

Business & Professional Regulation Subcommittee

Tuesday, February 18, 2014 1:00 PM 12 HOB

MEETING PACKET

Committee Meeting Notice HOUSE OF REPRESENTATIVES

Business & Professional Regulation Subcommittee

Start Date and Time:

Tuesday, February 18, 2014 01:00 pm

End Date and Time:

Tuesday, February 18, 2014 03:00 pm

Location:

12 HOB

Duration:

2.00 hrs

Consideration of the following bill(s):

HB 169 Alternative Nicotine Products by Artiles, Renuart

HB 185 Gasoline Stations by Danish

CS/HB 425 Condominiums by Civil Justice Subcommittee, Rodríguez, J.

HB 523 Applications for Concealed Weapons or Firearms Licenses by Grant

HB 525 Pub. Rec./Personal Identifying Information/License to Carry a Concealed Weapon or Firearm by Grant

HB 629 Charities by Boyd

Pursuant to rule 7.12, the filing deadline for amendments to bills on the agenda by a member who is not a member of the committee or subcommittee considering the bill is 6:00 p.m., Monday, February 17, 2014.

By request of the Chair, all Business & Professional Regulation Subcommittee members are asked to have amendments to bills on the agenda submitted to staff by 6:00 p.m., Monday, February 17, 2014.

NOTICE FINALIZED on 02/11/2014 16:03 by Ellinor.Martha



The Florida House of Representatives

Regulatory Affairs Committee

Business & Professional Regulation Subcommittee

Will Weatherford Speaker Debbie Mayfield Chair

AGENDA

February 18, 2014 12 House Office Building 1:00 PM – 3:00 PM

- I. Call to Order & Roll Call
- II. Welcoming Remarks
- III. HB 169 by *Reps. Artiles and Renuart*Alternative Nicotine Products
- IV. HB 185 by Rep. Danish Gasoline Stations
- V. CS/HB 425 by Civil Justice Subcommittee and Rep. J. Rodriguez Condominiums
- VI. HB 523 by *Rep. Grant*Applications for Concealed Weapons or Firearms Licenses
- VII. HB 525 Rep. Grant
 Pub. Rec./Personal Identifying Information/License to Carry a
 Concealed Weapon or Firearm
- VIII. HB 629 by Rep. Boyd Charities
- IX. Adjournment

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 169

Alternative Nicotine Products

SPONSOR(S): Artiles and others

TIED BILLS:

IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Business & Professional Regulation Subcommittee		Butler 358	Luczynski M
Government Operations Appropriations Subcommittee			
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

Electronic cigarettes (e-cigarettes) are small devices, usually shaped like cigarettes, cigars or pipes that allow users to inhale vaporized nicotine, flavor, and other chemicals, without fire, smoke, ash, or carbon dioxide.

The Center for Disease Control & Prevention estimates that the number of middle and high school students using e-cigarettes has more than doubled from 2011 to 2012. Several states have passed regulations banning the sale of e-cigarettes to minors under the age of 18.

The bill amends the current tobacco law to define and include "electronic cigarettes" as "alternative nicotine products" and to prohibit the sale or giving of "alternative nicotine products" to minors under the age of 18, a violation punishable as a second degree misdemeanor. It creates a noncriminal violation for persons under 18 years to possess, purchase, or misrepresent their age or military service to obtain alternative nicotine products in certain circumstances.

Because the bill does not require a permit to sell alternative nicotine products, certain bill provisions that apply to a tobacco permit holder (dealer) will not apply to a non-permitted e-cigarette retailer (a retailer who sells ecigarettes, but not tobacco products).

The bill requires that holders of a retail tobacco products dealer permit issued by the Department of Business and Professional Regulation (DBPR) update their signage with signs that inform employees and the public that sale of "alternative nicotine products" is prohibited to minors under the age of 18.

The bill requires DBPR to provide updated signage to each retail tobacco products dealer at an estimated cost of \$23,000.

The bill provides an effective date of July 1, 2014.

DATE: 2/12/2014

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

Electronic Cigarettes

Electronic cigarettes, also known as e-cigarettes, are electronic products that allow users to inhale vaporized nicotine, flavor, and other chemicals, without fire, smoke, ash, or carbon dioxide. Electronic cigarettes are manufactured to resemble cigarettes, cigars, or pipes, but some are manufactured to resemble pens and USB memory sticks.¹

E-Cigarette vendors include retailers who also sell tobacco products, retailers who do not sell tobacco products, and Internet retailers. According to the Department of Business and Professional Regulation (DBPR or Department), there are 27,039 tobacco permit holders² in Florida; however, the number that also sell e-cigarettes is unknown. Additionally, there is no data on the number of retailers with physical or Internet stores that sell e-cigarettes, but not tobacco products.

Tobacco Regulation in Florida

DBPR licenses and regulates businesses and professionals in Florida. It is structured to include separate divisions and various professional boards responsible for carrying out DBPR's mission to license efficiently and regulate fairly. The Division of Alcoholic Beverage and Tobacco (Division) within DBPR is responsible for the enforcement of ch. 569, F.S., regulating tobacco products.

Definitions and Licensing

Section 569.002, F.S., states that the terms "dealer" and "retail tobacco products dealer" are synonymous terms that refer to "the holder of a retail tobacco products dealer permit (tobacco permit)."

Section 569.002(6), F.S., defines the term "tobacco products" to include:

[L]oose tobacco leaves, and products made from tobacco leaves, in whole or in part, and cigarette wrappers, which can be used for smoking, sniffing, or chewing.

Section 210.25(11), F.S., relating to the tax on tobacco products other than cigarettes or cigars, defines the term "tobacco products" to mean:

[L]oose tobacco suitable for smoking; snuff; snuff flour; cavendish; plug and twist tobacco; fine cuts and other chewing tobaccos; shorts; refuse scraps; clippings, cuttings, and sweepings of tobacco, and other kinds and forms of tobacco prepared in such manner as to be suitable for chewing; but "tobacco products" does not include cigarettes, as defined by s. 210.01(1)[F.S.], or cigars.

Section 569.003, F.S., requires:

Each person, firm, association, or corporation that seeks to deal, at retail, in tobacco products within this state, or to allow a tobacco products vending machine to be located on its premises in this state, must obtain a retail tobacco

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¹ Sottera, Inc. v. Food & Drug Admin., 627 F.3d 891 (D.C. Cir. 2010); see also U.S. Food & Drug Administration, News & Events, What are Electronic Cigarettes?, available at http://www.fda.gov/newsevents/publichealthfocus/ucm172906.htm (Last visited January 23, 2014).

² Florida Department of Business and Professional Regulation, 2014 Agency Legislative Bill Analysis for SB 224 (Oct. 30, 2013) (on file with the Business & Professional Regulation Subcommittee).

products dealer permit for each place of business or the premises where tobacco products are sold.

Section 569.0075, F.S., prohibits a dealer from giving sample tobacco products to persons under the age of 18.

General Provisions, Prohibitions, and Penalties Related to Minors

Section 569.101, F.S., prohibits the sale, delivery, bartering, furnishing or giving of tobacco products to persons under the age of 18. A violation of this prohibition is a second degree misdemeanor.³ A second or subsequent violation within one year of the first violation is a first degree misdemeanor.⁴

Section 569.101(3), F.S., provides a complete defense to a person charged with a violation of this section if the buyer or recipient falsely evidenced that he or she was 18 years of age or older, a prudent person would believe the buyer or recipient to be 18 years of age or older, and the buyer or recipient presented false identification⁵ upon which the person relied upon in good faith.

Section 569.11, F.S., prohibits persons under the age of 18 from possessing, directly or indirectly, any tobacco products. A first violation of this prohibition is a non-criminal violation with a penalty of 16 hours of community service or a \$25 fine, and attendance at a school-approved anti-tobacco program, if locally available. A second violation within 12 weeks of the first violation is punishable with a \$25 fine. A third or subsequent violation within 12 weeks of the first violation requires that the person must be punished with the suspension or revocation of his or her driver's license or driving privilege, as provided in s. 322.056, F.S.

In FY 2012-13, the Department of Highway Safety and Motor Vehicles revoked the driver's license for one person and suspended the driver's license for 561 persons for underage possession of tobacco products, and suspended the driver's license for one underage person for misrepresenting the age to purchase tobacco products.⁶

Section 569.14, F.S., requires that dealers must post a clear and conspicuous sign that the sale of tobacco products is prohibited to persons under the age of 18 and that proof of age is required for purchase. The Division is required to make the signs available to retail tobacco products dealers. Retail tobacco products dealers must also have instructional material in the form of a calendar or similar format to assist in determining the age of the person attempting to purchase a tobacco product.

It is not clear whether the tobacco prohibitions for minors in current law include e-cigarettes as tobacco products. In an attempt to restrict minors' access to e-cigarettes, the Division's Internet site advises:

Electronic cigarettes containing nicotine from tobacco leaves are tobacco products regulated in the state, and that it is unlawful to sell tobacco products, including electronic cigarettes, to a person under 18 years of age.⁷

Currently, the Division's sworn law enforcement officers, as well as the non-sworn inspectors, routinely inspect tobacco permit holders for compliance with ch. 569, F.S. The Division's sworn law enforcement officers also perform what is termed "surveys," which are undercover operations with underage operatives, as a means of enforcing the prohibitions on the sale of tobacco products to persons less

³ Sections 775.082 and 775.083, F.S. (providing penalties for a misdemeanor of the second degree).

⁴ *Id.* (providing penalties for a misdemeanor of the first degree).

⁵ See s. 569.101(2)(c), F.S., (requiring carefully checking the identification presented by the buyer or recipient and acting in good faith and in reliance upon the representation and appearance of the buyer or recipient in the belief that the buyer or recipient was 18 years of age or older).

⁶ Florida Department of Highway Safety and Motor Vehicles, 2014 Agency Legislative Analysis for SB 224 (Oct. 4, 2013) (on file with the Business & Professional Regulation Subcommittee).

⁷ See Florida Department of Business and Professional Regulation, Division of Alcoholic Beverages and Tobacco, http://www.myfloridalicense.com/dbpr/abt/index.html (Last visited Jan. 24, 2013).

than 18 years of age; and the prohibition on possession of tobacco products by persons less than 18 years of age.8

According to the Department, for the period of January 1, 2012 through December 28, 2012, the Division performed 2,805 visits of retail tobacco dealers to determine compliance with ch. 569, F.S. These inspections resulted in 270 arrests for selling, delivering, furnishing, or giving tobacco products to persons under the age of 18. These visits also found three violations for failure to hold a valid tobacco permit.

According to the Division, 29 administrative cases were initiated against licensees for selling tobacco products to underage persons and 28 civil penalties were collected. Section 569.008(5), F.S., requires a pattern of three or more violations by the employees of the tobacco permit holder during a 180 period before a permit holder can be sanctioned for sales made by his or her employee. During this same period, the Division also cited 136 persons under the age of 18 for possession of tobacco products.

Federal Regulation of E-Cigarettes

The Federal U.S. Food and Drug Administration (FDA) is a federal agency within the Department of Health and Human Services. The FDA's organization consists of the Office of the Commissioner and four directorates overseeing the core functions of the agency: Medical Products and Tobacco; Foods; Global Regulatory Operations and Policy; and Operations. The Office of Medical Products and Tobacco provides advice and regulatory oversight to the FDA Commissioner through the centers for drug, biologics, medical devices, and tobacco products. The office also oversees the agency's special medical programs. To

Electronic cigarettes that are marketed for therapeutic purposes are regulated by the FDA Center for Drug Evaluation and Research (CDER).¹¹ The FDA Center for Tobacco Products regulates cigarettes, cigarette tobacco, roll-your-own tobacco, and smokeless tobacco.

The authority of the FDA to regulate e-cigarettes is based on the Family Smoking Prevention and Tobacco Control Act of 2009 (Tobacco Control Act). Enacted on June 22, 2009, this act amended the Federal Food, Drug, and Cosmetic Act (FDCA) to authorize the FDA to regulate "tobacco products." The Tobacco Control Act defines the term "tobacco product," in part, as any product "made or derived from tobacco" that is not a "drug," "device," or combination product under the FDCA.

The Food and Drug Administration initially determined that certain e-cigarettes were both a drug and a device under the FDCA.¹³ Products that fall under the authority of the FDCA as drugs or devices must go through a preapproval process before they can be marketed or sold to the consumer. Tobacco products do not have to go through a preapproval process.

The regulatory classification of e-cigarettes as tobacco products was resolved by the United States Court of Appeals for the District of Columbia Circuit, in *Sottera, Inc. v. Food & Drug Administration*.¹⁴

⁸ Florida Department of Business and Professional Regulation, 2014 Agency Legislative Bill Analysis for SB 224 (Oct. 30, 2013) (on file with the Business & Professional Regulation Subcommittee).

⁹ See U.S. Food & Drug Administration, FDA Organization, available at http://www.fda.gov/AboutFDA/CentersOffices/default.htm. (Last visited Jan. 24, 2014).

¹⁰ See U.S. Food & Drug Administration, Office of Medical Products and Tobacco, available at

http://www.fda.gov/AboutFDA/CentersOfficeofMedicalProductsandTobacco/default.htm. (Last visited Jan. 24, 2014).

¹¹ See U.S. Food & Drug Administration, News & Events, FDA Regulation of e-Cigarettes, *available at* http://www.fda.gov/NewsEvents/PublicHealthFocus/ucm172906.htm (Last visited Jan. 24, 2014).

¹² Federal Food, Drug, and Cosmetic Act, 21 USC s. 351 et seq.

¹³ See Department of Health & Human Service, Food and Drug Administration, Letter to Matt Salmon, President of Electronic Cigarette Association, dated September 8, 2010, available at

http://www.fda.gov/downloads/Drugs/GuidanceComplianceRegulatoryInformation/UCM225263.pdf (Last visited October 10, 2013).

¹⁴ Sottera, Inc. v. Food & Drug Administration, 627 F.3d 891 (D.C. Cir. 2010).

The court determined that the FDA has the authority to regulate e-cigarettes as "tobacco products" under the Family Smoking and Tobacco Control Act of 2009¹⁵ not as drugs/devices under the FDCA.

The case involved Sottera, Inc., an importer and distributor of e-cigarettes, whose shipment of e-cigarettes had been denied entry by the FDA because, the FDA asserted, they appeared to be adulterated, misbranded, or unapproved drug-device combinations under the FDCA. The company sought an injunction to bar the FDA from denying their e-cigarettes entry into the United States and from regulating e-cigarettes under the drug-device combinations under the FDCA. The United States District Court for the District of Columbia granted the injunction and agreed that e-cigarettes were subject to regulation as tobacco products and were not subject to regulation as drugs/devices under FDCA.

On appeal, the United States Court of Appeals for the District of Columbia Circuit held that e-cigarettes and other products made or derived from tobacco should be regulated as "tobacco products," and not regulated as drugs/devices unless they are marketed for therapeutic purposes. The FDA did not appeal this decision. The FDA has stated its intent to issue a proposed rule that would extend FDA's tobacco product regulatory authority to products that meet the statutory definition of "tobacco product." ¹⁶

The National Association of Attorneys General issued a letter to the commissioner of the FDA urging the FDA to immediately regulate the sale and advertising of e-cigarettes as "tobacco products." The letter was signed by 42 attorneys general, including Florida Attorney General Pam Bondi. The letter noted that e-cigarettes with fruit and candy flavors that appeal to youth and advertising have led consumers to believe that e-cigarettes are a safe alternative to cigarettes. The letter asserted that e-cigarettes are addictive, and regulatory oversight was needed to ensure the safety of e-cigarette ingredients. ¹⁷

Some e-cigarettes specifically note in their marketing that e-cigarettes have not been evaluated by the Food and Drug Administration, are not intended to help people to stop smoking, and are not intended to treat, prevent or cure any disease or condition. Some retailers also assert that they voluntarily restrict sales to persons who are 18 years of age or older.

The Centers for Disease Control and Prevention reported that the number of middle school and high school students in the United States who used electronic cigarettes doubled in 2012 compared to the previous year. According to the report, nearly 1.78 million students tried e-cigarettes in 2012 nationwide. In Florida, 4.3 percent of middle school students and 12.1 percent of high school students have tried e-cigarettes in 2013. The number of Florida high school students who have tried e-cigarettes has increased from 6 percent in 2011 to 12.1 percent in 2013.

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¹⁵ The Family Smoking and Tobacco Control Act of 2009, Pub.L. 111-31, 123 Stat. 1776.

¹⁶ See Department of Health & Human Services, Food & Drug Administration, Unified Entry, "Tobacco Products" Subject to the Federal Food, Drug, and Cosmetic Act, as Amended by the Family Smoking Prevention and Tobacco Control Act, (Dec. 2013) available at http://www.reginfo.gov/public/do/eAgendaViewRule?pubId=201310&RIN=0910-AG38 (Last visited Jan. 24, 2014).

¹⁷ National Association of Attorneys General, Letter to The Honorable Margaret Hamburg, Commissioner of the U.S. Food and Drug Administration (Oct. 23, 2013) *available at* http://www.naag.org/assets/files/pdf/signons/E Cigarette Final Letter w Florida.pdf (Last visited Jan. 24, 2014).

¹⁸ See Centers for Disease Control & Prevention, Press Release, E-cigarette use more than doubles among U.S. middle and high school students from 2011-2012, (Sept. 5, 2012), available at http://www.cdc.gov/media/releases/2013/p0905-ecigarette-use.html (Last visited Jan. 24, 2013).

¹⁹ See Florida Department of Health, Press Release, New CDC Report: E-Cigarette Use Among Teens in the U.S. Doubles, available at http://newsroom.doh.state.fl.us/wp-content/uploads/newsroom/2013/05/090613-E-Cigarette-Use-Among-Teens-Doubles.pdf (Last visited Jan. 24, 2014).

Effect of the Bill

This bill makes amendments to ch. 569, F.S., to include e-cigarettes, labeled as "alternative nicotine products," in the tobacco product prohibitions for persons under the age of 18.

Dealer versus Non-permitted E-Cigarette Retailer

A "dealer" is a defined term in ch. 569, F.S., referring to a person who holds a tobacco permit; whereas, a retailer that only sells alternative nicotine products or e-cigarettes and does not sell any other tobacco products does not fall under the definition of dealer. Thus the bill provisions related to "alternative nicotine products" that apply based on a person's status as a "dealer" will not apply to persons who sell alternative nicotine products, but do not also sell tobacco products (non-permitted e-cigarette retailer).

The bill amends s. 569.002, F.S., to define "alternative nicotine product" as:

[A] product that consists of or contains nicotine that can be ingested into the body by any means, including, but not limited to, chewing, smoking, absorbing, dissolving, and inhaling. The term includes an electronic cigarette, but does not include any of the following:

- 1. Tobacco products.
- 2. A product that is a drug as defined in 21 U.S.C. s. 321(g)(1).
- 3. A product that is a device as defined in 21 U.S.C. s. 321(h).
- 4. A combination product that is a device regulated under 21 U.S.C. s. 353(g).

The bill defines "electronic cigarette" as:

[A] device or product that produces a vapor that delivers nicotine or other substances to a person inhaling from the device to simulate smoking and that is offered to or purchased by consumers as an electronic cigarette, electronic cigar, electronic cigarillo, electronic pipe, or other similar device or product.

Samples of Alternative Nicotine Products

The bill amends s. 569.0075, F.S., to prohibit a tobacco products dealer from giving sample alternative nicotine products to persons under the age of 18. This provision will not apply to a non-permitted ecigarette retailer.

Sale of Alternative Nicotine Products

The bill amends s. 569.101(1), F.S., to prohibit the sale, delivery, bartering, furnishing or giving of alternative nicotine products by a person to a minor under the age of 18. The prohibition against selling alternative nicotine products to a minor may be enforced administratively or criminally against a dealer, which could result in the revocation of the dealer's permit or criminal penalties. Violations of this provision can be enforced criminally against an employee of a non-permitted e-cigarette retailer, but not administratively.

Minor's Possession of Alternative Nicotine Product or Misrepresentation of Age to a Dealer

The bill amends s. 569.11, F.S., to prohibit minors under the age of 18 from possessing an "alternative nicotine product," and makes it unlawful for a minor to misrepresent his or her age to a tobacco dealer in order to induce the dealer, or an agent or employee of the dealer, into selling the minor a "alternative nicotine product." This provision will not prohibit a minor from misrepresenting his or her age to a non-permitted e-cigarette retailer.

Posting Signs

The bill amends s. 569.14, F.S., to require tobacco dealers to post signs stating:

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THE SALE OF TOBACCO PRODUCTS OR ALTERNATIVE NICOTINE PRODUCTS TO PERSONS UNDER THE AGE OF 18 IS AGAINST FLORIDA LAW. PROOF OF AGE IS REQUIRED FOR PURCHASE.

The bill also requires dealers to provide point of sale materials to assist in determining whether a person is of legal age to purchase tobacco products or alternative nicotine products that state:

IF YOU WERE BORN BEFORE THIS DATE (insert date and applicable year)
YOU CANNOT BUY TOBACCO PRODUCTS OR ALTERNATIVE NICOTINE PRODUCTS.

These provisions related to posting signs and point of sale materials will not apply to a non-permitted ecigarette retailer.

Enforcement

A "dealer" will be subject to administrative or criminal enforcement for violations of any provisions of ch. 569, F.S. A non-permitted e-cigarette retailer will be subject to criminal but not administrative enforcement for violations. Additionally, a retail tobacco products dealer whose permit is suspended or revoked is not prohibited from continuing to sell alternative nicotine products.

B. SECTION DIRECTORY:

Section 1 amends s. 569.002(1), F.S., to define "alternative nicotine product" and "electronic cigarette".

Section 2 amends s. 569.0075, F.S., prohibiting the gift of sample alternative nicotine products to persons younger than 18 years of age.

Section 3 amends s. 569.101, F.S., prohibiting the sale, delivery, bartering, furnishing, or giving of alternative nicotine products to persons younger than 18 years of age.

Section 4 amends s. 569.11, F.S., prohibiting a person who is younger than 18 years of age from buying, possessing, or misrepresenting his or her age to a dealer in order to buy alternative nicotine products.

Section 5 amends s. 569.14, F.S., revising the contents of signs that a dealer must display at locations where alternative nicotine products are available for purchase.

Section 6 reenacts s. 322.056, F.S., relating to mandatory driver license revocation or suspension for persons younger than 18 years of age who commit certain offenses, to incorporate changes made by the act to s. 569.11, F.S., in a reference thereto.

Section 7 provides an effective date of July 1, 2014.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

2. Expenditures:

The bill requires DBPR to provide new signage for all tobacco products dealers at an estimated one-time cost of \$23,000.

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The bill does not require DBPR to perform additional surveys to enforce the prohibitions against the sale of e-cigarettes to minors. DBPR has indicated that one or more additional survey teams would be required to conduct surveys to help deter the sale of e-cigarettes to minors if the current level of tobacco product surveys is to be maintained. A new survey team, which consists of two law enforcement officers and one underage operative, can complete an average of 1,192 surveys per year. The estimated cost of a survey team is \$250,550 for the first year and \$176,415 for subsequent years.²⁰

The Office of State Courts Administrator indicates that any fiscal impact on expenditures of the State Courts System because of the bill is anticipated to be insignificant.

R	FISCAL	IMPACT	ONLOCAL	GOVERNMENTS	
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1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

Tobacco permit holders would be required to replace their point of sale calendars that indicate the date that a person is of legal age to purchase tobacco products to new calendars that reference alternative nicotine products, unless the permit holders are using readers, scanners, or other electronic or automated systems. They would also be required to replace signage that gives notice that the sale of tobacco products to persons under the age of 18 is prohibited with signage that also references alternative nicotine products. DBPR will print and provide the required signs to all tobacco dealers at no cost to the dealer.

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not Applicable. This bill does not appear to affect county or municipal governments.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

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²⁰ Florida Department of Business and Professional Regulation, 2014 Agency Legislative Bill Analysis for SB 224 (Oct. 30, 2013) (on file with the Business & Professional Regulation Subcommittee).

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

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A bill to be entitled An act relating to alternative nicotine products; amending s. 569.002, F.S.; providing and revising definitions; amending s. 569.0075, F.S.; prohibiting the gift of sample alternative nicotine products to persons younger than 18 years of age; amending s. 569.101, F.S.; prohibiting the sale, delivery, bartering, furnishing, or giving of alternative nicotine products to persons younger than 18 years of age; amending s. 569.11, F.S.; prohibiting a person who is younger than 18 years of age from buying, possessing, or misrepresenting his or her age in order to buy alternative nicotine products; amending s. 569.14, F.S.; revising the contents of signs that must be displayed at locations where alternative nicotine products are available for purchase; reenacting s. 322.056(2) and (3), F.S., relating to mandatory driver license revocation or suspension for persons younger than 18 years of age who commit certain offenses, to incorporate changes made by the act to s. 569.11, F.S., in a reference thereto; providing an effective

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date.

Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 569.002, Florida Statutes, is amended Page 1 of 12

27	to read:
28	569.002 Definitions
29	(1) As used in this chapter, the term:
30	(a) "Alternative nicotine product" means a product that
31	consists of or contains nicotine that can be ingested into the
32	body by any means, including, but not limited to, chewing,
33	smoking, absorbing, dissolving, and inhaling. The term includes
34	an electronic cigarette, but does not include any of the
35	following:
36	1. Tobacco products.
37	2. A product that is a drug as defined in 21 U.S.C. s.
38	321(g)(1).
39	3. A product that is a device as defined in 21 U.S.C. s.
40	<u>321(h).</u>
41	4. A combination product that is a device regulated under
42	21 U.S.C. s. 353(g).
43	(1) "Dealer" is synonymous with the term "retail tobacco
44	products dealer."
45	(b) "Division" means the Division of Alcoholic
46	Beverages and Tobacco of the Department of Business and
47	Professional Regulation.
48	(c) "Electronic cigarette" means a device or product that
49	produces a vapor that delivers nicotine or other substances to a
50	person inhaling from the device to simulate smoking and that is
51	offered to or purchased by consumers as an electronic cigarette,
52	electronic cigar, electronic cigarillo, electronic pipe, or

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CODING: Words $\underline{\text{stricken}}$ are deletions; words $\underline{\text{underlined}}$ are additions.

53	other similar device or product.
54	(3) "Permit" is synonymous with the term "retail tobacco
55	products dealer permit."
56	(d)(4) "Retail tobacco products dealer" or "dealer" means
57	the holder of a retail tobacco products dealer permit.
58	<u>(e)(5) "Retail tobacco products dealer permit" or "permit"</u>
59	means a permit issued by the division pursuant to s. 569.003.
60	(f)(6) "Tobacco products" includes loose tobacco leaves,
61	and products made from tobacco leaves, in whole or in part, and
62	cigarette wrappers, which can be used for smoking, sniffing, or
63	chewing.
64	(2)(7) The term "Any person under the age of 18" does not
65	include <u>a</u> any person under the age of 18 who:
66	(a) Has had his or her disability of nonage removed under
67	chapter 743;
68	(b) Is in the military reserve or on active duty in the
69	Armed Forces of the United States;
70	(c) Is otherwise emancipated by a court of competent
71	jurisdiction and released from parental care and responsibility;
72	or
73	(d) Is acting in his or her scope of lawful employment
74	with an entity licensed under the provisions of chapter 210 or
75	this chapter.
76	Section 2. Section 569.0075, Florida Statutes, is amended
77	to read:
78	569.0075 Sample gifts of Gift of sample tobacco products

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or alternative nicotine products prohibited.—The gift of sample tobacco products or alternative nicotine products to a any person under the age of 18 by an entity licensed or permitted under the provisions of chapter 210 or this chapter, or by an employee of such entity, is prohibited and is punishable as provided in s. 569.101.

Section 3. Section 569.101, Florida Statutes, is amended to read:

569.101 Selling, delivering, bartering, furnishing, or giving tobacco products or alternative nicotine products to persons under 18 years of age; criminal penalties; defense.—

- (1) It is unlawful to sell, deliver, barter, furnish, or give, directly or indirectly, to <u>a</u> any person who is under 18 years of age, any tobacco product <u>or alternative nicotine</u> product.
- (2) A Any person who violates subsection (1) commits a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083. However, a any person who violates subsection (1) for a second or subsequent time within 1 year of the first violation, commits a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.
- (3) A person charged with a violation of subsection (1) has a complete defense if, at the time the tobacco product or alternative nicotine product was sold, delivered, bartered, furnished, or given:
 - (a) The buyer or recipient falsely evidenced that she or $$\operatorname{\textbf{Page}} 4$ of 12$$

he was 18 years of age or older;

- (b) The appearance of the buyer or recipient was such that a prudent person would believe the buyer or recipient to be 18 years of age or older; and
- (c) Such person carefully checked a <u>driver</u> driver's license or an identification card issued by this state or another state of the United States, a passport, or a United States armed services identification card presented by the buyer or recipient and acted in good faith and in reliance upon the representation and appearance of the buyer or recipient in the belief that the buyer or recipient was 18 years of age or older.
- Section 4. Section 569.11, Florida Statutes, is amended to read:
- 569.11 Possession, misrepresenting age or military service to purchase, and purchase of tobacco products or alternative nicotine products by persons under 18 years of age prohibited; penalties; jurisdiction; disposition of fines.—
- (1) It is unlawful for <u>a</u> any person under 18 years of age to knowingly possess any tobacco product <u>or alternative nicotine</u> <u>product</u>. <u>A</u> Any person under 18 years of age who violates the <u>provisions of</u> this subsection commits a noncriminal violation as provided in s. 775.08(3), punishable by:
- (a) For a first violation, 16 hours of community service or, instead of community service, a \$25 fine. In addition, The person must <u>also</u> attend a school-approved anti-tobacco program, if locally available;

Page 5 of 12

(b) For a second violation within 12 weeks of the first violation, a \$25 fine; or

(c) For a third or subsequent violation within 12 weeks of the first violation, the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend or revoke the person's <u>driver</u> driver's license or driving privilege, as provided in s. 322.056.

 $\underline{\underline{A}}$ Any second or subsequent violation not within the 12-week time period after the first violation is punishable as provided for a first violation.

- (2) It is unlawful for <u>a</u> any person under 18 years of age to misrepresent his or her age or military service for the purpose of inducing a dealer or an agent or employee of the dealer to sell, give, barter, furnish, or deliver any tobacco product <u>or alternative nicotine product</u>, or to purchase, or attempt to purchase, any tobacco product <u>or alternative nicotine product</u> from a person or a vending machine. <u>A</u> Any person under 18 years of age who violates <u>a provision of</u> this subsection commits a noncriminal violation as provided in s. 775.08(3), punishable by:
- (a) For a first violation, 16 hours of community service or, instead of community service, a \$25 fine. and, in addition, The person must also attend a school-approved anti-tobacco program, if available;
 - (b) For a second violation within 12 weeks of the first

Page 6 of 12

157 violation, a \$25 fine; or

(c) For a third or subsequent violation within 12 weeks of the first violation, the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend or revoke the person's <u>driver driver's</u> license or driving privilege, as provided in s. 322.056.

 \underline{A} Any second or subsequent violation not within the 12-week time period after the first violation is punishable as provided for a first violation.

- (3) A Any person under 18 years of age cited for committing a noncriminal violation under this section must sign and accept a civil citation indicating a promise to appear before the county court or pay comply with the requirement for paying the fine and must attend a school-approved anti-tobacco program, if locally available. If a fine is assessed for a violation of this section, the fine must be paid within 30 days after the date of the citation or, if a court appearance is mandatory, within 30 days after the date of the hearing.
- (4) A person charged with a noncriminal violation under this section must appear before the county court or pay comply with the requirement for paying the fine. The court, after a hearing, shall determine make a determination as to whether the noncriminal violation was committed. If the court finds the violation was committed, it shall impose an appropriate penalty as specified in subsection (1) or subsection (2). A person who

Page 7 of 12

participates in community service <u>is</u> shall be considered an employee of the state for the purpose of chapter 440_{7} for the duration of such service.

- (5) (a) If a person under 18 years of age is found by the court to have committed a noncriminal violation under this section and that person has failed to:
- (a) Complete community service, pay the fine as required by paragraph (1)(a) or paragraph (2)(a), or attend a school-approved anti-tobacco program, if locally available, the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend the <u>driver driver's</u> license or driving privilege of that person for a <u>period of</u> 30 consecutive days.
- (b) If a person under 18 years of age is found by the court to have committed a noncriminal violation under this section and that person has failed to Pay the applicable fine as required by paragraph (1)(b) or paragraph (2)(b), the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend the driver driver's license or driving privilege of that person for a period of 45 consecutive days.
- (6) Eighty percent of all civil penalties received by a county court pursuant to this section shall be remitted by the clerk of the court to the Department of Revenue for transfer to the Department of Education to provide for teacher training and for research and evaluation to reduce and prevent the use of

Page 8 of 12

tobacco products by <u>minors</u> <u>children</u>. The remaining 20 percent <u>of</u> <u>civil penalties received by a county court pursuant to this</u> <u>section</u> shall remain with the clerk of the county court to cover administrative costs.

Section 5. Section 569.14, Florida Statutes, is amended to read:

- 569.14 Posting of a sign stating that the sale of tobacco products or alternative nicotine products to persons under 18 years of age is unlawful; enforcement; penalty.—
- (1) A Any dealer that sells tobacco products or alternative nicotine products shall post a clear and conspicuous sign in each place of business where such products are sold which substantially states the following:

THE SALE OF TOBACCO PRODUCTS OR ALTERNATIVE NICOTINE PRODUCTS TO PERSONS UNDER THE AGE OF 18 IS AGAINST FLORIDA LAW. PROOF OF AGE IS REQUIRED FOR PURCHASE.

- (2) The division shall make <u>signs</u> available to dealers of tobacco products <u>or alternative nicotine products which</u> signs that meet the requirements of subsection (1).
- (3) A Any dealer that sells tobacco products or alternative nicotine products shall provide at the checkout counter in a location clearly visible to the dealer, the dealer's agent, or employee, instructional material in a calendar format or similar format to assist in determining

Page 9 of 12

whether a person is of legal age to purchase tobacco products <u>or</u> <u>alternative nicotine products</u>. This point of sale material must contain substantially the following language:

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IF YOU WERE NOT BORN BEFORE THIS DATE

(insert date and applicable year)

YOU CANNOT BUY TOBACCO PRODUCTS OR ALTERNATIVE NICOTINE

PRODUCTS.

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Upon approval by the division, in lieu of a calendar, a dealer may use card readers, scanners, or other electronic or automated systems that can verify whether a person is of legal age to purchase tobacco products or alternative nicotine products. Failure to comply with the provisions contained in this subsection shall result in imposition of administrative penalties as provided in s. 569.006.

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- (4) The division, through its agents and inspectors, shall enforce this section through its agents and inspectors.

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(5) A Any person who fails to comply with subsection (1) commits is guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083.

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Section 6. For the purpose of incorporating the amendments made by this act to section 569.11, Florida Statutes, in a reference thereto, subsections (2) and (3) of section 322.056, Florida Statutes, are reenacted to read:

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322.056 Mandatory revocation or suspension of, or delay of

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eligibility for, driver's license for persons under age 18 found guilty of certain alcohol, drug, or tobacco offenses; prohibition.—

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- (2) If a person under 18 years of age is found by the court to have committed a noncriminal violation under s. 569.11 and that person has failed to comply with the procedures established in that section by failing to fulfill community service requirements, failing to pay the applicable fine, or failing to attend a locally available school-approved antitobacco program, and:
- (a) The person is eligible by reason of age for a driver's license or driving privilege, the court shall direct the department to revoke or to withhold issuance of his or her driver's license or driving privilege as follows:
 - 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.
- (b) The person's driver's license or driving privilege is under suspension or revocation for any reason, the court shall direct the department to extend the period of suspension or revocation by an additional period as follows:
 - 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.
- (c) The person is ineligible by reason of age for a driver's license or driving privilege, the court shall direct

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the department to withhold issuance of his or her driver's license or driving privilege as follows:

- 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.

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- Any second violation of s. 569.11 not within the 12-week period after the first violation will be treated as a first violation and in the same manner as provided in this subsection.
- (3) If a person under 18 years of age is found by the court to have committed a third violation of s. 569.11 within 12 weeks of the first violation, the court must direct the Department of Highway Safety and Motor Vehicles to suspend or withhold issuance of his or her driver's license or driving privilege for 60 consecutive days. Any third violation of s. 569.11 not within the 12-week period after the first violation will be treated as a first violation and in the same manner as provided in subsection (2).
 - Section 7. This act shall take effect July 1, 2014.

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Bill No. HB 169 (2014)

Amendment No. 1

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COMMITTEE/SUBCOMMIT	TTEE ACTION
ADOPTED	(Y/N)
ADOPTED AS AMENDED	(Y/N)
ADOPTED W/O OBJECTION	(Y/N)
FAILED TO ADOPT	(Y/N)
WITHDRAWN	(Y/N)
OTHER	
Committee/Subcommittee h	nearing bill: Business & Professional
Regulation Subcommittee	
Representative Renuart	offered the following:
Amendment (with tit	tle amendment)

Remove everything after the enacting clause and insert: Section 1. Subsection (8) is added to section 569.002, Florida Statutes, to read:

569.002 Definitions.—As used in this chapter, the term:

"Nicotine dispensing devices" mean any product that can be used to deliver nicotine to an individual by inhaling vaporized nicotine from the product, including, but not limited to, an electronic cigarette, electronic cigar, electronic cigarillo, electronic pipe, or other similar device or product and any replacement nicotine cartridge for the device or product.

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Amendment No. 1

Section 2. Section 569.0075, Florida Statutes, is amended to read:

569.0075 Gift of sample tobacco products or sample nicotine dispensing devices prohibited.—The gift of sample tobacco products or sample nicotine dispensing devices to any person under the age of 18 by an entity licensed or permitted under the provisions of chapter 210 or this chapter, or by an employee of such entity, is prohibited and is punishable as provided in s. 569.101.

