

Insurance & Banking Subcommittee

Wednesday, March 19, 2014 9:00 AM Sumner Hall (404 HOB)

MEETING PACKET



The Florida House of Representatives

Regulatory Affairs Committee Insurance & Banking Subcommittee

Will Weatherford Speaker Bryan Nelson Chair

AGENDA

Wednesday, March 19, 2014 404 HOB 9:00 am – 11:00 am

- I. Call to Order
- II. Roll Call
- III. Consideration of the following bill(s):
 - a. CS/HB 331 Residential Tenant Insurance Policies by Civil Justice Subcommittee, Fullwood
 - b. HB 1267 Family Trust Companies by McBurney
 - c. HB 1269 Pub. Rec./Family Trust Companies/OFR by McBurney
 - d. HB 1271 Insurer Solvency by Ingram
 - e. HB 1273 Pub. Rec./Proprietary Business Information/OIR by Ingram
 - f. PCS for HB 1035 Insurance by Insurance & Banking Subcommittee
 - g. PCS for HB 1351 Workers' Compensation Fees by Insurance & Banking Subcommittee
- IV. Adjournment

Committee Meeting Notice HOUSE OF REPRESENTATIVES

Insurance & Banking Subcommittee

Start Date and Time:

Wednesday, March 19, 2014 09:00 am

End Date and Time:

Wednesday, March 19, 2014 11:00 am

Location:

Sumner Hall (404 HOB)

Duration:

2.00 hrs

Consideration of the following bill(s):

CS/HB 331 Residential Tenant Insurance Policies by Civil Justice Subcommittee, Fullwood

HB 1267 Family Trust Companies by McBurney

HB 1269 Pub. Rec./Family Trust Companies/OFR by McBurney

HB 1271 Insurer Solvency by Ingram

HB 1273 Pub. Rec./Proprietary Business Information/OIR by Ingram

Consideration of the following proposed committee substitute(s):

PCS for HB 1035 -- Insurance

PCS for HB 1351 -- Workers' Compensation Fees

Pursuant to rule 7.12, the filing deadline for amendments to bills on the agenda by a member who is not a member of the committee or subcommittee considering the bill is 6:00 p.m., Tuesday, March 18, 2014.

By request of the Chair, all Insurance & Banking Subcommittee members are asked to have amendments to bills on the agenda submitted to staff by 6:00 p.m., Tuesday, March 18, 2014.

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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: CS/HB 331 Residential Tenant Insurance Policies **SPONSOR(S):** Civil Justice Subcommittee: Fullwood and others

TIED BILLS: None IDEN./SIM. BILLS: SB 422

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF		
1) Civil Justice Subcommittee	11 Y, 0 N, As CS	Cary	Bond		
2) Insurance & Banking Subcommittee		Cooper M	Cooper W		
3) Judiciary Committee					

SUMMARY ANALYSIS

The "Florida Residential Landlord and Tenant Act," or "Act," governs the relationship between landlords and tenants under a residential rental agreement. The Act contains certain mandatory or conditional provisions and disclosures that a landlord must provide to a tenant or prospective tenant.

The bill mandates one of two provided provisions relating to renter's insurance that must be included in any written rental agreement for a residential tenancy.

The bill does not appear to have any fiscal impact on state or local governments.

The bill provides an effective date of January 1, 2015, and applies to any residential lease governed by the Act signed or renewed after that date.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h0331a.IBS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Background

Part II of ch. 83, F.S., entitled the "Florida Residential Landlord and Tenant Act," or "Act," governs the relationship between landlords and tenants under a residential rental agreement. The Act contains certain mandatory or conditional provisions and disclosures that a landlord must provide to a tenant or prospective tenant. For example:

- If the landlord requires a security deposit, the Act requires a disclosure regarding the tenant's rights and responsibilities with respect to the security deposit.¹
- The landlord must disclose his or her address.²
- If there is a liquidated damages provision in the lease, the Act provides language that must be included in the lease.³
- If the rental agreement indemnifies the landlord for storage or disposition of personal property of the tenant after the tenant surrenders the dwelling, the Act requires language within the lease to notify the tenant to that effect.⁴

Effect of the Bill

The bill creates s. 83.491, F.S., to mandate one of two provided provisions in any written rental agreement for a residential tenancy. The notice must be in the same or larger type size as the majority of the rental agreement and must be separately initialed by the tenant.

If the rental agreement requires the purchase of a tenant's policy of insurance as a condition of the lease, the rental agreement must include a statement providing substantially the following language:

A landlord is generally not liable for loss or damage to your personal property. This rental agreement requires you to purchase and maintain a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice with a minimum coverage amount of (insert coverage requirements here).

If the rental agreement does not require the purchase of a tenant's policy of insurance, the rental agreement must include a statement providing substantially the following language:

A landlord is generally not liable for loss or damage to your personal property. This rental agreement does not require you to purchase and maintain a tenant's policy of insurance. You should consider purchasing a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice.

The bill provides that an unwritten agreement, or one that fails to provide the required notice, is presumed not to require the purchase of a tenant's insurance policy.

The bill also provides that a tenant does not have a cause of action against the landlord for the landlord's failure to enforce an insurance requirement. Essentially, if the tenant does not purchase a

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¹ Section 83.49(2)(d), F.S.

² Section 83.50, F.S.

³ Section 83.595(4), F.S.

⁴ Section 83.67(5), F.S.

policy as required by the lease, the tenant cannot recover damages from the landlord for the tenant's violation of the lease agreement.

The bill also provides that no person will be deemed a third party beneficiary of a requirement to purchase tenant's insurance. Thus, a third party cannot sue a landlord for a landlord's failure to enforce a requirement to purchase insurance.

The bill provides an effective date of January 1, 2015, and applies to any residential lease governed by the Act and signed or renewed after that date.

B. SECTION DIRECTORY:

Section 1 creates s. 83.491, F.S., relating to an insurance requirement.

Section 2 provides an effective date of January 1, 2015, and an applicability statement.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

The bill does not appear to have any impact on state revenues.

2. Expenditures:

The bill creates a new requirement for standard lease forms. The Florida Bar develops, and the Florida Supreme Court approves, residential lease forms for use in the state.⁵ This PCS would likely require the promulgation of new lease forms.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

The bill does not appear to have any impact on local government revenues.

2. Expenditures:

The bill does not appear to have any impact on local government expenditures.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill requires landlords to update their lease forms. Because the requirement takes effect January 1, 2015, in most cases landlords can keep and timely develop a new standard lease form with minimal expense.

D. FISCAL COMMENTS:

None.

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⁵ See In re Revisions to Simplified Forms Pursuant to Rule 10-2.1(A) of Rules Regulating the Florida Bar, 50 So.3d 503 (Fla 2010)

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

The bill does not appear to require counties or municipalities to take an action requiring the expenditure of funds, reduce the authority that counties or municipalities have to raise revenue in the aggregate, nor reduce the percentage of state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

The bill does not appear to create a need for rulemaking or rulemaking authority.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

On February 19, 2014, the Civil Justice Subcommittee adopted two amendments to a proposed committee substitute and reported the bill favorably as a committee substitute. The committee substitute passed by the subcommittee differs from the original bill by re-writing the disclosures, providing that the disclosures must be in the same or larger font, providing that a person may not be a third party beneficiary of a requirement to purchase insurance, and providing a statement that a rental agreement may require that the tenant purchase and maintain insurance other than a tenant's policy. This analysis is drafted to the committee substitute as passed by the Civil Justice Subcommittee.

