computer; any combination of the foregoing; or any other means, method, or device.

- (h) "Qualified expenditures" means production expenditures incurred in this state by a qualified production for:
- 1. Goods purchased or leased from, or services, including, but not limited to, insurance costs and bonding, payroll services, and legal fees, which are provided by, a vendor or supplier in this state that is registered with the Department of State or the Department of Revenue, has a physical location in this state, and employs one or more legal residents of this state. This does not include re-billed goods or services

provided by an in-state company from out-of-state vendors or suppliers. When services are provided by the vendor or supplier include personal services or labor, only personal services or labor provided by residents of this state, evidenced by the required documentation of residency in this state, qualify.

2. Payments to legal residents of this state in the form of salary, wages, or other compensation up to a maximum of \$400,000 per resident unless otherwise specified in subsection (4). A completed declaration of residency in this state must accompany the documentation submitted to the office for reimbursement.

For a qualified production involving an event, such as an awards show, the term does not include expenditures solely associated with the event itself and not directly required by the production. The term does not include expenditures incurred before certification, with the exception of those incurred for a commercial, a music video, or the pickup of additional episodes of a high-impact television series within a single season. Under no circumstances may the qualified production include in the calculation for qualified expenditures the original purchase price for equipment or other tangible property that is later sold or transferred by the qualified production for consideration. In such cases, the qualified expenditure is the net of the original purchase price minus the consideration received upon sale or transfer.

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- (i) "Qualified production" means a production in this state meeting the requirements of this section. The term does not include a production:
- 1. In which, for the first 2 years of the incentive program, less than 50 percent, and thereafter, less than 60 percent, of the positions that make up its production cast and below-the-line production crew, or, in the case of digital media projects, less than 75 percent of such positions, are filled by legal residents of this state, whose residency is demonstrated by a valid Florida driver's license or other state-issued identification confirming residency, or students enrolled full-time in a film-and-entertainment-related course of study at an institution of higher education in this state; or
- 2. That is deemed by the Office of Film and Entertainment to contains obscene content as defined in s. 847.001(10).
- (k) "Qualified digital media production facility" means a building or series of buildings and their improvements in which data processing, visualization and sound synchronization technologies are regularly applied for the production of qualified digital media projects or the digital animation components of qualified productions.
- (1) "Qualified production facility" means a building or complex of buildings and their improvements and associated backlot facilities in which regular filming activity for film or television has occurred for a period of no less than one year and which contain at least one sound stage of at least 7,800 square feet.

- (m) "Regional population ratio" means the ratio of the population of a region to the population of this state. The regional population ratio applicable to a given fiscal year is the regional population ratio calculated by the Office of Film and Entertainment using the latest official estimates of population certified under s. 186.901, available on the first day of that fiscal year.
- (n) "Regional tax credit ratio" means a ratio the numerator of which is of the sum of tax credits awarded to productions in a region to date plus the tax credits certified, but not yet awarded, to productions currently in that region and the denominator of which is the sum of all tax credits awarded in the state to date plus all tax credits certified, but not yet awarded, to productions currently in the state. The regional tax credit ratio applicable to a given year is the regional tax credit ratio calculated by the Office of Film and Entertainment using credit award and certification information available on the first day of that fiscal year.
- (o) "Underutilized region" for a given state fiscal year means a region with a regional tax credit ratio applicable to that fiscal year that is lower than its regional population ratio applicable to that fiscal year. The following regions are established for purposes of making this determination:
- 1. North Region, consisting of Alachua, Baker, Bay,
 Bradford, Calhoun, Clay, Columbia, Dixie, Duval, Escambia,
 Franklin, Gadsden, Gilchrist, Gulf, Hamilton, Holmes, Jackson,
 Jefferson, Lafayette, Leon, Levy, Liberty, Madison, Nassau,