Section 3. Subsections (1) and (3) of section 569.101, Florida Statutes, are amended to read:

569.101 Selling, delivering, bartering, furnishing, or giving tobacco products or nicotine dispensing devices to persons under 18 years of age; criminal penalties; defense.—

- (1) It is unlawful to sell, deliver, barter, furnish, or give, directly or indirectly, to any person who is under 18 years of age, any tobacco product or nicotine dispensing device.
- (3) A person charged with a violation of subsection (1) has a complete defense if, at the time the tobacco product or nicotine dispensing device was sold, delivered, bartered, furnished, or given:
- (a) The buyer or recipient falsely evidenced that she or he was 18 years of age or older;
- (b) The appearance of the buyer or recipient was such that a prudent person would believe the buyer or recipient to be 18 years of age or older; and

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Amendment No. 1

(c) Such person carefully checked a <u>driver</u>
license or an identification card issued by this state or
another state of the United States, a passport, or a United
States armed services identification card presented by the buyer
or recipient and acted in good faith and in reliance upon the
representation and appearance of the buyer or recipient in the
belief that the buyer or recipient was 18 years of age or older.

Section 4. Subsections (1), (2), (5), and (6) of section 569.11, Florida Statutes, are amended to read:

- 569.11 Possession, misrepresenting age or military service to purchase, and purchase of tobacco products or nicotine dispensing devices by persons under 18 years of age prohibited; penalties; jurisdiction; disposition of fines.—
- (1) It is unlawful for any person under 18 years of age to knowingly possess any tobacco product or nicotine dispensing device. Any person under 18 years of age who violates the provisions of this subsection commits a noncriminal violation as provided in s. 775.08(3), punishable by:
- (a) For a first violation, 16 hours of community service or, instead of community service, a \$25 fine. In addition, the person must attend a school-approved anti-tobacco and nicotine program, if locally available;
- (b) For a second violation within 12 weeks of the first violation, a \$25 fine; or
- (c) For a third or subsequent violation within 12 weeks of the first violation, the court must direct the Department of

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Bill No. HB 169 (2014)

Amendment No. 1

Highway Safety and Motor Vehicles to withhold issuance of or suspend or revoke the person's <u>driver</u> <u>driver's</u> license or driving privilege, as provided in s. 322.056.

Any second or subsequent violation not within the 12-week time period after the first violation is punishable as provided for a first violation.

- (2) It is unlawful for any person under 18 years of age to misrepresent his or her age or military service for the purpose of inducing a dealer or an agent or employee of the dealer to sell, give, barter, furnish, or deliver any tobacco product or nicotine dispensing device, or to purchase, or attempt to purchase, any tobacco product or nicotine dispensing device from a person or a vending machine. Any person under 18 years of age who violates a provision of this subsection commits a noncriminal violation as provided in s. 775.08(3), punishable by:
- (a) For a first violation, 16 hours of community service or, instead of community service, a \$25 fine and, in addition, the person must attend a school-approved anti-tobacco and nicotine program, if available;
- (b) For a second violation within 12 weeks of the first violation, a \$25 fine; or
- (c) For a third or subsequent violation within 12 weeks of the first violation, the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or

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Bill No. HB 169 (2014)

Amendment No. 1

suspend or revoke the person's <u>driver</u> driver's license or driving privilege, as provided in s. 322.056.

Any second or subsequent violation not within the 12-week time period after the first violation is punishable as provided for a first violation.

- (5)(a) If a person under 18 years of age is found by the court to have committed a noncriminal violation under this section and that person has failed to complete community service, pay the fine as required by paragraph (1)(a) or paragraph (2)(a), or attend a school-approved anti-tobacco program, if locally available, the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend the <u>driver driver's</u> license or driving privilege of that person for a period of 30 consecutive days.
- (b) If a person under 18 years of age is found by the court to have committed a noncriminal violation under this section and that person has failed to pay the applicable fine as required by paragraph (1)(b) or paragraph (2)(b), the court must direct the Department of Highway Safety and Motor Vehicles to withhold issuance of or suspend the <u>driver driver's</u> license or driving privilege of that person for a period of 45 consecutive days.
- (6) Eighty percent of all civil penalties received by a county court pursuant to this section shall be remitted by the clerk of the court to the Department of Revenue for transfer to

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Bill No. HB 169 (2014)

Amendment	No. 1
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the Department of Education to provide for teacher training and for research and evaluation to reduce and prevent the use of tobacco products or nicotine dispensing devices by children. The remaining 20 percent of civil penalties received by a county court pursuant to this section shall remain with the clerk of the county court to cover administrative costs.

Section 5. Subsections (1), (2), and (3) of section 569.14, Florida Statutes, are amended to read:

- 569.14 Posting of a sign stating that the sale of tobacco products or nicotine dispensing devices to persons under 18 years of age is unlawful; enforcement; penalty.—
- (1) Any dealer that sells tobacco products or nicotine dispensing devices shall post a clear and conspicuous sign in each place of business where such products are sold which substantially states the following:

THE SALE OF TOBACCO PRODUCTS OR NICOTINE DISPENSING DEVICES TO
138 PERSONS UNDER THE AGE OF 18 IS AGAINST FLORIDA LAW. PROOF OF AGE

139 IS REQUIRED FOR PURCHASE.

- (2) The division shall make available to dealers of tobacco products or nicotine dispensing devices signs that meet the requirements of subsection (1).
- (3) Any dealer that sells tobacco products <u>or nicotine</u> <u>dispensing devices</u> shall provide at the checkout counter in a location clearly visible to the dealer, the dealer's agent or

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Bill No. HB 169 (2014)

Amendment No. 1

employee, instructional material in a calendar format or similar format to assist in determining whether a person is of legal age to purchase tobacco products or nicotine dispensing devices.

This point of sale material must contain substantially the following language:

IF YOU WERE NOT BORN BEFORE THIS DATE

(insert date and applicable year)

YOU CANNOT BUY TOBACCO PRODUCTS OR NICOTINE DISPENSING DEVICES.

Upon approval by the division, in lieu of a calendar a dealer may use card readers, scanners, or other electronic or automated systems that can verify whether a person is of legal age to purchase tobacco products or nicotine dispensing devices.

Failure to comply with the provisions contained in this subsection shall result in imposition of administrative penalties as provided in s. 569.006.

Section 6. Subsection (3) of section 569.19, Florida Statutes, is amended to read:

569.19 Annual report.—The division shall report annually with written findings to the Legislature and the Governor by December 31, on the progress of implementing the enforcement provisions of this chapter. This must include, but is not limited to:

(3) The number of violations for selling tobacco products or nicotine dispensing devices to persons under age 18, and the

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Bill No. HB 169 (2014)

Amendment No. 1

results of administrative hearings on the above and related issues.

Section 7. For the purpose of incorporating the amendments made by this act to section 569.11, Florida Statutes, in a reference thereto, subsections (2) and (3) of section 322.056, Florida Statutes, are reenacted and amended to read:

322.056 Mandatory revocation or suspension of, or delay of eligibility for, <u>driver</u> driver's license for persons under age 18 found guilty of certain alcohol, drug, or tobacco offenses; prohibition.—

- (2) If a person under 18 years of age is found by the court to have committed a noncriminal violation under s. 569.11 and that person has failed to comply with the procedures established in that section by failing to fulfill community service requirements, failing to pay the applicable fine, or failing to attend a locally available school-approved antitobacco program, and:
- (a) The person is eligible by reason of age for a <u>driver</u> driver's license or driving privilege, the court shall direct the department to revoke or to withhold issuance of his or her <u>driver</u> driver's license or driving privilege as follows:
 - 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.
- (b) The person's <u>driver</u> driver's license or driving privilege is under suspension or revocation for any reason, the

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Amendment No. 1

court shall direct the department to extend the period of suspension or revocation by an additional period as follows:

- 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.
- (c) The person is ineligible by reason of age for a <u>driver</u> driver's license or driving privilege, the court shall direct the department to withhold issuance of his or her <u>driver</u> driver's license or driving privilege as follows:
 - 1. For the first violation, for 30 days.
- 2. For the second violation within 12 weeks of the first violation, for 45 days.

Any second violation of s. 569.11 not within the 12-week period after the first violation will be treated as a first violation and in the same manner as provided in this subsection.

- (3) If a person under 18 years of age is found by the court to have committed a third violation of s. 569.11 within 12 weeks of the first violation, the court must direct the Department of Highway Safety and Motor Vehicles to suspend or withhold issuance of his or her <u>driver driver's</u> license or driving privilege for 60 consecutive days. Any third violation of s. 569.11 not within the 12-week period after the first violation will be treated as a first violation and in the same manner as provided in subsection (2).
 - Section 8. This act shall take effect July 1, 2014.

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Amendment No. 1

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TITLE AMENDMENT

Remove everything before the enacting clause and insert:

A bill to be entitled

An act relating to nicotine dispensing devices; amending s. 569.002, F.S.; providing a definition; amending s. 569.0075, F.S.; prohibiting the gift of sample nicotine dispensing devices to persons under 18 years of age; amending s. 569.101, F.S.; prohibiting the selling, delivering, bartering, furnishing, or giving of nicotine dispensing devices to persons under 18 years of age, to which penalties apply; amending s. 569.11, F.S.; prohibiting persons under 18 years of age from possessing, purchasing, or misrepresenting their age or military service to purchase nicotine dispensing devices; providing civil penalties; amending s. 569.14, F.S.; requiring certain signage where a dealer sells nicotine dispensing devices; amending s. 569.19, F.S.; requiring the Division of Alcoholic Beverages and Tobacco of the Department of Business and Professional Regulation to submit the number of violations for selling nicotine dispensing devices in its annual report; reenacting and amending s. 322.056(2) and (3), F.S., relating to mandatory

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Amendment No. 1

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driver license revocation or suspension for persons younger than 18 years of age who commit certain offenses, to incorporate the amendments to s. 569.11, F.S., in a reference thereto; making editorial changes; providing an effective date.

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 169 (2014)

Amendment No. al

	COMMITTEE/SUBCOMMITTEE ACTION						
	ADOPTED (Y/N)						
	ADOPTED AS AMENDED (Y/N)						
	ADOPTED W/O OBJECTION (Y/N)						
	FAILED TO ADOPT (Y/N)						
	WITHDRAWN (Y/N)						
	OTHER						
1	Committee/Subcommittee hearing bill: Business & Professional						
2	Regulation Subcommittee						
3	Representative Rouson offered the following:						
4							
5	Amendment to Amendment (170671) by Representative Renuart						
6	(with directory and title amendments)						
7	Between lines 9 and 10 of the amendment, insert:						
8	(6) "Tobacco products" includes loose tobacco leaves, and						
9	products made from tobacco leaves, in whole or in part, <u>liquid</u>						
10	nicotine, and cigarette wrappers, which can be used for smoking,						
11	sniffing, inhaling, ingesting, or chewing.						
12							
13							
14	DIRECTORY AMENDMENT						
15	Remove lines 7-8 of the amendment and insert:						

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Published On: 2/17/2014 6:04:20 PM



COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 169 (2014)

Amendment No. al

Section 1. Subsection (6) of section 569.002, Florida Statutes, is amended, and subsection (8) is added to that section, to read:

TITLE AMENDMENT

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Remove line 232 of the amendment and insert: amending s. 569.002, F.S.; revising and providing

definitions;

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Published On: 2/17/2014 6:04:20 PM

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 185

Gasoline Stations

SPONSOR(S): Danish TIED BILLS:

IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Business & Professional Regulation Subcommittee		Butler ß5<i>B</i>	Luczynski
2) Agriculture & Natural Resources Subcommittee			
Agriculture & Natural Resources Appropriations Subcommittee			
4) Regulatory Affairs Committee			

SUMMARY ANALYSIS

There are over 9,000 gasoline stations within Florida, of which, only about 350 offer limited full-service pumping, in part, to assist disabled persons fueling their vehicles.

The bill will require the Department of Agriculture and Consumer Services to alter their existing inspection decal to provide a location on the decal for a gasoline station to place a telephone number a person may call to request fueling assistance. The Department shall confirm during their normal inspections that the telephone number is prominently displayed on the decal for each pump.

In lieu of providing a telephone number, a station may maintain an attendant call button on at least one pump island.

The bill will preempt all local laws with regards to fueling assistance for self-service gasoline stations.

The bill requires the Department of Agriculture and Consumer Services alter their inspection decal, at an expected cost of \$10,000.

The bill has an effective date of July 1, 2014.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h0185.BPRS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

The mission of the Florida Department of Agriculture and Consumer Services (DACS or Department) is to safeguard the public and support Florida's agricultural economy by:

- Ensuring the safety and wholesomeness of food and other consumer products through inspection and testing programs;
- Protecting consumers from unfair and deceptive business practices and providing consumer information:
- Assisting Florida's farmers and agricultural industries with the production and promotion of agricultural products; and
- Conserving and protecting the state's agricultural and natural resources by reducing wildfires, promoting environmentally safe agricultural practices, and managing public lands.

The Bureau of Standards (bureau) within the Division of Consumer Services is responsible for conducting inspections at more than 25,000 retail and wholesale facilities, inspecting more than 260,000 commercial measuring devices. There are approximately 9,000 gasoline stations within Florida, and the bureau is required to inspect all gasoline pumps used for the retail sale of gasoline in this state.

Approximately 350 gasoline stations statewide provide both full-service and self-service fueling services. These stations, known as "limited full-service" stations, are required to provide refueling assistance to any motor vehicle displaying a proper exemption parking permit or license plate at the self-service islands and display a decal on the front of all self-service pumps stating these requirements.¹

Local governments have passed varying regulations with respect to fueling assistance for disabled persons. These regulations range from handicap decals and stickers, to requiring call buttons installed at each self-service gas station.

Effect of the Bill

The bill will require DACS to alter their inspection decals to contain the new required information. The new inspection decals will require each self-service gasoline station place a telephone number on each pump. Although the bill requires self-services gasoline stations to provide a telephone number that may be used by the operator of a vehicle to request fueling assistance, it does not require such stations to employ additional staff to provide assistance.

In the alternative, a station may maintain an attendant call button on at least one pump island, instead of placing their telephone number on each pump.

According to DACS, there are approximately 35,000 gasoline dispensers, and because this decal must be placed on each side of each dispenser, the bill will require at most 70,000 decals to implement.² The Department estimates that 100,000 decals should be produced, at an expected cost of \$10,000.³

 3 Id.

STORAGE NAME: h0185.BPRS.DOCX DATE: 2/12/2014

¹ Section 526.141(5), F.S.

² Florida Department of Agriculture and Consumer Services, Agency Analysis of 2014 House Bill 185, p. 1 (Nov. 19, 2013) (on file with the Business & Professional Regulation Subcommittee).

The bill requires DACS to affix the new decal to each pump during their normally scheduled gasoline station inspections, and to confirm that the telephone number has been prominently displayed on the decal. The bill provides that all decals are to be in place by July 1, 2016, two years after this law would go into effect, to allow ample opportunity for all stations to come into compliance.

The bill will preempt and supersede all local government laws and regulations pertaining to the provision of fueling assistance for self-service gasoline stations. This would invalidate any current requirements that a local government may have passed with regards to fueling assistance for self-service gasoline stations. This preemption will also prevent a local government from passing any new law, ordinance, or regulation, or to enact additional requirements with regards to the fueling assistance requirements of self-service gasoline stations.

B. SECTION DIRECTORY:

Section 1 amends s. 526.141, F.S., requiring self-service gasoline pump inspection decals to contain certain information; providing an exception; requiring the Department of Agriculture and Consumer Services to confirm compliance by a specified date; providing for preemption of local regulations pertaining to fueling assistance for certain motor vehicle operators.

Section 2 provides an effective date of July 1, 2014.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

2. Expenditures:

The bill will require DACS to purchase new inspection decals at an approximate cost of \$10,000.4

- B. FISCAL IMPACT ON LOCAL GOVERNMENTS:
 - 1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

None.

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

⁴ *Id*.

STORAGE NAME: h0185.BPRS.DOCX

Not Applicable. This bill does not appear to require counties or municipalities to spend funds or take action requiring the expenditures of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: h0185.BPRS.DOCX

HB 185 2014

A bill to be entitled

An act relating to gasoline stations; amending s. 526.141, F.S.; requiring self-service gasoline pump inspection decals to contain certain information; providing an exception; requiring the Department of Agriculture and Consumer Services to confirm compliance by a specified date; providing for preemption of local regulations pertaining to fueling assistance for certain motor vehicle operators; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Subsection (3) of section 526.141, Florida Statutes, is amended to read:

526.141 Self-service gasoline stations; attendants; regulations.—

(3) (a) All self-service gasoline stations shall have at least one attendant on duty while the station is open to the public. The attendant's primary function shall be the proper administration, supervision, observation, and control of the dispensing of flammable and combustible liquids used as motor fuels while such liquids are actually being dispensed. It shall be the responsibility of the attendant to prevent the dispensing of flammable and combustible liquids used as motor fuels into portable containers unless such container bears a seal of

Page 1 of 2

HB 185 2014

approval of a nationally recognized testing agency; to control sources of ignition; and immediately to handle accidental spills and fire extinguishers if needed. The attendant on duty shall be mentally and physically capable of performing the functions and assuming the responsibility prescribed in this subsection.

- (b) 1. To better accommodate an operator of a motor vehicle who properly displays an exemption parking permit as provided in s. 316.1958 or s. 320.0848, or a license plate issued pursuant to s. 320.084, s. 320.0842, s. 320.0843, or s. 320.0845, the Department of Agriculture and Consumer Services, when inspecting a station, shall confirm that the telephone number of the station prominently appears on the inspection decal placed on each pump by the department. In lieu of having the telephone number displayed on each inspection decal, a station may maintain an attendant call button on at least one pump island. The department shall confirm that inspection decals conform with this paragraph and are in place by July 1, 2016.
- 2. This paragraph preempts and supersedes all local government laws and regulations pertaining to the provision of fueling assistance to the motor vehicle operators described in subparagraph 1. by self-service gasoline stations.
 - Section 2. This act shall take effect July 1, 2014.

Page 2 of 2



COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 185 (2014)

Amendment No. 1

	COMMITTEE/SUBCOMMITTEE ACTION				
	ADOPTED (Y/N)				
	ADOPTED AS AMENDED (Y/N)				
	ADOPTED W/O OBJECTION (Y/N)				
	FAILED TO ADOPT (Y/N)				
	WITHDRAWN (Y/N)				
	OTHER				
1	Committee/Subcommittee hearing bill: Business & Professional				
2	Regulation Subcommittee				
3	Representative Danish offered the following:				
4					
5	Amendment (with title amendment)				
6	Remove lines 14-47 and insert:				
7	Section 1. Subsection (5) of section 526.141, Florida				
8	Statutes, is amended to read:				
9	526.141 Self-service gasoline stations; attendants; 16				
10	regulations.—				
11	(5)(a) Every full-service gasoline station offering self-				
12	service at a lesser cost shall require an attendant employed by				
13	the station to dispense gasoline from the self-service portion				
14	of the station to any motor vehicle properly displaying an				
15	exemption parking permit as provided in s. 316.1958 or s.				
16	320.0848 or a license plate issued pursuant to s. 320.084, s.				
17	320.0842, s. 320.0843, or s. 320.0845 when the person to whom				

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 185 (2014)

Amendment No. 1

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such permit has been issued is the operator of the vehicle and such service is requested. Such stations shall prominently display a decal no larger than 8 square inches on the front of all self-service pumps clearly stating the requirements of this subsection and the penalties applicable to violations of this subsection. The Department of Agriculture and Consumer Services shall enforce this requirement.

- (b) 1. The Department of Agriculture and Consumer Services, when inspecting a station, shall confirm that a second and separate decal is affixed to each pump. The decal must be blue, at least 15 square inches, and clearly display the international symbol of accessibility shown in s. 320.0842, the telephone number of the station, and the words "Call for Assistance." The Department of Agriculture and Consumer Services shall adopt rules to implement and enforce this paragraph and shall confirm that the decals conform with this paragraph and are in place by July 1, 2016.
- 2. This paragraph preempts and supersedes all local government laws and regulations pertaining to the provision of fueling assistance to the motor vehicle operators described in paragraph (a) by self-service gasoline stations.
- (c) (b) Violation of paragraph (a) is a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083.

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 185 (2014)

Amendment No. 1

requiring the Department of

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TITLE AMENDMENT

Remove lines 3-5 and insert:
526.141, F.S.; requiring self-service gasoline pumps to display additional inspection decal containing specified information;

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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

CS/HB 425 Condominiums

SPONSOR(S): Civil Justice Subcommittee; Rodríguez TIED BILLS: None IDEN./SIM. BILLS: SB 440

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Civil Justice Subcommittee	12 Y, 0 N, As CS	Cary	Bond
Business & Professional Regulation Subcommittee		Brown-Blake	Luczynski M.J
3) Judiciary Committee			

SUMMARY ANALYSIS

A condominium is a form of ownership of real property created pursuant to Florida law that is comprised of units which are individually owned, but have an undivided share of access to common facilities. All unit owners are members of the condominium association, an entity responsible for the operation of the common elements owned by the unit owners which operates or maintains real property in which unit owners have use rights. The condominium association is overseen by an elected board of directors, commonly referred to as a "board of administration." Further, the association delineates condominium association bylaws, which governs the administration of the association, including, but not limited to, quorum, voting rights, and election and removal of board members.

The bill partially deregulates commercial (nonresidential) condominium associations by removing certain regulatory requirements. Areas of deregulation include board inquiries, proxy voting, board member qualifications, training and certification of board members, fire safety, mandatory nonbinding arbitration, hurricane shutters, and phase condominiums.

The bill also extends the bulk assignee and bulk buyer provisions for an additional year, from July 1, 2015, to July 1, 2016.

The bill does not appear to have a fiscal impact on state or local government.

The bill has an effective date of July 1, 2014.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Background

A condominium is a form of ownership of real property created pursuant to ch. 718, F.S., which is comprised of units which are individually owned, but have an undivided share of access to common facilities. A condominium is created by recording a declaration of condominium in the public records of the county in which the condominium will be located.² A declaration is similar to a constitution in that it governs the relationships among condominium unit owners and the condominium association. Specifically, a declaration of condominium may include covenants and restrictions concerning the use. occupancy, and transfer of the units permitted by law with reference to real property.3

All unit owners are members of the condominium association, an entity responsible for the operation of the common elements owned by the unit owners which operates or maintains real property in which unit owners have use rights. 4 The condominium association is overseen by an elected board of directors, commonly referred to as a "board of administration."5

Further, the association enacts condominium association bylaws, which govern the administration of the association, including, but not limited to, quorum, voting rights, and election and removal of board members.6

A condominium association may be classified as residential, nonresidential (commercial), mixed-use, or timeshare.

- A residential condominium is defined as a condominium consisting of two or more units, any of which are intended for use as a private temporary or permanent residence, except that a condominium is not a residential condominium if the use for which the units are intended is primarily commercial or industrial and not more than three units are intended to be used for private residence, and are intended to be used as housing for maintenance, managerial, janitorial, or other operational staff of the condominium. With respect to a condominium that is not a timeshare condominium, a residential unit includes a unit intended as a private temporary or permanent residence as well as a unit not intended for commercial or industrial use.
- A condominium which contains both commercial and residential units is a mixed-use condominium.
- A timeshare condominium association is one in which the majority of condominium units are used for timeshares.
- A nonresidential condominium is a condominium that is not included in any of the other categories of condominiums. Examples of nonresidential condominium associations include small office condominiums and small retail centers.

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Section 718.103(11), F.S.

Section 718.104(2), F.S.

Section 718.104(5), F.S.

Section 718.103(2), F.S.

Section 718.103(4), F.S. Section 718.112, F.S.

Section 718.103(23), F.S.

Effect of the Bill

Board Inquiries

Current law requires a condo board to respond in writing within 30 days to a written inquiry that is sent by certified mail from a unit owner. The board's response must either give a substantive response to the inquirer, notify the inquirer that a legal opinion has been requested, or notify the inquirer that advice has been requested from the Division of Florida Condominiums, Timeshares, and Mobile Homes of the Department of Business and Professional Regulation (hereinafter "Division"). If the board requests advice from the Division, the board must provide a substantive response to the inquirer within 10 days of receiving the response from the Division.⁸

The bill amends s. 718.112(2)(a)2., F.S., to exempt a nonresidential condominium board from the requirement to either give a substantive response to the inquirer, notify the inquirer that a legal opinion has been requested, or notify the inquirer that advice has been requested from the Division. The bill also exempts nonresidential condominium boards from the requirement to respond with a substantive response within 10 days of receiving a response from the Division. In effect, the bill exempts nonresidential condominium boards from any response requirement to an inquiry provided by a unit owner.

Proxy Voting

Current law generally does not allow condominium unit owners to vote by general proxy. However, general and limited proxies may be used to establish a quorum. Limited proxies may be used for a few specific purposes:

- To waive or reduce reserves;
- For votes taken to waive financial reporting requirements;
- For votes taken to amend the declaration;
- For votes taken to amend the articles of incorporation or bylaws; and
- For any other matter for which ch. 718 requires or allows.

A proxy is only effective for the specific meeting for which it was given and is valid for only 90 days after the first meeting for which it was given. Proxies are revocable at any time by the unit owner.¹⁰

There is a general exemption for a timeshare condominium with respect to the proxy-voting limitations. ¹¹ Furthermore, an association of 10 or fewer units may provide for different voting and election procedures in its bylaws, which may be by a proxy specifically delineating the different voting and election procedures, which in turn may provide for elections to be conducted by limited or general proxy. ¹²

The bill amends s. 718.112(2)(b)2., F.S., to allow proxy voting in a nonresidential condominium association. The bill also amends s. 718.112(2)(d)10., F.S., to provide that a nonresidential condominium has the same exemption to proxy-voting limitations as a timeshare condominium.

Board of Directors

Current law generally requires a board member's term in office to expire at the annual meeting, however a condominium may allow for 2-year terms if allowed by the bylaws or articles of

⁸ Section 718.112(2)(a)2., F.S.

⁹ Section 718.112(2)(b)2., F.S.

¹⁰ Section 718.112(2)(b)3., F.S.

¹¹ Section 718.112(2)(d)10., F.S.

¹² Section 718.112(2)(d), F.S. **STORAGE NAME**: h0425b.BPRS.DOCX

incorporation.¹³ Coowners of a unit may not both serve as members of the board at the same time unless they own more than one unit or unless there are not enough eligible candidates to fill the vacancies on the board at the time of the vacancy. A candidate for the board must give written notice of his or her intent to be a candidate to the association at least 40 days before a scheduled election and must be eligible to serve on the board at the time of the deadline for submitting a notice of intent to run in order to be listed as a candidate.¹⁴

The bill amends s. 718.112(2)(d)2., F.S., to exempt nonresidential condominiums from the board membership term requirements. A board member in a nonresidential condominium may serve a term of longer than one year (or two years, if allowed by the bylaws or articles of incorporation), and the term is not required to expire at the annual meeting. The bill also allows coowners of a unit in a nonresidential condominium to serve simultaneously without restriction. Finally, a candidate for board membership in a nonresidential condominium would not need to be eligible to serve as a board member at the time of the deadline for submitting a notice of intent to run.

Training and Certification

Current law requires that with 90 days of being elected or appointed, a newly elected or appointed director of a condominium association must certify in writing that he or she has read the association's declaration of condominium, articles of incorporation, bylaws, and current written policies; that he or she will work to uphold such documents and policies to the best of his or her ability; and that he or she will faithfully discharge his or her fiduciary responsibility to the association's members. Alternatively, he or she may submit a certificate of having satisfactorily completed Division-approved educational curriculum. A director who fails to timely file such certification is suspended from service on the board until he or she does so.¹⁵

The bill amends s. 718.112(2)(d)4.b., F.S., to exempt a newly-elected or newly-appointed director of a nonresidential condominium from the requirement to certify that he or she has completed the educational curriculum or that he or she has read the association's declaration of condominium, articles of incorporation, bylaws, and current written policies; that he or she will work to uphold such documents and policies to the best of his or her ability; and that he or she will faithfully discharge his or her fiduciary responsibility to the association's members.

Arbitration

Current law requires that a condominium's bylaws must provide for mandatory nonbinding arbitration conducted by the Division as provided for in s. 718.1255, F.S.¹⁶ Arbitration requires a \$50 filing fee and must precede litigation.¹⁷ This mandatory arbitration in residential condominiums is generally used to settle disputes filed between residents of residential condominiums.

The bill amends s. 718.112(2)(k), F.S., to exempt a nonresidential condominium's bylaws from containing a provision for mandatory nonbinding arbitration. The bill also amends s. 718.1255, F.S., to exempt nonresidential condominiums from mandatory nonbinding arbitration.

Fire Safety

Current law requires bylaws to contain a provision that a certificate of compliance from a licensed electrical contractor or electrician may be accepted by the board as evidence of compliance of the

¹³ There are exceptions to the general rule when: (1) the condominium is a timeshare; (2) the board member is on a staggered term that does not expire until a later meeting; (3) if all the members' terms would expire but there are not candidates.

¹⁴ Section 718.112(2)(d)2., F.S.

¹⁵ Section 718.112(2)(d)4.b., F.S.

¹⁶ Section 718.112(2)(k), F.S.

¹⁷ Section 718.1255(4)(a)., F.S. **STORAGE NAME**: h0425b.BPRS.DOCX

condominium units with the applicable fire and life safety code. An association, condominium, or unit owner is not required to retrofit common elements, association property, or units of a residential condominium to meet current codes in a building that has been certified for occupancy by the applicable government entity if the unit owners vote to forego retrofitting by majority vote. Local governments may not require retrofitting with a fire sprinkler system before the end of 2019.

The bill amends s. 718.112(2)(I), F.S., providing that an association, residential condominium, or unit owner is not required to retrofit the common elements, association property, or units of a residential condominium to meet current codes if the unit owners vote to forego the retrofitting by majority vote. The current law and the bill both only apply to residential condominiums; therefore, the amendment does not appear to change the meaning of the provision.

Additionally, s. 718.112(2)(I)4. F.S., is amended to provide that only residential condominiums may vote to forgo the retrofitting of any improvements required by s. 553.509(1), F.S.

Hurricane Shutters

Current law requires each condominium board to adopt hurricane shutter specifications. Upon approval by a majority of voting interests, the board may also install hurricane shutters, impact glass, codecompliant windows or doors, or other types of code-compliant hurricane protection. ¹⁸

The bill amends s. 718.113(5), to only require hurricane shutter specifications in a residential condominium.

Insurance

Current law provides that for the purpose of property and casualty insurance risk classification, condominiums must be classed as residential property. 19

The bill amends s. 718.1256, F.S., to specify that only residential condominiums must be classed as residential property for insurance purposes.

Phase Condominiums

Current law allows a developer to develop a condominium in phases if the original declaration of condominium, or an amendment to that declaration, provides for and describes in detail all anticipated phases and the impact that the completion of subsequent phases will have upon the initial phase. The time period for completion of the proposed phases cannot exceed seven years from the date of the recording of the declaration, unless unit owners vote to approve an extension of up to an additional three years. If the phases are not added within seven years from the date of the recording of the declaration, or up to 10 years if an extension has been approved, the right to add additional phases expires.²⁰

Current law also requires the declaration of condominium to describe the land which may become part of the condominium and the land on which each phase is to be built. The plot plan may be modified by the developer as to unit or building types to the extent that such modifications are described in the declaration.²¹

The declaration or amendment to the declaration must also include:

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¹⁸ Section 718.113(5), F.S.

¹⁹ Section 718.1256, F.S.

²⁰ Section 718.403(1), F.S.

²¹ Section 718.403(2), F.S.

- The minimum and maximum numbers and general size of units to be included in each phase:²²
- Each unit's percentage of ownership in the common areas;²³
- The recreational areas and facilities which will be owned as common elements by all unit owners:²⁴
- The membership vote and ownership in the association attributable to each unit in each phase and the results if any phase or phases are not developed;²⁵ and
- Whether or not timeshare estates will or may be created with respect to units in any phase and the attributes of such estates.²⁶

The bill reenacts s. 718.403(1), F.S., to resolve a conflict from the 2013 session, where two bills amended this section. The bill also amends s. 718.403(2), F.S., to only require residential condominiums to describe unit or building type changes to the plot plan in the declaration, and adds a new s. 718.403(9), F.S., to provide that a declaration of condominium for a nonresidential condominium does not need to describe:

- The minimum and maximum numbers and general size of units to be included in each phase;
- Each unit's percentage of ownership in the common areas;
- The recreational areas and facilities which will be owned as common elements by all unit owners;
- The membership vote and ownership in the association attributable to each unit in each phase and the results if any phase or phases are not developed; and
- Whether or not timeshare estates will or may be created with respect to units in any phase and the attributes of such estates.

Bulk Assignees and Bulk Buyer

In 2010, the Legislature passed the Distressed Condominium Relief Act in order to relieve developers, lenders, unit owners, and condominium associations from certain provisions of the Florida Condominium Act. The Act was intended to relieve specific parties from certain liabilities, so as to enable economic opportunities for successor purchasers of distressed condominiums.²⁷

Specifically, the Act created categories of "bulk buyers" and "bulk assignees." A bulk assignee is a person who acquires more than seven condominium parcels as provided in s. 718.703, F.S., and receives an assignment of some or all of the rights of the developer under specified recording documents.²⁸

Similarly, a bulk buyer is a person who acquires more than seven condominium parcels, but who does not receive an assignment of developer rights other than the right to: conduct sales, leasing, and marketing activities within the condominium; be exempt from payment of working capital contributions; and be exempt from rights of first refusal.²⁹

Because the Act was created in reaction to the "massive downturn in the condominium market which has occurred throughout the state," it was not intended to be open-ended. Rather, the intent of the Legislature was to enact the relief only for "a specific and defined period." ³⁰

²² Section 718.403(2)(b), F.S.

²³ Section 718.403(2)(c), F.S.

²⁴ Section 718.403(2)(d), F.S.

²⁵ Section 718.403(2)(e), F.S. ²⁶ Section 718.403(2)(f), F.S.

²⁶ Section 718.403(2)(f), F.S. Chapter 2010-174, L.O.F.

²⁸ Section 718.703(1), F.S. ²⁹ Section 718.703(2), F.S.

³⁰ Section 718.702, F.S.

STORAGE NAME: h0425b.BPRS.DOCX

Originally, the time limitation for classification as a bulk assignee or bulk buyer was until July 1, 2012.³¹ In 2012, the Legislature extended the time limitation to July 1, 2015.³² This bill amends s. 718.707, F.S., to extend the Distressed Condominium Relief Act to July 1, 2016.

B. SECTION DIRECTORY:

Section 1 amends s. 718.112, F.S., relating to bylaws of a condominium.

Section 2 amends s. 718.113, F.S., relating to maintenance, limitation upon improvement, display of flag, hurricane shutters and protection, and display of religious decorations.

Section 3 amends s. 718.1255, F.S., relating to alternative dispute resolution, voluntary mediation, mandatory nonbinding arbitration, and legislative findings.

Section 4 amends s. 718.1256, F.S., relating to condominiums and residential property.

Section 5 amends s. 718.403, F.S., relating to phase condominiums.

Section 6 amends s. 718.707, F.S., relating to time limitation for classification as bulk assignee or bulk buyer.

Section 7 provides an effective date of July 1, 2014.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

The bill does not appear to have any impact on state revenues.

2. Expenditures:

The bill does not appear to have any impact on state expenditures.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

The bill does not appear to have any impact on local government revenues.

2. Expenditures:

The bill does not appear to have any impact on local government expenditures.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill does not appear to have any direct economic impact on the private sector.

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

³² Chapter 2012-61, L.O.F. **STORAGE NAME**: h0425b.BPRS.DOCX

³¹ Chapter 2010-174, L.O.F.

1. Applicability of Municipality/County Mandates Provision:

Not Applicable. The bill does not appear to require counties or municipalities to take an action requiring the expenditure of funds, reduce the authority that counties or municipalities have to raise revenue in the aggregate, nor reduce the percentage of state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

The bill does not appear to create a need for rulemaking or rulemaking authority.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

On February 5, 2014, the Civil Justice Subcommittee adopted two amendments and reported the bill favorably as a committee substitute. The first amendment reworded a provision for clarity but did not provide a substantive change. The second amendment reworded certain provisions for clarity and added new sections to exempt nonresidential condominiums from hurricane shutter requirements, mandatory nonbinding arbitration, insurance risk classification, and phase condominium requirements. The amendment also extends the Distressed Condominium Relief Act until July 1, 2016. This analysis is drafted to the committee substitute as passed by the Civil Justice Subcommittee.

STORAGE NAME: h0425b.BPRS.DOCX DATE: 2/13/2014

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A bill to be entitled An act relating to condominiums; amending s. 718.112, F.S.; limiting the application of certain requirements relating to bylaws to residential condominiums and their associations and boards; amending s. 718.113, F.S.; revising applicability of certain requirements relating to the installation and maintenance of codecompliant hurricane protection; amending s. 718.1255, F.S.; providing for nonapplicability of alternative dispute resolution requirements relating to residential condominiums; amending s. 718.1256, F.S.; limiting the application of property and casualty insurance risk classification to residential condominiums; amending s. 718.403, F.S.; limiting applicability of certain requirements relating to phase condominiums to residential condominiums; amending s. 718.707, F.S.; extending the period within which persons who acquire condominium parcels may be classified as bulk assignees or bulk buyers; providing an effective date. Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraphs (a), (b), (d), (k), and (l) of subsection (2) of section 718.112, Florida Statutes, are amended to read:

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27 718.112 Bylaws.—

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- (2) REQUIRED PROVISIONS.—The bylaws shall provide for the following and, if they do not do so, shall be deemed to include the following:
 - (a) Administration.-
- The form of administration of the association shall be described indicating the title of the officers and board of administration and specifying the powers, duties, manner of selection and removal, and compensation, if any, of officers and boards. In the absence of such a provision, the board of administration shall be composed of five members, except in the case of a condominium which has five or fewer units, in which case in a not-for-profit corporation the board shall consist of not fewer than three members. In the absence of provisions to the contrary in the bylaws, the board of administration shall have a president, a secretary, and a treasurer, who shall perform the duties of such officers customarily performed by officers of corporations. Unless prohibited in the bylaws, the board of administration may appoint other officers and grant them the duties it deems appropriate. Unless otherwise provided in the bylaws, the officers shall serve without compensation and at the pleasure of the board of administration. Unless otherwise provided in the bylaws, the members of the board shall serve without compensation.
- 2. When a unit owner of a residential condominium files a written inquiry by certified mail with the board of

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administration, the board shall respond in writing to the unit owner within 30 days after of receipt of the inquiry. The board's response shall either give a substantive response to the inquirer, notify the inquirer that a legal opinion has been requested, or notify the inquirer that advice has been requested from the division. If the board requests advice from the division, the board shall, within 10 days after of its receipt of the advice, provide in writing a substantive response to the inquirer. If a legal opinion is requested, the board shall, within 60 days after the receipt of the inquiry, provide in writing a substantive response to the inquiry. The failure to provide a substantive response to the inquiry as provided herein precludes the board from recovering attorney attorney's fees and costs in any subsequent litigation, administrative proceeding, or arbitration arising out of the inquiry. The association may through its board of administration adopt reasonable rules and regulations regarding the frequency and manner of responding to unit owner inquiries, one of which may be that the association is only obligated to respond to one written inquiry per unit in any given 30-day period. In such a case, any additional inquiry or inquiries must be responded to in the subsequent 30-day period, or periods, as applicable.