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CS/HB 331 2014

1 A bill to be entitled 2 An act relating to residential tenant insurance 3 policies; creating s. 83.491, F.S.; requiring a 4 written residential rental agreement to include a 5 statement specifying whether insurance coverage is 6 required; providing a form for such statement; 7 providing that a rental agreement may require the 8 tenant to purchase or maintain certain insurance; 9 providing notice requirements; limiting the scope to 10 written rental agreements; prohibiting a cause of 11 action relating to a landlord's failure to enforce an 12 insurance requirement; providing applicability; 13 providing an effective date. 14 15 Be It Enacted by the Legislature of the State of Florida: 16 17 Section 1. Section 83.491, Florida Statutes, is created to 18 read: 19 83.491 Insurance requirement.— 20 (1) As to every written residential rental agreement 21 governed by this part that is entered into or renewed on or 22 after January 1, 2015: 23 (a)1. If the rental agreement requires the tenant to 24 obtain a tenant's policy of insurance, the rental agreement must

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include a statement in substantially the following form:

CODING: Words stricken are deletions; words underlined are additions.

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CS/HB 331 2014

A landlord is generally not liable for loss or damage to your personal property. This rental agreement requires you to purchase and maintain a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice with a minimum coverage amount of ...(insert coverage requirements here)....

- 2. A rental agreement may require the tenant to purchase and maintain insurance other than a policy of insurance covering loss or damage to personal property.
- (b) If the rental agreement does not require the tenant to obtain a tenant's policy of insurance, the rental agreement must include a statement in substantially the following form:

A landlord is generally not liable for loss or damage to your personal property. This rental agreement does not require you to purchase or maintain a tenant's policy of insurance. However, you should consider purchasing a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice.

(2) The notice required by subsection (1) must be in a type size equal to or larger than the type in the majority of the agreement and must be separately initialed by the tenant.

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(3) An unwritten agreement or an agreement that fails to
include the required notice is presumed not to require a
tenant's policy of insurance.
(4) A tenant does not have a cause of action against a
landlord as a result of a landlord's failure to enforce an
insurance requirement. A person is not deemed a third-party
beneficiary of a requirement to purchase tenant's insurance.
Section 2. This act applies to a residential lease
governed by part II of chapter 83, Florida Statutes, that is
entered into on or after the effective date of this act.

Section 3. This act shall take effect January 1, 2015.

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INSURANCE & BANKING SUBCOMMITTEE

CS/HB 331 by Rep. Fullwood Residential Tenant Insurance Policies

AMENDMENT SUMMARY March 19, 2014

Amendment 1 (**strike-all amendment**) by Rep. Fullwood. The strike-all amendment makes technical changes, retains the provisions of the underlying bill, and makes the following changes:

- Eliminates the requirement for landlords to specify the minimum amount of insurance coverage required.
- Removes the provision allowing landlords to require tenants to purchase and maintain insurance other than a policy of insurance covering loss or damage to personal property.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. CS/HB 331 (2014)

Amendment No. 1

	COMMITTEE/SUBCOMMITTEE	ACTION
	ADOPTED	(Y/N)
	ADOPTED AS AMENDED	(Y/N)
	ADOPTED W/O OBJECTION	(Y/N)
	FAILED TO ADOPT	(Y/N)
	WITHDRAWN	(Y/N)
	OTHER	
1	1 Committee/Subcommittee hear	ing bill: Insurance & Banking
2	2 Subcommittee	
3	Representative Fullwood off	ered the following:
4	4	
5	Amendment (with title	amendment)
6	Remove everything afte	r the enacting clause and insert:
7	Section 1. Section 83	.491, Florida Statutes, is created to
8	8 read:	
9	83.491 Insurance requ	<u>irement.—</u>
10	(1) As to every writt	en residential rental agreement
11	governed by this part that	is entered into or renewed on or
12	after January 1, 2015:	
13	(a) If the rental agr	eement requires the tenant to obtain
14	a tenant's policy of insura	nce covering loss or damage to
15	personal property, the rent	al agreement must include a statement
16	in substantially the follow	ing form:

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. CS/HB 331 (2014)

Amendment No. 1

A landlord is generally not liable for loss or damage to your personal property. This rental agreement requires you to purchase and maintain a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice.

(b) If the rental agreement does not require the tenant to obtain a tenant's policy of insurance covering loss or damage to personal property, the rental agreement must include a statement in substantially the following form:

A landlord is generally not liable for loss or damage to your personal property. This rental agreement does not require you to purchase or maintain a tenant's policy of insurance. However, you should consider purchasing a tenant's policy of insurance covering loss or damage to your personal property from a company of your choice.

- (2) The notice required by subsection (1) must be in a type size equal to or larger than the type in the majority of the agreement and must be separately initialed by the tenant.
- (3) An unwritten agreement or an agreement that fails to include the required notice is presumed not to require a tenant's policy of insurance.

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COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. CS/HB 331 (2014)

Amendment No. 1

(4)) A	ten	ant	does	not	have	a	cause	_of	action	ı agai	nst a
landlor	d as	ar	esul	t of	a la	andlo	rd'	s fai	lure	e to er	nforce	an
insuran	ce r	equi	reme	ent. I	A pe:	rson	is	not d	eeme	ed a tl	nird-pa	arty
benefic:	iary	of	a re	equire	emen	t to j	pur	chase	tei	nant's	insur	ance.

Section 2. This act applies to a residential lease governed by part II of chapter 83, Florida Statutes, that is entered into on or after the effective date of this act.

Section 3. This act shall take effect January 1, 2015.

TITLE AMENDMENT

Remove everything before the enacting clause and insert:

A bill to be entitled

An act relating to residential tenant insurance policies; creating s. 83.491, F.S.; requiring a written residential rental agreement to include a statement specifying whether insurance coverage is required; providing a form for such statement; providing notice requirements; limiting the scope to written rental agreements; prohibiting a cause of action relating to a landlord's failure to enforce an insurance requirement; providing applicability; providing an effective date.

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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 1267 Family Trust Companies

SPONSOR(S): McBurney

TIED BILLS: HB 1269

IDEN./SIM. BILLS: SB 1238

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Bauer 98	Cooper (
Government Operations Appropriations Subcommittee			
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

The Office of Financial Regulation (OFR) administers the Florida Financial Institutions Codes (chs. 655-667, F.S., "the Codes"), which includes the regulation of trust companies. Trust companies are for-profit business organizations that are authorized to engage in trust business and to act as a fiduciary for the general public.

A small number of states allow families to form and operate *private or family trust companies (FTCs)*, which provide trust services similar to those that can be provided by an individual trustee or a financial institution, but are owned exclusively by family members and may not provide fiduciary services to the public. These private, family trust companies are generally formed to manage the wealth of high net-worth families in lieu of traditional individual or institutional trustee arrangements, for a variety of personal, investment, regulatory, and tax reasons. Currently, there are no Florida statutes authorizing the formation of family trust companies, licensed trust companies, and foreign-licensed trust companies.