- Okaloosa, Putnam, Santa Rosa, St. Johns, Suwannee, Taylor,
 Union, Wakulla, Walton, and Washington counties.
 - 2. Central East Region, consisting of Brevard, Flagler, Indian River, Lake, Okeechobee, Orange, Osceola, Seminole, St. Lucie, and Volusia counties.
 - 3. Central West Region, consisting of Citrus, Hernando,
 Hillsborough, Manatee, Marion, Polk, Pasco, Pinellas, Sarasota,
 and Sumter counties.
 - 4. Southwest Region, consisting of Charlotte, Collier, DeSoto, Glades, Hardee, Hendry, Highlands, and Lee counties.
 - 5. Southeast Region, consisting of Broward, Martin, Miami-Dade, Monroe, and Palm Beach counties.
 - (3) APPLICATION PROCEDURE; APPROVAL PROCESS.-
 - Entertainment shall establish a process by which an application is accepted and reviewed and by which tax credit eligibility and award amount are determined. The Office of Film and Entertainment may request assistance from a duly appointed local film commission in determining compliance with this section. A certified high-impact television series may submit an initial application for no more than two successive seasons, notwithstanding the fact that the successive seasons have not been ordered. The successive season's qualified expenditure amounts shall be based on the current season's estimated qualified expenditures. Upon the completion of production of each season, a high-impact television series may submit an application for no more than one additional season.

- (e) Grounds for denial.—The Office of Film and Entertainment shall deny an application if it determines that the application is not complete or the production or application does not meet the requirements of this section. Within 90 days after submitting a program application, except with respect to applications in the independent and emerging media queue, a production must provide proof of project financing to the Office of Film and Entertainment, otherwise the project is deemed denied and withdrawn. A project that has been withdrawn may submit a new application upon providing the Office of Film and Entertainment proof of financing.
- (4) TAX CREDIT ELIGIBILITY; TAX CREDIT AWARDS; QUEUES; ELECTION AND DISTRIBUTION; CARRYFORWARD; CONSOLIDATED RETURNS; PARTNERSHIP AND NONCORPORATE DISTRIBUTIONS; MERGERS AND ACQUISITIONS.—
 - (b) Tax credit eligibility.-
- 1. General production queue.—Ninety-four percent of tax credits authorized pursuant to subsection (6) in any state fiscal year must be dedicated to the general production queue. The general production queue consists of all qualified productions other than those eligible for the commercial and music video queue or the independent and emerging media production queue. A qualified production that demonstrates a minimum of \$625,000 in qualified expenditures is eligible for tax credits equal to 20 percent of its actual qualified expenditures, up to a maximum of \$8 million. A qualified production that incurs qualified expenditures during multiple

state fiscal years may combine those expenditures to satisfy the \$625,000 minimum threshold.

- a. An off-season certified production that is a feature film, independent film, or television series or pilot is eligible for an additional 5-percent tax credit on actual qualified expenditures. An off-season certified production that does not complete 75 percent of principal photography due to a disruption caused by a hurricane or tropical storm may not be disqualified from eligibility for the additional 5-percent credit as a result of the disruption.
- b. If more than 25 percent of the sum of total tax credits awarded to productions after July 1, 2010 and total tax credits certified, but not yet awarded to productions currently in this state has been awarded for television series, then no television series or pilot shall be eligible for tax credits under this subparagraph.
- c. The calculations required by this sub-subparagraph shall use only credits available to be certified and awarded on or after July 1, 2011.
- (I) If the provisions of sub-subparagraph b. are not applicable, if less than 25 percent of the sum of the total tax credits awarded to productions and the total tax credits certified, but not yet awarded, to productions currently in this state has been to high-impact television series, any A qualified high-impact television series shall be allowed first position in this queue for tax credit awards not yet certified.
- (II) If less than 20 percent of the sum of the total tax credits awarded to productions and the total tax credits

certified, but not yet awarded, to productions currently in this state has been to digital media projects, any digital media project with qualified expenditures of greater than \$4,500,000 shall be allowed first position in this queue for tax credit awards not yet certified.

- (III) For the purposes of determining position between a high-impact television series allowed first position and a digital media project allowed first position under this subsubparagraph, tax credits shall be awarded on a first-come, first-served basis.
- d. A qualified production that incurs at least 85 percent of its qualified expenditures within a region designated as an underutilized region at the time that the production is certified is eligible for an additional 5 percent tax credit.
- e. Any qualified production that employs students enrolled full-time in a film and entertainment-related or digital media-related course of study at an institution of higher education in this state is eligible for an additional 15 percent tax credit on qualified expenditures that are wages, salaries, or other compensation paid to such students. The additional 15 percent tax credit shall also be applicable to persons hired within 12 months of graduating from a film and entertainment-related or digital media-related course of study at an institution of higher education in this state. The additional 15 percent tax credit shall apply to qualified expenditures that are wages, salaries, or other compensation paid to such recent graduates for one year from the date of hiring.