- (b) Quorum; voting requirements; proxies.-
- 1. Unless a lower number is provided in the bylaws, the percentage of voting interests required to constitute a quorum at a meeting of the members is a majority of the voting

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interests. Unless otherwise provided in this chapter or in the declaration, articles of incorporation, or bylaws, and except as provided in subparagraph (d)4., decisions shall be made by a majority of the voting interests represented at a meeting at which a quorum is present.

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Except as specifically otherwise provided herein, unit owners in a residential condominium may not vote by general proxy, but may vote by limited proxies substantially conforming to a limited proxy form adopted by the division. A voting interest or consent right allocated to a unit owned by the association may not be exercised or considered for any purpose, whether for a quorum, an election, or otherwise. Limited proxies and general proxies may be used to establish a quorum. Limited proxies shall be used for votes taken to waive or reduce reserves in accordance with subparagraph (f)2.; for votes taken to waive the financial reporting requirements of s. 718.111(13); for votes taken to amend the declaration pursuant to s. 718.110; for votes taken to amend the articles of incorporation or bylaws pursuant to this section; and for any other matter for which this chapter requires or permits a vote of the unit owners. Except as provided in paragraph (d), a proxy, limited or general, may not be used in the election of board members in a residential condominium. General proxies may be used for other matters for which limited proxies are not required, and may be used in voting for nonsubstantive changes to items for which a limited proxy is required and given. Notwithstanding this

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subparagraph, unit owners may vote in person at unit owner meetings. This subparagraph does not limit the use of general proxies or require the use of limited proxies for any agenda item or election at any meeting of a timeshare condominium association or a nonresidential condominium association.

- 3. A Any proxy given is effective only for the specific meeting for which originally given and any lawfully adjourned meetings thereof. A proxy is not valid longer than 90 days after the date of the first meeting for which it was given. Each Every proxy is revocable at any time at the pleasure of the unit owner executing it.
- 4. A member of the board of administration or a committee may submit in writing his or her agreement or disagreement with any action taken at a meeting that the member did not attend. This agreement or disagreement may not be used as a vote for or against the action taken or to create a quorum.
- 5. If any of the board or committee members meet by telephone conference, those board or committee members may be counted toward obtaining a quorum and may vote by telephone. A telephone speaker must be used so that the conversation of those members may be heard by the board or committee members attending in person as well as by any unit owners present at a meeting.
 - (d) Unit owner meetings.-

1. An annual meeting of the unit owners shall be held at the location provided in the association bylaws and, if the bylaws are silent as to the location, the meeting shall be held

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within 45 miles of the condominium property. However, such distance requirement does not apply to an association governing a timeshare condominium.

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Unless the bylaws provide otherwise, a vacancy on the board caused by the expiration of a director's term shall be filled by electing a new board member, and the election must be by secret ballot. An election is not required if the number of vacancies equals or exceeds the number of candidates. For purposes of this paragraph, the term "candidate" means an eligible person who has timely submitted the written notice, as described in sub-subparagraph 4.a., of his or her intention to become a candidate. Except in a timeshare or nonresidential condominium, or if the staggered term of a board member does not expire until a later annual meeting, or if all members' terms would otherwise expire but there are no candidates, the terms of all board members expire at the annual meeting, and such members may stand for reelection unless prohibited by the bylaws. If the bylaws or articles of incorporation permit terms of no more than 2 years, the association board members may serve 2-year terms. If the number of board members whose terms expire at the annual meeting equals or exceeds the number of candidates, the candidates become members of the board effective upon the adjournment of the annual meeting. Unless the bylaws provide otherwise, any remaining vacancies shall be filled by the affirmative vote of the majority of the directors making up the newly constituted board even if the directors constitute less

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than a quorum or there is only one director. In a residential condominium association of more than 10 units or in a residential condominium association that does not include timeshare units or timeshare interests, coowners of a unit may not serve as members of the board of directors at the same time unless they own more than one unit or unless there are not enough eligible candidates to fill the vacancies on the board at the time of the vacancy. A Any unit owner in a residential condominium desiring to be a candidate for board membership must comply with sub-subparagraph 4.a. and must be eligible to be a candidate to serve on the board of directors at the time of the deadline for submitting a notice of intent to run in order to have his or her name listed as a proper candidate on the ballot or to serve on the board. A person who has been suspended or removed by the division under this chapter, or who is delinquent in the payment of any monetary obligation due to the association, is not eligible to be a candidate for board membership and may not be listed on the ballot. A person who has been convicted of any felony in this state or in a United States District or Territorial Court, or who has been convicted of any offense in another jurisdiction which would be considered a felony if committed in this state, is not eligible for board membership unless such felon's civil rights have been restored for at least 5 years as of the date such person seeks election to the board. The validity of an action by the board is not affected if it is later determined that a board member is

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ineligible for board membership due to having been convicted of a felony. This subparagraph does not limit the term of a member of the board of a nonresidential condominium.

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The bylaws must provide the method of calling meetings 3. of unit owners, including annual meetings. Written notice must include an agenda, must be mailed, hand delivered, or electronically transmitted to each unit owner at least 14 days before the annual meeting, and must be posted in a conspicuous place on the condominium property at least 14 continuous days before the annual meeting. Upon notice to the unit owners, the board shall, by duly adopted rule, designate a specific location on the condominium property or association property where all notices of unit owner meetings shall be posted. This requirement does not apply if there is no condominium property or association property for posting notices. In lieu of, or in addition to, the physical posting of meeting notices, the association may, by reasonable rule, adopt a procedure for conspicuously posting and repeatedly broadcasting the notice and the agenda on a closed-circuit cable television system serving the condominium association. However, if broadcast notice is used in lieu of a notice posted physically on the condominium property, the notice and agenda must be broadcast at least four times every broadcast hour of each day that a posted notice is otherwise required under this section. If broadcast notice is provided, the notice and agenda must be broadcast in a manner and for a sufficient continuous length of time so as to allow an

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average reader to observe the notice and read and comprehend the entire content of the notice and the agenda. Unless a unit owner waives in writing the right to receive notice of the annual meeting, such notice must be hand delivered, mailed, or electronically transmitted to each unit owner. Notice for meetings and notice for all other purposes must be mailed to each unit owner at the address last furnished to the association by the unit owner, or hand delivered to each unit owner. However, if a unit is owned by more than one person, the association must provide notice to the address that the developer identifies for that purpose and thereafter as one or more of the owners of the unit advise the association in writing, or if no address is given or the owners of the unit do not agree, to the address provided on the deed of record. An officer of the association, or the manager or other person providing notice of the association meeting, must provide an affidavit or United States Postal Service certificate of mailing, to be included in the official records of the association affirming that the notice was mailed or hand delivered in accordance with this provision.

4. The members of the board of a residential condominium shall be elected by written ballot or voting machine. Proxies may not be used in electing the board in general elections or elections to fill vacancies caused by recall, resignation, or otherwise, unless otherwise provided in this chapter. This subparagraph does not apply to an association governing a

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timeshare condominium.

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a. At least 60 days before a scheduled election, the association shall mail, deliver, or electronically transmit, by separate association mailing or included in another association mailing, delivery, or transmission, including regularly published newsletters, to each unit owner entitled to a vote, a first notice of the date of the election. A Any unit owner or other eligible person desiring to be a candidate for the board must give written notice of his or her intent to be a candidate to the association at least 40 days before a scheduled election. Together with the written notice and agenda as set forth in subparagraph 3., the association shall mail, deliver, or electronically transmit a second notice of the election to all unit owners entitled to vote, together with a ballot that lists all candidates. Upon request of a candidate, an information sheet, no larger than 8 1/2 inches by 11 inches, which must be furnished by the candidate at least 35 days before the election, must be included with the mailing, delivery, or transmission of the ballot, with the costs of mailing, delivery, or electronic transmission and copying to be borne by the association. The association is not liable for the contents of the information sheets prepared by the candidates. In order to reduce costs, the association may print or duplicate the information sheets on both sides of the paper. The division shall by rule establish voting procedures consistent with this sub-subparagraph, including rules establishing procedures for giving notice by

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electronic transmission and rules providing for the secrecy of ballots. Elections shall be decided by a plurality of ballots cast. There is no quorum requirement; however, at least 20 percent of the eligible voters must cast a ballot in order to have a valid election. A unit owner may not permit any other person to vote his or her ballot, and any ballots improperly cast are invalid. A unit owner who violates this provision may be fined by the association in accordance with s. 718.303. A unit owner who needs assistance in casting the ballot for the reasons stated in s. 101.051 may obtain such assistance. The regular election must occur on the date of the annual meeting. Notwithstanding this sub-subparagraph, an election is not required unless more candidates file notices of intent to run or are nominated than board vacancies exist.

b. Within 90 days after being elected or appointed to the board of an association of a residential condominium, each newly elected or appointed director shall certify in writing to the secretary of the association that he or she has read the association's declaration of condominium, articles of incorporation, bylaws, and current written policies; that he or she will work to uphold such documents and policies to the best of his or her ability; and that he or she will faithfully discharge his or her fiduciary responsibility to the association's members. In lieu of this written certification, within 90 days after being elected or appointed to the board, the newly elected or appointed director may submit a certificate

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of having satisfactorily completed the educational curriculum administered by a division-approved condominium education provider within 1 year before or 90 days after the date of election or appointment. The written certification or educational certificate is valid and does not have to be resubmitted as long as the director serves on the board without interruption. A director of an association of a residential condominium who fails to timely file the written certification or educational certificate is suspended from service on the board until he or she complies with this sub-subparagraph. The board may temporarily fill the vacancy during the period of suspension. The secretary shall cause the association to retain a director's written certification or educational certificate for inspection by the members for 5 years after a director's election or the duration of the director's uninterrupted tenure, whichever is longer. Failure to have such written certification or educational certificate on file does not affect the validity of any board action.

- c. Any challenge to the election process must be commenced within 60 days after the election results are announced.
- 5. Any approval by unit owners called for by this chapter or the applicable declaration or bylaws, including, but not limited to, the approval requirement in s. 718.111(8), must be made at a duly noticed meeting of unit owners and is subject to all requirements of this chapter or the applicable condominium documents relating to unit owner decisionmaking, except that

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unit owners may take action by written agreement, without meetings, on matters for which action by written agreement without meetings is expressly allowed by the applicable bylaws or declaration or any law that provides for such action.

- 6. Unit owners may waive notice of specific meetings if allowed by the applicable bylaws or declaration or any law. If authorized by the bylaws, notice of meetings of the board of administration, unit owner meetings, except unit owner meetings called to recall board members under paragraph (j), and committee meetings may be given by electronic transmission to unit owners who consent to receive notice by electronic transmission.
- 7. Unit owners have the right to participate in meetings of unit owners with reference to all designated agenda items. However, the association may adopt reasonable rules governing the frequency, duration, and manner of unit owner participation.
- 8. A unit owner may tape record or videotape a meeting of the unit owners subject to reasonable rules adopted by the division.
- 9. Unless otherwise provided in the bylaws, any vacancy occurring on the board before the expiration of a term may be filled by the affirmative vote of the majority of the remaining directors, even if the remaining directors constitute less than a quorum, or by the sole remaining director. In the alternative, a board may hold an election to fill the vacancy, in which case the election procedures must conform to sub-subparagraph 4.a.

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unless the association governs 10 units or fewer and has opted out of the statutory election process, in which case the bylaws of the association control. Unless otherwise provided in the bylaws, a board member appointed or elected under this section shall fill the vacancy for the unexpired term of the seat being filled. Filling vacancies created by recall is governed by paragraph (j) and rules adopted by the division.

10. This chapter does not limit the use of general or limited proxies, require the use of general or limited proxies, or require the use of a written ballot or voting machine for any agenda item or election at any meeting of a timeshare condominium association or nonresidential condominium association.

Notwithstanding subparagraph (b)2. and sub-subparagraph 4.a., an association of 10 or fewer units may, by affirmative vote of a majority of the total voting interests, provide for different voting and election procedures in its bylaws, which may be by a proxy specifically delineating the different voting and election procedures. The different voting and election procedures may provide for elections to be conducted by limited or general proxy.

- (k) Arbitration.—There shall be a provision for mandatory nonbinding arbitration as provided for in s. 718.1255 for any residential condominium.
 - (1) Certificate of compliance.— A provision that a

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389 390 certificate of compliance from a licensed electrical contractor or electrician may be accepted by the association's board as evidence of compliance of the condominium units with the applicable fire and life safety code must be included. Notwithstanding chapter 633 or of any other code, statute, ordinance, administrative rule, or regulation, or any interpretation of the foregoing, an association, residential condominium, or unit owner is not obligated to retrofit the common elements, association property, or units of a residential condominium with a fire sprinkler system in a building that has been certified for occupancy by the applicable governmental entity if the unit owners have voted to forego such retrofitting by the affirmative vote of a majority of all voting interests in the affected condominium. The local authority having jurisdiction may not require completion of retrofitting with a fire sprinkler system before January 1, 2020 the end of 2019. By December 31, 2016, a residential condominium an association that is not in compliance with the requirements for a fire sprinkler system and has not voted to forego retrofitting of such a system must initiate an application for a building permit for the required installation with the local government having jurisdiction demonstrating that the association will become compliant by December 31, 2019. 1. A vote to forego retrofitting may be obtained by limited proxy or by a ballot personally cast at a duly called

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membership meeting, or by execution of a written consent by the

member, and is effective upon recording a certificate attesting to such vote in the public records of the county where the condominium is located. The association shall mail or hand deliver to each unit owner written notice at least 14 days before the membership meeting in which the vote to forego retrofitting of the required fire sprinkler system is to take place. Within 30 days after the association's opt-out vote, notice of the results of the opt-out vote must be mailed or hand delivered to all unit owners. Evidence of compliance with this notice requirement must be made by affidavit executed by the person providing the notice and filed among the official records of the association. After notice is provided to each owner, a copy must be provided by the current owner to a new owner before closing and by a unit owner to a renter before signing a lease.

- 2. If there has been a previous vote to forego retrofitting, a vote to require retrofitting may be obtained at a special meeting of the unit owners called by a petition of at least 10 percent of the voting interests. Such a vote may only be called once every 3 years. Notice shall be provided as required for any regularly called meeting of the unit owners, and must state the purpose of the meeting. Electronic transmission may not be used to provide notice of a meeting called in whole or in part for this purpose.
- 3. As part of the information collected annually from condominiums, the division shall require condominium associations to report the membership vote and recording of a

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certificate under this subsection and, if retrofitting has been undertaken, the per-unit cost of such work. The division shall annually report to the Division of State Fire Marshal of the Department of Financial Services the number of condominiums that have elected to forego retrofitting.

- 4. Notwithstanding s. 553.509, <u>a residential an</u> association may not be obligated to, and may forego the retrofitting of, any improvements required by s. 553.509(2) upon an affirmative vote of a majority of the voting interests in the affected condominium.
- Section 2. Subsection (5) of section 718.113, Florida Statutes, is amended to read:
- 718.113 Maintenance; limitation upon improvement; display of flag; hurricane shutters and protection; display of religious decorations.—
- (5) Each board of administration of a residential condominium shall adopt hurricane shutter specifications for each building within each condominium operated by the association which shall include color, style, and other factors deemed relevant by the board. All specifications adopted by the board must comply with the applicable building code.
- (a) The board may, subject to s. 718.3026 and the approval of a majority of voting interests of the <u>residential</u> condominium, install hurricane shutters, impact glass, codecompliant windows or doors, or other types of code-compliant hurricane protection that comply with or exceed the applicable

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 building code. However, a vote of the owners is not required if the maintenance, repair, and replacement of hurricane shutters, impact glass, code-compliant windows or doors, or other types of code-compliant hurricane protection are the responsibility of the association pursuant to the declaration of condominium. If hurricane protection or laminated glass or window film architecturally designed to function as hurricane protection that complies with or exceeds the current applicable building code has been previously installed, the board may not install hurricane shutters, impact glass, code-compliant windows or doors, or other types of code-compliant hurricane protection except upon approval by a majority vote of the voting interests.

- (b) The association is responsible for the maintenance, repair, and replacement of the hurricane shutters, impact glass, code-compliant windows or doors, or other types of code-compliant hurricane protection authorized by this subsection if such property is the responsibility of the association pursuant to the declaration of condominium. If the hurricane shutters, impact glass, code-compliant windows or doors, or other types of code-compliant hurricane protection are the responsibility of the unit owners pursuant to the declaration of condominium, the maintenance, repair, and replacement of such items are the responsibility of the unit owner.
- (c) The board may operate shutters, impact glass, codecompliant windows or doors, or other types of code-compliant hurricane protection installed pursuant to this subsection

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without permission of the unit owners only if such operation is necessary to preserve and protect the condominium property and association property. The installation, replacement, operation, repair, and maintenance of such shutters, impact glass, codecompliant windows or doors, or other types of code-compliant hurricane protection in accordance with the procedures set forth in this paragraph are not a material alteration to the common elements or association property within the meaning of this section.

(d) Notwithstanding any other provision in the <u>residential</u> condominium documents, if approval is required by the documents, a board may not refuse to approve the installation or replacement of hurricane shutters, impact glass, code-compliant windows or doors, or other types of code-compliant hurricane protection by a unit owner conforming to the specifications adopted by the board.

Section 3. Subsection (6) is added to section 718.1255, Florida Statutes, to read:

718.1255 Alternative dispute resolution; voluntary mediation; mandatory nonbinding arbitration; legislative findings.—

(6) APPLICABILITY.—This section does not apply to a nonresidential condominium unless otherwise specifically provided for in the declaration of a nonresidential condominium.

Section 4. Section 718.1256, Florida Statutes, is amended to read:

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718.1256 Condominiums as residential property.—For the purpose of property and casualty insurance risk classification, residential condominiums shall be classed as residential property.

Section 5. Subsection (1) of section 718.403, Florida Statutes, is reenacted, paragraph (a) of subsection (2) is amended, and subsection (9) is added to that section, to read:

718.403 Phase condominiums.-

- (1) Notwithstanding the provisions of s. 718.110, a developer may develop a condominium in phases, if the original declaration of condominium submitting the initial phase to condominium ownership or an amendment to the declaration which has been approved by all of the unit owners and unit mortgagees provides for and describes in detail all anticipated phases; the impact, if any, which the completion of subsequent phases would have upon the initial phase; and the time period within which all phases must be added to the condominium and comply with the requirements of this section and at the end of which the right to add additional phases expires.
- (a) All phases must be added to the condominium within 7 years after the date of the recording of the certificate of a surveyor and mapper pursuant to s. 718.104(4)(e) or the recording of an instrument that transfers title to a unit in the condominium which is not accompanied by a recorded assignment of developer rights in favor of the grantee of such unit, whichever occurs first, unless the unit owners vote to approve an

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amendment extending the 7-year period pursuant to paragraph (b).

- (b) An amendment to extend the 7-year period shall require the approval of the owners necessary to amend the declaration of condominium pursuant to s. 718.110(1)(a). An extension of the 7-year period may be submitted for approval only during the last 3 years of the 7-year period.
- (c) An amendment must describe the time period within which all phases must be added to the condominium, and such time period may not exceed 10 years from the date of the recording of the certificate of a surveyor and mapper pursuant to s. 718.104(4)(e) or the recording of an instrument that transfers title to a unit in the condominium which is not accompanied by a recorded assignment of developer rights in favor of the grantee of such unit, whichever occurs first.
- (d) An amendment that extends the 7-year period pursuant to this section is not subject to the requirements of s. 718.110(4).
- (2) The original declaration of condominium, or an amendment to the declaration, which amendment has been approved by all unit owners and unit mortgagees and the developer, shall describe:
- (a) The land which may become part of the condominium and the land on which each phase is to be built. The descriptions shall include metes and bounds or other legal descriptions of the land for each phase, plot plans, and surveys. Plot plans, attached as an exhibit, must show the approximate location of

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all existing and proposed buildings and improvements that may ultimately be contained within the condominium. The plot plan may be modified by the developer as to unit or building types but, in a residential condominium, to the extent that such modifications must be changes are described in the declaration. If provided in the declaration, the developer may make nonmaterial changes in the legal description of a phase.

(9) Paragraphs (2) (b) - (f) and subsection (8) do not apply to nonresidential condominiums.

Section 6. Section 718.707, Florida Statutes, is amended to read:

718.707 Time limitation for classification as bulk assignee or bulk buyer.—A person acquiring condominium parcels may not be classified as a bulk assignee or bulk buyer unless the condominium parcels were acquired on or after July 1, 2010, but before July 1, 2016 2015. The date of such acquisition shall be determined by the date of recording a deed or other instrument of conveyance for such parcels in the public records of the county in which the condominium is located, or by the date of issuing a certificate of title in a foreclosure proceeding with respect to such condominium parcels.

Section 7. This act shall take effect July 1, 2014.

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. CS/HB 425 (2014)

Amendment No. 1

	COMMITTEE/SUBCOMMITTEE ACTION
	ADOPTED (Y/N)
	ADOPTED AS AMENDED (Y/N)
	ADOPTED W/O OBJECTION (Y/N)
	FAILED TO ADOPT (Y/N)
	WITHDRAWN (Y/N)
	OTHER
1	Committee/Subcommittee hearing bill: Business & Professional
2	Regulation Subcommittee
3	Representative Roberson, K. offered the following:
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5	Amendment (with title amendment)
6	Remove lines 493-498
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11	TITLE AMENDMENT
12	Remove lines 11-14 and insert:
13	residential condominiums; amending s. 718.403, F.S.; limiting
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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 523

Applications for Concealed Weapons or Firearms Licenses

SPONSOR(S): Grant

TIED BILLS: HB 525

IDEN./SIM. BILLS: SB 544

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Business & Professional Regulation Subcommittee		Brown-Blake	Luczynski M
Agriculture & Natural Resources Appropriations Subcommittee			
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

The Department of Agriculture and Consumer Services (Department) is responsible for issuing licenses to carry concealed weapons or concealed firearms to those who qualify. Carrying concealed weapons or firearms without first obtaining a license could be a crime pursuant to s. 790.01, F.S. Currently, applicants for licensure to carry concealed weapons or firearms may apply in person at one of the Department's eight regional offices or submit an application by mail.

The bill authorizes the Department to appoint tax collectors for the purpose of accepting applications for concealed weapons or firearms licenses or renewals. In order to be considered by the Department, tax collectors must submit a request to the Department to accept applications for concealed weapons or firearms licenses. Upon approval of the tax collector's qualifications by the Department, the Division of Licensing then has the discretion to enter into a Memorandum of Understanding (MOU) with the tax collector.

Under this MOU, tax collectors will be able to accept application and payment for licensure to carry concealed weapons or firearms, and remit the payment and application to the Department for processing. The bill provides that the tax collector may retain \$22 for each new application and \$12 for each renewal application. It remains the Department's responsibility to process the applications and issue concealed weapons and firearms licenses to qualified applicants.

All personal identifying information provided for the license or renewal that is contained in a tax collector's records as a result of the MOU is given confidential and exempt status by the linked bill, HB 525.

The bill makes no changes to eligibility criteria or license application requirements.

The bill has an effective date of July 1, 2014.

¹ Section 790.06(1), F.S.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Present Situation

Issuance of Concealed Weapons or Firearms Licenses

The Department of Agriculture and Consumer Services (Department) is responsible for issuing licenses to carry concealed weapons or concealed firearms to those who qualify.² Carrying a concealed weapon without first obtaining a license could be a crime pursuant to s. 790.01, F.S. A concealed weapon or concealed firearm is defined as a handgun, electronic weapon or device, tear gas gun, knife, or billie.³

Concealed Weapons or Firearms License Application Requirements

In order to obtain a concealed weapons or firearms license, applicants must make application and meet the following general requirements:

- Is a citizen or permanent resident alien of the United States; or is a consular security official of a foreign government with diplomatic relations with the United States.
- Is at least 21 years old.
- · Can physically handle a weapon safely.
- Is not a convicted felon.
- Has not been convicted of a crime under ch. 893, F.S., or been committed for the abuse of a controlled substance within a 3-year period immediately preceding the application date.
- Does not chronically and habitually use alcoholic beverages or other substances to the extent that his or her normal faculties are impaired.
- Demonstrates competence with a firearm by completing a firearm training course or
 presents evidence of equivalent experience with a firearm through participation in
 organized shooting competition or military service; or is or has previously been licensed to
 carry a firearm in Florida.
- Has not been adjudicated an incapacitated person under s. 744.331, F.S.
- Has not been committed to a mental institution under ch. 394, F.S.
- Has not had adjudication of guilt withheld or imposition of sentence suspended on any
 felony or misdemeanor crime of domestic violence unless three years have elapsed since
 probation or any other conditions set by the court have been fulfilled.
- Is not currently under a domestic violence injunction.
- Is not prohibited from purchasing or possessing a firearm by any other provision of Florida or federal law.⁴

To obtain a concealed weapons or firearms license, a person must complete, under oath, an application that includes:

- The name, address, place and date of birth, race, and occupation of the applicant.
- A full frontal view color photograph of the applicant which must be taken within the preceding 30 days.
- A statement that the applicant has been furnished with a copy of ch. 790, F.S., relating to weapons and firearms and is knowledgeable of its provisions.

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² Section 790.06(1), F.S.

 $^{^3}$ Id.

⁴ Section 790.06(2), F.S.

- A warning that the application is executed under oath with penalties for falsifying or substituting false documents.
- A statement that the applicant desires concealed weapons or firearms license as a means
 of lawful self-defense.
- A full set of fingerprints.
- Documented proof of completion of a firearms safety and training course.
- A nonrefundable license fee no greater than \$70 for a new license or no greater than \$60 for a renewal.⁵

There is an additional \$42.00 fee for processing the fingerprints, which comprises \$16.50 for the FBI national background check, \$15 for the FDLE Florida background check, and \$10.50 for the Department to cover LiveScan electronic fingerprint scanner machine maintenance and personnel.⁶ In addition, sheriff's offices are statutorily authorized to collect \$5 for fingerprinting services.⁷

Section 790.06(6)(c), F.S., requires the Department to either issue the license or deny its issuance and notify the applicant within 90 days of receiving a completed application. The most common reasons for delay and the Department's response to those issues are as follows:

- An incomplete application. The Department will notify the applicant by letter of any deficiencies request the missing information or documentation.
- The fingerprints are insufficiently legible to complete a proper background check. The
 Department will request a second fingerprint submission as required by law. If the second
 fingerprint submission is also deemed illegible, the Department can then ask the FBI to
 conduct a name-based background check.
- The background check results reflect a potentially disqualifying crime without a final disposition. The Department will request court documents indicating the final disposition.⁸

In order to prevent some of these issues, the Department has made a "Fast Track Processing" system available to applicants in eight regional offices. During an appointment, the applicant can fill out and submit the application, have their fingerprints scanned electronically, have their picture taken and make their payment. Staff reviews the application for completeness at the regional office before it is submitted to the Department's Division of Licensing for final processing.

Renewal concealed weapons or firearms licenses require less documentation and can be completed much faster either via a regional office or by mail. If a renewal is done in one of the eight regional offices, with few exceptions, the limited processing work can be done onsite and the renewal license is issued to the waiting applicant.

Concealed weapons or firearms license application submissions have steadily increased over the last 14 years. During fiscal year 1999-2000, the Department received 28,618 applications for initial licensure and 73,821 applications for licensure renewal. During fiscal year 2012-2013, the Department received 204,288 new license applications and 60,293 applications for license renewal.

⁵ Section 790.06(4)-(5), F.S.

⁶ Email from Grace Lovett, Office of Legislative Affairs, Department of Agriculture and Consumer Services, RE: Website from FDLE, regarding fingerprint fee collected with carrying concealed weapons and firearms applications, February 12, 2014 (on file with the Business & Professional Regulation Subcommittee).

⁷ Section 790.06(6)(b), F.S.

 $^{^{8}}Id.$

⁹ Florida Department of Agriculture and Consumer Services, Concealed Weapon or Firearm Licensed Reports, Applications and Dispositions by County, July 01, 1999-June 30, 2000, available at http://www.freshfromflorida.com/content/download/7497/118839/07011999 06302000 cw annual.pdf (last viewed February 10,

nttp://www.freshfromflorida.com/content/download//49//118839/0/011999_06302000_cw_annual.pdf (last viewed February 10, 2014).

10 Florida Department of Agriculture and Consumer Services, Concealed Weapon or Firearm Licensed Reports, Applications and

During the same time period, the Department issued 192,026 new concealed weapons or firearms licenses and 59,856 renewals. As of the end of FY 2012-2013, there were 1,098,458 valid Florida concealed weapons or firearms licenses. 12

Applications for licensure to carry concealed weapons or firearms may be submitted in person or mailed to one of the Department's eight regional offices.¹³ These regional offices are located in the following cities:

- Doral
- Fort Walton Beach
- Jacksonville
- Orlando
- Punta Gorda
- Tallahassee
- Tampa
- West Palm Beach¹⁴

Tax Collector Authority

Article VIII, section 1(d) of the Florida Constitution provides that Tax Collectors are elected County Officers, except when provided by county charter or special law approved by the vote of the electors of the county. The tax collector is the county officer charged with the collection of ad valorem taxes levied by the county, the school board, any special taxing districts within the county, and all municipalities within the county. Tax collections are supervised by the Department of Revenue.

Several state agencies and departments are currently authorized to enter into agreements with tax collectors for various purposes. Some examples that are similar to the arrangement with the Department contemplated by the bill include:

- The Department of State may appoint a county tax collector as an agent to accept applications for licenses or license renewals or other similar registrations.¹⁸
- The Department of Highway Safety and Motor Vehicles (DHSMV) authorizes tax collectors to act as agents of the department in matters of motor vehicle registration. DHSMV has statutory authority to install The Florida Real Time Vehicle Information System in the tax collectors offices to facilitate the agency relationship.¹⁹

http://www.freshfromflorida.com/content/download/7484/118761/07012012_06302013_cw_annual.pdf (last viewed February 10, 2014).

¹² Florida Department of Agriculture and Consumer Services, Number of Valid Florida Concealed Weapon Licenses as Reported at the End of Each Fiscal year (June 30) Since Program Inception in October 1987, *available at* http://www.freshfromflorida.com/content/download/7504/118881/NumberOfValidCWLicenses_FiscalYearEndSince1987-1988.pdf (last viewed February 10, 2014).

¹³ Florida Department of Agriculture and Consumer Services, Concealed Weapon License Application website, *available at* http://www.freshfromflorida.com/Divisions-Offices/Licensing/Concealed-Weapon-License/Concealed-Weapon-License-Application (last viewed February 12, 2014).

¹⁴ Florida Department of Agriculture and Consumer Services, Regionatl Office Locations website, *available at* http://www.freshfromflorida.com/Divisions-Offices/Licensing/Regional-Offices/Regional-Office-Locations (last viewed February 12, 2014).

¹⁵ FLA. CONST. art. VIII, s. 1(d).

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¹¹ Id.

¹⁶ Section 192.001(4), F.S.

¹⁷ Section 197.603, F.S.

¹⁸ Section 288.037, F.S.

¹⁹ Section 320.03, F.S.

- DHSMV also has a statutory mandate to enter interagency agreements with tax collectors to issue driver licenses, identification cards, and vessel registrations.²⁰
- The tax collectors may sell licenses for game hunting and fishing, as authorized by statute and the Fish and Wildlife Conservation Commission.²¹
- The Department of Business and Professional Regulation (DBPR) may enter into an agreement with county tax collectors to act as the department's agent to accept applications for licenses or renewals of licenses to practice professions that fall within DBPR jurisdiction.²²

Effect of the Bill

The bill creates s. 790.063, F.S., which authorizes the Department to appoint elected tax collectors for the purpose of accepting and forwarding to the Department applications for concealed weapons or firearms licenses or renewals on behalf of the Division of Licensing (Division).

In order to be considered by the Department, tax collectors must submit a request to the Division to accept applications for concealed weapons or firearms licenses. The Division has the discretion to enter into a Memorandum of Understanding (MOU) with the tax collector. The Department also has the authority to rescind the MOU for any reason at any time.

All personal identifying information provided for the license or renewal that is contained in a tax collector's records as a result of the MOU is given confidential and exempt status by the linked bill, HB 525.

Appointed tax collectors may not maintain a list of persons who apply for or receive a new or renewal concealed weapons or firearms license. Maintaining such a list makes the person subject to the penalty provisions of s. 790.335, F.S.

A tax collector appointed under the provisions of the bill is authorized to retain \$22 of the fees accepted with the initial license application and \$12 of the fees accepted with the renewal application. These fees are a part of the fees already provided for in s. 790.06(5), F.S., and are not an additional fee in the bill language. License fees collected by the tax collector are to be remitted to the Department weekly.

The bill authorizes tax collectors approved for appointment to administer fingerprints for license applicants. Persons who are not appointed by the Department are prohibited from handling applications for any fee or compensation.

The bill creates a second degree misdemeanor for willful violations of s. 790.063, F.S. The bill does not change eligibility criteria or license application requirements.

B. SECTION DIRECTORY:

Section 1 amends s. 790.06(5), F.S., to permit the tax collectors to receive applications for a license to carry concealed weapons or firearms.

Section 2 amends s. 790.0601, F.S., to prohibit tax collectors or their employees to disclose identifying information received from an individual that has applied for or received a license to carry concealed weapons or firearms.

Section 3 creates s. 790.063, F.S., authorizing the Department of Agriculture and Consumer Services to appoint tax collectors to accept applications for licensure to carry concealed weapons or firearms.

²⁰ Section 322.135, F.S., s. 328.73, F.S.

²¹ Section 379.352(4), F.S.

²² Section 455.213(1), F.S.

Section 4 provides an effective date of July 1, 2014.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

The Department estimates an indeterminate amount of additional revenue will be generated and paid into the Division of Licensing Trust Fund due to a possible increase in applications for licensure to carry concealed weapons or firearms at tax collector's offices.

2. Expenditures:

The Department indicates that the bill will require an appropriation of \$707,608 recurring and \$105,503 in nonrecurring funds which includes 11 full-time equivalent positions with associated salary to provide infrastructure costs to cover training and support for tax collectors participating in the program, to purchase necessary equipment, and to process the anticipated increase in licensure applications.²³

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

The Department estimates an indeterminate amount of additional revenue will be generated and for local governments due to the \$22 fee retained by tax collectors accepting applications for licensure to carry concealed weapons or firearms. The Department is unable to estimate the number of applications that will be received by the tax collectors' offices.

2. Expenditures:

Tax collectors will be responsible for obtaining a minimum of two personal computers, a camera and document image scanner, and other equipment costing a total of approximately \$3000 for a minimum set-up in order to be able to accept applications for licensure to carry concealed weapons or firearms. Each tax collector that is accepted by the Department shall be responsible for this cost. An estimated 30 total counties have indicated their interest in participating in the program. If each tax collector that has indicated interest is approved, the total costs for local expenditures will be approximately \$90,000.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The language provides that the \$22 fee the tax collector may retain shall come from the existing fees required for licensure application. Therefore, the private sector will not be subject to additional fees. However, making the application process for licensure more convenient may increase the number of individuals applying for licensure. Local private companies provide the training courses required for initial licensure. If the convenience of applying at a tax collector's office increases applications, the local private companies that provide the training courses could experience an increase in revenue due to more individuals taking the classes.

D. FISCAL COMMENTS:

None.

III. COMMENTS

²³ Email from Grace Lovette, Office of Legislative Affairs, Department of Agriculture and Consumer Services, RE: Estimate for amendment to include appropriations, February 11, 2013 (on file with the Business and Professional Regulation Subcommittee).

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DATE: 2/11/2014

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not Applicable. This bill does not appear to require counties or municipalities to spend funds or take action requiring the expenditures of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

Lines 117 through 119 of the bill states that "From the fees collected by a tax collector pursuant to this section, the tax collector may retain \$22 for each new application and \$12 for each renewal." The section referred to is s. 790.063, F.S., which is created by the bill. Section 790.063, F.S., as created by the bill, does not state any fees that are to be collected by the tax collector from which the \$22 or \$12 may be retained. The language refers to the licensure fee of \$70 and renewal fee of \$60 set forth in s. 790.06(5)(b), F.S. This discrepancy has been brought to the attention of the Department, which has indicated they intend to amend the language to reference the correct statute.