House Bill 1267 creates ch. 662, F.S., to authorize families to form and operate any of these three family trust companies in this state, subject to varying regulatory requirements, including a license or registration with the OFR, maintenance of minimum owners' equity for FTCs with a principal place of business in Florida, and certain reporting requirements. The bill prohibits all three FTC types from advertising and conducting trust business with the public. HB 1267 authorizes the OFR to investigate applications for licensure or registration, require annual certifications and other regulatory filings from licensees and registrants, and to conduct periodic examinations of all three family trust company types.

The bill does not appear to have a fiscal impact on local governments, and has an indeterminate impact on state revenues and expenditures, because it is unknown how many applications for license or registration will be filed with the OFR as a result of this bill. The bill may have a positive impact on the private sector.

The bill is effective October 1, 2014, if the linked public records bill (HB 1269) or similar legislation is adopted in the same legislative session.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h1267.IBS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

Trusts

A trust is generally defined as, "a fiduciary relationship with respect to property, subjecting the person by whom the title to the property is held to equitable duties to deal with the property for the benefit of another person, which arises as a result of a manifestation of an intention to create it." ¹

A trust must have three interest holders - a settlor (also called a "grantor"), a trustee, and a beneficiary. The settlor is the party creating the trust. The beneficiary has an equitable interest in property subject to trust, enjoying the benefit of the administration of the trust by a trustee.² The trustee holds legal title to the property held in trust for the benefit of the beneficiary.³ A trust company may offer its services to the general public to serve as trustee of private trusts.

Public/Commercial Trust Companies

The Florida Office of Financial Division (OFR)'s Division of Financial Institutions charters and regulates entities that engage in financial institution business in Florida, in accordance with the Florida Financial Institutions Codes (Codes). The OFR administers ch. 655 (Financial Institutions), ch. 657 (Credit Unions), ch. 658 (Banks and Trust Companies), ch. 660 (Trust Business), ch. 663 (International Banking), ch. 665 (Associations), and ch. 667 (Savings Banks), F.S. As of October 2013, the Division of Financial Institutions licenses and regulates a total of 249 state-chartered financial institutions: 139 banks, 71 credit unions, 27 international bank offices, and 12 trust companies.⁴

The Codes define "trust company" as:

[A]ny business organization, other than a bank or state or federal association, which is authorized by lawful authority to engage in *trust business*. A bank or state or federal association conducting business pursuant to lawful authority, which also by lawful authority has authority to engage in trust business, is the functional equivalent of a trust company with respect to performance of fiduciary services, and may assume fiduciary duties under appointive instruments that establish fiduciary relationships.⁵

"Trust business" is defined as:

[T]he business of acting as a fiduciary when such business is conducted by a bank, state or federal association, or a trust company, and also when conducted by any other business organization as its sole or principal business.⁶

OFR considers "trust business" to mean that a trust business is a "for profit" entity that is providing fiduciary services to the general public.

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¹ 55A Fla.Jur.2d Trusts s.1; see also s. 731.201(38), F.S.

² *Id*.

³ 55A Fla.Jur.2d Trusts s.1.

⁴ OFR bill analysis of HB 673 (received February 4, 2014), on file with the Insurance & Banking Subcommittee staff.

⁵ Section 658.12(21), F.S.

⁶ Section 658.12(20), F.S. CS/HB 673 and CS/1012 (2014), which are currently pending in the Florida Legislature, amends the definition of "trust business" to clarify that the trust business is conducted for compensation that the OFR does not consider to be de minimis. The OFR has indicated that it has received inquiries on behalf of individuals engaging in estate and trust planning activities whereby fiduciaries serve as trustees with only minimal compensation and expense reimbursement. In these situations, the OFR has opined that such individuals are not engaging in the trust business as professional fiduciaries, and the bill provides clarification to that effect.

Family Trust Companies (FTCs)

Essentially, a FTC (also known as a private trust company) is a business entity, such as a corporation or a limited liability company, which provides trust services for a single family. By acting as a family-owned enterprise, a FTC combines attributes of both institutional and individual trustees, and offers fiduciary, investment advisory, wealth management, and administrative services. Unlike trust companies, however, FTCs cannot transact trust business with the general public, nor can they accept deposits.

As such, FTCs are generally subject to fewer state regulatory requirements such as reduced capital requirements and regulatory filings, and may enjoy federal tax benefits depending on the FTC's governance structure and the extent of family control. However, the initial formation and ongoing administration of FTCs can still entail significant expense. Thus, FTCs are generally be used by only larger, wealthier families for long-term, multigenerational trustees for the following reasons: 8

- To handle specialized, often illiquid or volatile assets (such as agricultural properties, family-owned businesses, or alternative investments, including, but not limited to, private equity or venture capital investments) that commercial trustees may be less willing to oversee, due to regulatory or fiduciary restrictions surrounding investment discretion;⁹
- To provide self-governance and more flexibility for a family, including allowing the family to select separate investment managers for specific asset classes;
- To foster consolidation of investments and family office matters;
- To promote non-family financial objectives, including family succession planning and wealth education for younger generations;
- To provide an entrepreneurial mindset to the management of the family's investments.

Currently, a family wishing to use this wealth management vehicle could apply to OFR to be licensed as a "state trust company" under the Codes to conduct general trust business. However, the statutory and regulatory framework for forming and operating a "state trust company" may be viewed by some as unwieldy, overbroad and intrusive for almost all families who would like to set up a trust company that will limit its services to the family. For instance, a state trust company must: (a) maintain \$3 million of capital, ¹⁰ (b) file quarterly financial reports with OFR, ¹¹ (c) have an annual CPA audit and submit the audit report to OFR, ¹² and (d) be examined by an OFR examination at least every 18 months. ¹³

On a case-by-case basis, OFR exempts "family trust companies" from statutory licensing and supervision by way of the family entering into an agreement with OFR stating that they will not operate a "for profit" trust company and will limit the trust company's services to the family (and, conversely, will not offer these services to the general public). However, such an exemption may trigger another regulatory requirement – that is, under the federal Investment Adviser Act.

Federal Investment Advisers Act of 1940 and Family Offices

A family that is exempt from state trust company regulation may still need to register with the U.S. Securities and Exchange Commission (SEC) as an "investment adviser" under the federal Investment Advisers Act (IAA).¹⁴ An "investment adviser" is any person who, for compensation, engages in the

⁷ I.R.S. Notice 2008-63, 2008-31 I.R.B. 261. See also Alan V. Ytterberg and James P. Weller, Managing Family Wealth Through a Private Trust Company, 36 Actec Law Journal 501, 511-512 (2010).

⁸ Real Property, Probate and Trust Law Section of the Florida Bar, White Paper on Proposed Family Trust Companies Act, new Florida Statutes Chapter 659 and Legislative Position Request Form, on file with the Insurance & Banking Subcommittee staff.

⁹ Iris J. Goodwin, How the Rich Stay Rich: Using a Family Trust Company to Secure a Family Fortune, 40 Seton Hall L. Rev. 467, 507 (2010).

¹⁰ Section 658.21, F.S.

¹¹ Rule 69U-120.0451, F.A.C.

¹² Section 655.045(3), F.S.

¹³ Section 655.045(1), F.S.