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- f. A qualified production for which 50 percent or more of its principal photography occurs at a qualified production facility, or a qualified digital media project or the digital animation component of a qualified production for which 50 percent or more of the project's or component's qualified expenditures are related to a qualified digital media production facility, shall be eligible for an additional 5 percent tax credit on actual qualified expenditures for production activity at that facility.
- g. No qualified production shall be eligible for tax credits provided under this paragraph totaling more than 30 percent of their actual qualified expenses.
- 2. Commercial and music video queue. - Three percent of tax credits authorized pursuant to subsection (6) in any state fiscal year must be dedicated to the commercial and music video queue. A qualified production company that produces national or regional commercials or music videos may be eligible for a tax credit award if it demonstrates a minimum of \$100,000 in qualified expenditures per national or regional commercial or music video and exceeds a combined threshold of \$500,000 after combining actual qualified expenditures from qualified commercials and music videos during a single state fiscal year. After a qualified production company that produces commercials, music videos, or both reaches the threshold of \$500,000, it is eligible to apply for certification for a tax credit award. The maximum credit award shall be equal to 20 percent of its actual qualified expenditures up to a maximum of \$500,000. If there is a surplus at the end of a fiscal year after the Office of Film

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and Entertainment certifies and determines the tax credits for all qualified commercial and video projects, such surplus tax credits shall be carried forward to the following fiscal year and be available to any eligible qualified productions under the general production gueue.

- Independent and emerging media production gueue.-Three percent of tax credits authorized pursuant to subsection (6) in any state fiscal year must be dedicated to the independent and emerging media production queue. This queue is intended to encourage Florida independent film and emerging media production. Any qualified production, excluding commercials, infomercials, or music videos, that demonstrates at least \$100,000, but not more than \$625,000, in total qualified expenditures is eligible for tax credits equal to 20 percent of its actual qualified expenditures. If a surplus exists at the end of a fiscal year after the Office of Film and Entertainment certifies and determines the tax credits for all qualified independent and emerging media production projects, such surplus tax credits shall be carried forward to the following fiscal year and be available to any eligible qualified productions under the general production queue.
- 4. Family-friendly productions.—A certified theatrical or direct-to-video motion picture production or video game determined by the Commissioner of Film and Entertainment, with the advice of the Florida Film and Entertainment Advisory Council, to be family-friendly, based on the review of the script and the review of the final release version, is eligible for an additional tax credit equal to 5 percent of its actual

qualified expenditures. Family-friendly productions are those that have cross-generational appeal; would be considered suitable for viewing by children age 5 or older; are appropriate in theme, content, and language for a broad family audience; embody a responsible resolution of issues; and do not exhibit or imply any act of smoking, sex, nudity, or vulgar or profane language.

- (5) TRANSFER OF TAX CREDITS.-
- subject to the same rights and limitations.—The transferee is subject to the same rights and limitations as the certified production company awarded the tax credit, except that the initial transferee shall be permitted a one-time transfer of unused credits to no more than two subsequent transferees, and such transfers must occur in the same taxable year as the credits were received by the initial transferee, after which the subsequent transferees may not sell or otherwise transfer the tax credits.
 - (7) ANNUAL ALLOCATION OF TAX CREDITS.-
- (a) The aggregate amount of the tax credits that may be certified pursuant to paragraph (3)(d) may not exceed:
 - 1. For fiscal year 2010-2011, \$53.5 million.
 - 2. For fiscal year 2011-2012, \$74.5 million.
- 3. For fiscal years 2012-2013, 2013-2014, and 2014-2015, 312 \$50 \$38 million per fiscal year.
 - (10) ANNUAL REPORT.—Each October 1, the Office of Film and Entertainment shall provide an annual report for the previous fiscal year to the Governor, the President of the Senate, and the Speaker of the House of Representatives which outlines the

return on investment and economic benefits to the state. The report shall also include an estimate of the full-time equivalent positions created by each production that received tax credits pursuant to s. 288.1254 and information relating to the distribution of productions receiving credits by geographic region and type of production.

DIRECTORY AMENDMENT

Remove lines 600-602 and insert:

Section 16. Paragraphs (b), (h), and (i) of subsection (1), paragraphs (c) and (e) of subsection (3), paragraph (b) of subsection (4), paragraph (c) of subsection (5), paragraph (a) of subsection (7), and subsection (10) of section 288.1254, Florida