Additionally, The Department indicated that the \$22 and the \$12 fees to be retained by the tax collector were intended to be convenience fees in addition to the standard \$70 and \$60 licensure or renewal fees. The bill indicates that the \$22 is to come from the \$70 licensure fee, and the \$12 is to come from the \$60 renewal fee. The Department has indicated that they intend to amend the language to reflect the intended fee structure.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: h0523.BPRS.DOCX DATE: 2/11/2014

HB 523 2014

A bill to be entitled 1 2 An act relating to applications for concealed weapons 3 or firearms licenses; amending s. 790.06, F.S.; authorizing approved tax collectors to accept 4 5 applications for licenses to carry concealed weapons 6 or firearms; amending s. 790.0601, F.S.; prohibiting 7 tax collectors and their employees from disclosing 8 identifying information received in applications for 9 licenses to carry concealed weapons or firearms; 10 creating s. 790.063, F.S.; providing for tax 11 collectors to apply and be authorized to accept 12 applications for licenses to carry concealed weapons 13 or firearms; providing for memoranda of understanding between approved tax collectors and the Department of 14 15 Agriculture and Consumer Services; providing that 16 certain information received by tax collectors is 17 confidential as if received by the department; 18 providing for remission of revenue to the department; 19 providing for retention of specified fees by tax 20 collectors; prohibiting tax collectors from 21 maintaining certain lists; prohibiting persons from 22 receiving compensation for handling such applications 23 unless authorized; providing criminal penalties; 24 providing an effective date. 25

Be It Enacted by the Legislature of the State of Florida:

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CODING: Words stricken are deletions; words underlined are additions.

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HB 523 2014

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Section 1. Subsection (5) of section 790.06, Florida Statutes, is amended to read:

790.06 License to carry concealed weapon or firearm.-

- (5) The applicant shall submit to the Department of Agriculture and Consumer Services or an approved tax collector pursuant to s. 790.063:
- (a) A completed application as described in subsection (4).
- A nonrefundable license fee not to exceed \$70, if he or she has not previously been issued a statewide license, or a nonrefundable license fee not to exceed \$60 for renewal of a statewide license. Costs for processing the set of fingerprints as required in paragraph (c) shall be borne by the applicant. However, an individual holding an active certification from the Criminal Justice Standards and Training Commission as a "law enforcement officer, " "correctional officer, " or "correctional probation officer" as defined in s. 943.10(1), (2), (3), (6), (7), (8), or (9) is exempt from the licensing requirements of this section. If any individual holding an active certification from the Criminal Justice Standards and Training Commission as a "law enforcement officer," a "correctional officer," or a "correctional probation officer" as defined in s. 943.10(1), (2), (3), (6), (7), (8), or (9) wishes to receive a concealed weapons or firearms license, such person is exempt from the background investigation and all background investigation fees,

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but shall pay the current license fees regularly required to be paid by nonexempt applicants. Further, a law enforcement officer, a correctional officer, or a correctional probation officer as defined in s. 943.10(1), (2), or (3) is exempt from the required fees and background investigation for a period of 1 year subsequent to the date of retirement of said officer as a law enforcement officer, a correctional officer, or a correctional probation officer.

- (c) A full set of fingerprints of the applicant administered by a law enforcement agency or the Division of Licensing of the Department of Agriculture and Consumer Services.
- (d) A photocopy of a certificate or an affidavit or document as described in paragraph (2)(h).
- (e) A full frontal view color photograph of the applicant taken within the preceding 30 days, in which the head, including hair, measures 7/8 of an inch wide and 1 1/8 inches high.
- Section 2. Paragraph (c) of subsection (2) of section 790.0601, Florida Statutes, is amended to read:
 - 790.0601 Public records exemption for concealed weapons.-
- (2) Information made confidential and exempt by this section shall be disclosed:
- (c) Upon request by a law enforcement agency in connection with the performance of lawful duties, which shall include access to any automated database containing such information maintained by the Department of Agriculture and Consumer

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HB 523 2014

Services. Notwithstanding this paragraph, tax collectors and their employees may not disclose any identifying information received by them pursuant to s. 790.063 from an individual who has applied for or received a license to carry a concealed weapon or firearm pursuant to s. 790.06.

Section 3. Section 790.063, Florida Statutes, is created to read:

790.063 Appointment of tax collectors to accept applications for concealed weapon or firearm licenses; fees; penalties.—

- (1) The Department of Agriculture and Consumer Services may appoint tax collectors, as defined in s. 1(d) of Art. VIII of the State Constitution, to accept applications on the department's behalf for concealed weapon or firearm licenses. Such appointment shall be for specified locations that will best serve the public interest and convenience in applying for these licenses. An authorized tax collector may accept applications for new licenses and renewals.
- (2) A tax collector must submit a written request to accept applications for concealed weapon or firearm licenses to the department stating the tax collector's contact name, address, telephone number, locations within the county that will accept applications, and other information as requested by the department.
- (3) The department, upon receipt of a written request by a tax collector, shall review the request and deny the request or,

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HB 523 2014

if it accepts, enter into a memorandum of understanding with the tax collector to accept concealed weapon or firearm applications on behalf of the department.

(4) The department may rescind a memorandum of understanding for any reason at any time.

- (5) All personal identifying information that is provided pursuant to s. 790.06 and is contained in the records of a tax collector appointed under this section is confidential as provided in s. 790.0601.
- (6) Tax collectors shall remit the license revenue weekly to the Department of Agriculture and Consumer Services for deposit in the Division of Licensing Trust Fund.
- (7) From the fees collected by a tax collector pursuant to this section, the tax collector may retain \$22 for each new application and \$12 for each renewal.
- (8) A tax collector may not maintain a list or record of concealed weapon or firearm licensees or applicants. A violation of this subsection is subject to s. 790.335.
- (9) A person may not handle concealed weapon or firearm applications for a fee or compensation of any kind unless he or she has been appointed by the department.
- (10) A person who willfully violates this section commits a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083.
 - Section 4. This act shall take effect July 1, 2014.

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COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 523 (2014)

Amendment No. 1

	COMMITTEE/SUBCOMMITTEE ACTION		
	ADOPTED (Y/N)		
	ADOPTED AS AMENDED (Y/N)		
	ADOPTED W/O OBJECTION (Y/N)		
	FAILED TO ADOPT (Y/N)		
	WITHDRAWN (Y/N)		
	OTHER		
1	Committee/Subcommittee hearing bill: Business & Professional		
2	Regulation Subcommittee		
3	Representative Grant offered the following:		
4			
5	Amendment (with title amendment)		
6	Remove everything after the enacting clause and insert:		
7	Section 1. Subsection (5) of section 790.06, Florida		
8	Statutes, is amended to read:		
9	790.06 License to carry concealed weapon or firearm.—		
10	(5) The applicant shall submit to the Department of		
11	Agriculture and Consumer Services or an approved tax collector		
12	pursuant to s. 790.0625:		
13	(a) A completed application as described in subsection		
14	(4).		
15	(b) A nonrefundable license fee of up not to exceed \$70,		
16	if he or she has not previously been issued a statewide license $_{7}$		
17	or <u>of up</u> a nonrefundable license fee not to exceed \$60 for		

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 523 (2014)

Amendment No. 1

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renewal of a statewide license. The cost of Costs for processing the set of fingerprints as required in paragraph (c) is shall be borne by the applicant. However, an individual holding an active certification from the Criminal Justice Standards and Training Commission as a "law enforcement officer," "correctional officer, wor worrectional probation officer as defined in s. 943.10(1), (2), (3), (6), (7), (8), or (9) is exempt from the licensing requirements of this section. If such any individual holding an active certification from the Criminal Justice Standards and Training Commission as a "law enforcement officer, " a "correctional officer, " or a "correctional probation officer" as defined in s. 943.10(1), (2), (3), (6), (7), (8), or (9) wishes to receive a concealed weapons or firearms license, he or she such person is exempt from the background investigation and all background investigation fees, but must shall pay the current license fees regularly required to be paid by nonexempt applicants. Further, a law enforcement officer, a correctional officer, or a correctional probation officer as defined in s. 943.10(1), (2), or (3) is exempt from the required fees and background investigation for a period of 1 year after his or her subsequent to the date of retirement of said officer as a law enforcement officer, a correctional officer, or a correctional probation officer.

(c) A full set of fingerprints of the applicant administered by a law enforcement agency or the Division of

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COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 523 (2014)

Amendment	No.	1
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Licensing of the Department of Agriculture and Consumer Services or an approved tax collector pursuant to s. 790.0625.

- (d) A photocopy of a certificate, or an affidavit, or document as described in paragraph (2)(h).
- (e) A full frontal view color photograph of the applicant taken within the preceding 30 days, in which the head, including hair, measures 7/8 of an inch wide and 1 1/8 inches high.
- Section 2. Section 790.0625, Florida Statutes, is created to read:
- 790.0625 Appointment of tax collectors to accept applications for a concealed weapon or firearm license; fees; penalties.-
 - (1) As used in this section, the term:
- (a) "Department" means the Department of Agriculture and Consumer Services.
- (b) "Division" means the Division of Licensing of the Department of Agriculture and Consumer Services.
- (2) The department, at its discretion, may appoint tax collectors, as defined in s. 1(d) of Art. VIII of the State Constitution, to accept applications on behalf of the division for concealed weapon or firearm licenses. Such appointment shall be for specified locations that will best serve the public interest and convenience in applying for these licenses.
- (3) A tax collector seeking to be appointed to accept applications for new or renewal concealed weapon or firearm licenses must submit a written request to the division stating

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 523 (2014)

Amendment No. 1

his or her name, address, telephone number, each location within the county at which the tax collector wishes to accept applications, and other information as required by the division.

- (a) Upon receipt of a written request, the division shall review it and at its discretion may decline to enter into a memorandum of understanding or, if approved, enter into a memorandum of understanding with the tax collector to accept applications for new or renewal concealed weapon or firearm licenses on behalf of the department.
- (b) The department or the division may rescind a memorandum of understanding for any reason at any time.
- (4) All personal identifying information that is provided pursuant to s. 790.06 and contained in the records of a tax collector appointed under this section is confidential and exempt as provided in s. 790.0601.
- (5) A tax collector appointed under this section may collect and retain a convenience fee of \$22 for each new application and \$12 for each renewal and shall remit weekly to the department the license fees pursuant to s. 790.06 for deposit in the Division of Licensing Trust Fund.
- (6) (a) A tax collector appointed under this section may not maintain a list or record of persons who apply for or are granted a new or renewal license to carry a concealed weapon or firearm. A violation of this paragraph is subject to s. 790.335.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 523 (2014)

Amendment No. 1

(b)	A person may not handle an application for a concealed	d
weapon or	firearm for a fee or compensation of any kind unless	
he or she	has been appointed by the department to do so.	

(7) A person who willfully violates this section commits a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083.

Section 3. For fiscal year 2014-15, there is appropriated to the Department of Agriculture and Consumer Services the sums of \$707,608 in recurring and \$105,503 in nonrecurring funds from the Division of Licensing Trust Fund, and 11 full-time equivalent positions with associated salary rate of 295,751 are authorized, for the purpose of implementing this act.

Section 4. This act shall take effect July 1, 2014.

TITLE AMENDMENT

Remove everything before the enacting clause and insert:

A bill to be entitled

An act relating to licensure to carry a concealed weapon or firearm; amending s. 790.06, F.S.; authorizing an applicant for a license to carry a concealed weapon or firearm to submit the application to an appointed tax collector; creating s. 790.0625, F.S.; defining terms; authorizing the Department of Agriculture and Consumer Services to appoint tax collectors to accept applications for new or renewal

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 523 (2014)

Amendment No. 1

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licenses to carry a concealed weapon or firearm on behalf of the Division of Licensing of the Department of Agriculture and Consumer Services; requiring a tax collector seeking appointment to submit a written request to the division; providing requirements for the request; requiring the division and an appointed tax collector to enter into a memorandum of understanding; authorizing the department or the division to rescind a memorandum of understanding at any time; providing that certain personal identifying information of applicants for licensure is confidential and exempt; establishing license fees for new and renewal applications; requiring an appointed tax collector to remit fees to the department; prohibiting a tax collector from maintaining a list or record of concealed weapon or firearm licensees or applicants; prohibiting a person from processing a concealed weapon or firearm application for a fee or compensation unless he or she has been appointed by the department to do so; providing for criminal penalties; providing an appropriation and authorizing positions; providing an effective date.

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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 525

Pub. Rec./Personal Identifying Information/License to Carry a Concealed Weapon or

Firearm

SPONSOR(S): Grant

TIED BILLS: HB 523

IDEN./SIM. BILLS:

SB 546

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Business & Professional Regulation Subcommittee		Brown-Blake K&G	Luczynski
2) Government Operations Subcommittee			
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

HB 525 expands an exist public records exemption for certain personal identifying information submitted by applicants for licensure to carry a concealed weapon or firearm when the application is submitted to a tax collector rather than the Department of Agriculture and Consumer Services. The addition to the exemption is subject to the Open Government Sunset Review Act and will repeal on October 2, 2019, unless reviewed and saved from repeal by the Legislature.

The bill contains a statement of public necessity as required by the Florida Constitution.

Because this bill expands a public records exemption, it requires a two-thirds vote of the members present and voting in each house of the Legislature for passage.

The bill shall take effect at the same time that HB 523 is adopted and becomes law.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h0525.BPRS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

Public Records Laws

The Florida Constitution provides every person the right to inspect or copy any public record made or received in connection with the official business of any public body, officer, or employee of the state, or of persons acting on their behalf.¹ The records of the legislative, executive, and judicial branches are specifically included.²

The Florida Statutes also specify conditions under which public access must be provided to government records. The Public Records Act³ guarantees every person's right to inspect and copy any state or local government public record⁴ at any reasonable time, under reasonable conditions, and under supervision by the custodian of the public record.⁵

Only the Legislature may create an exemption to public records requirements.⁶ Such an exemption must be created by general law and must specifically state the public necessity justifying the exemption.⁷ Further, the exemption must be no broader than necessary to accomplish the stated purpose of the law. A bill enacting an exemption may not contain other substantive provisions⁸ and must pass by a two-thirds vote of the members present and voting in each house of the Legislature.⁹

The Open Government Sunset Review Act¹⁰ requires a newly created or expanded public records exemption to be repealed on October 2nd of the fifth year after enactment, unless reviewed and reenacted by the Legislature.¹¹ It further provides that a public records exemption may be created or maintained only if it serves an identifiable public purpose and is no broader than is necessary to meet the public purpose it serves.¹²

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¹ FLA. CONST. art. I, s. 24(a).

² *Id*.

³ Chapter 119, F.S.

⁴ Section 119.011(12), F.S., defines "public records" to mean "all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency." Section 119.011(2), F.S., defines "agency" to mean "any state, county, district, authority, or municipal officer, department, division, board, bureau, commission, or other separate unit of government created or established by law including, for the purposes of this chapter, the Commission on Ethics, the Public Service Commission, and the Office of Public Counsel, and any other public or private agency, person, partnership, corporation, or business entity acting on behalf of any public agency." The Public Records Act does not apply to legislative or judicial records (see Locke v. Hawkes, 595 So.2d 32 (Fla. 1992)).

⁵ Section 119.07(1)(a), F.S.

⁶ FLA. CONST. art. I, s. 24(c). There is a difference between records the Legislature designates as exempt from public records requirements and those the Legislature designates *confidential and* exempt. A record classified as exempt from public disclosure may be disclosed under certain circumstances (see WFTV, Inc. v. The School Board of Seminole, 874 So.2d 48 (Fla. 5th DCA 2004), review denied 892 So.2d 1015 (Fla. 2004); City of Riviera Beach v. Barfield, 642 So.2d 1135 (Fla. 4th DCA 2004); and Williams v. City of Minneola, 575 So.2d 687 (Fla. 5th DCA 1991)). If the Legislature designates a record as confidential and exempt from public disclosure, such record may not be released, by the custodian of public records, to anyone other than the persons or entities specifically designated in the statutory exemption (see Attorney General Opinion 85-62, August 1, 1985).

⁷ FLA. CONST. art. I, s. 24(c).

⁸ The bill may, however, contain multiple exemptions that relate to one subject.

⁹ FLA. CONST. art. I, s. 24(c).

¹⁰ Section 119.15, F.S.

¹¹ Section 119.15(3), F.S.

¹² Section 119.15(6)(b), F.S.

Concealed Weapon or Firearm Licensure

The Department of Agriculture and Consumer Services (Department) is responsible for issuing licenses to carry concealed weapons or concealed firearms to those who qualify. Carrying a concealed weapon without first obtaining a license could be a crime pursuant to s. 790.01, F.S. A concealed weapon or concealed firearm is defined as a handgun, electronic weapon or device, tear gas gun, knife, or billie. 14

In order to obtain a concealed weapon license, applicants must make application and meet the following general requirements:

- Is a citizen or permanent resident alien of the United States; or is a consular security official
 of a foreign government with diplomatic relations with the United States.
- Is at least 21 years old.
- Can physically handle a weapon safely.
- Is not a convicted felon.
- Has not been convicted of a crime under ch. 893, F.S., or been committed for the abuse of a controlled substance within a 3-year period immediately preceding the application date.
- Does not chronically and habitually use alcoholic beverages or other substances to the extent that his or her normal faculties are impaired.
- Demonstrates competence with a firearm by completing a firearm training course or
 presents evidence of equivalent experience with a firearm through participation in
 organized shooting competition or military service; or is or has previously been licensed to
 carry a firearm in Florida.
- Has not been adjudicated an incapacitated person under s. 744.331, F.S.
- Has not been committed to a mental institution under ch. 394, F.S.
- Has not had adjudication of guilt withheld or imposition of sentence suspended on any
 felony or misdemeanor crime of domestic violence unless three years have elapsed since
 probation or any other conditions set by the court have been fulfilled.
- Is not currently under a domestic violence injunction.
- Is not prohibited from purchasing or possessing a firearm by any other provision of Florida or federal law.¹⁵

To obtain a concealed weapons license, a person must complete, under oath, an application that includes:

- The name, address, place and date of birth, race, and occupation of the applicant.
- A full frontal view color photograph of the applicant which must be taken within the preceding 30 days.
- A statement that the applicant has been furnished with a copy of ch. 790, F.S., relating to weapons and firearms and is knowledgeable of its provisions.
- A warning that the application is executed under oath with penalties for falsifying or substituting false documents.
- A statement that the applicant desires a concealed weapon or firearms license as a means
 of lawful self-defense.
- A full set of fingerprints.
- Documented proof of completion of a firearms safety and training course.
- A nonrefundable license fee no greater than \$70 for a new license or no greater than \$60 for a renewal.

¹³ Section 790.06(1), F.S.

¹⁴ *Id*.

¹⁵ Section 790.06(2), F.S.

¹⁶ Section 790.06(4)-(5), F.S.

Concealed weapon license application submissions have steadily increased over the last 14 years. During fiscal year 1999-2000, the Department received 28,618 applications for initial licensure and 73,821 applications for licensure renewal. During fiscal year 2012-2013, the Department received 204,288 new license applications and 60,293 applications for license renewal. During the same time period, the Department issued 192,026 new concealed weapon licenses and 59,856 renewals. As of the end of FY 2012-2013, there were 1,098,458 valid Florida concealed weapon licenses.

Current Exemptions Relating to Concealed Weapon Licensure Application Information

Section 790.0601, F.S., provides that personal identifying information of an individual who has applied for or received a license to carry a concealed weapon or firearm pursuant to s. 790.06, F.S., held by the Division of Licensing of the Department (Division), is confidential and exempt from s. 119.07(1), F.S., and s. 24(a), Art. I of the State Constitution. The exemption applies to any information held by the Division before, on, or after the effective date of the exemption.²¹ The exempt information shall be disclosed:

- With the express written consent of the applicant or licensee or his or her legally authorized representative;
- By court order upon a showing of good cause; or
- Upon request by a law enforcement agency in connection with the performance of lawful duties, which shall include access to any automated database containing such information maintained by the Department.²²

In Chapter 2006-102, Laws of Florida, in which the exemption was created, the Legislature found that an identifiable public purpose existed for the creation of the exemption under review, and that it is no more broad than necessary to meet the public purpose it serves. In Section 2 of the 2006 chapter law, the statement of public purpose, invokes personal safety issues tied to the Department divulging the personal information of concealed weapons permit applicants and holders.

Specifically, the statement speaks of the contradiction between a person carrying a concealed firearm or weapon and making public that individual's personally identifying information. The inference that can be drawn from the statement of public purpose is that it is a matter of personal safety that an individual who carries a concealed firearm or weapon keep the weapon's presence out of the public view or scrutiny, and that public access to the individual's identity circumvents the "concealment" purpose of the concealed weapon permit.

The public records exemption created in s. 790.0601, F.S., was reenacted in 2011 pursuant to the Open Government Sunset Review Act.²³

PAGE: 4

¹⁷ Florida Department of Agriculture and Consumer Services, Concealed Weapon or Firearm Licensed Reports, Applications and Dispositions by County, July 01, 1999-June 30, 2000, available at

http://www.freshfromflorida.com/content/download/7497/118839/07011999_06302000_cw_annual.pdf (last viewed February 10, 2014).

¹⁸ Florida Department of Agriculture and Consumer Services, Concealed Weapon or Firearm Licensed Reports, Applications and Dispositions by County, July 01, 2012-June 30, 2013, available at

http://www.freshfromflorida.com/content/download/7484/118761/07012012_06302013_cw_annual.pdf (last viewed February 10, 2014).

¹⁹ Id.

²⁰ Florida Department of Agriculture and Consumer Services, Number of Valid Florida Concealed Weapon Licenses as Reported at the End of Each Fiscal year (June 30) Since Program Inception in October 1987, *available at* http://www.freshfromflorida.com/content/download/7504/118881/NumberOfValidCWLicenses_FiscalYearEndSince1987-1988.pdf (last viewed February 10, 2014).

²¹ Section 790.0601(1), F.S.

²² Section 790.0601(2), F.S.

²³ Ch. 2011-136. L.O.F.

House Bill 523 is linked to House Bill 525

Linked HB 523 creates s. 790.063, F.S., which authorizes the Department to appoint elected county tax collectors for the purpose of accepting and forwarding to the Department applications for concealed weapon or firearm licenses or renewals on behalf of the Division. These applications request personal identifying information that under current law is exempt from public records due to the aforementioned exemption once submitted to the Department.

In order to be considered by the Department, tax collectors must submit a request to the Division to accept applications for concealed weapon or firearm licenses. The Division has the discretion to enter into a Memorandum of Understanding (MOU) with the tax collector. The Department has the authority to rescind the MOU for any reason at any time.

Regardless of the passage of HB 523, appointed tax collectors may not maintain a list of persons who own firearms. Maintaining such a list makes the person in violation of the provisions of s. 790.335(2), F.S.

Any personal identifying information provided for the license or renewal that is contained in a tax collector's records as a result of the MOU arrangement with the Department does not currently have confidential and exempt status. However, if the same application is submitted to the Department at one of its eight regional offices, the personal identifying information is confidential and exempt.

Effect of the Bill

The bill expands the confidential and exempt status of the personal identifying information on an application for licensure to carry a concealed weapon or firearm submitted to tax collectors. In addition, the bill provides for an Open Government Sunset Review of the exemption and repeal on October 2, 2019, if the exemption is not reenacted.

The Legislature declares, through the bill, that personal identifying information of an individual who has applied for a license to carry a concealed weapon which is held by a tax collector needs to be made confidential and exempt from public records requirements. The bill includes a statement of public necessity, which finds that:

The knowledge that an individual has applied for a license to carry a concealed weapon or firearm may logically lead to the conclusion that he or she is carrying a concealed weapon or firearm. This defeats the purpose of carrying a concealed weapon or firearm. The Legislature has found in past legislative sessions and has expressed in s. 790.335(1)(a)3., Florida Statutes, that a record of legally owned firearms or law-abiding firearm owners is "an instrument that can be used as a means to profile innocent citizens and to harass and abuse American citizens based solely on their choice to own firearms and exercise their Second Amendment right to keep and bear arms as guaranteed under the United States Constitution." Release of personal identifying information of an individual who has applied for a license to carry a concealed weapon or firearm could be used to harass an innocent individual based solely on his or her exercised right to carry a concealed weapon or firearm.

The exemption expanded by this bill applies to personal identifying information held by a tax collector appointed by the Department to receive that information from a person who is applying through the tax collector to the Department for a concealed weapon or firearm license or renewal. It applies to such information held by the tax collector before, on, or after the effective date of the bill.

B. SECTION DIRECTORY:

A. FISCAL IMPACT ON STATE GOVERNMENT:

Section 1 amends s. 790.0601, F.S., creating an exemption from public records requirements for certain personal identifying information held by the tax collector when an individual applies for a license to carry a concealed weapon or firearm pursuant to s. 790.06, F.S.

Section 2 provides the Legislative statement of public necessity for the public records exemption.

Section 3 provides the act shall take effect at the same time that HB 523 is adopted and becomes law.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

	1. Revenues: None.
	2. Expenditures: None.
В.	FISCAL IMPACT ON LOCAL GOVERNMENTS:
	1. Revenues: None.
	2. Expenditures: None.
C.	DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR: None.
D.	FISCAL COMMENTS:
	None.
	III. COMMENTS
A.	CONSTITUTIONAL ISSUES:
	Applicability of Municipality/County Mandates Provision: Not Applicable. This bill does not appear to affect county or municipal governments.
	2. Other: None.
B.	RULE-MAKING AUTHORITY: None.
C.	DRAFTING ISSUES OR OTHER COMMENTS: None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: h0525.BPRS.DOCX DATE: 2/11/2014

HB 525 2014

1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |

A bill to be entitled

An act relating to public records; amending s.

790.0601, F.S.; creating an exemption from public records requirements for certain personal identifying information held by the tax collector when an individual applies for a license to carry a concealed weapon or firearm pursuant to s. 790.06, F.S.; providing for retroactive application of the exemption; providing for disclosure of such information under specified conditions; providing for review and repeal of the exemption; providing a statement of public necessity; providing a conditional effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 790.0601, Florida Statutes, is amended to read:

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790.0601 Public records exemption for concealed weapons.-

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(1) Personal identifying information of an individual who has applied for or received a license to carry a concealed

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weapon or firearm pursuant to s. 790.06 held by the Division of

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Licensing of the Department of Agriculture and Consumer Services

is confidential and exempt from s. 119.07(1) and s. 24(a), Art.

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I of the State Constitution. This exemption applies to such

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information held by the division before, on, or after the

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HB 525

27 effective date of this section.

- (2) Personal identifying information of an individual who has applied for a license to carry a concealed weapon or firearm pursuant to s. 790.063 which is held by a tax collector appointed by the Department of Agriculture and Consumer Services to receive applications and fees is confidential and exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution.

 This exemption applies to such information held by the tax collector before, on, or after the effective date of this subsection.
- (3) (2) Information made confidential and exempt by this section shall be disclosed:
- (a) With the express written consent of the applicant or licensee or his or her legally authorized representative.
 - (b) By court order upon a showing of good cause.
- (c) Upon request by a law enforcement agency in connection with the performance of lawful duties, which shall include access to any automated database containing such information maintained by the Department of Agriculture and Consumer Services.
- (4) Subsection (2) is subject to the Open Government
 Sunset Review Act in accordance with s. 119.15 and shall stand
 repealed on October 2, 2019, unless reviewed and saved from
 repeal through reenactment by the Legislature.
- Section 2. (1) The Legislature finds that, with certain exceptions, it is a public necessity that personal identifying

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HB 525

information of an individual who has applied for a license to carry a concealed weapon or firearm which is held by a tax collector be made confidential and exempt from public records requirements. The carrying of a concealed weapon or firearm in this state by members of the general public requires an individual to file an application containing personal identifying information. The Legislature has made the Department of Agriculture and Consumer Services the responsible agency for collecting this information and issuing the concealed weapon or firearm license. The collected information must include a statement from the applicant that he or she seeks a concealed weapon or firearm license as a means of lawful self-defense.

- (2) There has been substantial demand for the concealed weapon or firearm license. The availability of additional licensure locations would benefit individuals who require self-protection.
- issues of confidentiality. The knowledge that an individual has applied for a license to carry a concealed weapon or firearm may logically lead to the conclusion that he or she is carrying a concealed weapon or firearm. This defeats the purpose of carrying a concealed weapon or firearm. The Legislature has found in past legislative sessions and has expressed in s. 790.335(1)(a)3., Florida Statutes, that a record of legally owned firearms or law-abiding firearm owners is "an instrument that can be used as a means to profile innocent citizens and to

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HB 525 2014

harass and abuse American citizens based solely on their choice to own firearms and exercise their Second Amendment right to keep and bear arms as guaranteed under the United States

Constitution." Release of personal identifying information of an individual who has applied for a license to carry a concealed weapon or firearm could be used to harass an innocent individual based solely on his or her exercised right to carry a concealed weapon or firearm. Therefore, the Legislature finds that the personal identifying information of an individual who has applied for a license to carry a concealed weapon or firearm pursuant to chapter 790, Florida Statutes, must be held confidential and exempt from public records requirements.

Section 3. This act shall take effect on the same date that HB 523 or similar legislation takes effect, if such legislation is adopted in the same legislative session or an

Page 4 of 4

extension thereof and becomes a law.

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 629 Charities SPONSOR(S): Boyd and others

TIED BILLS: IDEN./SIM. BILLS: SB 638

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF	
Business & Professional Regulation Subcommittee		Butler BSB	Luczynski MJ	
2) Appropriations Committee				
3) Regulatory Affairs Committee				

SUMMARY ANALYSIS

The bill amends current law to provide increased oversight of charitable organizations and sponsors, professional fundraising consultants, and professional solicitors. Generally, the bill:

Charitable Organizations and Sponsors

- Authorizes DACS to enter a disqualification order for certain charities not meeting disbursement requirements, which disqualifies the charity from receiving sales or lease tax exemptions;
- Clarifies the requirements related to financial statements;
- Requires charities to adopt conflict of interest policies; and
- Requires supplemental financial disclosures and quarterly statements for certain charities.

Professional Solicitors

- Creates a new, annual license for officers, directors, trustees, and owners of a professional solicitor and any employee of the solicitor conducting telephone solicitations;
- The license fee shall be \$100; and there is a \$10 fee for application updates for processing material changes to an initial or renewal license;
- Requires professional solicitation businesses to include additional application information, such as all the telephone numbers the solicitor will use and a copy of any script, presentation, or sales literature used;
- Requires professional solicitors to include additional information in the notice required before beginning a solicitation campaign, such as a statement of the minimum percentage of gross receipts from contributions that will be remitted to the charity, if any; and
- Prohibits a professional solicitor from failing to remit to a charity the disclosed guaranteed minimum percentage of gross receipts from the solicitation campaign.

Donation Collection Receptacles

- Requires collection receptacles operated by charities to display a permanent sign that provides the name, address, telephone number, and registration number of the charity; and
- Requires collection receptacles operated by for-profit businesses to display a permanent sign on the receptacle that provides the organization's name, address, and telephone number, and a statement that clarifies the donation receptacle is for a for-profit business.

Prohibited Acts and Penalties

- Prohibits a person from submitting false, misleading, or inaccurate information in connection
 with the planning, conduct, or execution of any solicitation or charitable or sponsor sales
 promotion regardless of whether the person knows it is false, misleading, or inaccurate;
- Generally, increases from \$1,000 to \$5,000 the fine DACS may levy for violations and makes the fine applicable to s. 501(c)(3) organizations; and
- Authorizes a fine up to \$10,000 for a violation that involves fraud or deception.

The bill also updates the definition of "religious institution" to bring it in line with federal tax laws, and it appropriates \$175,000 in non-recurring funds to DACS to implement this bill.

The bill has an effective date of July 1, 2014.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

The mission of the Florida Department of Agriculture and Consumer Services (DACS or Department) is to safeguard the public and support Florida's agricultural economy by:

- Ensuring the safety and wholesomeness of food and other consumer products through inspection and testing programs:
- Protecting consumers from unfair and deceptive business practices and providing consumer information:
- Assisting Florida's farmers and agricultural industries with the production and promotion of agricultural products; and
- Conserving and protecting the state's agricultural and natural resources by reducing wildfires. promoting environmentally safe agricultural practices, and managing public lands.

The bill includes modifications to regulatory and consumer activities under the jurisdiction of DACS and, specifically, the Division of Consumer Services (division). A charitable organization or sponsor must be registered with the Department before soliciting for charitable contributions, unless otherwise exempt. The Department of Revenue grants charitable organizations tax exemptions on leases and a sales tax exemption based on their exemption from federal income tax by the Internal Revenue Service (IRS).

In Florida, the solicitation of contributions by charitable organizations and sponsors is regulated by the Solicitation of Contributions Act (the SCA), codified in ch. 496, F.S. As of February 4, 2014, there are over 17,000 charitable organizations and sponsors, 367 professional fundraising consultants, and 129 professional solicitors registered in Florida. Of those 129 professional solicitors, about 50 are headquartered outside Florida.

The SCA contains basic registration, financial disclosure, and notification requirements for charitable organizations and sponsors, fundraising consultants, and solicitors. Recent news reports suggest current regulations under the SCA may be insufficient to effectively monitor and regulate these entities to ensure they are fulfilling their purpose as charitable entities.²

Charitable Organizations and Sponsors³ 1.

Registration Statements

Currently, under s. 495.405, F.S., any charitable organization or sponsor⁴ that intends to solicit donations in Florida must annually register with DACS and pay a registration fee⁵ before soliciting donations.6

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¹ Email from Grace Lovett, Office of Legislative Affairs, Department of Agriculture and Consumer Services, FW: Registered Charities, Professional Fundraising Consultants, and Professional Solicitors in Florida, February 13, 2014 (on file with the Business & Professional Regulation Subcommittee)(there is no public listing on these numbers as they must be generated from the Department's internal database and are subject to change).

² Kendall Taggart and Kris Hundley, America's Worst Charities, TAMPA BAY TIMES AND THE CENTER FOR INVESTIGATIVE REPORTING, Several related articles published June 6, 2013, June 7, 2013, June 13, 2013, and Nov. 13, 2013, available at http://www.tampabay.com/topics/specials/worst-charities.page (last visited Feb 13, 2014).

A "sponsor" is "a group or person which is or holds itself out to be soliciting contributions by the use of any name which implies that the group or person is in any way affiliated with or organized for the benefit of emergency service employees or law enforcement officers and which is not a charitable organization." s. 496.404(21), F.S. For a sponsor to solicit contributions in this state, it must be a membership organization that, among other things, has a membership that consists of at least 10 percent or 100 members, whichever is less, who are employed as law enforcement officers or emergency services employees. s. 496.426, F.S.

Registration includes a financial report,⁷ a statement of the purpose of the charity, how donations will be used, names of individuals in charge of solicitation activities, and proof of federal tax exempt status. The charity must also identify any professional solicitors and fundraising consultants the charity will use, along with the terms of the arrangements for compensation to be paid to the consultant and solicitor. The registration must include a statement related to the charity's activity in other states, including whether the charity is authorized to operate in another state; whether the charity's registration has been denied, suspended, or revoked in another state; and whether the charity or any person associated with the charity has been subject to any adverse administrative actions or criminal convictions in any state.⁸

Each affiliate of a parent charity required to register under s. 495.405, F.S., must either file a separate registration and financial report or provide the information to the parent organization to file a consolidated registration. The consolidated registration must include financial reports for the parent organization and each of its Florida affiliates. However, if all contributions received by the affiliates are remitted directly into a single account with the parent organization, the parent organization may submit one consolidated financial report.⁹

A charity must renew its registration annually; if any information submitted on the original registration statement changes, the charity must update that information on its renewal registration. DACS may extend the time for filing an annual renewal statement or financial report for up to 60 days, during which time the charity's previous registration remains in effect. However, a charity's registration may not continue in effect after the date the charity should have filed its financial report. The charity may not file its renewal statement until it has filed its financial report. Failure to file a renewal statement by the date on which the statement and financial report were due may result in a late filing fee of \$25 per month. 11

After receiving a registration statement, DACS has 15 business days to approve, deny, or notify the charity that it must provide additional information. If, after 15 days, no additional information is requested, and DACS has not approved or denied the registration, it is deemed approved. If additional information is requested, DACS has 15 days after the information is received to either approve or deny the registration.¹²

Fundraising Restrictions for Individuals with Criminal Records

Under s. 496.405(8), F.S., charities are prohibited from allowing any of its officers, directors, trustees, or employees to solicit contributions on behalf of the charity if he or she has, within the last 10 years, been convicted of or pled guilty to any felony or any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charity, or has been enjoined from violating any law relating to a charitable solicitation.

Conflict of Interest Transactions

Chapter 496, F.S., does not regulate conflict of interest transactions involving charities.

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⁴ As used in this analysis, the term "charity" or "charities" refers to both charitable organizations and sponsors, unless otherwise indicated

⁵ The registration fee varies from \$10 to \$400 based on the amount of contributions received by the charity. s. 496.405(4), F.S.

⁶ Section 496.405(1)(a), (c), F.S. Certain small charities are exempt from the registration and financial reporting requirements in ss. 496.405 and 496.407, F.S.

⁷ The information that must be included in the financial report is identified in s. 496.407, F.S.

⁸ Section 496.405(2), F.S.

⁹ *Id.* at (3).

¹⁰ *Id.* at (1).

¹¹ Id. at (4)(b).

¹² Id. at (7).

Financial Statements

Under s. 496.407, F.S., a charity that is required to register with DACS must file an annual financial report for the preceding year with the Department. The report must include the following: a balance sheet; a statement of support, revenue, and expenses; identification of any charities, professional fundraising consultants, professional solicitors, and commercial co-venturers used and the amounts received from each of them; and a statement of functional expenses that must include program expenses, management and general expenses, and fundraising costs. A charity may choose to include a financial report that has been audited by an independent certified public accountant (CPA) or an audit with an opinion by an independent CPA. In lieu of the financial report a charity may submit a copy of its IRS Form 990 or Form 990-EZ.

Notice Statements

Section 496.411(3), F.S., requires every charity that is required to register under s. 496.405, F.S., to conspicuously display the following statement in capital letters on every printed solicitation, written confirmation, receipt, or reminder of a contribution: "A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free within the state. Registration does not imply endorsement, approval, or recommendation by the state." The statement must also include a toll-free number for DACS.