¹⁴ 15 U.S.C. §80b-2(a)(11)(G). **STORAGE NAME**: h1267.IBS.DOCX

business of advising others, either directly or through publications or writings, as to the value of securities or as to the advisability of investing in, purchasing, or selling securities. SEC registration requirements and regulations may include: (1) filing a Form ADV with the SEC, which must be kept current with periodic updates; (2) annual filings with the SEC of an audited balance sheet; (3) undergoing an annual surprise examination by an independent public accountant to verify client assets; and (4) inspections and examinations by SEC staff. The extent to which a family's financial matters would be subject to public scrutiny as a result of SEC registration is uncertain at this time, but presumably such financial matters would be exposed. 17

Historically, families have not been required to register with the SEC under the IAA because of an exemption provided to investment advisers with fewer than 15 clients. However, the federal Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Pub.L. 111-203, H.R. 4173; commonly referred to as the "Dodd-Frank Act") eliminated this exemption effective July 2011, so that the SEC can regulate hedge fund and other private fund advisers. To avoid forcing private family trust companies to register, the Dodd-Frank Act created a new exemption from registration under the IAA for any "family office" and directed the SEC to promulgate rules defining the term family office in a way that is consistent with previous exemptive orders issued by the SEC and recognizes the range of organizational, management, and employment structures employed by family offices. The SEC's "family office" rule, which became effective on August 29, 2011, somewhat restrictively defined "family office," and for many families this definition would exclude certain in-laws, aunts and uncles, and cousins. Thus, a family office serving those individuals would typically fail the SEC's "family office" definition, subjecting it to burdensome SEC registration as an investment adviser.

The family may desire to avoid being subjected to supervision by the SEC, by instead subjecting its trust company to supervision by the state banking regulator. A FTC licensed under Florida law would not be required to register as "an investment adviser," nor would an unlicensed FTC if the unlicensed FTC delegated its investment functions to an investment agent. Thus, legislation creating a FTC regulatory structure could exempt Florida FTCs from burdensome federal registration and examination requirements typically reserved for financial institutions serving the public.

As noted above, Florida law does not expressly authorize FTCs. At least 14 other states have laws and regulations governing the organization and operation of FTCs. ²²

Effect of the Bill

The bill creates the Florida Family Trust Company Act (ch. 622, F.S.; "the Act"), to address three different types of family trust companies with varying regulatory requirements, which discussed in further detail below. Except as otherwise provided in the Act, the provisions of the other chapters of the Financial Institutions Codes do not apply to FTCs.

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¹⁵ 15 U.S.C. §80b-2(a)(11).

¹⁶ 15 U.S.C. §§80b-3 and 80b-4.

¹⁷ Real Property, Probate and Trust Law Section of the Florida Bar, White Paper on Proposed Family Trust Companies Act, new Florida Statutes Chapter 659 and Legislative Position Request Form, on file with the Insurance & Banking Subcommittee staff.

¹⁸ "SEC Adopts Rule Under Dodd-Frank Act Defining 'Family Offices,'" at http://www.sec.gov/news/press/2011/2011-134.htm (last accessed March 11, 2014).

¹⁹ Section 409 of the Dodd-Frank Act amended 15 U.S.C. 80b-2(a)(11).

²⁰ To be codified at 17 C.F.R. pt. 275.

²¹ See 15 U.S.C. §80b-2(a)(11)(A)(banks are excluded from the definition of "investment adviser) and 15 U.S.C. §80b-2(a)(2)(C)(defines "bank" to mean a "trust company... a substantial portion of the business which consists of receiving deposits or exercising fiduciary powers similar to those permitted to national banks...and which is supervised and examined by State or Federal authority having supervision over banks...and which is not operated for the purpose of evading the provision of this subchapter")(emphasis added).

State FTC regulatory schemes have been described as one of three categories: lightly regulated (Alaska, South Dakota, Delaware, and New Hampshire), non-regulated (Virginia, Colorado, and Wyoming), and hybrid (Massachusetts, Nevada, and Wyoming). See fn. 1, supra, at 21-22.

- 1) (Unlicensed) Family trust company
 - A FTC is a corporation or limited liability company exclusively owned by one or more family members, organized or qualified to do business in Florida, and acts as a fiduciary for one or more family members. A FTC may not serve as a fiduciary for a non-family member, except that it may provide such fiduciary services for up to 35 individuals who are not family members, but who are current or former employees of the FTC or of trusts, companies, or other entities that are family members.
- 2) Foreign licensed family trust company
 A foreign licensed FTC has its principal place of business outside of Florida, and is licensed, operating, and supervised by a state other than Florida.
- 3) Licensed family trust company
 A licensed FTC operates under a current (not revoked or suspended) license issued by the OFR.

Section 662.111, F.S., creates the following definitions for words and terms used throughout the Act: applicant, authorized representative, capital account, collateral kinship, commercial banking, controlling stockholder or member, designated relative, family affiliate, family member, family trust company, family trust company-affiliated party, financial institutions codes, foreign licensed family trust company, licensed family trust company, lineal kinship, office, officer, and qualified beneficiary.

Section 662.120, F.S., specifies the maximum allowable number of *designated relatives*, which is defined in s. 662.111, F.S., as the persons designated in the application for license, and are against whom degrees of kinship are measured for purposes of determining "*family members*" that comprise licensed and unlicensed FTCs; they can be living or deceased.

- The maximum number of designated relatives for licensed FTCs is two, while the maximum number for unlicensed FTCs is one.
 - This strict limitation on the number of designated relatives is to guard against any risk of a FTC being used to provide trust company services to the general public.
- The definition of family member is intended to include certain lineal and collateral relatives of the
 designated relative, certain spouses and former spouses of a family member and certain members
 of their lineal relatives, family affiliates, certain trusts if all of the qualified beneficiaries are
 themselves family members or charities, probate estates of family members and certain non-family
 members, and certain charitable organizations.
 - o The definition is intended to include a reasonable number of persons and entities that are related to the designated relative, so as to prevent abuse of the FTC provisions.
 - Licensed FTCs include a larger number of persons in the definition of family member than unlicensed FTCs.

Section 662.112, F.S., describes the calculation for determining degrees of kinship. The degrees are counted by adding the number of steps from a designated relative to the family member.²³

- For example, if the designated relative is a grandparent and the family member is a grandchild, the degree of kinship between the individuals is two. This is *lineal kinship*.
- However, if the designated relative is an uncle and the family member is a nephew, the degree of kinship between the individuals is three. This is *collateral kinship*.

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²³ A "Degrees of Kinship" chart is included in the Real Property, Probate and Trust Law Section of the Florida Bar, *White Paper on Proposed Family Trust Companies Act, new Florida Statutes Chapter 659* and *Legislative Position Request Form*, on file with the Insurance & Banking Subcommittee staff.

Common Requirements for all FTC Types

Section 662,115, F.S., describes the different applications of the Act to a licensed FTC, an unlicensed FTC, and a foreign licensed FTC. All sections of the chapter apply to licensed FTCs and unlicensed FTCs, unless otherwise stated in the sections. Only sections that expressly state that they apply to foreign licensed FTCs shall apply to such foreign licensed FTCs.

Under the bill, all 3 FTC types are subject to the following:

- Section 662.1225. F.S., which requires:
 - o A principal office physically located in Florida, where all records and accounts of the FTC are available for the OFR's examination:²⁴
 - o A registered agent with an office in Florida, and
 - All applicable state and local business licenses, charters, and permits.
- Section 662.128, F.S., which requires annual renewal with varying disclosures and renewal fees
 - The renewal fees are \$750 for a FTC, \$1,500 for a licensed FTC, and \$1,000 foreign licensed FTC.
- Section 662.131, F.S., contains a prohibition on all FTC types from engaging in "commercial banking," other than establishing accounts at other financial institutions for their own purposes or on behalf of family members to which it provides services, and from engaging in fiduciary services with the public, unless licensed under ch. 658, F.S., to do so.
- Sections 662.131(3) and (4), F.S., prohibit all FTC types from serving as either a personal representative of any probate estate administered in Florida or an attorney-in-fact or agent under a power of attorney pursuant to ch. 709, F.S.
- Section 662.132(9), F.S., provides that the duty of loyalty provisions in s. 736.0802, F.S., will apply to all FTC types that are serving as a trustee of a trust administered under ch. 736, F.S., only to the extent that such provisions are not inconsistent with Subsections 4 through 8 of this section.
- Section 662.134, F.S., prohibits all FTC types from advertising their services to the public.
- Section 662.141(1), F.S., allows OFR to examine the books and records of any FTC types at any time to the extent necessary to determine compliance with the Act, and requires OFR to conduct an examination at least every 18 months.
 - Section 662.141(2), F.S., allows OFR to accept an audit in lieu of an examination.
 - Subsection (3) requires the FTC being examined to pay examination fees, which shall be deposited into the Financial Institutions Regulatory Trust Fund. The fee for examination is limited to the costs incurred by OFR, including the salary and travel expenses directly attributable to any staff conducting the examination. The bill gives OFR authority to levy administrative fines for late payments of examination fees.
- Section 662.143. F.S., permits OFR to issue a cease and desist order to any FTC type found to be in violation of any applicable sections of this Act.
- Section 662.144, F.S., which subjects all 3 FTC types to administrative fines if reports and annual certifications required by this chapter or any rule are not timely filed with the OFR. The bill also provides that such trust company will automatically terminate and revoke if the annual certification is not provided within 60 days after the end of each calendar year.
- Section 662.146(1), F.S., provides that the books and records of any FTC type are confidential, and may only be examined (1) by OFR or its duly authorized representative; (2) by any authorized person of the FTC; (3) if compelled by a court or in accordance with state or federal laws, by the party seeking the examination; (4) if compelled by legislative subpoena as provided by law; (5) as authorized by the board of directors or the managers; (6) or as provided in subsection (2) discussed below.²⁵

²⁴ This section permits branch offices within or outside of Florida

²⁵ This provision is patterned after s. 655.059, F.S., which requires financial institutions to make their books and records confidential. It should be noted that this merely creates a recordkeeping duty on a regulated private entity, and is not an exemption from public records law. Private organizations, such as financial institutions and family trust companies, generally are not subject to the Sunshine Law unless they have been created by a public entity, have been delegated the authority to perform some governmental function, or PAGE: 6 STORAGE NAME: h1267.IBS.DOCX

- Section 662.146(2), F.S., provides that each customer, stockholder, or member has the right to
 inspect books and records that pertain to the person's accounts or determination of the person's
 voting rights. These records will be kept confidential and will only be released with the express
 authorization of the involved person. However, information may be released without authorization
 Any person who willfully violates this section is guilty of a third degree felony.
 - Subsection (2) does not apply to foreign licensed FTCs, as the subsection provides that the law of the foreign licensed FTC's principal jurisdiction will apply to rights to inspection.
- Section 662.146(3), F.S., states that "books and records" includes, but is not limited to, the application and related documents, the initial registration documents of an unlicensed FTC or a foreign licensed FTC, the annual certification, and any documentation submitted to OFR related to a licensed FTC discontinuing its business.
- Section 662.147, F.S., sets forth requirements for records relating to the OFR's examination and places limited restrictions on public access.
 - Section 662.147(1), F.S., requires FTCs to keep records of the names and residences of all members.
 - Section 662.147(2), F.S., provides generally that reports of examinations, license applications, investigatory records, and other documentation submitted to OFR is retained by OFR for 10 years.
 - Section 662.147(3), F.S., provides that a copy of any document on file with OFR which is certified by OFR as being a true copy may be introduced in evidence as if it were the original.
- The bill amends existing s. 736.0802, F.S., regarding voidable transactions which violate a trustee's
 duty of loyalty. This section is amended to allow any FTC type to act a trustee to engage in certain
 transactions authorized by s. 662.132, F.S., without violating its duty of loyalty.

Licensed vs. Unlicensed Family Trust Companies

A family would likely choose to form a licensed FTC in the event they plan to provide trust or fiduciary services to a large family or two families, desired to avoid SEC regulation, or are of the opinion that a licensed FTC provides greater transfer tax "protection" to the patriarch or matriarch. Also, as the scope of its operations expands, a family with an unlicensed FTC may choose to convert it to a licensed FTC. Currently, families who reside in states which subject trusts to state income tax are forming and operating regulated FTCs in tax-friendly jurisdictions in order to avoid state income taxation. Using a licensed FTC provides a strong nexus to the state which regulates the FTC and should strengthen the case that the trust (and perpetuity) law of that state governs trust administration.

A family interested in forming an unlicensed FTC might be one who perhaps recently experienced an increase in liquidity (due to the sale of a family business or an initial public offering) and would like to establish a more formal framework for managing family wealth for current and succeeding generations. Traditional trustee options do not suit the family's circumstances. These families may consider it unnecessary to have their family trust affairs supervised by a state regulator. This may be more likely for a close knit family, serving a limited number of family members. In addition, an unlicensed FTC can delegate its investment functions to an investment agent, thereby avoiding having to register with the SEC as an investment adviser.

Section 662.130(1), F.S., lists the powers of a licensed FTC and an unlicensed FTC.

 Subsection 1(a) authorizes a licensed FTC or an unlicensed FTC to serve as a personal representative or curator for an estate administered outside of Florida. Subsection 1(b) authorizes a licensed FTC or an unlicensed FTC to serve as an attorney-in-fact or agent pursuant to a power of attorney, except when such instrument is governed by ch. 709, F.S. (relating to powers of attorney and similar instruments).

play an integral part in the decision-making process of a public entity. See art. I, s. 24(a), Fla. Const.; s. 119.01(2), F.S., (defining "agency" to include a private entity that acts on behalf of any public agency; and Attorney General Opinion 07-27.

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- Subsection 1(c) provides that a licensed FTC or the unlicensed FTC may act as an attorney in fact or agent under a power of attorney instrument, except when such instrument is governed by ch. 709, F.S.
- Subsection 1(d) provides that a licensed FTC or the unlicensed FTC may act as trustee, committee, guardian, custodian, conservator, or other personal representative of a person; registrar or transfer agent; investment advisor, receiver, trustee in bankruptcy, assignee for creditors, or holders of any similar representative position in any other position of trust.
- Subsection 1(e) provides the licensed FTC or the unlicensed FTC with the authority to exercise the powers of a corporation or limited liability company, as the case may be.
- Subsection 1(f) provides the licensed FTC or the unlicensed FTC with the ability to retain agents and to delegate duties and powers, specifically including the ability to retain a public trust company or bank trust department to assist the FTC in carrying out investment and administrative functions.
- Subsection 1(g) provides the licensed FTC or the unlicensed FTC with the power to perform any
 acts necessary or incidental to effectuate the provisions of this Act and any other Florida laws
 applicable to the operation of a licensed FTC or an unlicensed FTC.