Tax-Exempt Status and Disqualifying Events

Organizations that are exempt from federal income tax under s. 501(c)(3) of the Internal Revenue Code, such as charities, are exempt from Florida's sales and use tax. ¹⁴ To receive an exemption, the organization must submit to the Florida Department of Revenue (DOR) a copy of the Internal Revenue Service's (the IRS) letter determining the organizations 501(c)(3) status. ¹⁵ After receiving the IRS determination letter and making a determination that the organization is actively engaged in an exempt endeavor, DOR issues a certificate of exemption to the organization. Under current law, DACS is not part of determining whether a charity operating in Florida should be exempt from sales tax. Specifically, DACS does not have authority to disqualify a charity from receiving any sales tax exemption based on the charity's allocation of expenses to accomplish the charity's stated purpose.

2. Professional Fundraising Consultants

Registration Statements

Professional fundraising consultants are required to annually register and pay a \$300 fee to DACS pursuant to s. 496.409, F.S., before operating in Florida. In addition to name and address information, the registration must also indicate whether any of the owners, directors, officers, or employees of the consultant are related to any other directors, officers, owners, or employees, any charity under contract to the consultant, or any supplier or vendor providing goods or services to any charity under contract with the consultant. Additionally, the registration must indicate and explain whether the consultant or any of its officers, directors, trustees, or employees have been convicted or pled guilty within the past 10 years to any felony or a crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charity. Finally, the registration must indicate and explain whether the consultant or any of its officers, directors, trustees, or employees have been enjoined from violating any law relating to a charitable solicitation. In the past solicitation is considered and explain whether the consultant or any of its officers, directors, trustees, or employees have been enjoined from violating any law relating to a charitable solicitation.

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¹³ "Fundraising costs" are defined in s. 496.404, F.S., as "those costs incurred in inducing others to make contributions to a charitable organization or sponsor for which the contributors will receive no direct economic benefit. Fundraising costs include, but are not limited to, salaries, rent, acquiring and obtaining mailing lists, printing, mailing, and all direct and indirect costs of soliciting, as well as the cost of unsolicited merchandise sent to encourage contributions." However prior to this bill, ch. 496, F.S., does not define "program expenses" or "management and general expenses."

⁴ Section 212.08(7)(p), F.S.

¹⁵ Section 212.084, F.S.

¹⁶ Section 496.409(1), (3), F.S.

¹⁷ *Id.* at (2).

After receiving the registration statement, DACS has 15 business days to either approve the registration or notify the consultant that the registration requirements are not satisfied. If, after 15 days DACS has not notified the consultant, the registration is deemed approved.¹⁸

In addition to the registration requirement, every agreement between a fundraising consultant and a charity must be in writing and signed by two authorized officials of the charity and must be filed with DACS at least five days before the consultant begins providing services.¹⁹

Restrictions on Individuals with Criminal Records

Under s. 495.409(9), F.S., a person may not act as a professional fundraising consultant, and a professional fundraising consultant may not employ any person, if, within the last 10 years, the person has been convicted of or pled guilty to any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charity, or has been enjoined from violating any law relating to a charitable solicitation.²⁰

3. Professional Solicitor

Registration Statements

Section 496.410, F.S., requires professional solicitors to annually register and pay a \$300 fee to DACS before operating in Florida. ²¹ Information that must be provided for registration includes the address of the business, the names and addresses of owners, officers, and directors, and the names of anyone in charge of any solicitation activity. The registration must also indicate whether any of the owners, directors, officers, or employees of the solicitor are related to any other directors, officers, owners, or employees of the solicitor, any charity under contract to the solicitor, or any supplier or vendor providing goods or services to any charity under contract with the solicitor. Additionally, the registration must indicate and explain whether the solicitor or any of its officers, directors, trustees, or employees or agents involved in solicitation have been convicted or pled guilty within the past 10 years to any felony or a crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charity. Finally, the registration must indicate and explain, if applicable, whether the solicitor or any of its officers, directors, trustees, or employees or agents involved in solicitation have been enjoined from violating any law relating to a charitable solicitation. ²²

After receiving the registration statement, DACS has 15 business days to either approve the registration or notify the solicitor that the registration requirements are not satisfied. If, after 15 days DACS has not notified the solicitor, the registration is deemed approved.²³

In addition to being required to register, solicitors must also file a solicitation notice with DACS at least 15 days before beginning a solicitation campaign or event. Section 496.410(6), F.S., requires the notice to include a description of the solicitation campaign; each location and telephone number from which the solicitation will be conducted; the name and address of each person responsible for supervising the campaign; a statement as to whether the solicitor will have custody of donations; the account information for each account where receipts from the campaign are to be deposited; a description of the charity for which the campaign is being carried; the fundraising methods to be used; and copy of the contract between the solicitor and charity.

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¹⁸ *Id.* at (6).

¹⁹ *Id.* at (4).

²⁰ Section 496.409(9), F.S.

²¹ "A professional solicitor that is a partnership or corporation may register for and pay a single fee on behalf of all of its partners, members, officers, directors, agents, and employees." s. 496.410(3), F.S. Additionally, professional solicitors are required to maintain a \$50,000 bond. *Id.* at (4).

²² Section 496.410 (2), F.S.

 $^{^{23}}$ *Id.* at (5).

²⁴ Id. at (6).

Restrictions on Individuals with Criminal Records

Under s. 496.410(14), F.S, a person may not act as a professional solicitor, and a solicitor may not employ any person, who has been convicted or pled guilty within the last 10 years to a felony involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charity, or has been enjoined from violating any law relating to a charitable solicitation.

Licensure of Professional Solicitors

Beyond the registration and notice provisions for professional solicitors in s. 496.410, F.S., current law does not require solicitors or their employees to be licensed to operate in Florida.

Notice Statements and Requested Information

Section 496.412(1), F.S., requires that in the course of requesting a donation, a solicitor must clearly disclose the name of the solicitor, the name and state of the principal place of business of the charity, and a description of how the contributions raised by the solicitation will be used. Like charities, solicitors are also required to conspicuously state the following in capital letters on every written solicitation, written confirmation, receipt, or reminder of a contribution: "A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free within the state. Registration does not imply endorsement, approval, or recommendation by the state." The statement must include a toll-free number for DACS.²⁵

Additionally, if a person being solicited requests the percentage of the gross revenue that the charity will receive from the solicitation campaign or requests the percentage of the contribution which may be tax-deductible, the solicitor must provide the requested information in writing within 14 days of the request.²⁶

4. Collection Receptacles Used for Donations

Some charities utilize collection receptacles located in parking lots or along roads as a place for people to donate clothing and other goods. Recent reports indicate that for-profit businesses have begun using collection receptacles that look similar to those used by charities.²⁷ The businesses use the receptacles to collect clothes and sell them at a profit. Current law does not regulate the use of collection receptacles either by charities or by for-profit businesses.²⁸

5. Prohibited Acts and Penalties

Section 496.415, F.S., contains a list of seventeen acts that are prohibited for any person when done in connection with any solicitation or charity sales promotion. Examples of prohibited acts include: violating any of the requirements in ch. 496, F.S.; knowingly submitting false, misleading, or inaccurate information in a document that is filed with DACS, provided to the public, or offered in response to a request or investigation by DACS, the Department of Legal Affairs, or the state attorney; and representing that a charity will receive a fixed or estimated percentage of the gross revenue from a solicitation campaign greater than that identified in filings with the Department, or that a charity will

²⁷ See Evan Williams, Recycling companies co-opt the look of charity for profit, FORT MYERS FLORIDA WEEKLY, Jan. 23, 2013, available at http://fortmyers.floridaweekly.com/news/2013-01-23/Top_News/Recycling_companies_coopt_the_look_of_charity_for_.html (last visited Feb 13, 2014).

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²⁵ Section 496.412(1)(c), F.S.

²⁶ *Id.* at (1)(d)-(e).

In response to the rapid increase in the number of collection receptacles used by for-profit businesses, some Florida cities have enacted restrictions on their use. See Ariel Barkhurst, Deerfield Beach passed a law allowing nonprofit clothing bins, SUN SENTINEL, Feb. 22, 2013, available at http://articles.sun-sentinel.com/2013-02-22/news/fl-deerfield-donation-bins-20130218_1_donation-bins-salvation-army-commissioner-bill-ganz (last visited Jan. 30, 2014); Heather Carney, Miramar cracks down on clothing donations bins, SUN SENTINEL, Nov. 11, 2013, available at http://articles.sun-sentinel.com/2013-11-11/news/fl-miramar-regulates-clothing-donations-bins-20131110_1 for-profit-bins-reuse-clothes-donations (last visited Jan. 30, 2014).

receive an actual or estimated dollar amount or percentage of goods or services purchased or used in the charity sales promotion that is greater than that agreed to with a vendor.

Civil and Criminal Penalties

Any violation of ch. 496, F.S., including engaging in any of the prohibited acts identified in s. 496.415, F.S., is a violation of the Florida Deceptive and Unfair Practices Act²⁹ and may also result in a civil action by DACS.³⁰ Additionally, any willful and knowing violation of ch. 496, F.S., is a third-degree felony punishable by up to five years in prison and a fine of up to \$5,000, and any subsequent conviction is a second-degree felony punishable by up to 15 years in prison and a fine of up to \$10,000.³¹

Administrative Penalties

Currently, under s. 496.419, F.S., after DACS has investigated and found that a person or entity has violated ch. 496, F.S., it can enter an order imposing a range of administrative penalties, including imposing an administrative fine up to \$1,000 for each act or omission. However, for s. 501(c)(3) organizations, the maximum penalty is limited to \$500 per violation.

B. SECTION DIRECTORY:

The following includes the Effect of the Bill.

The bill amends several aspects of charities, professional fundraising consultants and professional solicitors.

1. Charitable Organizations and Sponsors

Registration Statements (Section 4)

The bill amends the registration requirements of charities to require that any changes to the information in a charity's registration statement related to the charity's activity in other states, including criminal, administrative, or other actions against the charity, must be reported to DACS within 10 days of the change occurring. If the charity discloses any information related to criminal, administrative, or other actions against the charity in its initial registration statement or annual renewal statement, the bill gives DACS additional time to process the applications under the processing time limits in ch. 120, F.S. Additionally, if a charity fails to disclose any information related to criminal, administrative, or other actions against the charity, its registration will be automatically suspended until the charity submits the required information related to those actions to DACS.

The bill also requires that the consolidated financial statements filed by charities with affiliates must reflect the activities of each affiliate, including all contributions received by each entity, all payments made to each entity, and all administrative fees assessed to each entity.

The bill repeals DACS' authority to extend the time for filing an annual renewal statement or financial statement. The bill also provides that a charity's registration will expire with no further action required by DACS if the charity fails to timely file its renewal statement or it fails to provide a financial statement within the extension periods under s. 496.407, F.S. Additionally, DACS will have the authority to deny or revoke a charity's registration if the charity or any of its officers, directors, or trustees, has agreed with another state to cease soliciting contributions within that state or has been ordered by any court or agency to cease contributions in any state.

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²⁹ Chapter 501, part II, F.S.; Section 496.416, F.S.

³⁰ Section 496.420, F.S.

³¹ Section 496.417, F.S.

³² The time limits for processing a registration under ch. 120, F.S., are longer than those in ch. 496, F.S. For example, under ch. 120, F.S., an agency has 30 days to request additional information from an application, and the agency has 90 days after receipt of a completed application to approve or deny a registration.

Lastly, the bill requires a charity to immediately notify DACS in writing when it ceases solicitation activities or participation in charitable sales promotions in Florida.

Fundraising Restrictions for Individuals with Criminal Records (Section 4)

The bill further amends s. 496.405(8), F.S., to clarify that in addition to the charity, no officer, director, trustee, or employee of the charity may allow any of its officers, directors, trustees, or employees to solicit contributions on behalf of the charity if he or she has a criminal history as described above. The bill also clarifies that the applicable criminal history includes crimes or events that occurred in other states and any misdemeanor in another state that constitutes a disqualifying felony in Florida.

Conflict of Interest Transactions (Section 5)

The bill requires a charity's board of directors, or a board committee, to adopt a policy regarding conflict of interest transactions. A "conflict of interest" is defined as a transaction between a charity and another party in which a director, officer, or trustee of the charity has a direct or indirect interest. The term includes the sale, lease, or exchange of property to or from the charity; the lending to or borrowing of money from the charity; and the payment for services provided to or from the charity.

Financial Statements (Section 6)

The bill changes the name of the financial reporting document required by DACS from "financial report" to "financial statement." The bill clarifies and adds new information that must be included in the required financial statement. Specifically, the financial statement must include a statement of functional expenses that must include program service costs, management and general costs, and fundraising costs. "Management and general costs" are defined in the bill as all costs of a charity that are not identifiable with a single program or fundraising activity but which are necessary to conducting the charity's programs and activities and necessary to the charity's existence. The term includes expenses for business management, salaries, and overhead. "Program service costs" are defined in the bill to means all expenses incurred primarily to accomplish the charity's purposes; however, the term does not include fundraising costs.

The bill also limits the option for charities to submit a copy of its IRS Form 990 or Form 990-EZ in lieu of a financial statement to only those charities that receive less than \$500,000 in annual contributions. The bill also repeals the option for charities to include an audited financial report and replaces it with a requirement that financial statements be audited or reviewed. The type of audit or review required varies based on the amount of annual contributions received by the charity:

- Charities that receive less than \$500,000 in annual contributions, an audit or review is optional;
- Charities that receive at least \$500,000 but less than \$1 million in annual contributions, the financial statement must be reviewed or audited by an independent CPA; and,
- Charities that receive \$1 million or more in annual contributions, the financial statement must be audited by an independent CPA.

The bill also requires that audits must be performed in accordance with generally accepted auditing standards and that reviews must be performed in according with the Statements on Standards for Accounting and Review Services of the American Institute of Certified Public Accountants. Audited and reviewed financial statements must be accompanied by a report signed and prepared by the CPA that performed the audit or review.

The Department is authorized by the bill, upon a showing of good cause, to extend the time for filing a financial statement up to 180 days or to require that an audit or review be conducted for any financial statement submitted by a charity.

³⁴ Definitions of "program service costs" and "management and general costs" are added to s. 496.404, F.S., in **Section 3** of the bill. **STORAGE NAME**: h0629.BPRS.DOCX

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³³ **Section 4** of the bill amends s. 496.405, F.S., to update the phrase "financial report" to "financial statement" to reflect the changes made to s. 496.407, F.S., in **Section 6** of the bill.

Supplemental Financial Disclosure (Section 7)

Charities with more than \$1 million in total revenue that spent less than 25 percent of the charity's total annual functional expenses on program service costs in the preceding fiscal year are required to file a supplemental financial disclosure in addition to the financial statement required under s. 496.407, F.S. The supplemental financial disclosure must be filed within 30 days of receiving a request by DACS to provide such information and must include:

- Dollar amount and percent of revenue and contributions spent on:
 - Salaries
 - Fundraising Expenses
 - Travel Expenses
 - o Overhead and Other Expenses
- Employees or consultants who earned or were paid more than \$100,000;
- Service providers who were paid \$100,000 or more and a description of the services provided;
- The amount and percentage of total revenue and charitable contributions allocated to programs;
- Details of economic or business transactions between the charity and related parties including, but not limited to, officers, immediate family members, and specified controlled entities. 35

Solicitation Related to a Disaster or Crisis (Section 8)

The bill provides requirements for charitable organizations or sponsors that solicit contributions in response to certain events, defined as a "Crisis" or a "Disaster."

The bill defines "Crisis" to mean:

[A]n event that garners widespread national or global media coverage due to an actual or perceived threat of harm to an individual, a group, or a community.

The bill defines "Disaster" to mean:

[A] natural, technological, or civil event, including, but not limited to, an explosion. chemical spill, earthquake, tsunami, landslide, volcanic activity, avalanche, wildfire, tornado, hurricane, drought, or flood, which affects one or more countries and causes damage of sufficient severity and magnitude to result in:

- (a) An official declaration of a state of emergency; or
- (b) An official request for international assistance.

A crisis is the type of event that would not require an official declaration of a state of emergency or an official request for international assistance, but would still be of such national importance that charities would likely solicit contributions to assist those affected by the event. The crisis definition is intended to capture events such as the Sandy Hook Tragedy, or the Boston Bombing, neither event having an official declaration that would be considered a disaster under the bill.

Charities that solicit donations related to a specific disaster or crisis and receive at least \$100,000 in donations in response to such solicitations are required to file quarterly disaster relief statements with DACS. The quarterly statement must detail the donations received and how the funds were expended. A charity must file the first quarterly statement three months after it has received at least \$100,000 in donations following commencement of solicitations for the specific disaster or crisis, and the charity must continue to file quarterly statements until the quarter after all donations raised in response to the solicitation are expended.

³⁵ The term "immediate family" is defined in Section 7 of the bill to mean a parent, spouse, child, sibling, ancestor, descendant, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law. STORAGE NAME: h0629.BPRS.DOCX

Notice Statements (Section 12)

Charities that are exempt from registration under s. 496.406(1)(d), F.S.³⁶, are required to provide a notice statement. Additionally, the notice statement must be included with all solicitations and confirmations regardless of form. The notice statement must also include a DACS website address where registration information can be obtained. If the solicitation is done through a website, the notice statement must be conspicuously displayed on the webpage where donations are requested.

Tax-Exempt Status and Disqualifying Events (Sections 1, 2, and 18)

The bill gives DACS the authority to disqualify a charity under certain circumstances from receiving a sales tax exemption. DACS may issue the disqualification order if it determines, based upon the average of functional expenses and program service costs for the three most recent years, that the charity has failed to expend at least 25 percent of its total annual functional expenses on program service costs. DACS may decline to issue a disqualification order if the charity establishes that payments were made to affiliates that should be considered in calculating the program service costs, that revenue was accumulated for a specific program purpose consistent with the representations it made in solicitations, or any other mitigating circumstances. Additionally, charities that are not required to register under ch. 496, F.S., or have been in existence less than four years are exempt from the disqualification provisions of s. 496.430, F.S.

A disqualification order must remain in effect for at least one year and until DACS receives sufficient evidence from the charity that demonstrates it expends at least 25 percent of its total annual functional expenses on program service costs. The charity may not submit such evidence to DACS earlier than 1 year after the disqualification order becomes final and may not submit such information to DACS more than once a year. DACS must also consider any financial statement that was submitted by the charity pursuant to s. 496.407, F.S., after the disqualification order became final.

DACS must submit a disqualification order to DOR within 30 days after the order becomes final, and DOR must revoke or refuse to grant a sales tax exemption certificate within 30 days after receiving the final order. A final disqualification order is conclusive as to the charity's entitlement to any sales tax exemption, and a charity may not appeal the revocation or denial of a sales tax exemption certificate by DOR if the revocation or denial is based upon a final disqualification order from DACS. A charity may appeal a disqualification order from DACS by requesting a hearing within 21 days of being notified the order has been issued. The hearing will be conducted pursuant to ch. 120, F.S.

The bill mandates that if a charity is subject to a final disqualification order issued by DACS, the charity is excluded from the sales and use tax exemption for s. 501(c)(3) organizations. A revocation or denial of a tax exempt certificate by DOR may only be challenged under ch. 120, F.S., as to whether a disqualification order is in effect. If a charitable organization wishes to challenge the validity of a disqualification order issued by DACS, it must do so pursuant to the procedures under s. 496.430(2), F.S.

Religious Institutions (Section 3)

The definition of "religious institution" is updated by the bill to include any separate group or corporation that is an integral part of a religious institution so long as the religious institution is a s. 501(c)(3) organization, is exempt from filing an annual tax return under 26 U.S.C. s. 6033,³⁷ and is primarily supported by funds from its own membership or congregation. This provision brings the definition of "religious institution" into line with federal law.

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³⁶ The bill as written refers to s. 496.406(2)(d), F.S. According to DACS this is an error, and will be fixed in a forthcoming amendment.

³⁷ 26 U.S.C. § 6033 regulates which organizations are exempt from filing income tax returns, including churches and religious organizations.

2. Professional Fundraising Consultants

Registration Statements (Section 9)

The bill provides registration requirements for professional fundraising consultants. Professional fundraising consultants who enter into agreements with charities may do so only if the charity has complied with ch. 496, F.S. If the consultant discloses in its initial registration or renewal application any information related to criminal, administrative, or other actions against the consultant, its officers, directors, trustees, or employees, the bill gives DACS additional time to process the application under the processing time limits in ch. 120, F.S.

If a consultant fails to disclose any information related to criminal, administrative, or other actions against the consultant, its officers, directors, trustees, or employees, its registration will be automatically suspended until the consultant submits required information to DACS.

DACS will also have the authority to deny or revoke a consultant's registration if the consultant or any of its officers, directors, or trustees, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or agency to cease soliciting contributions.

Restrictions on Individuals with Criminal Records (Section 9)

In addition to the consultant, no officer, director, trustee, or employee of the consultant may employ anyone with a criminal history as described above. The bill also clarifies that the applicable criminal history includes crimes or events that occurred in other states.

3. Professional Solicitor

Registration Statements (Section 10)

When registering with the Department, professional solicitors must include the following additional information in its registration:

- a list of all telephone numbers the solicitor will use to solicit contributions;
- the address associated with each telephone number:
- any fictitious names associated with such addresses;
- a copy of any script, outline, or presentation used by the solicitor;
- a copy of sales information or literature provided to a donor or potential donor.

The bill also amends s. 496.410(3), F.S., providing that a solicitor's registration and fee is not on behalf of all of the solicitor's partners, members, officers, directors, agents, and employees. Instead of falling under the solicitor's registration, these individuals will now be required to obtain a solicitor's license under the newly created s. 496.4101, F.S., only if they conduct telephonic solicitations.

If a solicitor discloses in its initial registration or renewal application any information related to criminal, administrative, or other actions against the solicitor, its officers, directors, trustees, or employees or agents, the bill gives DACS additional time to process the application under the processing time limits in ch. 120, F.S.

If a solicitor fails to disclose any information related to criminal, administrative, or other actions against the solicitor, its officers, directors, trustees, employees, or agents, its registration will be automatically suspended until the solicitor submits the required information to DACS. DACS will also have the authority to deny or revoke a solicitor's registration if the solicitor or any of its officers, directors, trustees, or agents has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or agency to cease soliciting contributions.

The bill requires professional solicitors to include the following additional information in the solicitation notice required under s. 496.410(6), F.S., before beginning a solicitation campaign:

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- A statement of the guaranteed minimum percentage of the gross receipts from contributions
 which will be remitted to the charity, if any, or, if the solicitation involves the sale of goods,
 services, or tickets to a fundraising event, the percentage of the purchase price which will be
 remitted to the charity;
- The percentage of a contribution that may be tax-deductible;
- A statement as to whether any owner, director, officer, trustee, or employee of a professional solicitor is related to:
 - o Another officer, director, owner, trustee, or employee of the solicitor;
 - An officer, director, owner, trustee, or employee of a charity under contract with the solicitor; or,
 - Any supplier or vendor providing goods or services to a charity under contract with the solicitor.
- The beginning and ending dates of the campaign;
- A copy of any script, outline, or presentation used by the solicitor;
- A copy of sales information or literature provided to a donor or potential donor.

The bill provides that professional solicitors who enter into agreements with charities may do so only if the charity has complied with ch. 496, F.S.

Restrictions on Individuals with Criminal Records (Section 10)

The restriction that applies to professional fundraising consultants also applies to professional solicitors that in addition to the solicitor, no officer, director, trustee, or employee of the solicitor may employ anyone with a criminal history as described above. The bill also clarifies that the applicable criminal history includes crimes or events that occurred in other states and any misdemeanor in another state that constitutes a disqualifying felony in Florida.

Licensure of Professional Solicitors Conducting Telephone Solicitations (Section 11)

The bill establishes a licensing scheme for professional solicitors. Each officer, director, trustee, or owner of a professional solicitor and any employee of a professional solicitor conducting telephonic solicitations is required to obtain a solicitor license from DACS. A license can be obtained by paying a \$100 application fee and completing an application that includes the following information:

- The name, address, date of birth, and identification number of a government-issued ID of the applicant;
- Indicate whether the applicant has been convicted of or pled guilty in any state to any crime
 within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or
 misappropriation of property, or any crime arising from the conduct of a solicitation for a
 charitable organization or sponsor, or has been enjoined from violating any law relating to a
 charitable solicitation;
- Indicate whether the applicant is involved in pending litigation in any state or has had entered
 against her or him an injunction, a temporary restraining order, a final judgment or order, or any
 similar document, in any civil or administrative action involving fraud, theft, larceny,
 embezzlement, fraudulent conversion, or misappropriation of property.

Applicants must also submit a set of fingerprints along with payment of a fee equal to the federal and state fingerprint processing costs for a criminal background check. DACS must adopt rules that allow applicants to temporarily engage in solicitation activities while the solicitor license is being processed.

Any material change to the information submitted in the licensing application must be reported to DACS within 10 days of the change along with payment of a \$10 fee.³⁸ A license must be renewed annually; a license automatically expires if it is not renewed. The annual renewal fee is \$100. All fees, less administrative costs, will be deposited into the General Inspection Trust Fund.

³⁸ The \$10 change fee is the same for telemarketers under s. 501.609(2), F.S. **STORAGE NAME**: h0629.BPRS.DOCX

The bill also makes it a violation of ch. 496, F.S., to provide inaccurate or incomplete information in the initial or renewal application for a solicitor license; for any person to fail to maintain a license; and for a solicitor to allow, require, permit, or authorize an employee without an active license to conduct telephonic solicitations.

Additionally, DACS may deny or revoke a solicitor's license if the solicitor has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions, or is subject to any disqualification specified in s. 496.410(14), F.S., which relates to the solicitors criminal history.

Notice Statements and Requested Information (Section 13)

Notice statements used by solicitors are expanded by this bill to all solicitations rather than only on written solicitations and confirmations. The notice statement must also include a DACS website where registration information can be obtained. If the solicitation is done through a website, the notice statement must be conspicuously displayed on the webpage where donations are requested.

The bill also provides an alternate to the written response required when a person being solicited requests the percentage of the gross revenue that the charity will receive from the solicitation campaign or requests the percentage of the contribution which may be tax-deductible as a charitable contribution. The solicitor may immediately notify the person that the information is available on DACS' website or by calling the division's toll-free number.

4. Collection Receptacles Used for Donations (Section 14)

The bill creates regulation for the use of collection receptacles and defines a "collection receptacle" as:

[A] receptacle used to collect donated clothing, household items, or other goods for resale.

The bill requires all collection receptacles to display a permanent sign on each side of the receptacle. The information on the sign must be printed in letters that are at least three inches in height and no less than one-half inch in width, in a color that contrasts with the color of the receptacle. For receptacles used by a charity required to register under ch. 496, F.S., the sign must provide the name, address, telephone number, and registration number of the charity.

For receptacles placed by an organization not required to register under ch. 496, F.S., the sign must include the name, telephone number, and address of the business and the statement:

This is not a charity. Donations made here support a for-profit business and are not tax deductible.

The bill also requires a charity using a collection receptacle to provide a donor with documentation of its tax-exempt status and registration, if requested.

5. Prohibited Acts and Penalties

Prohibited Acts (Section 15)

A person is prohibited by this bill from submitting false, misleading, or inaccurate information in a document that is filed with DACS, provided to the public, or offered in response to a request or investigation by DACS, the Department of Legal Affairs, or the state attorney regardless of whether the person knows he or she is submitting false, misleading, or inaccurate information. The bill also prohibits a person from failing to remit to a charity the disclosed guaranteed minimum percentage of gross receipts from contributions as indicated with its agreement with a charity, or, if the solicitation involved

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the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price as agreed to in the agreement.

Administrative Penalties (Section 16)

Administrative fines DACS may levy are increased to \$5,000 for each act or omission and makes this fine applicable to s. 501(c)(3) organizations. The bill limits the fine for 501(c)(3) organizations that fail to register under s. 496.405, F.S., or file an exemption under s. 496.406(2), F.S., to \$500 per violation. DACS may also levy a fine up to \$10,000 for any violation of ch. 496, F.S. that involves fraud or deception.

Suspension of Registration (Section 17)

The Department must immediately suspend the registration or the processing of a registration of any organization if DACS receives written notification and verification by law enforcement, a court, a state attorney, or the Florida Department of Law Enforcement, that the registrant, applicant, or any officer or director of the registrant or applicant is charged with a crime involving fraud, theft, larceny, embezzlement, or fraudulent conversion or misappropriation of property or any crime arising from the conduct of a solicitation for a charitable organization or sponsor. The suspension will remain in effect until final disposition of the case or removal or resignation of the officer or director.

Section 19 amends s. 741.0305, F.S., to correct a cross-reference due to the amendments to s. 496.404, F.S., in section 3 of the bill.

Section 20 appropriates \$175,000 in non-recurring funds from the General Inspection Trust Fund to DACS to the Contracted Services appropriation category to implement this act. Funds unexpended or unencumbered from the appropriation as of June 30, 2015, will revert and be appropriated for the same purpose in FY 2015-2016.

Section 21 provides an effective date of July 1, 2014.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

The bill creates a \$100 application fee for a professional solicitor license and a \$10 fee to report material changes. DACS estimates that the \$100 application and renewal fee for a professional solicitor license will result in an estimated recurring revenue increase of \$250,000 annually. ³⁹ DACS did not estimate the revenue impact from the fee charged for fingerprinting applicants for a professional solicitor license or the \$10 change fee.

The impact of losing sales tax exempt status by a charity is unknown at this time.

The bill has not been evaluated by the Revenue Estimating Conference.

DACS states that it expects annual revenues of an additional \$112,000 due to the increase in administrative fines from \$1,000 to \$5,000. DACS did not provide information related to revenue impacts for the \$10,000 fine or for fines from increased criminal prosecutions or FDUTPA actions. See Tax/Fee Issues.

The impact of this bill on the Department of Legal Affairs or state attorney offices has not been determined; however, it may increase caseloads for these agencies.

The Criminal Justice Impact Conference has not yet determined the impact of this bill on prison beds.

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³⁹ Florida Department of Agriculture and Consumer Services, Agency Analysis of 2014 House Bill #629, p. 1 (February 5, 2014) (on file with the Business & Professional Regulation Subcommittee).

2. Expenditures:

DACS anticipates the additional regulations and licensing required in the bill will necessitate the hiring of two Regulatory Consultant FTEs and the development of new software in the Division of Consumer Services. 40 Similarly, DACS anticipates the bill will result in an additional 500 cases that will be referred to the department's Office of Agriculture Law Enforcement (OALE) for regulatory investigation. 41 To meet the increased workload, OALE estimates it will require two additional Senior Financial Investigator FTEs as well as vehicles for each investigator. 42

According to DACS, the implementation of this bill will require \$235,352 in total recurring costs, and additional \$239,357 in nonrecurring costs during Fiscal Year 2014 – 2015, and recurring non-operating costs in the amount of \$37,817. This brings the total cost for Fiscal Year 2014 – 2015 to \$512,526, with \$273,169 recurring through Fiscal Year 2015 – 2016 and beyond.⁴³

The new licensing scheme for professional solicitors will likely have an indeterminate expense for the Department for rulemaking. These expenses may be offset by the fact that many of the professional solicitor amendments mirror similar regulations on telemarketers.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

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None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

Charities may likely incur increased administrative and record keeping costs to comply with the provisions of the bill including the updated requirements for reporting, notice, registration, financial statement, auditing and review, and establishment of a conflict of interest policy. Similarly, some charities that raise funds in response to a specific disaster or crisis will incur additional administrative costs associated with filing quarterly relief statements. Additionally, charities and for-profit entities may incur increased costs to comply with the signage requirement for collection receptacles.

Professional fundraising consultants may incur minimal administrative and record keeping costs to comply with the updated registration and reporting requirements.

Officers, directors, trustees, or owners of a professional solicitor and any employee of a solicitor conducting telephonic solicitations will have to annually apply and pay a \$100 fee for a solicitors license. As part of the application process, they will also have to pay an estimated \$31.50 fingerprinting fee. 44 Additionally, solicitors may likely incur increased administrative and record keeping costs to comply with the updated reporting and disclosure requirements, to comply with updated financial statement requirements, and to comply with the updated notice statement requirements.

⁴¹ *Id*.

⁴⁰ *Id*.

⁴² *Id*.

⁴³ Id.

⁴⁴ Florida Department of Law Enforcement, Criminal History Record Checks / Background Checks Fact Sheet, available at https://www.fdle.state.fl.us/Content/getdoc/1acc7c3e-dac7-45d4-8739-0d221749d8ce/FAQ.aspx#6 (last visited Feb. 15, 2014) (this website details the current cost for fingerprinting and background checks; however, the bill does not set a specific rate that the Department must charge, and if the state or federal fingerprinting fees rise, this will case the fingerprinting fees here to rise as well).

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Charities, consultants, and solicitors may also incur greater costs due to any fines levied by DACS and any violations prosecuted by the Department of Legal Affairs or state attorney offices.

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

 Applicability of Municipality/County Mandates Provision: Not Applicable.

2. Other:

Potential Unconstitutional Delegation

In **Section 18**, the bill gives the Department the authority to issue an order to disqualify a charity from receiving a sales tax exemption issued by DOR should the Department find that the charity fails to expend at least 25 percent of its total annual functional expenses on program service costs. The language in the bill states the Department "may" do so, without giving sufficient guidelines on what factors the Department should use to weigh its decision.

The Legislature must promulgate standards sufficient to guide administrative agencies in the performance of their duties. *Florida Dep't. of State, Div. of Elections v. Martin*, 916 So.2d 763 (Fla. 2005); *Avatar Dev. Corp. v. State*, 723 So.2d 199 (Fla. 1998). In *Askew v. Cross Key Waterways*, 372 So.2d 913 (Fla. 1978), the Florida Supreme Court explained what safeguards were required to support a proper delegation of power. Merely requiring an agency to make complex decisions or weigh complex factors, the court explained, did "not . . . mean that unbridled discretion . . . [had] been conferred on it." *Id.* at 921 (*quoting CEEED* 43 Cal. App.3d at 327).

Without guidance on how the Department should decide on which charities should or should not be subject to a disqualifying order, this would likely be an unconstitutional delegation. The language should be updated to either provide an appropriate amount of complex factors the Department should weigh when determining whether to subject a charity to a disqualifying order, or amend the wording to remove any discretion over whether to issue a disqualifying order should a charity fail to expend at least 25 percent of its total annual functional expenses on program service costs. 45

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

The bill does not require the Department provide notice that an event that triggers the increased reporting requirements for a "crisis" or "disaster." This may not provide adequate notice to a charity to know that they are subject to an increased reporting requirement.⁴⁶

As mentioned in footnote 36, line 1238 contains an incorrect cross-reference.⁴⁷

47 Id

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⁴⁵ The Department has indicated that they would correct this issue with an amendment.