Specific Requirements for Licensed FTCs

As stated above, s. 662.10, F.S., limits the number of designated relatives for licensed FTCs to two. If a licensed FTC chooses to have two designated relatives, such designated relatives may not have a common ancestor within five generations. According to the bill's proponents, the purposes for allowing two families to form one licensed FTC include:

- Many families own interests in closely-held businesses with other families. For instance, a Florida
 developer, agriculture business or biotech company may be privately owned by two families, with
 perhaps this ownership structure being in place for many decades. For the reasons identified
 above, these families may desire to extend their business arrangement into a licensed FTC to
 maintain continuity of business dealings through the provision of a shared fiduciary.
- It likely is more cost effective for two families to combine their resources to form and operate one licensed FTC.

Application for licensure and renewal

- Section 662.121, F.S., requires an application for license and a \$10,000 application fee, and sets
 forth required information to be disclosed in the application, including detailed information on each
 individual who owns or may vote at least 10% of the proposed licensed FTC and a sworn
 statement regarding the activities of the proposed FTC.
- Section 662.1215, F.S., describes the investigation process OFR undertakes when an application for a license is filed. The application must have included all the information required and any additional information requested by OFR during the investigation. The purpose of the investigation is to determine the character and good standing of the FTC's managers as they attested in their application. If the investigation confirms that the applicant meets the requirements, OFR will issue a license. If OFR denies the application, it shall serve notice of its intent to deny the application and the right to request a hearing pursuant to ch. 120, F.S. (the Administrative Procedures Act).
 - The bill amends s. 120.80, F.S., provides that in proceedings for a license, an application for a new licensed FTC must be approved or denied within 180 days after receipt of the original application or receipt of timely requested additional information.
- Section 662.128, F.S., requires a licensed FTC to file within 30 days following the last day of the calendar year, an annual renewal application with OFR, together with an annual certification fee of \$1,500. The renewal application for licensed FTCs shall set forth that the operations for the calendar year have been in compliance with ch. 896, F.S., and shall describe any changes in operations, management, designated relatives or principal place of business since the end of the preceding calendar year.

Organizational documents

Section 662.123, F.S., provides the information which must be contained within the organizational documents of a Florida-licensed FTC, including statements that the licensed FTC will not offer services to the general public and will not amend the organizational documents (to allow the company to offer its services to a non-family member) without prior written consent from OFR. This section also requires the licensed FTC to seek regulatory approval from the OFR before changing its articles of incorporation. articles of organization, bylaws, or operating agreement of a FTC, and provides that using the word "family trust" in a licensed FTC's name will not disqualify the name as a permissible corporate or limited liability company name.

Minimum owners' equity

Section 662.124(1), F.S., provides that the minimum owners' equity of a licensed FTC with one designated relative is \$250,000. The minimum owners' equity of a licensed FTC with two designated relatives in the application for a certificate of authority or in the annual certification is \$350,000. This section also specifies permissible asset groups in calculating the initial minimum owners' equity.

Section 662.132, F.S., discusses investments of licensed FTCs:

- Subsection 1(a) describes the type of assets which may be held to form the minimum capital of the Licensed FTC for all periods subsequent to its initial owners' equity contribution. Generally, the minimum capital must be retained in liquid investments. Subsection 1(b) states that the aggregate market value of these assets must be at least 100% of the company's required owners' equity. There is a five day 5 day curing period, in the event that the owners' equity falls below the required
- Section (2) authorizes a licensed FTC to purchase or rent real or personal property for use in the conduct of the business or other activities of the company.
- Section (3) authorizes a licensed FTC or an unlicensed FTC to invest its funds for its own account, other than the minimum owners' equity, in any type or character of equity securities, debt securities, or other assets.
- Subsections 4 through 7 set forth certain restrictions and requirements on a licensed FTC or an unlicensed FTC, to the extent it desires to purchase or invest as a fiduciary for a fiduciary estate in securities of which the licensed FTC or unlicensed FTC or a "family affiliate" has an interest.
 - The licensed FTC's or unlicensed FTC's interest in these securities includes: (i) issuance by the licensed FTC or unlicensed FTC; (ii) the underwriting or distribution of these securities by the licensed FTC or unlicensed FTC; and (iii) the licensed FTC or unlicensed FTC providing services to the investment company or investment trust which issued the securities and receiving compensation for these services.
- Subsection (8) lists certain actions a licensed FTC or an unlicensed FTC may perform which are not presumed to be affected by a conflict between the personal and fiduciary interests of the fiduciary. This subsection permits the FTC to interact with and invest in the family business without conflict of interest restrictions.

Management

Section 662.125, F.S., provides that the management of the FTC resides exclusively with the board of directors or managers and provides that there shall not be less than three such directors or managers, and that at least one of the directors or managers must be a resident of the State of Florida. This residency requirement is intended to ensure the FTC has an actual nexus to Florida. The FTC must notify OFR of a proposed appointment of a member to the board, or the appointment of an individual officer or manager or member acting in managerial capacity at least 60 days before the appointment or employment becomes effective.

Fidelity bonds, errors and omissions coverage, other insurance

- Sections 662.126(1) and (2), F.S., generally require a licensed FTC to obtain fidelity bonds totaling not less than \$1,000,000, in connection with the business to indemnify against loss.
- Section 662.126(3), F.S., allows a licensed FTC to increase its minimum equity by \$1,000,000 instead of obtaining the required fidelity bonds.

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- Section 662.126(4), F.S., requires a licensed FTC to obtain errors and omissions insurance policies of not less than \$1,000,000.
- Section 662.126(5), F.S., authorizes licensed FTCs to obtain other insurance policies necessary or
 desirable in connection with the business of the FTC. These bond and coverage requirements are
 substantial. In addition, it is important to note that the cost of any loss, error, or omission not
 covered by a fidelity bond or errors and omissions insurance coverage will be borne solely by the
 family that owns and is served by the licensed FTC.

Books and records; segregation of assets

- Section 662.127(1), F.S., requires licensed FTCs to maintain their fiduciary books and records separate from other records and to segregate all assets held in any fiduciary capacity from any other assets.
- Section 662.127(2), F.S., provides that the assets received or held by the FTC in a fiduciary capacity are not liable for the debts or obligations of the FTC.

Discontinuation of licensed FTC business

If a licensed FTC desires to discontinue business, Section 662.129, F.S., requires it to furnish to OFR resolution of the board authorizing the action.

Oaths, affidavits, and acknowledgements

To the extent a licensed FTC is required to make an oath, affirmation, affidavit or acknowledgment, s. 662.133, F.S., identifies the representatives to perform such acts on behalf of the licensed FTC.

Service as a court-appointed fiduciary; bond requirements

Section 662.135, F.S., expressly provides that a licensed FTC is not required to provide or post bond or other surety to serve as a court appointed fiduciary in any Florida court proceeding. This section is silent as to unlicensed FTCs, and therefore allows a court's discretion to require that an unlicensed FTC post bond.

Grounds for revocation of license

Section 662.142, F.S., provides for grounds for revocation of the license of a Licensed FTC for violating certain sections of the Act, ch. 896, F.S., rules or orders of the commissions, or orders of OFR, breach of a written agreement with OFR, prohibited act under s. 662.131, F.S., a failure to provide information or documents to the office upon written request, or an act of the commission or omission or a practice that is a breach of trust or of fiduciary duty.

Removal of FTC-affiliated parties

Section 662.145, F.S., allows OFR to remove from his or her position any officer, director, manager, member, employee or agent of a FTC who knowingly or willfully neglects to perform any duty required by this Act or other applicable law, or fails to conform to any material requirement made by OFR.

Guardians and bonding requirements

Currently, s. 744.351, F.S., requires persons appointed as guardians of the property to file a bond. The bill amends this section to coincide with the authority granted under the Act for a licensed FTC to serve as a guardian of the property for family members, without filing a bond.

Specific Requirements for (Unlicensed) FTCs

In addition to the common requirements discussed above, some of the same requirements for licensed FTCs also apply to unlicensed FTCs with some minor differences:

- Section 662.120, F.S., which limits the maximum number of designated relatives to one.
- Section 662.122, F.S., provides that even if a FTC does not wish to be licensed, it must register
 with OFR before it begins its operations. The registration includes the name of the designated

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relative, a statement that the FTC and its operations comply with specific sections of the Act, and a current

- Includes a \$5,000 registration fee, to be deposited in the Financial Institutions Regulatory Trust Fund.
- Section 662.123, F.S., which requires regulatory approval prior to any changes to organizational documents.
- Section 662.124, F.S., which requires owners' equity of at least \$250,000 and specifies allowable
 assets to constitute that equity.
- Section 662.125, F.S., which sets forth management requirements for unlicensed FTCs.
- Section 662.126, F.S., which does not require, but authorizes unlicensed FTCs to maintain fidelity bonds and errors and omissions coverage, as well as any other insurance policies necessary or desirable for the operation of the FTC.
- Section 662.127, F.S., which requires unlicensed FTCs to maintain certain books and records and to segregate their assets.
- Section 662.128, F.S., which requires FTCs to renew their registration with the OFR on an annual basis, along with an annual certification fee of \$750 and a completed renewal application.
- Section 662.132, F.S., which sets forth permissible investments for both licensed and unlicensed FTCs.
- Section 662.133, F.S., which sets forth provisions regarding oaths, affirmations, and acknowledgements.
- Section 662.135, F.S., expressly provides that a licensed FTC is not required to provide or post bond or other surety to serve as a court appointed fiduciary in any Florida court proceeding. This section is silent as to unlicensed FTCs, and therefore allows a court's discretion to require that an unlicensed FTC post bond.
- Section 662.141, F.S., which sets forth books and records and examination requirements by the OFR.
- Section 662.145, F.S., regarding removal of FTC-affiliated parties.

Foreign Licensed FTCs

Permitting foreign licensed FTCs will allow FTCs already established in other states to relocate part of their operations to Florida. In addition to the common requirements described above, foreign licensed FTCs must comply with the following specific requirements.

Registration and renewal with the OFR

Like unlicensed FTCs, foreign-licensed FTCs must register with the OFR before beginning operations in this state, pay a \$5,000 registration fee, and provide the applicable registration-related disclosures set forth in s. 662.122, F.S. A foreign licensed FTC also must state that its operations are in compliance with specific sections of the Act and that it is currently in compliance in its home jurisdiction. The foreign licensed FTC must also provide a current street address and telephone number of its registered agent, its physical office in its principal jurisdiction, its physical location of books and records in Florida, and any other offices located in Florida. The foreign licensed FTC must also submit a certificate of good standing, and satisfactory proof that the company is organized in a manner similar to a FTC under the Act.

Section 662.1225(2), F.S., lists the requirements for a foreign licensed FTC.

- Must maintain an office in Florida which maintains accessible original material business records and accounts of the foreign licensed FTC which pertain to its Florida operations for examination by OFR.
- Must maintain (i) a registered agent with an office at a street address in Florida, (ii) deposit account
 with a Florida branch or principal office of a state chartered or national financial institution, and (iii)
 all applicable state and local business licenses, charters and permits.

Section 662.128, F.S., requires a foreign licensed FTC to file, within 30 days following the last day of the calendar year, an annual renewal application with OFR, together with an annual certification fee of \$1,000

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for a foreign licensed FTC. The renewal application for foreign licensed FTCs shall set forth that its operations were in compliance with certain sections of Chapter 662 and provide the current street address and telephone number of its registered agent, its physical office in its principal jurisdiction, its principal place of operations in Florida, and any other offices located in Florida.

Section 662.130(2), F.S., allows a foreign licensed FTC to exercise the powers and authorities granted to it under its principal jurisdiction, as well as remaining subject to any duties, restrictions, or limitations under its principal jurisdiction.

The name requirements of s. 662.123, F.S., do not apply to a foreign licensed FTC using a registered fictitious name.

Section 662.150, F.S., describes "domestication" as a foreign licensed FTC's application to become a Florida FTC. The foreign licensed FTC must be in good standing in its primary jurisdiction, and must (1) file with the Department of State a certificate of domestication and articles of incorporation if a corporation or a certificate of conversion and articles or organization if a limited liability company (under either ch. 605 or 608, F.S., as applicable); and (2) file an application for a certificate of authority to commence operations as a licensed FTC or register as an unlicensed FTC. The application or registration may be completed prior to filing with the Department of State; however both requirements must be met before operations are commenced.

Section 662.151, F.S., describes the application for a foreign licensed FTC to commence operations in Florida. This section differs from s. 662.150, F.S., in that it pertains only to foreign FTCs wanting to do business in both Florida and its principal jurisdiction (and perhaps others). Only foreign licensed FTCs are granted this privilege. The foreign licensed FTC must be in good standing in its primary jurisdiction and must (1) file with the Department of State a certificate of authority under chs. 607, 608, 605 or 620, F.S., or apply for a statement of qualification in accordance with ch. 620, F.S., to conduct business in Florida; and (2) file an initial registration to commence operations as a foreign licensed FTC under the requirements of this chapter.

Section 744.351, F.S., requires persons appointed as guardians of the property to file a bond. This section is amended to coincide with the authority granted under the Act for a foreign licensed FTC to serve as a guardian of the property for family members, without filing a bond.

B. SECTION DIRECTORY:

Section 1 of the bill creates ch. 662, F.S.

Section 2 creates s. 662.10, F.S., to provide a short title.

Section 3 creates s. 662.102, F.S., to provide the purpose of the act.

Section 4 creates s. 662.111, F.S., to define terms.

Section 5 creates s. 662.112, F.S., to provide for the calculation of kinship.

Section 6 creates s. 662.113, F.S., to provide for the applicability of the financial institutions codes.

Section 7 creates s. 662.114, F.S., to exempt a family trust company or foreign family trust company from licensure.

Section 8 creates s. 662.115, F.S., to provide for the applicability of the chapter to a family trust company or foreign licensed family trust company.

Section 9 creates s. 662.120, F.S., to specify the maximum number of designated relatives allowed for a family trust company and a licensed family trust company.

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Section 10 creates s. 662.121, F.S., to provide procedures for applying for a family trust company license and to require a fee.

Section 11 creates s. 662.1215, F.S., to provide for investigations of applicants by the Office of Financial Regulation.