⁴⁶ *Id*.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

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1 A bill to be entitled 2 An act relating to charities; amending s. 212.08, 3 F.S.; excluding charitable organizations or sponsors 4 disqualified by the Department of Agriculture and 5 Consumer Services from receiving certain tax 6 exemptions; amending s. 212.084, F.S.; requiring the 7 Department of Revenue to revoke or deny a sales tax 8 exemption to charitable organizations or sponsors 9 disqualified by the department; providing for a 10 limited appeal of the denial or revocation of the 11 sales tax exemption; amending s. 496.404, F.S.; 12 defining terms; redefining the term "religious 13 institution"; amending s. 496.405, F.S.; revising the 14 timeframe within which a charitable organization or 15 sponsor must report changes to certain information 16 provided to the department on an initial or renewal 17 registration statement; providing for the automatic 18 expiration of a registration for failure to file a 19 renewal or financial statement by a certain date; 20 repealing a requirement that the renewal statement be 21 filed subsequent to the financial statement; repealing authorization to extend the time to file a renewal 22 23 statement; specifying the information that must be 24 submitted by a parent organization on a consolidated 25 financial statement; extending the time allowed for 26 the department to review certain initial or renewal

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registration statements; providing that failure of a charitable organization or sponsor to make certain disclosures in a registration statement results in the automatic suspension of an active registration for a specified period; prohibiting the officers, directors, trustees, or employees of a charitable organization or sponsor from allowing certain persons to solicit contributions on behalf of the charitable organization or sponsor; specifying that the prohibition against certain persons soliciting contributions on behalf of a charitable organization or sponsor due to the commission of certain felonies includes those felonies committed in any state as well as any misdemeanor in another state which constitutes a disqualifying felony in this state; authorizing the department to deny or revoke the registration of a charitable organization or sponsor under certain circumstances; requiring a charitable organization or sponsor that has ended solicitation activities in this state to notify the department in writing; making technical changes; creating s. 496.4055, F.S.; defining the term "conflict of interest transaction"; requiring the board of directors of a charitable organization or sponsor, or an authorized committee thereof, to adopt a policy regarding conflict of interest transactions; amending s. 496.407, F.S.; requiring that the

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financial statements of certain charitable organizations or sponsors be audited or reviewed; specifying requirements and standards for the audit or review of a financial statement; restricting the use of an existing alternative to the required annual financial statement to certain charities; authorizing the department to require an audit or review of any financial statement and to extend the time to file a financial statement under certain circumstances; providing that the registration of a charitable organization or sponsor be suspended upon its failure to file a financial statement within an extension period; making technical changes; creating s. 496.4071, F.S.; requiring certain charitable organizations or sponsors to report specified supplemental financial information to the department by a certain date; creating s. 496.4072, F.S.; requiring certain charitable organizations or sponsors who solicit contributions for a specific disaster relief effort to submit quarterly financial statements to the department; specifying information to be included in the quarterly financial statement and the length of the required reporting period; amending ss. 496.409 and 496.410, F.S.; prohibiting a professional fundraising consultant or professional solicitor from entering into a contract or agreement with a

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charitable organization or sponsor that has not complied with certain requirements; extending the time that the department may review initial or renewal registration statements of professional fundraising consultants or professional solicitors which contain certain disclosures; providing that the failure of a professional fundraising consultant or professional solicitor to make certain disclosures in an initial or renewal registration statement results in automatic suspension of an active registration; prohibiting the officers, trustees, directors, or employees of a professional fundraising consultant or a professional solicitor from allowing certain persons to solicit contributions on behalf of the professional fundraising consultant or professional solicitor; specifying that the prohibition against acting as a professional solicitor or the employment of certain persons by a professional solicitor due to the commission of certain felonies includes those felonies committed in any state as well as any misdemeanor in another state which constitutes a disqualifying felony in this state; authorizing the department to deny or revoke the registration of a professional fundraising consultant or professional solicitor under certain circumstances; revising required information in the initial or renewal application of a professional

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solicitor; repealing a provision authorizing the payment of a single registration fee for certain professional solicitors; requiring a professional solicitor to provide additional specified information to the department in a solicitation notice; creating s. 496.4101, F.S.; requiring each officer, director, trustee, or owner of a professional solicitor and any employee of a professional solicitor that conducts telephone solicitations to obtain a solicitor license from the department; specifying application information and the application procedure for a solicitor license; requiring each applicant for a solicitor license to submit a complete set of his or her fingerprints and a fee for fingerprint processing to the department; requiring that the applicant's fingerprints be taken by a law enforcement officer or approved provider; requiring the department to submit the applicant's fingerprints to the Department of Law Enforcement for a criminal history background check; requiring the Department of Law Enforcement to report findings of the criminal history background check to the department within a specified period; requiring that a solicitor license be renewed annually or expire automatically upon nonrenewal; requiring that an applicant for a solicitor license pay certain licensing fees; providing that licensing fees be

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deposited into the General Inspection Trust Fund;
requiring that an applicant for a solicitor license
report changes in information submitted to the
department in a specified manner along with a
processing fee; specifying violations; requiring the
department to adopt rules allowing certain persons to
engage in solicitation activities without a solicitor
license for a specified period; authorizing the
department to deny or revoke a solicitor license under
specified circumstances; amending ss. 496.411 and
496.412, F.S.; expanding and revising required
solicitation disclosures of charitable organizations,
sponsors, and professional solicitors; requiring that
certain exempt charitable organizations or sponsors
also provide such solicitation disclosures; requiring
that such solicitation disclosures be placed online
under certain circumstances; creating s. 496.4121,
F.S.; defining the term "collection receptacle";
requiring that collection receptacles display
permanent signs or labels; specifying requirements for
the physical appearance of such labels or signs and
information displayed thereon; requiring that a
charitable organization or sponsor using a collection
receptacle provide certain information to a donor upon
request; amending s. 496.415, F.S.; providing that the
submission of false, misleading, or inaccurate
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157	information in a document connected with a
158	solicitation or sales promotion is unlawful; providing
159	that the failure to remit specified funds to a
160	charitable organization or sponsor is unlawful;
161	amending s. 496.419, F.S.; increasing administrative
162	fines for violations of the Solicitation of
163	Contributions Act; creating s. 496.4191, F.S.;
164	requiring the department to immediately suspend a
165	registration or processing of an application for
166	registration for a specified period if the registrant,
167	applicant, or any officer or director thereof is
168	criminally charged with certain offenses; creating s.
169	496.430, F.S.; authorizing the department to
170	disqualify a charitable organization or sponsor from
171	receiving a sales tax exemption under specified
172	circumstances; providing that a charitable
173	organization or sponsor may appeal a disqualification
174	order; specifying appeal procedure; providing
175	exceptions; providing that a disqualification order
176	remains effective for a specified period; specifying
177	the procedure to lift a disqualification order;
178	requiring the department to provide a final
179	disqualification order to the Department of Revenue
180	within a specified period; providing that a final
181	disqualification order is conclusive as to a
182	charitable organization or sponsor's right to a sales
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tax exemption; requiring the Department of Revenue to revoke or deny a sales tax exemption to a charitable organization or sponsor subject to a final disqualification order within a specified period; providing for a limited appeal of the revocation or denial of the sales tax exemption; providing applicability; amending s. 741.0305, F.S.; conforming a cross-reference; making an appropriation; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraph (p) of subsection (7) of section 212.08, Florida Statutes, is amended to read:

212.08 Sales, rental, use, consumption, distribution, and storage tax; specified exemptions.—The sale at retail, the rental, the use, the consumption, the distribution, and the storage to be used or consumed in this state of the following are hereby specifically exempt from the tax imposed by this chapter.

(7) MISCELLANEOUS EXEMPTIONS.—Exemptions provided to any entity by this chapter do not inure to any transaction that is otherwise taxable under this chapter when payment is made by a representative or employee of the entity by any means, including, but not limited to, cash, check, or credit card, even when that representative or employee is subsequently reimbursed

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by the entity. In addition, exemptions provided to any entity by this subsection do not inure to any transaction that is otherwise taxable under this chapter unless the entity has obtained a sales tax exemption certificate from the department or the entity obtains or provides other documentation as required by the department. Eligible purchases or leases made with such a certificate must be in strict compliance with this subsection and departmental rules, and any person who makes an exempt purchase with a certificate that is not in strict compliance with this subsection and the rules is liable for and shall pay the tax. The department may adopt rules to administer this subsection.

(p) Section 501(c)(3) organizations.—Also exempt from the tax imposed by this chapter are sales or leases to organizations determined by the Internal Revenue Service to be currently exempt from federal income tax pursuant to s. 501(c)(3) of the Internal Revenue Code of 1986, as amended, if when such leases or purchases are used in carrying on their customary nonprofit activities, unless such organizations are subject to a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430.

Section 2. Subsection (3) of section 212.084, Florida Statutes, is amended, and subsection (7) is added to that section, to read:

212.084 Review of exemption certificates; reissuance; specified expiration date; temporary exemption certificates.—

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After review is completed and it has been determined that an institution, organization, or individual is actively engaged in a bona fide exempt endeavor and is not subject to a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430, the department shall reissue an exemption certificate to the entity. However, each certificate so reissued is valid for 5 consecutive years, at which time the review and reissuance procedure provided by this section apply again. If the department determines that an entity no longer qualifies for an exemption, it shall revoke the tax exemption certificate of the entity. The department shall revoke or refuse to grant a sales tax exemption certificate to an institution, organization, or individual that is the subject of a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430. A revocation or denial under this subsection is subject to challenge under chapter 120 only as to whether a disqualification order is in effect. The institution, organization, or individual must appeal or challenge the validity of the disqualification order pursuant to s. 496.430(2). Section 3. Section 496.404, Florida Statutes, is amended to read: 496.404 Definitions.—As used in ss. 496.401-496.424, the term:

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"Charitable organization" means a any person who is or

holds herself or himself out to be established for any benevolent, educational, philanthropic, humane, scientific, artistic, patriotic, social welfare or advocacy, public health, environmental conservation, civic, or other eleemosynary purpose, or a any person who in any manner employs a charitable appeal as the basis for any solicitation or an appeal that suggests that there is a charitable purpose to any solicitation. The term It includes a chapter, branch, area office, or similar affiliate soliciting contributions within the state for a charitable organization that which has its principal place of business outside the state.

- (2) "Charitable purpose" means any benevolent, philanthropic, patriotic, educational, humane, scientific, artistic, public health, social welfare or advocacy, environmental conservation, civic, or other eleemosynary objective.
- (3) "Charitable sales promotion" means an advertising or sales campaign conducted by a commercial co-venturer which represents that the purchase or use of goods or services offered by the commercial co-venturer are to benefit a charitable organization. The provision of advertising services to a charitable organization does not, in itself, constitute a charitable sales promotion.
- (4) "Commercial co-venturer" means \underline{a} any person who, for profit, regularly and primarily is engaged in trade or commerce other than in connection with solicitation of contributions and

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who conducts a charitable sales promotion or a sponsor sales promotion.

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- (5) "Contribution" means the promise, pledge, or grant of any money or property, financial assistance, or any other thing of value in response to a solicitation. The term "Contribution" includes, in the case of a charitable organization or sponsor offering goods and services to the public, the difference between the direct cost of the goods and services to the charitable organization or sponsor and the price at which the charitable organization or sponsor or any person acting on behalf of the charitable organization or sponsor resells those goods or services to the public. The term "Contribution" does not include bona fide fees, dues, or assessments paid by members, if provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation; - "Contribution" also does not include funds obtained by a charitable organization or sponsor pursuant to government grants or contracts; funds, or obtained as an allocation from a United Way organization that is duly registered with the department; or funds received from an organization that is exempt from federal income taxation under s. 501(a) of the Internal Revenue Code and described in s. 501(c) of the Internal Revenue Code which that is duly registered with the department.
- (6) "Crisis" means an event that garners widespread national or global media coverage due to an actual or perceived

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313 threat of harm to an individual, a group, or a community.
314 (7)(6) "Department" means the Department of Agriculture
315 and Consumer Services.

- (8) "Disaster" means a natural, technological, or civil event, including, but not limited to, an explosion, chemical spill, earthquake, tsunami, landslide, volcanic activity, avalanche, wildfire, tornado, hurricane, drought, or flood, which affects one or more countries and causes damage of sufficient severity and magnitude to result in:
 - (a) An official declaration of a state of emergency; or
 - (b) An official request for international assistance.
- (9) (7) "Division" means the Division of Consumer Services of the Department of Agriculture and Consumer Services.

(10)(8) "Educational institutions" means those institutions and organizations described in s. 212.08(7)(cc)8.a. The term includes private nonprofit organizations, the purpose of which is to raise funds for schools teaching grades kindergarten through grade 12, colleges, and universities, including any nonprofit newspaper of free or paid circulation primarily on university or college campuses which holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue Code, any educational television network or system established pursuant to s. 1001.25 or s. 1001.26, and any nonprofit television or radio station that is a part of such network or system and that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue

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Code. The term also includes a nonprofit educational cable consortium that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue Code, whose primary purpose is the delivery of educational and instructional cable television programming and whose members are composed exclusively of educational organizations that hold a valid consumer certificate of exemption and that are either an educational institution as defined in this subsection or qualified as a nonprofit organization pursuant to s. 501(c)(3) of the Internal Revenue Code.

(11)(9) "Emergency service employee" means an any employee who is a firefighter, as defined in s. 633.102, or ambulance driver, emergency medical technician, or paramedic, as defined in s. 401.23.

(12) (10) "Federated fundraising organization" means a federation of independent charitable organizations that which have voluntarily joined together, including, but not limited to, a united way or community chest, for purposes of raising and distributing contributions for and among themselves and where membership does not confer operating authority and control of the individual organization upon the federated group organization.

(13) (11) "Fundraising costs" means those costs incurred in inducing others to make contributions to a charitable organization or sponsor for which the contributors will receive no direct economic benefit. Fundraising costs include, but are

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not limited to, salaries, rent, acquiring and obtaining mailing lists, printing, mailing, and all direct and indirect costs of soliciting, as well as the cost of unsolicited merchandise sent to encourage contributions.

- $\underline{(14)}$ "Law enforcement officer" means \underline{a} any person who is elected, appointed, or employed by any municipality or the state or any political subdivision thereof and:
- (a) Who is vested with authority to bear arms and make arrests and whose primary responsibility is the prevention and detection of crime or the enforcement of the criminal, traffic, or highway laws of the state; or
- (b) Whose responsibility includes supervision, protection, care, custody, or control of inmates within a correctional institution.
- of a charitable organization or sponsor which are not identifiable with a single program or fundraising activity but which are indispensable to the conduct of such programs and activities and the charitable organization's or sponsor's existence. The term includes, but is not limited to, expenses for:
 - (a) The overall direction of the organization.
 - (b) Business management.
 - (c) General recordkeeping.
 - (d) Budgeting.

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(e) Financial reporting and related expenses.

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391 (f) Salaries. 392 (q) Rent.

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- (h) Supplies.
- (i) Equipment.
- (j) General overhead.

(16)(13) "Membership" means the relationship of a person to an organization which that entitles her or him to the privileges, professional standing, honors, or other direct benefit of the organization in addition to the right to vote, elect officers, and hold office in the organization.

 $\underline{(17)}$ "Owner" means \underline{a} any person who has a direct or indirect interest in any professional fundraising consultant or professional solicitor.

(18) (15) "Parent organization" means that part of a charitable organization or sponsor which coordinates, supervises, or exercises control over policy, fundraising, and expenditures or assists or advises one or more of the organization's chapters, branches, or affiliates in this state.

(19)(16) "Person" means <u>an</u> any individual, organization, trust, foundation, group, association, entity, partnership, corporation, society, or any combination thereof of them.

(20) (17) "Professional fundraising consultant" means <u>a</u> any person who is retained by a charitable organization or sponsor for a fixed fee or rate under a written agreement to plan, manage, conduct, carry on, advise, consult, or prepare material for a solicitation of contributions in this state, but who does

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not solicit contributions or employ, procure, or engage any compensated person to solicit contributions and who does not at any time have custody or control of contributions. A bona fide volunteer or bona fide employee or salaried officer of a charitable organization or sponsor maintaining a permanent establishment in this state is not a professional fundraising consultant. An attorney, investment counselor, or banker who advises an individual, corporation, or association to make a charitable contribution is not a professional fundraising consultant as the result of such advice.

(21) (18) "Professional solicitor" means a any person who, for compensation, performs for a charitable organization or sponsor any service in connection with which contributions are or will be solicited in this state by the compensated person or by any person it employs, procures, or otherwise engages, directly or indirectly, to solicit contributions, or a person who plans, conducts, manages, carries on, advises, consults, whether directly or indirectly, in connection with the solicitation of contributions for or on behalf of a charitable organization or sponsor, but who does not qualify as a professional fundraising consultant. A bona fide volunteer or bona fide employee or salaried officer of a charitable organization or sponsor maintaining a permanent establishment in this state is not a professional solicitor. An attorney, investment counselor, or banker who advises an individual, corporation, or association to make a charitable contribution is

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not a professional solicitor as the result of such advice.

(22) "Program service costs" means all expenses incurred primarily to accomplish the charitable organization or sponsor's stated purposes. The term does not include fundraising costs.

(23) (19) "Religious institution" means any church, ecclesiastical or denominational organization, or established physical place for worship in this state at which nonprofit religious services and activities are regularly conducted and carried on, and includes those bona fide religious groups which do not maintain specific places of worship. The term "Religious institution" also includes any separate group or corporation that which forms an integral part of a religious institution that which is exempt from federal income tax under the provisions of s. 501(c)(3) of the Internal Revenue Code, that is or qualifies as being exempt from filing an annual tax return under the provisions of 26 U.S.C. s. 6033, and that which is not primarily supported by funds solicited outside its own membership or congregation.

(24) (20) "Solicitation" means a request, directly or indirectly, for money, property, financial assistance, or any other thing of value on the plea or representation that such money, property, financial assistance, or other thing of value or a portion of it will be used for a charitable or sponsor purpose or will benefit a charitable organization or sponsor.

The term "Solicitation" includes, but is not limited to, the following methods of requesting or securing the promise, pledge,

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or grant of money, property, financial assistance, or any other thing of value:

(a) Making any oral or written request;

- (b) Making any announcement to the press, on radio or television, by telephone or telegraph, or by any other communication device concerning an appeal or campaign by or for any charitable organization or sponsor or for any charitable or sponsor purpose;
- (c) Distributing, circulating, posting, or publishing any handbill, written advertisement, or other publication that directly or by implication seeks to obtain any contribution; or
- (d) Selling or offering or attempting to sell any advertisement, advertising space, book, card, coupon, chance, device, magazine, membership, merchandise, subscription, sponsorship, flower, admission, ticket, food, or other service or tangible good, item, or thing of value, or any right of any description in connection with which any appeal is made for any charitable organization or sponsor or charitable or sponsor purpose, or when the name of any charitable organization or sponsor is used or referred to in any such appeal as an inducement or reason for making the sale or when, in connection with the sale or offer or attempt to sell, any statement is made that all or part of the proceeds from the sale will be used for any charitable or sponsor purpose or will benefit any charitable organization or sponsor.

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A solicitation is considered as having taken place whether or not the person making the solicitation receives any contribution. A solicitation does not occur when a person applies for a grant or an award to the government or to an organization that is exempt from federal income taxation under s. 501(a) of the Internal Revenue Code and described in s. 501(c) of the Internal Revenue Code and is duly registered with the department.

(25)(21) "Sponsor" means a group or person that which is or holds itself out to be soliciting contributions by the use of any name that which implies that the group or person is in any way affiliated with or organized for the benefit of emergency service employees or law enforcement officers and the group or person which is not a charitable organization. The term includes a chapter, branch, or affiliate that which has its principal place of business outside the state, if such chapter, branch, or affiliate solicits or holds itself out to be soliciting contributions in this state.

(26) (22) "Sponsor purpose" means any program or endeavor performed to benefit emergency service employees or law enforcement officers.

(27)(23) "Sponsor sales promotion" means an advertising or sales campaign conducted by a commercial co-venturer who represents that the purchase or use of goods or services offered by the commercial co-venturer will be used for a sponsor purpose or donated to a sponsor. The provision of advertising services

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to a sponsor does not, in itself, constitute a sponsor sales promotion.

Section 4. Subsection (1), paragraphs (a) and (g) of subsection (2), subsection (3), paragraph (b) of subsection (4), and subsections (7) and (8) of section 496.405, Florida Statutes, are amended, and subsections (9) and (10) are added to that section, to read:

496.405 Registration statements by charitable organizations and sponsors.—

(1) (a) A charitable organization or sponsor, unless exempted pursuant to s. 496.406, which intends to solicit contributions in this state by any means or have funds solicited on its behalf by any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or that participates in a charitable sales promotion or sponsor sales promotion, must, before prior to engaging in any of these activities, file an initial registration statement, and a renewal statement annually thereafter, with the department.

(a) (b) Except as provided in paragraph (b), any changes in the information submitted on the initial registration statement or the last renewal statement must be updated annually on a renewal statement provided by the department on or before the date that marks 1 year after the date the department approved the initial registration statement as provided in this section. The department shall annually provide a renewal statement to each registrant by mail or by electronic mail at least 30 days

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before the renewal date.

- (b) Any changes to the information submitted to the department pursuant to paragraph (2)(d) on the initial registration statement or the last renewal statement must be reported to the department on a form prescribed by the department within 10 days after the change occurs.
- (c) A charitable organization or sponsor that is required to file an initial registration statement or annual renewal statement may not, before prior to approval of its statement by the department in accordance with subsection (7), solicit contributions or have contributions solicited on its behalf by any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or participate in a charitable sales promotion or sponsor sales promotion.
- (d) For good cause shown, the department may extend the time for the filing of an annual renewal statement or financial report for a period not to exceed 60 days, during which time the previous registration remains in effect.
- (d) (e) In no event shall The registration of a charitable organization or sponsor may not continue in effect and shall expire without further action of the department:
- 1. After the date the <u>charitable</u> organization <u>or sponsor</u> should have filed, but failed to file, its <u>renewal statement</u> financial report in accordance with this section.
- 2. For failure to provide a financial statement within any extension period provided under and s. 496.407. The organization

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may not file a renewal statement until it has filed the required financial report with the department.

- (2) The initial registration statement must be submitted on a form prescribed by the department, signed by an authorized official of the charitable organization or sponsor who shall certify that the registration statement is true and correct, and include the following information or material:
- (a) A copy of the financial statement report or Internal Revenue Service Form 990 and all attached schedules or Internal Revenue Service Form 990-EZ and Schedule O required under s. 496.407 for the immediately preceding fiscal year. A newly organized charitable organization or sponsor with no financial history must file a budget for the current fiscal year.
- (g) The following information must be filed with the initial registration statement and must be updated when any change occurs in the information that was previously filed with the initial registration statement:
- 1. The principal street address and telephone number of the <u>charitable</u> organization <u>or sponsor</u> and the street address and telephone numbers of any offices in this state or, if the charitable organization or sponsor does not maintain an office in this state, the name, street address, and telephone number of the person <u>who</u> that has custody of its financial records. The parent organization that files a consolidated registration statement on behalf of its chapters, branches, or affiliates must additionally provide the street addresses and telephone

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599 numbers of all such locations in this state.

- 2. The names and street addresses of the officers, directors, trustees, and the principal salaried executive personnel.
- 3. The date when the charitable organization's or sponsor's fiscal year ends.
 - 4. A list or description of the major program activities.
- 5. The names, street addresses, and telephone numbers of the individuals or officers who have final responsibility for the custody of the contributions and who will be responsible for the final distribution of the contributions.
- organization that is required to register under this section must either file a separate registration statement and financial statement report or must report the required information to its parent organization, which shall then file, on a form prescribed by the department, a consolidated registration statement for the parent organization and its Florida chapters, branches, and affiliates. A consolidated registration statement filed by a parent organization must include or be accompanied by financial statements reports as specified in s. 496.407 for the parent organization and each of its Florida chapters, branches, and affiliates that solicited or received contributions during the preceding fiscal year. However, if all contributions received by chapters, branches, or affiliates are remitted directly into a depository account that which feeds directly into the parent

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organization's centralized accounting system from which all disbursements are made, the parent organization may submit one consolidated financial statement report on a form prescribed by the department. The consolidated financial statement must reflect the activities of each chapter, branch, or affiliate of the parent organization, including all contributions received in the name of each chapter, branch, or affiliate; all payments made to each chapter, branch, or affiliate; and all administrative fees assessed to each chapter, branch, or affiliate.

(4)

- (b) A charitable organization or sponsor that which fails to file a registration statement by the due date may be assessed an additional fee for such late filing. The late filing fee \underline{is} shall be \$25 for each month or part of a month after the date on which the annual renewal statement \underline{was} and financial report were due to be filed with the department.
- (7) (a) The department must examine each initial registration statement or annual renewal statement and the supporting documents filed by a charitable organization or sponsor and shall determine whether the registration requirements are satisfied. Within 15 <u>business</u> working days after its receipt of a statement, the department must examine the statement, notify the applicant of any apparent errors or omissions, and request any additional information the department is allowed by law to require. Failure to correct an error or

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651 omission or to supply additional information is not grounds for 652 denial of the initial registration or annual renewal statement 653 unless the department has notified the applicant within such period of 15 business days the 15-working-day period. The 654 655 department must approve or deny each statement, or must notify the applicant that the activity for which she or he seeks 656 657 registration is exempt from the registration requirement, within 658 15 business working days after receipt of the initial 659 registration or annual renewal statement or the requested 660 additional information or correction of errors or omissions. Any 661 statement that is not approved or denied within 15 business 662 working days after receipt of the requested additional 663 information or correction of errors or omissions is approved. 664 Within 7 business working days after receipt of a notification 665 that the registration requirements are not satisfied, the 666 charitable organization or sponsor may request a hearing. The 667 hearing must be held within 7 business working days after 668 receipt of the request, and any recommended order, if one is 669 issued, must be rendered within 3 business working days of the 670 hearing. The final order must then be issued within 2 business 671 working days after the recommended order. If a recommended order 672 is not issued, the final order must be issued within 5 business 673 working days after the hearing. The proceedings must be 674 conducted in accordance with chapter 120, except that the time 675 limits and provisions set forth in this subsection prevail to 676 the extent of any conflict.

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(b) If a charitable organization or sponsor discloses information specified in subparagraphs (2)(d)2.-7. in the initial registration statement or annual renewal statement, the time limits of this subsection are waived, and the department shall process such initial registration statement or annual renewal statement in accordance with the time limits in chapter 120. The registration of a charitable organization or sponsor shall be automatically suspended for failure to disclose any information specified in subparagraphs (2)(d)2.-7. until such time as the required information is submitted to the department.

A No charitable organization or sponsor, or any officer, director, trustee, or employee thereof, may not shall knowingly allow any officer, director, trustee, or employee of the charitable organization or sponsor of its officers, directors, trustees, or employees to solicit contributions on behalf of such charitable organization or sponsor if such officer, director, trustee, or employee has, in any state, regardless of adjudication, been convicted of, or found quilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, or found quilty of, or pled quilty or nolo contendere to, any felony within the last 10 years or any crime within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has

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been enjoined, in any state, from violating any law relating to a charitable solicitation. The prohibitions in this subsection also apply to any misdemeanor in another state which constitutes a disqualifying felony in this state.

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- (9) The department may deny or revoke the registration of a charitable organization or sponsor if the charitable organization or sponsor, or any officer, director, or trustee thereof, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or governmental agency to cease soliciting contributions within any state.
- (10) A charitable organization or sponsor registered under this section which ends solicitation activities or participation in charitable sales promotions in this state shall immediately notify the department in writing of the date such activities ceased.

Section 5. Section 496.4055, Florida Statutes, is created to read:

496.4055 Charitable organization or sponsor board duties.-

(1) As used in this section, the term "conflict of interest transaction" means a transaction between a charitable organization or sponsor and another party in which a director, officer, or trustee of the charitable organization or sponsor has a direct or indirect interest. The term includes, but is not limited to, the sale, lease, or exchange of property to or from

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the charitable organization or sponsor; the lending of moneys to or borrowing of moneys from the charitable organization or sponsor; and the payment of compensation for services provided to or from the charitable organization or sponsor.

- (2) The board of directors, or an authorized committee thereof, of a charitable organization or sponsor required to register with the department under this chapter shall adopt a policy regarding conflict of interest transactions.
- Section 6. Section 496.407, Florida Statutes, is amended to read:
 - 496.407 Financial statement report.-
- (1) A charitable organization or sponsor that is required to initially register or annually renew registration must file an annual financial statement report for the immediately preceding fiscal year on upon a form prescribed by the department.
 - (a) The <u>statement</u> report must include the following:
 - 1.(a) A balance sheet.

- 2.(b) A statement of support, revenue and expenses, and any change in the fund balance.
- 3.(c) The names and addresses of the charitable organizations or sponsors, professional fundraising consultant, professional solicitors, and commercial co-venturers used, if any, and the amounts received from each of them, if any.
- $\underline{\text{4.-(d)}}$ A statement of functional expenses that must include, but not be limited to, expenses in the following

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755	categories:
756	<u>a.</u> 1. Program <u>service costs</u> .
757	b.2. Management and general costs.
758	c.3. Fundraising $costs$.
759	(b) The financial statement must be audited or reviewed as
760	follows:
761	1. For a charitable organization or sponsor that receives
762	less than \$500,000 in annual contributions, a compilation,
763	audit, or review of the financial statement is optional.
764	2. For a charitable organization or sponsor that receives
765	at least \$500,000 but less than \$1 million in annual
766	contributions, the financial statement shall be reviewed or
767	audited by an independent certified public accountant.
768	3. For a charitable organization or sponsor that receives
769	\$1 million or more in annual contributions, the financial
770	statement shall be audited by an independent certified public
771	accountant.
772	(c) Audits and reviews shall be performed in accordance
773	with the following standards:
774	1. Audits shall be performed in accordance with generally
775	accepted auditing standards, including the Statements on
776	Auditing Standards of the American Institute of Certified Public
777	Accountants.
778 l	2. Reviews shall be performed in accordance with the

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Statements on Standards for Accounting and Review Services of

the American Institute of Certified Public Accountants.

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(d) Audited and reviewed financial statements must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review.

- (2) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor that receives less than \$500,000 in annual contributions may submit a copy of its Internal Revenue Service Form 990 and all attached schedules filed for the preceding fiscal year, or a copy of its Internal Revenue Service Form 990-EZ and Schedule O filed for the preceding fiscal year.
 - (3) Upon a showing of good cause, the department may:
- (a) Extend the time for the filing of a financial statement required under this section by up to 180 days, during which time the previous registration shall remain active. The registration shall be automatically suspended for failure to file the financial statement within the extension period.
- (b) Require that an audit or review be conducted for any financial statement submitted by any charitable organization or sponsor. A charitable organization or sponsor may elect to also include a financial report that has been audited by an independent certified public accountant or an audit with opinion by an independent certified public accountant. In the event that a charitable organization or sponsor elects to file an audited financial report, this optional filing must be noted in the department's annual report submitted pursuant to s. 496.423.

Section 7. Section 496.4071, Florida Statutes, is created

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807	to read:
808	496.4071 Supplemental financial disclosure.
809	(1) If, for the immediately preceding fiscal year, a
810	charitable organization or sponsor had more than \$1 million in
811	total revenue and spent less than 25 percent of the
812	organization's total annual functional expenses on program
813	service costs, in addition to any financial statement required
814	under s. 496.407, the charitable organization or sponsor shall
815	file the following supplemental financial information on a form
816	prescribed by the department:
817	(a) The dollar amount and the percentage of total revenue
818	and charitable contributions allocated to funding each of the
819	following administrative functions:
820	1. Total salaries of all persons employed by the
821	charitable organization or sponsor.
822	2. Fundraising.
823	3. Travel expenses.
824	4. Overhead and other expenses related to managing and
825	administering the charitable organization or sponsor.
826	(b) The name of and specific sum earned by or paid to all
827	employees or consultants who earned or were paid more than
828	\$100,000 during the immediately preceding fiscal year.
829	(c) The name of and specific sum paid to all service
830	providers who were paid \$100,000 or more during the immediately
831	preceding fiscal year and a brief description of the services

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provided.

(d) The dollar amount and percentage of total revenue and charitable contributions allocated to programs.

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- The details of any economic or business transactions between the charitable organization or sponsor and an officer, trustee, or director of the charitable organization or sponsor; the immediate family of an officer, trustee, or director of the charitable organization or sponsor; any entity controlled by an officer, trustee, or director of the charitable organization or sponsor; any entity controlled by the immediate family of an officer, trustee, or director of the charitable organization or sponsor; any entity that employed or engaged for consultation an officer, trustee, or director of the charitable organization or sponsor; and any entity that employed or engaged for consultation the immediate family of an officer, trustee, or director of the charitable organization or sponsor. As used in this paragraph, the term "immediate family" means a parent, spouse, child, sibling, ancestor, descendant, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law.
- (2) The supplemental financial information required under subsection (1) must be filed with the department by the charitable organization or sponsor within 30 days after receiving a request for such information from the department.

Section 8. Section 496.4072, Florida Statutes, is created to read:

496.4072 Financial statements for specific disaster relief

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solicitations.-

- (1) A charitable organization or sponsor that solicits contributions in this state for a charitable purpose related to a specific disaster or crisis and receives at least \$100,000 in contributions in response to such solicitation shall file quarterly disaster relief financial statements with the department on a form prescribed by the department. The quarterly statements must detail the contributions secured as a result of the solicitation and the manner in which such contributions were expended.
- (2) The first quarterly statement shall be filed on the last day of the third month following the accrual of at least \$100,000 in contributions after the commencement of solicitations for the specific disaster or crisis. The charitable organization or sponsor shall continue to file quarterly statements with the department until the quarter after all contributions raised in response to the solicitation are expended.
- Section 9. Subsections (4), (6), and (9) of section 496.409, Florida Statutes, are amended, and subsection (10) is added to that section, to read:
- 496.409 Registration and duties of professional fundraising consultant.—
- (4) A professional fundraising consultant may enter into a contract or agreement with a charitable organization or sponsor only if the charitable organization or sponsor has complied with

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all applicable provisions of this chapter. A Every contract or agreement between a professional fundraising consultant and a charitable organization or sponsor must be in writing, signed by two authorized officials of the charitable organization or sponsor, and filed by the professional fundraising consultant with the department at least 5 days before prior to the performance of any material service by the professional fundraising consultant. Solicitation under the contract or agreement may not begin before the filing of the contract or agreement.

The department shall examine each registration statement and all supporting documents filed by a professional fundraising consultant and determine whether the registration requirements are satisfied. If the department determines that the registration requirements are not satisfied, the department must notify the professional fundraising consultant within 15 business working days after its receipt of the registration statement; otherwise the registration statement is approved. Within 7 business working days after receipt of a notification that the registration requirements are not satisfied, the applicant may request a hearing. The hearing must be held within 7 business working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business working days after the hearing. The final order must then be issued within 2 business working days after the recommended order. If there is no recommended order, the final

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order must be issued within 5 <u>business</u> working days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set forth in this subsection prevail to the extent of any conflict.

- (b) If a professional fundraising consultant discloses information specified in paragraphs (2)(e)-(g) in the initial application for registration or renewal application, the processing time limits of this subsection are waived and the department shall process the initial application for registration or the renewal application in accordance with the time limits in chapter 120. The registration of a professional consultant shall be automatically suspended for failure to disclose any information specified in paragraphs (2)(e)-(g) until such time as the required information is submitted to the department.
- (9) A No person may not act as a professional fundraising consultant, and a no professional fundraising consultant, or any officer, director, trustee, or employee thereof, may not shall knowingly employ any officer, trustee, director, or employee, if such person has, in any state, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of

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property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has been enjoined in any state from violating any law relating to a charitable solicitation.

- (10) The department may deny or revoke the registration of a professional fundraising consultant if the professional fundraising consultant, or any of its officers, directors, or trustees, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or governmental agency to cease soliciting contributions within any state.
- Section 10. Present subsections (3), (5), (7), (14), and (15) of section 496.410, Florida Statutes, are amended, paragraphs (j), (k), and (l) are added to subsection (2) of that section, paragraphs (i) through (n) are added to subsection (6) of that section, and a new subsection (15) is added to that section, to read:
- 496.410 Registration and duties of professional solicitors.—
- (2) Applications for registration or renewal of registration must be submitted on a form prescribed by rule of the department, signed by an authorized official of the professional solicitor who shall certify that the report is true and correct, and must include the following information:
 - (j) A list of all telephone numbers the applicant will use

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to solicit contributions as well as the actual physical address associated with each telephone number and any fictitious names associated with such address.

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- (k) A copy of any script, outline, or presentation used by the applicant to solicit contributions or, if such solicitation aids are not used, written confirmation thereof.
- (1) A copy of sales information or literature provided to a donor or potential donor by the applicant in connection with a solicitation.
- (3) The application for registration must be accompanied by a fee of \$300. A professional solicitor that is a partnership or corporation may register for and pay a single fee on behalf of all of its partners, members, officers, directors, agents, and employees. In that case, The names and street addresses of all the officers, employees, and agents of the professional solicitor and all other persons with whom the professional solicitor has contracted to work under its direction, including solicitors, must be listed in the application or furnished to the department within 5 days after the date of employment or contractual arrangement. Each registration is valid for 1 year and. The registration may be renewed for an additional 1-year period upon application to the department and payment of the registration fee.
- (5) (a) The department must examine each registration statement and supporting documents filed by a professional solicitor. If the department determines that the registration

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requirements are not satisfied, the department must notify the professional solicitor within 15 business working days after its receipt of the registration statement; otherwise the registration statement is approved. Within 7 business working days after receipt of a notification that the registration requirements are not satisfied, the applicant may request a hearing. The hearing must be held within 7 business working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business working days after the hearing. The final order must then be issued within 2 business working days after the recommended order. If there is no recommended order, the final order must be issued within 5 business working days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set-forth in this subsection prevail to the extent of any conflict.

specified in paragraphs (2)(f)-(h) in the initial application for registration or the renewal application, the processing time limits of this subsection are waived and the department shall process the initial application for registration or renewal application in accordance with the time limits in chapter 120. The registration of a professional solicitor shall be automatically suspended for failure to disclose any information specified in paragraphs (2)(f)-(h) until such time as the required information is submitted to the department.

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(6) No less than 15 days before commencing any solicitation campaign or event, the professional solicitor must file with the department a solicitation notice on a form prescribed by the department. The notice must be signed and sworn to by the contracting officer of the professional solicitor and must include:

- (i) A statement of the guaranteed minimum percentage of the gross receipts from contributions which will be remitted to the charitable organization or sponsor, if any, or, if the solicitation involves the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price which will be remitted to the charitable organization or sponsor, if any.
- (j) The percentage of a contribution which may be deducted as a charitable contribution under federal income tax laws.
- (k) A statement as to whether any owner, director, officer, trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, ancestor, descendant, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:
- 1. Another officer, director, owner, trustee, or employee of the professional solicitor.
- 2. Any officer, director, owner, trustee, or employee of a charitable organization or sponsor under contract to the professional solicitor.
 - 3. Any supplier or vendor providing goods or services to a

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charitable organization or sponsor under contract to the professional solicitor.

- (1) The beginning and ending dates of the solicitation campaign.
- (m) A copy of any script, outline, or presentation used by the professional solicitor to solicit contributions for the solicitation campaign. If such aids are not used, written confirmation thereof.
- (n) A copy of sales information or literature provided to a donor or potential donor by the professional solicitor in connection with the solicitation campaign.
- agreement with a charitable organization or sponsor only if the charitable organization or sponsor has complied with all applicable provisions of this chapter. A Each contract or agreement between a professional solicitor and a charitable organization or sponsor for each solicitation campaign must be in writing, signed by two authorized officials of the charitable organization or sponsor, one of whom must be a member of the organization's governing body and one of whom must be the authorized contracting officer for the professional solicitor, and contain all of the following provisions:
- (a) A statement of the charitable or sponsor purpose and program for which the solicitation campaign is being conducted.
- (b) A statement of the respective obligations of the professional solicitor and the charitable organization or

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1067 sponsor.

- (c) A statement of the guaranteed minimum percentage of the gross receipts from contributions which will be remitted to the charitable organization or sponsor, if any, or, if the solicitation involves the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price which will be remitted to the charitable organization or sponsor, if any. Any stated percentage shall exclude any amount which the charitable organization or sponsor is to pay as fundraising costs.
- which the professional solicitor will be compensated. If the compensation of the professional solicitor is not contingent upon the number of contributions or the amount of revenue received, his or her compensation shall be expressed as a reasonable estimate of the percentage of the gross revenue, and the contract must clearly disclose the assumptions upon which the estimate is based. The stated assumptions must be based upon all of the relevant facts known to the professional solicitor regarding the solicitation to be conducted by the professional solicitor.
 - (e) The effective and termination dates of the contract.
- (14) A No person may not act as a professional solicitor, and a no professional solicitor, or any officer, director, trustee, or employee thereof, may not shall, to solicit for compensation, knowingly employ any officer, trustee, director,

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employee, or any person with a controlling interest therein, who has, <u>in any state</u>, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, a felony within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has been enjoined <u>in any state</u> from violating any law relating to a charitable solicitation. <u>The prohibitions in this subsection also apply to any misdemeanor in another state which constitutes a disqualifying felony in this state.</u>

- (15) The department may deny or revoke the registration of a professional solicitor if the professional solicitor, or any of its officers, directors, trustees, or agents, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or governmental agency to cease soliciting contributions within any state.
- (16)(15) All registration fees must be paid to the department and deposited into the General Inspection Trust Fund.

 Section 11. Section 496.4101, Florida Statutes, is created to read:

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1119 496.4101 Licensure of professional solicitors and certain 1120 employees thereof.-1121 (1) Each officer, director, trustee, or owner of a 1122 professional solicitor and any employee of a professional 1123 solicitor conducting telephonic solicitations must, before 1124 engaging in solicitation activities, obtain a solicitor license 1125 from the department. 1126 (2) Persons required to obtain a solicitor license under 1127 subsection (1) shall submit to the department, in such form as 1128 the department prescribes, an application for a solicitor 1129 license. The application must include the following information: 1130 The true name, date of birth, unique identification 1131 number of a driver license or other valid form of 1132 identification, and home address of the applicant. 1133 If the applicant, in any state, regardless of 1134 adjudication, has previously been convicted of, or found quilty 1135 of, or pled guilty or nolo contendere to, or has been 1136 incarcerated within the last 10 years as a result of having 1137 previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime within the last 10 years 1138 1139 involving fraud, theft, larceny, embezzlement, fraudulent 1140 conversion, or misappropriation of property, or any crime 1141 arising from the conduct of a solicitation for a charitable 1142 organization or sponsor, or has been enjoined, in any state, 1143 from violating any law relating to a charitable solicitation.

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(c) If the applicant, in any state, is involved in pending

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 litigation or has had entered against her or him an injunction, a temporary restraining order, or a final judgment or order, including a stipulated judgment or order, an assurance of voluntary compliance, cease and desist, or any similar document, in any civil or administrative action involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or has been enjoined from violating any law relating to a charitable solicitation.

(3) Each applicant shall submit a complete set of his or

- (3) Each applicant shall submit a complete set of his or her fingerprints with the initial application for a solicitor license and a fee equal to the federal and state costs for fingerprint processing.
- (a) The applicant's fingerprints must be taken by an authorized law enforcement officer or fingerprinting service provider approved by the Department of Law Enforcement.
- (b) The department shall forward the complete set of fingerprints to the Department of Law Enforcement to be processed for state and federal criminal justice information as defined in s. 943.045. The Department of Law Enforcement shall report the findings of the state and national criminal history background check to the department within 30 days after the fingerprints are submitted to the Department of Law Enforcement for criminal justice information.
- (4) A solicitor license must be renewed annually by the submission of a renewal application. A solicitor license that is not renewed expires without further action by the department.

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(5) Each applicant for a solicitor license shall remit a license fee of \$100 to the department at the time the initial application is filed with the department and an annual renewal fee of \$100 thereafter. All fees collected, less the cost of administration, shall be deposited into the General Inspection Trust Fund.

- (6) Any material change to the information submitted to the department in the initial application or renewal application for a solicitor license shall be reported to the department by the applicant or licensee within 10 days after the change occurs. The applicant or licensee shall also submit a fee in the amount of \$10 for processing the change to the initial or renewal application.
 - (7) It is a violation of this chapter:

- (a) For an applicant to provide inaccurate or incomplete information to the department in the initial or renewal application for a solicitor license.
 - (b) For any person specified in subsection (1) to fail to maintain a solicitor license as required by this section.
 - (c) For a professional solicitor to allow, require, permit, or authorize an employee without an active solicitor license issued under this section to conduct telephonic solicitations.
 - (8) The department shall adopt rules that allow certain applicants to engage in solicitation activities on an interim basis until such time as a solicitor license is granted or

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1197 denied.

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- (9) The department may deny or revoke any solicitor license if the applicant or licensee has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, has been ordered by any court or governmental agency to cease soliciting contributions within any state, or is subject to any disqualification specified in s. 496.410(14).
- Section 12. Subsections (2) and (3) of section 496.411, Florida Statutes, are amended to read:
- 496.411 Disclosure requirements and duties of charitable organizations and sponsors.—
- (2) A charitable organization or sponsor soliciting in this state must include all of the following disclosures at the point of solicitation:
- (a) The name of the charitable organization or sponsor and state of the principal place of business of the charitable organization or sponsor;
- (b) A description of the purpose or purposes for which the solicitation is being made;
- (c) Upon request, the name and either the address or telephone number of a representative to whom inquiries could be addressed;
- (d) Upon request, the amount of the contribution which may be deducted as a charitable contribution under federal income tax laws;

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(e) Upon request, the source from which a written financial statement may be obtained. Such financial statement must be for the immediate preceding past fiscal year and must be consistent with the annual financial statement report filed under s. 496.407. The written financial statement must be provided within 14 days after the request and must state the purpose for which funds are raised, the total amount of all contributions raised, the total costs and expenses incurred in raising contributions, the total amount of contributions dedicated to the stated purpose or disbursed for the stated purpose, and whether the services of another person or organization have been contracted to conduct solicitation activities.

(3) Every charitable organization or sponsor that which is required to register under s. 496.405 or is exempt under s. 496.406(2)(d) shall must conspicuously display in capital letters the following statement on every printed solicitation, written confirmation, receipt, or reminder of a contribution:

"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE."

The statement must include a toll-free number $\underline{\text{and website}}$ for Page 48 of 58

the division which that can be used to obtain the registration information. If When the solicitation consists of more than one piece, the statement must be displayed prominently in the solicitation materials. If the solicitation occurs through a website, the statement must be conspicuously displayed on the webpage where donations are requested.

Section 13. Subsection (1) of section 496.412, Florida Statutes, is amended to read:

496.412 Disclosure requirements and duties of professional solicitors.—

- (1) A professional solicitor must comply with and be responsible for complying or causing compliance with the following disclosures:
- (a) <u>Before Prior to</u> orally requesting a contribution, or contemporaneously with a written request for a contribution, a professional solicitor must clearly disclose:
- 1. The name of the professional solicitor as on file with the department.
- 2. If the individual acting on behalf of the professional solicitor identifies himself or herself by name, the individual's legal name.
- 3. The name and state of the principal place of business of the charitable organization or sponsor and a description of how the contributions raised by the solicitation will be used for a charitable or sponsor purpose; or, if there is no charitable organization or sponsor, a description as to how the

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contributions raised by the solicitation will be used for a charitable or sponsor purpose.

- (b) In the case of a solicitation campaign conducted orally, whether by telephone or otherwise, any written confirmation, receipt, or reminder sent to any person who has contributed or has pledged to contribute, shall include a clear disclosure of the information required by paragraph (a).
- (c) In addition to the information required by paragraph (a), any written confirmation, receipt, or reminder of contribution made pursuant to an oral solicitation and any written solicitation shall conspicuously state in capital letters:

"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE."

The statement must include a toll-free number and website for the division which that can be used to obtain the registration information. If When the solicitation consists of more than one piece, the statement must be displayed prominently in the solicitation materials. If the solicitation occurs on a website, the statement must be conspicuously displayed on the webpage where donations are requested.

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(d) If requested by the person being solicited, the professional solicitor shall inform that person in writing, within 14 days after of the request, of the fixed percentage of the gross revenue or the reasonable estimate of the percentage of the gross revenue that the charitable organization or sponsor will receive as a benefit from the solicitation campaign or shall immediately notify the person being solicited that the information is available on the department's website or by calling the division's toll-free number.

(e) If requested by the person being solicited, the professional solicitor shall inform that person in writing, within 14 days <u>after</u> of the request, of the percentage of the contribution which may be deducted as a charitable contribution under federal income tax laws <u>or shall immediately notify the person being solicited that the information is available on the department's website or by calling the division's toll-free number.</u>

Section 14. Section 496.4121, Florida Statutes, is created to read:

496.4121 Collection receptacles used for donations.-

- (1) As used in this section, the term "collection receptacle" means a receptacle used to collect donated clothing, household items, or other goods for resale.
- (2) A collection receptacle must display a permanent sign or label on each side which contains the following information printed in letters that are at least 3 inches in height and no

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less than one-half inch in width, in a color that contrasts with
the color of the collection receptacle:

- (a) For collection receptacles used by a person required to register under this chapter, the name, business address, telephone number, and registration number of the charitable organization or sponsor for whom the solicitation is made.
- (b) For collection receptacles placed or maintained in public view by a person not required to register under this chapter, the name, telephone number, and physical address of the business conducting the solicitation and the statement: "This is not a charity. Donations made here support a for-profit business and are not tax deductible."
- (3) Upon request, a charitable organization or sponsor using a collection receptacle must provide the donor with documentation of its tax-exempt status and the registration issued under this chapter.

Section 15. Subsection (2) of section 496.415, Florida Statutes, is amended, and subsection (18) is added to that section, to read:

- 496.415 Prohibited acts.—It is unlawful for any person in connection with the planning, conduct, or execution of any solicitation or charitable or sponsor sales promotion to:
- (2) Knowingly Submit false, misleading, or inaccurate information in a document that is filed with the department, provided to the public, or offered in response to a request or investigation by the department, the Department of Legal

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1353	Affairs, or the state attorney.
1354	(18) Fail to remit to a charitable organization or sponsor
1355	the disclosed guaranteed minimum percentage of gross receipts
1356	from contributions as required under s. 496.410(7)(c) or, if the
1357	solicitation involved the sale of goods, services, or tickets to
1358	a fundraising event, the percentage of the purchase price as
1359	agreed in the contract or agreement as required under this
1360	chapter.
1361	Section 16. Subsection (5) of section 496.419, Florida

Section 16. Subsection (5) of section 496.419, Florida Statutes, is amended to read:

496.419 Powers of the department.

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- (5) Upon a finding as set forth in subsection (4), the department may enter an order doing one or more of the following:
- (a) Issuing a notice of noncompliance pursuant to s. 120.695;
- (b) Issuing a cease and desist order that directs that the person cease and desist specified fundraising activities;
- (c) Refusing to register or canceling or suspending a registration;
- (d) Placing the registrant on probation for a period of time, subject to such conditions as the department may specify;
 - (e) Canceling an exemption granted under s. 496.406; and
- (f) Except as provided in paragraph (g), imposing an administrative fine not to exceed \$5,000 \$1,000 for each act or omission that which constitutes a violation of ss. 496.401-

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496.424 or s. 496.426 or a rule or order. With respect to a s. 501(c)(3) organization, the penalty imposed pursuant to this subsection may shall not exceed \$500 per violation for failure to register under s. 496.405 or file for an exemption under s. 496.406(2). The penalty shall be the entire amount per violation and is not to be interpreted as a daily penalty; and (g) Imposing an administrative fine not to exceed \$10,000

(g) Imposing an administrative fine not to exceed \$10,000 for a violation of this chapter that involves fraud or deception.

Section 17. Section 496.4191, Florida Statutes, is created to read:

496.4191 Additional penalty; immediate suspension.—Upon notification and subsequent written verification by a law enforcement agency, a court, a state attorney, or the Florida Department of Law Enforcement, the department shall immediately suspend a registration or the processing of an application for a registration if the registrant, applicant, or any officer or director of the registrant or applicant is formally charged with a crime involving fraud, theft, larceny, embezzlement, or fraudulent conversion or misappropriation of property or any crime arising from the conduct of a solicitation for a charitable organization or sponsor until final disposition of the case or removal or resignation of that officer or director.

Section 18. Section 496.430, Florida Statutes, is created to read:

496.430 Disqualification for certain tax exemptions.—

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(1) The department may issue an order to disqualify a charitable organization or sponsor from receiving any sales tax exemption if the department finds, based upon the average of functional expenses and program service costs provided to the department pursuant to s. 496.407 for the 3 most recent fiscal years, that the charitable organization or sponsor has failed to expend at least 25 percent of its total annual functional expenses on program service costs.

(2) A charitable organization or sponsor may appeal a

- disqualification order by requesting a hearing within 21 days after notification from the department that it has issued a disqualification order under this section. The hearing must be conducted in accordance with chapter 120.
- (3) Notwithstanding a finding under subsection (1) that a charitable organization or sponsor has failed to expend at least 25 percent of its total annual functional expenses on program service costs, the department may decline to issue a disqualification order if the charitable organization or sponsor establishes:
- (a) That payments were made to affiliates which should be considered in calculating the program service costs;
- (b) That revenue was accumulated for a specific program purpose consistent with representations in solicitations; or
- (c) Such other mitigating circumstances as are defined by rule of the department.
 - (4) A disqualification order issued by the department

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pursuant to this section is effective for at least 1 year after such order becomes final and shall remain effective until such time as the department receives sufficient evidence from the disqualified charitable organization or sponsor which demonstrates it expends at least 25 percent of its total annual functional expenses on program service costs.

- (a) The charitable organization or sponsor may not submit such evidence to the department sooner than 1 year after the disqualification order becomes final and may not submit such information more than once each year for consideration by the department.
- (b) The department shall also consider any financial statement that was submitted by the charitable organization or sponsor to the department pursuant to s. 496.407 after the disqualification order became final.
- (5) The department shall provide a disqualification order to the Department of Revenue within 30 days after such order becomes final. A final disqualification order is conclusive as to the charitable organization's or sponsor's entitlement to any sales tax exemption. The Department of Revenue shall revoke or refuse to grant a sales tax exemption certificate to a charitable organization or sponsor subject to a final disqualification order within 30 days after receiving such disqualification order. A charitable organization or sponsor may not appeal or challenge the revocation or denial of a sales tax exemption certificate by the Department of Revenue if such

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1457	revocation or denial is based upon a final disqualification
1458	order issued pursuant to this section.
1459	(6) This section does not apply to a charitable
1460	organization or sponsor that:
1461	(a) Is not required to register under this chapter with
1462	the department; or
1463	(b) Has been in existence for less than 4 years.
1464	Section 19. Paragraph (a) of subsection (3) of section
1465	741.0305, Florida Statutes, is amended to read:
1466	741.0305 Marriage fee reduction for completion of
1467	premarital preparation course.—
1468	(3)(a) All individuals electing to participate in a
1469	premarital preparation course shall choose from the following
1470	list of qualified instructors:
1471	1. A psychologist licensed under chapter 490.
1472	2. A clinical social worker licensed under chapter 491.
1473	3. A marriage and family therapist licensed under chapter
1474	491.
1475	4. A mental health counselor licensed under chapter 491.
1476	5. An official representative of a religious institution
1477	which is recognized under s. $496.404(23)$ $496.404(19)$, if the
1478	representative has relevant training.
1479	6. Any other provider designated by a judicial circuit,
1480	including, but not limited to, school counselors who are
1481	certified to offer such courses. Each judicial circuit may
1482	establish a roster of area course providers, including those who

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offer the course on a sliding fee scale or for free.

Section 20. For the 2014-2015 fiscal year, the sum of
\$175,000 in nonrecurring funds is appropriated from the General
Inspection Trust Fund of the Department of Agriculture and
Consumer Services to the Contracted Services appropriation
category for the purpose of implementing this act. Funds
remaining unexpended or unencumbered from this appropriation as
of June 30, 2015, shall revert and be reappropriated for the
same purpose in the 2015-2016 fiscal year.
Section 21. This act shall take effect July 1, 2014.

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	COMMITTEE/SUBCOMMITTEE ACTION
	ADOPTED (Y/N)
	ADOPTED AS AMENDED (Y/N)
	ADOPTED W/O OBJECTION (Y/N)
	FAILED TO ADOPT (Y/N)
	WITHDRAWN(Y/N)
	OTHER
1	Committee/Subcommittee hearing bill: Business & Professional
2	Regulation Subcommittee
.3	Representative Boyd offered the following:
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5	Amendment (with title amendment)
6	Remove everything after the enacting clause and insert:
7	Section 1. Paragraph (p) of subsection (7) of section
8	212.08, Florida Statutes, is amended to read:
9	212.08 Sales, rental, use, consumption, distribution, and
10	storage tax; specified exemptions.—The sale at retail, the
11	rental, the use, the consumption, the distribution, and the
12	storage to be used or consumed in this state of the following
13	are hereby specifically exempt from the tax imposed by this
14	chapter.
15	(7) MISCELLANEOUS EXEMPTIONS.—Exemptions provided to any
16	entity by this chapter do not inure to any transaction that is
17	otherwise taxable under this chapter when payment is made by a

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representative or employee of the entity by any means, including, but not limited to, cash, check, or credit card, even when that representative or employee is subsequently reimbursed by the entity. In addition, exemptions provided to any entity by this subsection do not inure to any transaction that is otherwise taxable under this chapter unless the entity has obtained a sales tax exemption certificate from the department or the entity obtains or provides other documentation as required by the department. Eligible purchases or leases made with such a certificate must be in strict compliance with this subsection and departmental rules, and any person who makes an exempt purchase with a certificate that is not in strict compliance with this subsection and the rules is liable for and shall pay the tax. The department may adopt rules to administer this subsection.

(p) Section 501(c)(3) organizations.—Also exempt from the tax imposed by this chapter are sales or leases to organizations determined by the Internal Revenue Service to be currently exempt from federal income tax pursuant to s. 501(c)(3) of the Internal Revenue Code of 1986, as amended, if when such leases or purchases are used in carrying on their customary nonprofit activities, unless such organizations are subject to a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430.

Section 2. Subsection (3) of section 212.084, Florida Statutes, is amended, and subsection (7) is added to that

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section, to read:

212.084 Review of exemption certificates; reissuance; specified expiration date; temporary exemption certificates.—

- (3) After review is completed and it has been determined that an institution, organization, or individual is actively engaged in a bona fide exempt endeavor and is not subject to a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430, the department shall reissue an exemption certificate to the entity. However, each certificate so reissued is valid for 5 consecutive years, at which time the review and reissuance procedure provided by this section apply again. If the department determines that an entity no longer qualifies for an exemption, it shall revoke the tax exemption certificate of the entity.
- (7) The department shall revoke or refuse to grant a sales tax exemption certificate to an institution, organization, or individual that is the subject of a final disqualification order issued by the Department of Agriculture and Consumer Services pursuant to s. 496.430. A revocation or denial under this subsection is subject to challenge under chapter 120 only as to whether a disqualification order is in effect. The institution, organization, or individual must appeal or challenge the validity of the disqualification order pursuant to s. 496.430(2).

Section 3. Section 496.403, Florida Statutes, is amended to read:

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496.403 Application.—Sections 496.401-496.424 do not apply to bona fide religious institutions, educational institutions, blood establishments as defined in s. 381.06014(1)(a), and state agencies or other government entities or persons or organizations who solicit or act as professional fundraising consultants solely on their behalf of those entities. Sections 496.401-496.424 do not apply to political contributions solicited in accordance with the election laws of this state.

Section 4. Section 496.404, Florida Statutes, is amended

to read:

496.404 Definitions.—As used in ss. 496.401-496.424, the term:

- (1) "Charitable organization" means <u>a</u> any person who is or holds herself or himself out to be established for any benevolent, educational, philanthropic, humane, scientific, artistic, patriotic, social welfare or advocacy, public health, environmental conservation, civic, or other eleemosynary purpose, or <u>a</u> any person who in any manner employs a charitable appeal as the basis for any solicitation or an appeal that suggests that there is a charitable purpose to any solicitation. The term It includes a chapter, branch, area office, or similar affiliate soliciting contributions within the state for a charitable organization that which has its principal place of business outside the state.
- (2) "Charitable purpose" means any benevolent, philanthropic, patriotic, educational, humane, scientific,

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artistic, public health, social welfare or advocacy, environmental conservation, civic, or other eleemosynary objective.

- (3) "Charitable sales promotion" means an advertising or sales campaign conducted by a commercial co-venturer which represents that the purchase or use of goods or services offered by the commercial co-venturer are to benefit a charitable organization. The provision of advertising services to a charitable organization does not, in itself, constitute a charitable sales promotion.
- (4) "Commercial co-venturer" means \underline{a} any person who, for profit, regularly and primarily is engaged in trade or commerce other than in connection with solicitation of contributions and who conducts a charitable sales promotion or a sponsor sales promotion.
- (5) "Contribution" means the promise, pledge, or grant of any money or property, financial assistance, or any other thing of value in response to a solicitation. The term "Contribution" includes, in the case of a charitable organization or sponsor offering goods and services to the public, the difference between the direct cost of the goods and services to the charitable organization or sponsor and the price at which the charitable organization or sponsor or any person acting on behalf of the charitable organization or sponsor resells those goods or services to the public. The term "Contribution" does not include:

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	<u>(a)</u>	Bona	fide	fees,	dues,	or	asses	ssme:	nts	paid	by	members,
<u>if</u> pr	ovid	ed tha	it mer	mbersh	ip is	not	confe	erre	d so	olely	as	
consi	.derat	cion f	or ma	aking a	a cont	ribu	ution	in	resp	onse	to	a
solic	itat	ion;-										

- (b) "Contribution" also does not include Funds obtained by a charitable organization or sponsor pursuant to government grants or contracts;
- (c) Funds, or obtained as an allocation from a United Way organization that is duly registered with the department; or
- <u>(d)</u> Funds received from an organization <u>duly registered</u>
 with the <u>department</u> that is exempt from federal income taxation
 under s. 501(a) of the Internal Revenue Code and described in s.
 501(c) of the Internal Revenue Code that is <u>duly registered</u> with
 the <u>department</u>.
- (6) "Crisis" means an event that garners widespread national or global media coverage due to an actual or perceived threat of harm to an individual, a group, or a community.
- (7)(6) "Department" means the Department of Agriculture and Consumer Services.
- (8) "Disaster" means a natural, technological, or civil event, including, but not limited to, an explosion, chemical spill, earthquake, tsunami, landslide, volcanic activity, avalanche, wildfire, tornado, hurricane, drought, or flood, which affects one or more countries and causes damage of sufficient severity and magnitude to result in:
 - (a) An official declaration of a state of emergency; or

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(b)	An	official	request	for	international	assistance

- (9) (7) "Division" means the Division of Consumer Services of the Department of Agriculture and Consumer Services.
- "Educational institutions" means those (10)(8) institutions and organizations described in s. 212.08(7)(cc)8.a. The term includes private nonprofit organizations, the purpose of which is to raise funds for schools teaching grades kindergarten through grade 12, colleges, and universities, including any nonprofit newspaper of free or paid circulation primarily on university or college campuses which holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue Code, any educational television network or system established pursuant to s. 1001.25 or s. 1001.26, and any nonprofit television or radio station that is a part of such network or system and that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue Code. The term also includes a nonprofit educational cable consortium that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue Code, whose primary purpose is the delivery of educational and instructional cable television programming and whose members are composed exclusively of educational organizations that hold a valid consumer certificate of exemption and that are either an educational institution as defined in this subsection or qualified as a nonprofit organization pursuant to s. 501(c)(3) of the Internal Revenue Code.

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(11)(9) "Emergency service employee" means <u>an</u> any employee who is a firefighter, as defined in s. 633.102, or ambulance driver, emergency medical technician, or paramedic, as defined in s. 401.23.

(12)(10) "Federated fundraising organization" means a federation of independent charitable organizations that which have voluntarily joined together, including, but not limited to, a united way or community chest, for purposes of raising and distributing contributions for and among themselves and where membership does not confer operating authority and control of the individual organization upon the federated group organization.

(13)(11) "Fundraising costs" means those costs incurred in inducing others to make contributions to a charitable organization or sponsor for which the contributors will receive no direct economic benefit. Fundraising costs include, but are not limited to, salaries, rent, acquiring and obtaining mailing lists, printing, mailing, and all direct and indirect costs of soliciting, as well as the cost of unsolicited merchandise sent to encourage contributions.

(14) "Law enforcement officer" means <u>a</u> any person who is elected, appointed, or employed by any municipality or the state or any political subdivision thereof and:

(a) Who is vested with authority to bear arms and make arrests and whose primary responsibility is the prevention and

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detection of crime or the enforcement of the criminal, traffic, or highway laws of the state; or

- Whose responsibility includes supervision, protection, care, custody, or control of inmates within a correctional institution.
- "Management and general costs" means all such costs of a charitable organization or sponsor which are not identifiable with a single program or fundraising activity but which are indispensable to the conduct of such programs and activities and the charitable organization's or sponsor's existence.
- (16) (13) "Membership" means the relationship of a person to an organization which that entitles her or him to the privileges, professional standing, honors, or other direct benefit of the organization in addition to the right to vote, elect officers, and hold office in the organization.
- (17) (14) "Owner" means a any person who has a direct or indirect interest in any professional fundraising consultant or professional solicitor.
- (18) (15) "Parent organization" means that part of a charitable organization or sponsor which coordinates, supervises, or exercises control over policy, fundraising, and expenditures or assists or advises one or more of the organization's chapters, branches, or affiliates in this state.

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(19) (16) "Person" means <u>an</u> any individual, organization, trust, foundation, group, association, entity, partnership, corporation, society, or any combination thereof of them.

(20) (17) "Professional fundraising consultant" means a any person who is retained by a charitable organization or sponsor for a fixed fee or rate under a written agreement to plan, manage, conduct, carry on, advise, consult, or prepare material for a solicitation of contributions in this state, but who does not solicit contributions or employ, procure, or engage any compensated person to solicit contributions and who does not at any time have custody or control of contributions. A bona fide volunteer or bona fide employee or salaried officer of a charitable organization or sponsor maintaining a permanent establishment in this state is not a professional fundraising consultant. An attorney, investment counselor, or banker who advises an individual, corporation, or association to make a charitable contribution is not a professional fundraising consultant as the result of such advice.

(21) (18) "Professional solicitor" means a any person who, for compensation, performs for a charitable organization or sponsor any service in connection with which contributions are or will be solicited in, or from a location in, this state by the compensated person or by any person it employs, procures, or otherwise engages, directly or indirectly, to solicit contributions, or a person who plans, conducts, manages, carries on, advises, consults, whether directly or indirectly, in

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connection with the solicitation of contributions for or on behalf of a charitable organization or sponsor, but who does not qualify as a professional fundraising consultant. A bona fide volunteer or bona fide employee or salaried officer of a charitable organization or sponsor maintaining a permanent establishment in this state is not a professional solicitor. An attorney, investment counselor, or banker who advises an individual, corporation, or association to make a charitable contribution is not a professional solicitor as the result of such advice.

- (22) "Program service costs" means all expenses incurred primarily to accomplish the charitable organization's or sponsor's stated purposes. The term does not include fundraising costs.
- (23) (19) "Religious institution" means any church, ecclesiastical or denominational organization, or established physical place for worship in this state at which nonprofit religious services and activities are regularly conducted and carried on, and includes those bona fide religious groups which do not maintain specific places of worship. The term "Religious institution" also includes any separate group or corporation that which forms an integral part of a religious institution that which is exempt from federal income tax under the provisions of s. 501(c)(3) of the Internal Revenue Code. The term also includes any religious institution recognized by the Department of Revenue under s. 212.08(7)(m)2. and any religious

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organization described in s. 501(c)(3) of the Internal Revenue Code that is exempt from federal income tax under s. 501(a) of the Internal Revenue Code and exempt from filing an annual Form 990, 990-EZ, or 990-N under 26 U.S.C. s. 6033, and which is not primarily supported by funds solicited outside its own membership or congregation.

- (24) (20) "Solicitation" means a request, directly or indirectly, for money, property, financial assistance, or any other thing of value on the plea or representation that such money, property, financial assistance, or other thing of value or a portion of it will be used for a charitable or sponsor purpose or will benefit a charitable organization or sponsor.

 The term "Solicitation" includes, but is not limited to, the following methods of requesting or securing the promise, pledge, or grant of money, property, financial assistance, or any other thing of value:
 - (a) Making any oral or written request;
- (b) Making any announcement to the press, on radio or television, by telephone or telegraph, or by any other communication device concerning an appeal or campaign by or for any charitable organization or sponsor or for any charitable or sponsor purpose;
- (c) Distributing, circulating, posting, or publishing any handbill, written advertisement, or other publication that directly or by implication seeks to obtain any contribution; or

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(d) Selling or offering or attempting to sell any
advertisement, advertising space, book, card, coupon, chance,
device, magazine, membership, merchandise, subscription,
sponsorship, flower, admission, ticket, food, or other service
or tangible good, item, or thing of value, or any right of any
description in connection with which any appeal is made for any
charitable organization or sponsor or charitable or sponsor
purpose, or when the name of any charitable organization or
sponsor is used or referred to in any such appeal as an
inducement or reason for making the sale or when, in connection
with the sale or offer or attempt to sell, any statement is made
that all or part of the proceeds from the sale will be used for
any charitable or sponsor purpose or will benefit any charitable
organization or sponsor.

A solicitation is considered as having taken place whether or not the person making the solicitation receives any contribution. A solicitation does not occur when a person applies for a grant or an award to the government or to an organization that is exempt from federal income taxation under s. 501(a) of the Internal Revenue Code and described in s. 501(c) of the Internal Revenue Code and is duly registered with the department.

323 (25)(21) "Sponsor" means a group or person that which is 324 or holds itself out to be soliciting contributions by the use of 325 any name that which implies that the group or person is in any

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way affiliated with or organized for the benefit of emergency service employees or law enforcement officers and the group or person which is not a charitable organization. The term includes a chapter, branch, or affiliate that which has its principal place of business outside the state, if such chapter, branch, or affiliate solicits or holds itself out to be soliciting contributions in this state.

- (26) (22) "Sponsor purpose" means any program or endeavor performed to benefit emergency service employees or law enforcement officers.
- (27) (23) "Sponsor sales promotion" means an advertising or sales campaign conducted by a commercial co-venturer who represents that the purchase or use of goods or services offered by the commercial co-venturer will be used for a sponsor purpose or donated to a sponsor. The provision of advertising services to a sponsor does not, in itself, constitute a sponsor sales promotion.

Section 5. Subsection (1), paragraphs (a) and (g) of subsection (2), subsection (3), paragraph (b) of subsection (4), and subsections (7) and (8) of section 496.405, Florida Statutes, are amended, and subsections (9) and (10) are added to that section, to read:

- 496.405 Registration statements by charitable organizations and sponsors.—
- (1) A charitable organization or sponsor, unless exempted pursuant to s. 496.406, which intends to solicit

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contributions in this state by any means or have funds solicited on its behalf by any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or that participates in a charitable sales promotion or sponsor sales promotion, must, before prior to engaging in any of these activities, file an initial registration statement, and a renewal statement annually thereafter, with the department.

- (a) (b) Except as provided in paragraph (b), any changes in the information submitted on the initial registration statement or the last renewal statement must be updated annually on a renewal statement provided by the department on or before the date that marks 1 year after the date the department approved the initial registration statement as provided in this section. The department shall annually provide a renewal statement to each registrant by mail or by electronic mail at least 30 days before the renewal date.
- (b) Any changes to the information submitted to the department pursuant to paragraph (2)(d) on the initial registration statement or the last renewal statement must be reported to the department on a form prescribed by the department within 10 days after the change occurs.
- (c) A charitable organization or sponsor that is required to file an initial registration statement or annual renewal statement may not, before prior to approval of its statement by the department in accordance with subsection (7), solicit contributions or have contributions solicited on its behalf by

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any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or participate in a charitable sales promotion or sponsor sales promotion.

- (d) For good cause shown, the department may extend the time for the filing of an annual renewal statement or financial report for a period not to exceed 60 days, during which time the previous registration remains in effect.
- <u>(d) (e) In no event shall</u> The registration of a charitable organization or sponsor <u>may not</u> continue in effect <u>and shall</u> expire without further action of the department:
- 1. After the date the <u>charitable</u> organization <u>or sponsor</u> should have filed, but failed to file, its <u>renewal statement</u> financial report in accordance with this section.
- 2. For failure to provide a financial statement within any extension period provided under and s. 496.407. The organization may not file a renewal statement until it has filed the required financial report with the department.
- (2) The initial registration statement must be submitted on a form prescribed by the department, signed by an authorized official of the charitable organization or sponsor who shall certify that the registration statement is true and correct, and include the following information or material:
- (a) A copy of the financial statement report or Internal Revenue Service Form 990 and all attached schedules or Internal Revenue Service Form 990-EZ and Schedule O required under s. 496.407 for the immediately preceding fiscal year. A newly

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organized charitable organization or sponsor with no financial history must file a budget for the current fiscal year.

- (g) The following information must be filed with the initial registration statement and must be updated when any change occurs in the information that was previously filed with the initial registration statement:
- 1. The principal street address and telephone number of the <u>charitable</u> organization <u>or sponsor</u> and the street address and telephone numbers of any offices in this state or, if the charitable organization or sponsor does not maintain an office in this state, the name, street address, and telephone number of the person <u>who</u> that has custody of its financial records. The parent organization that files a consolidated registration statement on behalf of its chapters, branches, or affiliates must additionally provide the street addresses and telephone numbers of all such locations in this state.
- 2. The names and street addresses of the officers, directors, trustees, and the principal salaried executive personnel.
- 3. The date when the charitable organization's or sponsor's fiscal year ends.
 - 4. A list or description of the major program activities.
- 5. The names, street addresses, and telephone numbers of the individuals or officers who have final responsibility for the custody of the contributions and who will be responsible for the final distribution of the contributions.

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(3) Each chapter, branch, or affiliate of a parent
organization that is required to register under this section
$\hbox{must $ \underbrace{ \mbox{either} \mbox{ file a separate registration statement and financial} }$
statement report or must report the required information to its
parent organization, which shall then file, on a form prescribed
by the department, a consolidated registration statement for the
parent organization and its Florida chapters, branches, and
affiliates. A consolidated registration statement filed by a
parent organization must include or be accompanied by financial
statements reports as specified in s. 496.407 for the parent
organization and each of its Florida chapters, branches, and
affiliates that solicited or received contributions during the
preceding fiscal year. However, if all contributions received by
chapters, branches, or affiliates are remitted directly into a
depository account $\underline{\text{that}}$ which feeds directly into the parent
organization's centralized accounting system from which all
disbursements are made, the parent organization may submit one
consolidated financial statement report on a form prescribed by
the department. The consolidated financial statement must
reflect the activities of each chapter, branch, or affiliate of
the parent organization, including all contributions received in
the name of each chapter, branch, or affiliate; all payments
made to each chapter, branch, or affiliate; and all
administrative fees assessed to each chapter, branch, or
affiliate.

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- (b) A charitable organization or sponsor that which fails to file a registration statement by the due date may be assessed an additional fee for such late filing. The late filing fee is shall be \$25 for each month or part of a month after the date on which the annual renewal statement was and financial report were due to be filed with the department.
- The department must examine each initial (7)(a) registration statement or annual renewal statement and the supporting documents filed by a charitable organization or sponsor and shall determine whether the registration requirements are satisfied. Within 15 business working days after its receipt of a statement, the department must examine the statement, notify the applicant of any apparent errors or omissions, and request any additional information the department is allowed by law to require. Failure to correct an error or omission or to supply additional information is not grounds for denial of the initial registration or annual renewal statement unless the department has notified the applicant within such period of 15 business days the 15 working day period. The department must approve or deny each statement, or must notify the applicant that the activity for which she or he seeks registration is exempt from the registration requirement, within 15 business working days after receipt of the initial registration or annual renewal statement or the requested additional information or correction of errors or omissions. Any statement that is not approved or denied within 15 business

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working days after receipt of the requested additional information or correction of errors or omissions is approved. Within 7 business working days after receipt of a notification that the registration requirements are not satisfied, the charitable organization or sponsor may request a hearing. The hearing must be held within 7 business working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business working days after of the hearing. The final order must then be issued within 2 business working days after the recommended order. If a recommended order is not issued, the final order must be issued within 5 business working days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set forth in this subsection prevail to the extent of any conflict.

(b) If a charitable organization or sponsor discloses information specified in subparagraphs (2)(d)2.-7. in the initial registration statement or annual renewal statement, the time limits of this subsection are waived, and the department shall process such initial registration statement or annual renewal statement in accordance with the time limits in chapter 120. The registration of a charitable organization or sponsor shall be automatically suspended for failure to disclose any information specified in subparagraphs (2)(d)2.-7. until such time as the required information is submitted to the department.

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(8) \underline{A} No charitable organization or sponsor, or any
officer, director, trustee, or employee thereof, may not shall
knowingly allow any officer, director, trustee, or employee of
the charitable organization or sponsor of its officers,
directors, trustees, or employees to solicit contributions on
behalf of such charitable organization or sponsor if such
officer, director, trustee, or employee has, in any state,
regardless of adjudication, been convicted of, or found guilty
of, or pled guilty or nolo contendere to, or has been
incarcerated within the last 10 years as a result of having
previously been convicted of, or found guilty of, or pled guilty
or nolo contendere to, any felony within the last 10 years or
any crime within the last 10 years involving fraud, theft,
larceny, embezzlement, fraudulent conversion, misappropriation
of property, or any crime arising from the conduct of a
solicitation for a charitable organization or sponsor, or has
been enjoined, in any state, from violating any law relating to
a charitable solicitation. The prohibitions in this subsection
also apply to any misdemeanor in another state which constitutes
a disqualifying felony in this state.

(9) The department may deny or revoke the registration of a charitable organization or sponsor if the charitable organization or sponsor, or any officer, director, or trustee thereof, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered

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by any court or governmental agency to cease soliciting contributions within any state.

(10) A charitable organization or sponsor registered under this section which ends solicitation activities or participation in charitable sales promotions in this state shall immediately notify the department in writing of the date such activities ceased.

Section 6. Section 496.4055, Florida Statutes, is created to read:

496.4055 Charitable organization or sponsor board duties.-

- (1) As used in this section, the term "conflict of interest transaction" means a transaction between a charitable organization or sponsor and another party in which a director, officer, or trustee of the charitable organization or sponsor has a direct or indirect financial interest. The term includes, but is not limited to, the sale, lease, or exchange of property to or from the charitable organization or sponsor; the lending of moneys to or borrowing of moneys from the charitable organization or sponsor; and the payment of compensation for services provided to or from the charitable organization or sponsor.
- (2) The board of directors, or an authorized committee thereof, of a charitable organization or sponsor required to register with the department under s. 496.405 shall adopt a policy regarding conflict of interest transactions. The policy shall require annual certification of compliance with the policy

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by all directors, officers, and	d employees of the charitable
organization. A copy of the ann	nual certification shall be
submitted to the department wi	th the annual registration
statement required by s. 496.4	05.

Section 7. Section 496.407, Florida Statutes, is amended to read:

496.407 Financial statement report.

- (1) A charitable organization or sponsor that is required to initially register or annually renew registration must file an annual financial statement report for the immediately preceding fiscal year on upon a form prescribed by the department.
 - (a) The statement report must include the following:
 - $1.\frac{(a)}{}$ A balance sheet.
- 2.(b) A statement of support, revenue and expenses, and any change in the fund balance.
- 3.(c) The names and addresses of the charitable organizations or sponsors, professional fundraising consultant, professional solicitors, and commercial co-venturers used, if any, and the amounts received from each of them, if any.
- $\underline{4.(d)}$ A statement of functional expenses that must include, but not be limited to, expenses in the following categories:
 - a. 1. Program service costs.
 - b.2. Management and general costs.
 - c.3. Fundraising costs.

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(b)	The	financial	statement	must	be	audited	or	reviewed	as
follows:			-						

- 1. For a charitable organization or sponsor that receives less than \$500,000 in annual contributions, a compilation, audit, or review of the financial statement is optional.
- 2. For a charitable organization or sponsor that receives at least \$500,000 but less than \$1 million in annual contributions, the financial statement shall be reviewed or audited by an independent certified public accountant.
- 3. For a charitable organization or sponsor that receives \$1 million or more in annual contributions, the financial statement shall be audited by an independent certified public accountant.
- (c) Audits and reviews shall be prepared in accordance with the following standards:
- 1. Audits shall be prepared by an independent certified public account in accordance with generally accepted auditing standards, including the Statements on Auditing Standards.
- 2. Reviews shall be prepared by an independent certified public accountant in accordance with the Statements on Standards for Accounting and Review Services.
- (d) Audited and reviewed financial statements must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review.
- (2) In lieu of the financial <u>statement</u> report described in subsection (1), a charitable organization or sponsor <u>that</u>

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receives less than \$500,000 in annual contributions may submit a copy of its Internal Revenue Service Form 990 and all attached schedules filed for the preceding fiscal year, or a copy of its Internal Revenue Service Form 990-EZ and Schedule O filed for the preceding fiscal year.

- organization or sponsor, the department may extend the time for the filing of a financial statement required under this section by up to 180 days, during which time the previous registration shall remain active. The registration shall be automatically suspended for failure to file the financial statement within the extension period.
- (4) The department may require that an audit or review be conducted for any financial statement submitted by any charitable organization or sponsor. A charitable organization or sponsor may elect to also include a financial report that has been audited by an independent certified public accountant or an audit with opinion by an independent certified public accountant. In the event that a charitable organization or sponsor elects to file an audited financial report, this optional filing must be noted in the department's annual report submitted pursuant to s. 496.423.

Section 8. Section 496.4071, Florida Statutes, is created to read:

496.4071 Supplemental financial disclosure.

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(1) If, for the immediately preceding fiscal year, a
charitable organization or sponsor had more than \$1 million in
total revenue and spent less than 25 percent of the
organization's total annual functional expenses on program
service costs, in addition to any financial statement required
under s. 496.407, the charitable organization or sponsor shall
file the following supplemental financial information on a form
prescribed by the department:

- (a) The dollar amount and the percentage of total revenue and charitable contributions allocated to funding each of the following administrative functions:
- 1. Total salaries of all persons employed by the charitable organization or sponsor.
- 2. Fundraising, including any contributions received from a professional solicitor's campaign.
- 3. Amounts paid to professional solicitors, including the names of such professional solicitors.
 - 4. Travel expenses.
- 5. Overhead and other expenses related to managing and administering the charitable organization or sponsor.
- (b) The name of and specific sum earned by or paid to all employees or consultants who earned or were paid more than \$100,000 during the immediately preceding fiscal year.
- (c) The name of and specific sum paid to all service providers who were paid \$100,000 or more during the immediately

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preceding fiscal year and a brief description of the services provided.

- (d) The dollar amount and percentage of total revenue and charitable contributions allocated to programs.
- The details of any economic or business transactions between the charitable organization or sponsor and an officer, trustee, or director of the charitable organization or sponsor; the immediate family of an officer, trustee, or director of the charitable organization or sponsor; any entity controlled by an officer, trustee, or director of the charitable organization or sponsor; any entity controlled by the immediate family of an officer, trustee, or director of the charitable organization or sponsor; any entity that employed or engaged for consultation an officer, trustee, or director of the charitable organization or sponsor; and any entity that employed or engaged for consultation the immediate family of an officer, trustee, or director of the charitable organization or sponsor. As used in this paragraph, the term "immediate family" means a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law.
- (2) The supplemental financial information required under subsection (1) must be filed with the department by the charitable organization or sponsor within 30 days after receiving a request for such information from the department.

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Section 9. Section 496.4072, Florida Statutes, is created to read:

496.4072 Financial statements for specific disaster relief solicitations.—

- (1) A charitable organization or sponsor that solicits contributions in this state for a charitable purpose related to a specific disaster or crisis and receives at least \$100,000 in contributions in response to such solicitation shall file quarterly disaster relief financial statements with the department on a form prescribed by the department. The quarterly statements must detail the contributions secured as a result of the solicitation and the manner in which such contributions were expended. The department shall post notice on its website of the disasters and crises subject to the additional reporting requirements in this section within 10 days after the disaster or crisis.
- (2) The first quarterly statement shall be filed on the last day of the third month following the accrual of at least \$100,000 in contributions after the commencement of solicitations for the specific disaster or crisis. The charitable organization or sponsor shall continue to file quarterly statements with the department until the quarter after all contributions raised in response to the solicitation are expended.

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Section 10. Subsections (4), (6), and (9) of section 496.409, Florida Statutes, are amended, and subsection (10) is added to that section, to read:

496.409 Registration and duties of professional fundraising consultant.—

- (4) A professional fundraising consultant may enter into a contract or agreement with a charitable organization or sponsor only if the charitable organization or sponsor has complied with all applicable provisions of this chapter. A Every contract or agreement between a professional fundraising consultant and a charitable organization or sponsor must be in writing, signed by two authorized officials of the charitable organization or sponsor, and filed by the professional fundraising consultant with the department at least 5 days before prior to the performance of any material service by the professional fundraising consultant. Solicitation under the contract or agreement may not begin before the filing of the contract or agreement.
- (6) (a) The department shall examine each registration statement and all supporting documents filed by a professional fundraising consultant and determine whether the registration requirements are satisfied. If the department determines that the registration requirements are not satisfied, the department must notify the professional fundraising consultant within 15 business working days after its receipt of the registration statement; otherwise the registration statement is approved.

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Within 7 <u>business</u> working days after receipt of a notification that the registration requirements are not satisfied, the applicant may request a hearing. The hearing must be held within 7 <u>business</u> working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 <u>business</u> working days after the hearing. The final order must then be issued within 2 <u>business</u> working days after the recommended order. If there is no recommended order, the final order must be issued within 5 <u>business</u> working days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set forth in this subsection prevail to the extent of any conflict.

- (b) If a professional fundraising consultant discloses information specified in paragraphs (2)(e)-(g) in the initial application for registration or renewal application, the processing time limits of this subsection are waived and the department shall process the initial application for registration or the renewal application in accordance with the time limits in chapter 120. The registration of a professional consultant shall be automatically suspended for failure to disclose any information specified in paragraphs (2)(e)-(g) until such time as the required information is submitted to the department.
- (9) A No person may <u>not</u> act as a professional fundraising consultant, and <u>a</u> no professional fundraising consultant, or any officer, director, trustee, or employee thereof, may not shall

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knowingly employ any officer, trustee, director, or employee, if such person has, in any state, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has been enjoined in any state from violating any law relating to a charitable solicitation.

(10) The department may deny or revoke the registration of a professional fundraising consultant if the professional fundraising consultant, or any of its officers, directors, or trustees, has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, or has been ordered by any court or governmental agency to cease soliciting contributions within any state.

Section 11. Present subsections (3), (5), (7), (14), and (15) of section 496.410, Florida Statutes, are amended, paragraphs (j), (k), and (l) are added to subsection (2) of that section, paragraphs (i) through (n) are added to subsection (6) of that section, and a new subsection (15) is added to that section, to read:

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496.410 Registration and duties of professional solicitors.—

- (2) Applications for registration or renewal of registration must be submitted on a form prescribed by rule of the department, signed by an authorized official of the professional solicitor who shall certify that the report is true and correct, and must include the following information:
- (j) A list of all telephone numbers the applicant will use to solicit contributions as well as the actual physical address associated with each telephone number and any fictitious names associated with such address.
- (k) A copy of any script, outline, or presentation used by the applicant to solicit contributions or, if such solicitation aids are not used, written confirmation thereof.
- (1) A copy of sales information or literature provided to a donor or potential donor by the applicant in connection with a solicitation.
- (3) The application for registration must be accompanied by a fee of \$300. A professional solicitor that is a partnership or corporation may register for and pay a single fee on behalf of all of its partners, members, officers, directors, agents, and employees. In that case, The names and street addresses of all the officers, employees, and agents of the professional solicitor and all other persons with whom the professional solicitor has contracted to work under its direction, including solicitors, must be listed in the application or furnished to

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the department within 5 days after the date of employment or contractual arrangement. Each registration is valid for 1 year and. The registration may be renewed for an additional 1-year period upon application to the department and payment of the registration fee.

- The department must examine each registration (5)(a) statement and supporting documents filed by a professional solicitor. If the department determines that the registration requirements are not satisfied, the department must notify the professional solicitor within 15 business working days after its receipt of the registration statement; otherwise the registration statement is approved. Within 7 business working days after receipt of a notification that the registration requirements are not satisfied, the applicant may request a hearing. The hearing must be held within 7 business working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business working days after the hearing. The final order must then be issued within 2 business working days after the recommended order. If there is no recommended order, the final order must be issued within 5 business working days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set forth in this subsection prevail to the extent of any conflict.
- (b) If a professional solicitor makes a disclosure specified in paragraphs (2)(f)-(h) in the initial application

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for registration or the renewal application, the processing time
limits of this subsection are waived and the department shall
process the initial application for registration or renewal
application in accordance with the time limits in chapter 120.
The registration of a professional solicitor shall be
automatically suspended for failure to disclose any information
specified in paragraphs (2)(f)-(h) until such time as the
required information is submitted to the department.

- (6) No less than 15 days before commencing any solicitation campaign or event, the professional solicitor must file with the department a solicitation notice on a form prescribed by the department. The notice must be signed and sworn to by the contracting officer of the professional solicitor and must include:
- (i) A statement of the guaranteed minimum percentage of the gross receipts from contributions which will be remitted to the charitable organization or sponsor, if any, or, if the solicitation involves the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price which will be remitted to the charitable organization or sponsor, if any.
- (j) The percentage of a contribution which may be deducted as a charitable contribution under federal income tax laws.
- (k) A statement as to whether any owner, director, officer, trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent,

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grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:

- 1. Another officer, director, owner, trustee, or employee of the professional solicitor.
- 2. Any officer, director, owner, trustee, or employee of a charitable organization or sponsor under contract to the professional solicitor.
- 3. Any supplier or vendor providing goods or services to a charitable organization or sponsor under contract to the professional solicitor.
- (1) The beginning and ending dates of the solicitation campaign.
- (m) A copy of any script, outline, or presentation used by the professional solicitor to solicit contributions for the solicitation campaign. If such aids are not used, written confirmation thereof.
- (n) A copy of sales information or literature provided to a donor or potential donor by the professional solicitor in connection with the solicitation campaign.
- (7) A professional solicitor may enter into a contract or agreement with a charitable organization or sponsor only if the charitable organization or sponsor has complied with all applicable provisions of this chapter. A Each contract or agreement between a professional solicitor and a charitable organization or sponsor for each solicitation campaign must be in writing, signed by two authorized officials of the charitable

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organization or sponsor, one of whom must be a member of the organization's governing body and one of whom must be the authorized contracting officer for the professional solicitor, and contain all of the following provisions:

- (a) A statement of the charitable or sponsor purpose and program for which the solicitation campaign is being conducted.
- (b) A statement of the respective obligations of the professional solicitor and the charitable organization or sponsor.
- (c) A statement of the guaranteed minimum percentage of the gross receipts from contributions which will be remitted to the charitable organization or sponsor, if any, or, if the solicitation involves the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price which will be remitted to the charitable organization or sponsor, if any. Any stated percentage shall exclude any amount which the charitable organization or sponsor is to pay as fundraising costs.
- (d) A statement of the percentage of the gross revenue which the professional solicitor will be compensated. If the compensation of the professional solicitor is not contingent upon the number of contributions or the amount of revenue received, his or her compensation shall be expressed as a reasonable estimate of the percentage of the gross revenue, and the contract must clearly disclose the assumptions upon which the estimate is based. The stated assumptions must be based upon

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all of the relevant facts known to the professional solicitor regarding the solicitation to be conducted by the professional solicitor.

- (e) The effective and termination dates of the contract.
- A No person may not act as a professional solicitor, and a no professional solicitor, or any officer, director, trustee, or employee thereof, may not shall, to solicit for compensation, knowingly employ any officer, trustee, director, employee, or any person with a controlling interest therein, who has, in any state, regardless of adjudication, been convicted of, or found quilty of, or pled quilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled quilty or nolo contendere to, a felony within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has been enjoined in any state from violating any law relating to a charitable solicitation. The prohibitions in this subsection also apply to any misdemeanor in another state which constitutes a disqualifying felony in this state.
- (15) The department may deny or revoke the registration of a professional solicitor if the professional solicitor, or any of its officers, directors, trustees, or agents, has had the right to solicit contributions revoked in any state, has entered

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into	an agre	ement wit	th any	state	to c	cease	e sol	icit	ing		
contr	ibutions	s within	that s	tate,	or h	nas k	oeen	orde	red 1	by	any
court	or gove	ernmental	l agenc	y to	cease	so]	licit	ing	cont:	rib	utions
withi	n any st	tate.									

(16) (15) All registration fees must be paid to the department and deposited into the General Inspection Trust Fund. Section 12. Section 496.4101, Florida Statutes, is created

951 to read:

- 496.4101 Licensure of professional solicitors and certain employees thereof.—
- (1) Each officer, director, trustee, or owner of a professional solicitor and any employee of a professional solicitor conducting telephonic solicitations must, before engaging in solicitation activities, obtain a solicitor license from the department.
- (2) Persons required to obtain a solicitor license under subsection (1) shall submit to the department, in such form as the department prescribes, an application for a solicitor license. The application must include the following information:
- (a) The true name, date of birth, unique identification number of a driver license or other valid form of identification, and home address of the applicant.
- (b) If the applicant, in any state, regardless of adjudication, has previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having

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previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime within the last 10 years involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor, or has been enjoined, in any state, from violating any law relating to a charitable solicitation.

- (c) If the applicant, in any state, is involved in pending litigation or has had entered against her or him an injunction, a temporary restraining order, or a final judgment or order, including a stipulated judgment or order, an assurance of voluntary compliance, cease and desist, or any similar document, in any civil or administrative action involving fraud, theft, larceny, embezzlement, fraudulent conversion, or misappropriation of property, or has been enjoined from violating any law relating to a charitable solicitation.
- (3) (a) Each applicant shall submit a complete set of his or her fingerprints to an agency, entity, or vendor authorized by s. 943.053(13). The fingerprints shall be forwarded to the Department of Law Enforcement for state processing, and the Department of Law Enforcement shall forward them to the Federal Bureau of Investigation for national processing.
- (b) Fees for state and federal fingerprint processing and fingerprint retention fees shall be borne by the applicant. The state cost for fingerprint processing is that authorized in s.

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943.053(3)(b) for records provided to persons or entities other than those specified as exceptions therein.

- Enforcement as required under this subsection shall be retained by the Department of Law Enforcement as provided under s.

 943.05(2)(g) and (h) and enrolled in the Federal Bureau of Investigation's national retained print arrest notification program. Fingerprints shall not be enrolled in the national retained print arrest notification program until the Department of Law Enforcement begins participation with the Federal Bureau of Investigation. Arrest fingerprints will be searched against the retained prints by the Department of Law Enforcement and the Federal Bureau of Investigation.
- (d) For any renewal of the applicant's license, the department shall request the Department of Law Enforcement to forward the retained fingerprints of the applicant to the Federal Bureau of Investigation unless the applicant is enrolled in the national retained print arrest notification program described in paragraph (c). The fee for the national criminal history check will be paid as part of the renewal fee to the department and forwarded by the department to Department of Law Enforcement. If the applicant's fingerprints are retained in the national retained print arrest notification program, the applicant shall pay the state and national retention fee to the department which will forward the fee to the Department of Law Enforcement.

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	(e)	The	e der	part	mer	nt s	shal	l n	otify	th	e De	par	tme	nt	of	Law
Enfo	rceme	ent i	regai	rdir	ng a	any	per	son	. whos	e f	inge	rpr	int	s]	have	beer
retai	ined	but	who	is	no	101	nger	li	cense	d u	nder	th	is	cha	apte	r.

- (f) The department shall screen background results to determine if an applicant meets licensure requirements.
- (4) A solicitor license must be renewed annually by the submission of a renewal application. A solicitor license that is not renewed expires without further action by the department.
- (5) Each applicant for a solicitor license shall remit a license fee of \$100 to the department at the time the initial application is filed with the department and an annual renewal fee of \$100 thereafter. All fees collected, less the cost of administration, shall be deposited into the General Inspection Trust Fund.
- (6) Any material change to the information submitted to the department in the initial application or renewal application for a solicitor license shall be reported to the department by the applicant or licensee within 10 days after the change occurs. The applicant or licensee shall also remit a fee in the amount of \$10 for processing the change to the initial or renewal application.
 - (7) It is a violation of this chapter:
- (a) For an applicant to provide inaccurate or incomplete information to the department in the initial or renewal application for a solicitor license.

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(b)	1	For	any	per	cson	spe	cif:	ied	in	suk	sec	tion	(1)	to	fail	to
maintain	a	sol	licit	or	lice	ense	as	rec	quir	ed	by	this	sect	cior	1.	

- (c) For a professional solicitor to allow, require, permit, or authorize an employee without an active solicitor license issued under this section to conduct telephonic solicitations.
- (8) The department shall adopt rules that allow certain applicants to engage in solicitation activities on an interim basis until such time as a solicitor license is granted or denied.
- (9) The department may deny or revoke any solicitor license if the applicant or licensee has had the right to solicit contributions revoked in any state, has entered into an agreement with any state to cease soliciting contributions within that state, has been ordered by any court or governmental agency to cease soliciting contributions within any state, or is subject to any disqualification specified in s. 496.410(14).

Section 13. Subsections (2) and (3) of section 496.411, Florida Statutes, are amended to read:

- 496.411 Disclosure requirements and duties of charitable organizations and sponsors.—
- (2) A charitable organization or sponsor soliciting in this state must include all of the following disclosures at the point of solicitation:

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- (a) The name of the charitable organization or sponsor and state of the principal place of business of the charitable organization or sponsor;
- (b) A description of the purpose or purposes for which the solicitation is being made;
- (c) Upon request, the name and either the address or telephone number of a representative to whom inquiries could be addressed;
- (d) Upon request, the amount of the contribution which may be deducted as a charitable contribution under federal income tax laws;
- (e) Upon request, the source from which a written financial statement may be obtained. Such financial statement must be for the immediate preceding past fiscal year and must be consistent with the annual financial statement report filed under s. 496.407. The written financial statement must be provided within 14 days after the request and must state the purpose for which funds are raised, the total amount of all contributions raised, the total costs and expenses incurred in raising contributions, the total amount of contributions dedicated to the stated purpose or disbursed for the stated purpose, and whether the services of another person or organization have been contracted to conduct solicitation activities.
- (3) Every charitable organization or sponsor that which is required to register under s. 496.405 or is exempt under s.

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496.406(1)(d) shall must conspicuously display in capital letters the following statement on every printed solicitation, written confirmation, receipt, or reminder of a contribution:

"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE."

The statement must include a toll-free number and website for the division which that can be used to obtain the registration information. If When the solicitation consists of more than one piece, the statement must be displayed prominently in the solicitation materials. If the solicitation occurs through a website, the statement must be conspicuously displayed on the webpage where donations are requested.

Section 14. Subsection (1) of section 496.412, Florida

496.412 Disclosure requirements and duties of professional solicitors.—

(1) A professional solicitor must comply with and be responsible for complying or causing compliance with the following disclosures:

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Statutes, is amended to read:



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- (a) <u>Before Prior to orally requesting a contribution</u>, or contemporaneously with a written request for a contribution, a professional solicitor must clearly disclose:
- 1. The name of the professional solicitor as on file with the department.
- 2. If the individual acting on behalf of the professional solicitor identifies himself or herself by name, the individual's legal name.
- 3. The name and state of the principal place of business of the charitable organization or sponsor and a description of how the contributions raised by the solicitation will be used for a charitable or sponsor purpose; or, if there is no charitable organization or sponsor, a description as to how the contributions raised by the solicitation will be used for a charitable or sponsor purpose.
- (b) In the case of a solicitation campaign conducted orally, whether by telephone or otherwise, any written confirmation, receipt, or reminder sent to any person who has contributed or has pledged to contribute, shall include a clear disclosure of the information required by paragraph (a).
- (c) In addition to the information required by paragraph (a), any written confirmation, receipt, or reminder of contribution made pursuant to an oral solicitation and any written solicitation shall conspicuously state in capital letters:

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"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE."

The statement must include a toll-free number and website for the division which that can be used to obtain the registration information. If When the solicitation consists of more than one piece, the statement must be displayed prominently in the solicitation materials. If the solicitation occurs on a website, the statement must be conspicuously displayed on the webpage where donations are requested.

- (d) If requested by the person being solicited, the professional solicitor shall inform that person in writing, within 14 days after of the request, of the fixed percentage of the gross revenue or the reasonable estimate of the percentage of the gross revenue that the charitable organization or sponsor will receive as a benefit from the solicitation campaign or shall immediately notify the person being solicited that the information is available on the department's website or by calling the division's toll-free number.
- (e) If requested by the person being solicited, the professional solicitor shall inform that person in writing, within 14 days <u>after</u> of the request, of the percentage of the contribution which may be deducted as a charitable contribution

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under federal income tax laws or shall immediately notify the person being solicited that the information is available on the department's website or by calling the division's toll-free number.

Section 15. Section 496.4121, Florida Statutes, is created to read:

496.4121 Collection receptacles used for donations.-

- (1) As used in this section, the term "collection receptacle" means a receptacle used to collect donated clothing, household items, or other goods for resale.
- (2) A collection receptacle must display a permanent sign or label on each side which contains the following information printed in letters that are at least 3 inches in height and no less than one-half inch in width, in a color that contrasts with the color of the collection receptacle:
- (a) For collection receptacles used by a person required to register under this chapter, the name, business address, telephone number, and registration number of the charitable organization or sponsor for whom the solicitation is made.
- (b) For collection receptacles placed or maintained in public view by a person not required to register under this chapter or by a person not claiming an exemption pursuant to 496.406, the name, telephone number, and physical address of the business conducting the solicitation and the statement: "This is not a charity. Donations made here support a for-profit business and are not tax deductible."

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	(3)	Upon	reque	st, <u>a</u>	chari	table o	rgan:	izat	ion or	sponsor
using	, a c	collect	ion r	ecept	acle m	ust pro	vide	the	donor	with
docum	enta	ation o	f its	tax-	exempt	status	and	the	regist	tration
issue	ed ur	nder th	is cha	apter						

Section 16. Subsection (2) of section 496.415, Florida Statutes, is amended, and subsection (18) is added to that section, to read:

496.415 Prohibited acts.—It is unlawful for any person in connection with the planning, conduct, or execution of any solicitation or charitable or sponsor sales promotion to:

- (2) Knowingly Submit false, misleading, or inaccurate information in a document that is filed with the department, provided to the public, or offered in response to a request or investigation by the department, the Department of Legal Affairs, or the state attorney.
- (18) Fail to remit to a charitable organization or sponsor the disclosed guaranteed minimum percentage of gross receipts from contributions as required under s. 496.410(7)(c) or, if the solicitation involved the sale of goods, services, or tickets to a fundraising event, the percentage of the purchase price as agreed in the contract or agreement as required under this chapter.

Section 17. Subsection (5) of section 496.419, Florida Statutes, is amended to read:

496.419 Powers of the department.

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1223	(5)	Upon	a find	ding	as :	set	fort	h in	ຣບ	ıbsect	cion	(4),	the
1224	department	may	enter	an	orde	r do	ing	one	or	more	of	the	
1225	following:												

- (a) Issuing a notice of noncompliance pursuant to s.120.695;
- (b) Issuing a cease and desist order that directs that the person cease and desist specified fundraising activities;
- (c) Refusing to register or canceling or suspending a registration;
- (d) Placing the registrant on probation for a period of time, subject to such conditions as the department may specify;
 - (e) Canceling an exemption granted under s. 496.406; and
- administrative fine not to exceed \$5,000 \$1,000 for each act or omission that which constitutes a violation of ss. 496.401-496.424 or s. 496.426 or a rule or order. With respect to a s. 501(c)(3) organization, the penalty imposed pursuant to this subsection may shall not exceed \$500 per violation for failure to register under s. 496.405 or file for an exemption under s. 496.406(2). The penalty shall be the entire amount per violation and is not to be interpreted as a daily penalty; and
- (g) Imposing an administrative fine not to exceed \$10,000 for a violation of this chapter that involves fraud or deception.

Section 18. Section 496.4191, Florida Statutes, is created to read:

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496.4191 Additional penalty; immediate suspension.—Upon
notification and subsequent written verification by a law
enforcement agency, a court, a state attorney, or the Florida
Department of Law Enforcement, the department shall immediately
suspend a registration or the processing of an application for a
registration if the registrant, applicant, or any officer or
director of the registrant or applicant is formally charged with
a crime involving fraud, theft, larceny, embezzlement, or
fraudulent conversion or misappropriation of property or any
crime arising from the conduct of a solicitation for a
charitable organization or sponsor until final disposition of
the case or removal or resignation of that officer or director.
Section 19. Section 496.430, Florida Statutes, is created
to read.

496.430 Disqualification for certain tax exemptions.-

- (1) The department may issue an order to disqualify a charitable organization or sponsor from receiving any sales tax exemption certificate issued by the Department of Revenue if the department finds, based upon the average of functional expenses and program service costs provided to the department pursuant to s. 496.407 for the 3 most recent fiscal years, that the charitable organization or sponsor has failed to expend at least 25 percent of its total annual functional expenses on program service costs.
- (2) A charitable organization or sponsor may appeal a disqualification order by requesting a hearing within 21 days

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after notification from the department that it has issued a disqualification order under this section. The hearing must be conducted in accordance with chapter 120.

- (3) Notwithstanding a finding under subsection (1) that a charitable organization or sponsor has failed to expend at least 25 percent of its total annual functional expenses on program service costs, the department may decline to issue a disqualification order if the charitable organization or sponsor establishes:
- (a) That payments were made to affiliates which should be considered in calculating the program service costs;
- (b) That revenue was accumulated for a specific program purpose consistent with representations in solicitations; or
- (c) Such other mitigating circumstances as are defined by rule of the department.
- (4) A disqualification order issued by the department pursuant to this section is effective for at least 1 year after such order becomes final and shall remain effective until such time as the department receives sufficient evidence from the disqualified charitable organization or sponsor which demonstrates it expends at least 25 percent of its total annual functional expenses on program service costs.
- (a) The charitable organization or sponsor may not submit such evidence to the department sooner than 1 year after the disqualification order becomes final and may not submit such

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information more than once each year for consideration by the department.

- (b) The department shall also consider any financial statement that was submitted by the charitable organization or sponsor to the department pursuant to s. 496.407 after the disqualification order became final.
- to the Department of Revenue within 30 days after such order becomes final. A final disqualification order is conclusive as to the charitable organization's or sponsor's entitlement to any sales tax exemption. The Department of Revenue shall revoke or refuse to grant a sales tax exemption certificate to a charitable organization or sponsor subject to a final disqualification order within 30 days after receiving such disqualification order. A charitable organization or sponsor may not appeal or challenge the revocation or denial of a sales tax exemption certificate by the Department of Revenue if such revocation or denial is based upon a final disqualification order issued pursuant to this section.
- (6) This section does not apply to a charitable organization or sponsor that:
- (a) Is not required to register under this chapter with the department; or
- 1323 (b) Has been in existence for less than 4 years,

 1324 regardless of whether the charitable organization is registered

 1325 in this state.

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1326	Sect	cion 20.	Paragraph	(a)	of	subsect	cion	(3)	of	section
1327	741.0305	, Florida	Statutes,	is	amen	ded to	read	l :		

741.0305 Marriage fee reduction for completion of premarital preparation course.—

- (3)(a) All individuals electing to participate in a premarital preparation course shall choose from the following list of qualified instructors:
 - 1. A psychologist licensed under chapter 490.
 - 2. A clinical social worker licensed under chapter 491.
- 3. A marriage and family therapist licensed under chapter 491.
 - 4. A mental health counselor licensed under chapter 491.
- 5. An official representative of a religious institution which is recognized under s. $\underline{496.404(23)}$ $\underline{496.404(19)}$, if the representative has relevant training.
- 6. Any other provider designated by a judicial circuit, including, but not limited to, school counselors who are certified to offer such courses. Each judicial circuit may establish a roster of area course providers, including those who offer the course on a sliding fee scale or for free.
- Section 21. Section 496.431, Florida Statutes, is created to read:
- 496.431 Severability.—If any provision of this chapter or its application to any person or circumstance is held invalid, the invalidity does not affect other provisions or applications of this chapter which can be given effect without the invalid

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provision or application, and to this end the provisions of this chapter are severable.

Section 22. For the 2014-2015 fiscal year, there is appropriated to the Department of Agriculture and Consumer Services, the sums of \$235,352 in recurring and \$239,357 in nonrecurring funds from the General Inspection Trust Fund, and 4 full-time equivalent positions with associated salary rate of \$143,264 are authorized for the purpose of implementing this act.

Section 23. This act shall take effect July 1, 2014.

TITLE AMENDMENT

Remove everything before the enacting clause and insert:

A bill to be entitled

An act relating to charities; amending s. 212.08, F.S.; excluding charitable organizations or sponsors disqualified by the Department of Agriculture and Consumer Services from receiving certain tax exemptions; amending s. 212.084, F.S.; requiring the Department of Revenue to revoke or deny a sales tax exemption to charitable organizations or sponsors disqualified by the department; providing for a limited appeal of the denial or revocation of the sales tax exemption; amending s. 496.403, F.S.; exempting blood establishments from the Solicitation

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1378 of Contributions Act; amending s. 496.404, F.S.; revising and defining terms; amending s. 496.405, 1379 1380 F.S.; revising the timeframe within which a charitable 1381 organization or sponsor must report changes to certain information provided to the department on an initial 1382 or renewal registration statement; providing for the 1383 1384 automatic expiration of a registration for failure to 1385 file a renewal or financial statement by a certain 1386 date; repealing a requirement that the renewal 1387 statement be filed subsequent to the financial 1388 statement; repealing authorization to extend the time 1389 to file a renewal statement; specifying the 1390 information that must be submitted by a parent 1391 organization on a consolidated financial statement; 1392 extending the time allowed for the department to 1393 review certain initial or renewal registration statements; providing that failure of a charitable 1394 1395 organization or sponsor to make certain disclosures in 1396 a registration statement results in the automatic 1397 suspension of an active registration for a specified 1398 period; prohibiting the officers, directors, trustees, 1399 or employees of a charitable organization or sponsor 1400 from allowing certain persons to solicit contributions 1401 on behalf of the charitable organization or sponsor; 1402 specifying that the prohibition against certain persons soliciting contributions on behalf of a 1403

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1404 charitable organization or sponsor due to the 1405 commission of certain felonies includes those felonies committed in any state as well as any misdemeanor in 1406 1407 another state which constitutes a disqualifying felony 1408 in this state; authorizing the department to deny or 1409 revoke the registration of a charitable organization 1410 or sponsor under certain circumstances; requiring a 1411 charitable organization or sponsor that has ended 1412 solicitation activities in this state to notify the 1413 department in writing; making technical changes; creating s. 496.4055, F.S.; defining the term 1414 1415 "conflict of interest transaction"; requiring the 1416 board of directors of a charitable organization or 1417 sponsor, or an authorized committee thereof, to adopt 1418 a policy regarding conflict of interest transactions; 1419 amending s. 496.407, F.S.; requiring that the 1420 financial statements of certain charitable 1421 organizations or sponsors be audited or reviewed; 1422 specifying requirements and standards for the audit or 1423 review of a financial statement; restricting the use 1424 of an existing alternative to the required annual 1425 financial statement to certain charities; authorizing 1426 the department to require an audit or review of any 1427 financial statement and to extend the time to file a 1428 financial statement under certain circumstances; 1429 providing that the registration of a charitable

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 629

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1430 organization or sponsor be suspended upon its failure 1431 to file a financial statement within an extension period; making technical changes; creating s. 1432 496.4071, F.S.; requiring certain charitable 1433 1434 organizations or sponsors to report specified 1435 supplemental financial information to the department 1436 by a certain date; creating s. 496.4072, F.S.; 1437 requiring certain charitable organizations or sponsors who solicit contributions for a specific disaster 1438 1439 relief effort to submit quarterly financial statements 1440 to the department; specifying information to be included in the quarterly financial statement and the 1441 1442 length of the required reporting period; amending ss. 496.409 and 496.410, F.S.; prohibiting a professional 1443 fundraising consultant or professional solicitor from 1444 1445 entering into a contract or agreement with a 1446 charitable organization or sponsor that has not 1447 complied with certain requirements; extending the time 1448 that the department may review initial or renewal registration statements of professional fundraising 1449 1450 consultants or professional solicitors which contain 1451 certain disclosures; providing that the failure of a 1452 professional fundraising consultant or professional 1453 solicitor to make certain disclosures in an initial or 1454 renewal registration statement results in automatic 1455 suspension of an active registration; prohibiting the

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officers, trustees, directors, or employees of a 1456 1457 professional fundraising consultant or a professional 1458 solicitor from allowing certain persons to solicit 1459 contributions on behalf of the professional 1460 fundraising consultant or professional solicitor; specifying that the prohibition against acting as a 1461 1462 professional solicitor or the employment of certain 1463 persons by a professional solicitor due to the 1464 commission of certain felonies includes those felonies 1465 committed in any state as well as any misdemeanor in another state which constitutes a disqualifying felony 1466 1467 in this state; authorizing the department to deny or 1468 revoke the registration of a professional fundraising 1469 consultant or professional solicitor under certain 1470 circumstances; revising required information in the 1471 initial or renewal application of a professional 1472 solicitor; repealing a provision authorizing the 1473 payment of a single registration fee for certain 1474 professional solicitors; requiring a professional 1475 solicitor to provide additional specified information to the department in a solicitation notice; creating 1476 1477 s. 496.4101, F.S.; requiring each officer, director, trustee, or owner of a professional solicitor and any 1478 employee of a professional solicitor that conducts 1479 1480 telephone solicitations to obtain a solicitor license 1481 from the department; specifying application

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information and the application procedure for a 1482 solicitor license; requiring each applicant for a 1483 solicitor license to submit a complete set of his or 1484 her fingerprints and a fee for fingerprint processing 1485 and retention to the department; requiring the 1486 1487 department to submit the applicant's fingerprints to the Department of Law Enforcement for a criminal 1488 1489 history background check; providing for retention of 1490 the fingerprints; requiring the department to notify 1491 the Department of Law Enforcement of individuals who 1492 are no longer licensed; requiring that a solicitor license be renewed annually or expire automatically 1493 1494 upon nonrenewal; requiring that an applicant for a 1495 solicitor license pay certain licensing fees; providing that licensing fees be deposited into the 1496 1497 General Inspection Trust Fund; requiring that an applicant for a solicitor license report changes in 1498 information submitted to the department in a specified 1499 1500 manner along with a processing fee; specifying 1501 violations; requiring the department to adopt rules allowing certain persons to engage in solicitation 1502 activities without a solicitor license for a specified 1503 1504 period; authorizing the department to deny or revoke a solicitor license under specified circumstances; 1505 1506 amending ss. 496.411 and 496.412, F.S.; expanding and 1507 revising required solicitation disclosures of

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charitable organizations, sponsors, and professional solicitors; requiring that certain exempt charitable organizations or sponsors also provide such solicitation disclosures; requiring that such solicitation disclosures be placed online under certain circumstances; creating s. 496.4121, F.S.; defining the term "collection receptacle"; requiring that collection receptacles display permanent signs or labels; specifying requirements for the physical appearance of such labels or signs and information displayed thereon; requiring that a charitable organization or sponsor using a collection receptacle provide certain information to a donor upon request; amending s. 496.415, F.S.; providing that the submission of false, misleading, or inaccurate information in a document connected with a solicitation or sales promotion is unlawful; providing that the failure to remit specified funds to a charitable organization or sponsor is unlawful; amending s. 496.419, F.S.; increasing administrative fines for violations of the Solicitation of Contributions Act; creating s. 496.4191, F.S.; requiring the department to immediately suspend a registration or processing of an application for registration for a specified period if the registrant, applicant, or any officer or director thereof is

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criminally charged with certain offenses; creating s. 496.430, F.S.; authorizing the department to disqualify a charitable organization or sponsor from receiving a sales tax exemption under specified circumstances; providing that a charitable organization or sponsor may appeal a disqualification order; specifying appeal procedure; providing exceptions; providing that a disqualification order remains effective for a specified period; specifying the procedure to lift a disqualification order; requiring the department to provide a final disqualification order to the Department of Revenue within a specified period; providing that a final disqualification order is conclusive as to a charitable organization or sponsor's right to a sales tax exemption; requiring the Department of Revenue to revoke or deny a sales tax exemption to a charitable organization or sponsor subject to a final disqualification order within a specified period; providing for a limited appeal of the revocation or denial of the sales tax exemption; providing applicability; amending s. 741.0305, F.S.; conforming a cross-reference; creating s. 496.431, F.S.; providing for severability; making an appropriation; providing an effective date.

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