Section 12 creates s. 662.122, F.S., to provide procedures for the registration of a family trust company or a foreign licensed family trust company and to require a fee.

Section 13 creates s. 662.1225, F.S., to provide requirements for a family trust company, licensed family trust company, and foreign licensed family trust company.

Section 14 creates s. 662.123, F.S., to require organizational documents to include certain provisions and to authorize the use of the term "trust."

Section 15 creates s. 662.124, F.S., to require a minimum amount of owners' equity.

Section 16 creates s. 662.125, F.S., to vest exclusive authority to manage a family trust company or licensed family trust company in a board of directors or managers; to provide for appointment of directors and managers; to require certain notice to the office in specified circumstances; to require the office to issue a notice of disapproval of a proposed appointment in specified circumstances; to authorize the office to obtain criminal history information.

Section 17 creates s. 662.126, F.S., to require that licensed family trust companies procure and maintain fidelity bonds or specified minimum owners' equity and errors and omissions insurance; to authorize a family trust company that is not licensed to procure and maintain such coverage; to authorize licensed and unlicensed family trust companies to procure and maintain other insurance policies.

Section 18 creates s. 662.127, F.S., to require certain books and records to be segregated.

Section 19 creates s. 662.128, F.S., to require annual license and registration renewal and to require a fee.

Section 20 creates s. 662.129, F.S., to provide for the discontinuance of a licensed family trust company.

Section 21 creates s. 662.130, F.S., to authorize family trust companies to conduct certain activities.

Section 22 creates s. 662.131, F.S., to prohibit certain activities on the part of family trust companies.

Section 23 creates s. 662.132, F.S., to impose certain requirements on the assets that form the minimum capital of licensed family trust companies and family trust companies; to authorize such trust companies to purchase or rent real or personal property, invest funds, and, while acting as a fiduciary, make certain purchases; to impose a restriction on that authorization; to clarify the degree of prudence required of fiduciaries; to restrict the authority of a fiduciary to purchase certain bonds or securities; to specify additional authority of fiduciaries; to apply the duty of loyalty to family trust companies in certain cases.

Section 24 creates s. 662.133, F.S., to require certain officers, directors, or managers of a licensed family trust company or a family trust company to make an oath, affirmation, affidavit, or acknowledgment on behalf of the company in certain circumstances.

Section 25 creates s. 662.134, F.S., to prohibit a family trust company from advertising to the public.

Section 26 creates s. 662.135, F.S., to provide that a licensed family trust company is not required to post a bond to serve as a court-appointed fiduciary.

Section 27 creates s. 662.140, F.S., to authorize the office to adopt rules.

Section 28 creates s. 662.141, F.S., to authorize the office to conduct examinations and investigations; to require that family trust companies be examined at least once every 18 months; to authorize the office to accept an independent audit in lieu of conducting an examinations; to require the office to examine the books and records of a family trust company or licensed family trust company; to authorize the office to rely on a certificate of trust, trust summary, or written statement in circumstances; to adopt rules relating to records and requirements; to authorize the office to examine the books and records of a foreign licensed family trust company; to require family trust companies to pay examination fees tied to actual costs incurred by the office; to provide a penalty for late payment and to authorize an administrative fine if late payment is intentional.

Section 29 creates s. 662.142, F.S., to provide for license revocation, to specify acts and conduct that constitute grounds for revocation and to authorize the office to suspend a license pending revocation.

Section 30 creates s. 662.143, F.S., to authorize the office to issue a cease and desist order and an emergency cease and desist order.

Section 31 creates s. 662.144, F.S., to authorize the office to collect fines for the failure to submit required reports.

Section 32 creates s. 662.145, F.S., to provide grounds for the removal of an officer, director, manager, employee, or agent of a licensed family trust company or a family trust company.

Section 33 creates s. 662.146, F.S., to provide for the confidentiality of certain family trust company books and records.

Section 34 creates s. 662.147, F.S., to provide requirements for books and records of family trust companies; to require the office to retain certain records for a certain time; to allow the introduction of certain copies into evidence; to require the office to establish a schedule of fees for such copies.

Section 35 creates s. 662.150, F.S., to provide for the domestication of a foreign family trust company.

Section 36 creates s. 662.151, F.S., to provide for the registration of a foreign licensed family trust company.

Section 37 amends s. 120.80, F.S., to add licensed family trust companies to the entities regulated by the office that are exempted from licensing timeframes under ch. 120, F.S.

Section 38 amends s. 736.0802, F.S., to provide circumstances under which certain trust transactions are not voidable by a beneficiary affected by a transaction; to provide circumstances under which certain transactions involving the investment or management of trust property are not presumed to be affected by conflicts of interest; to provide an exception.

Section 39 amends s. 744.351, F.S., to exempt a family trust company from certain bond requirements and to apply those requirements to licensed family trust companies and foreign licensed family trust companies.

Section 40 provides a contingent effective date.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

The bill requires the following fees to be deposited into the Financial Institutions Regulatory Trust Fund:

- Initial application fees (\$5,000 for FTCs and foreign-licensed FTCs and \$10,000 for licensed FTCs);
- Annual renewal fees (\$750 for FTCs; \$1,500 for licensed FTCs; and \$1,000 for licensed FTCs); and
- Examination fees to be paid by licensees and registrants.

However, according to the OFR, the revenue impact is indeterminate since the number of applications for license or registration is unknown.²⁶

2. Expenditures:

None.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill's proponents expect that as a result of this legislation, high net worth families who are not located in Florida may select Florida as the jurisdiction to establish FTCs, which may benefit the investment, accounting, legal and advisory support services for these FTCs and family businesses.²⁷

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to: require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of a state tax shared with counties or municipalities.

²⁶ OFR bill analysis of HB 1267 (received March 12, 2014), on file with the Insurance & Banking Subcommittee staff.

²⁷ Real Property, Probate and Trust Law Section of the Florida Bar, White Paper on Proposed Family Trust Companies Act, new Florida Statutes Chapter 659 and Legislative Position Request Form, on file with the Insurance & Banking Subcommittee staff.

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2. Other:

None.

B. RULE-MAKING AUTHORITY:

The bill provides general rulemaking authority (section 27), specific rulemaking authority to establish required records to be maintained to demonstrate conformity as a FTC or licensed FTC, and specific rulemaking authority to address notification to affiliated parties regarding the rescission or modification of orders of suspension or prohibition.

Lines 1035, 1069, and 1082 refer to the "office" in terms of rulemaking, but should refer to the Financial Services Commission, which is the rulemaking body for the OFR.²⁸ This will be addressed in the anticipated strike-all amendment (see Drafting Issues or Other Comments).

C. DRAFTING ISSUES OR OTHER COMMENTS:

The Estate and Trust Planning Committee of the Real Property, Probate, & Trust Law Section and the Tax Law Section of the Florida Bar support this bill.

A strike-all amendment is anticipated to address numerous technical issues in the bill.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

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²⁸ Pursuant to s. 20.121(3)(a), F.S., the Financial Services Commission (the Governor and Cabinet) serves as the agency head for purposes of rulemaking and appoints the OFR's Commissioner, who serves as the agency head for purposes of final agency action for all areas within the OFR's regulatory authority.

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A bill to be entitled An act relating to family trust companies; creating chapter 662, F.S.; creating s. 662.10, F.S.; providing a short title; creating s. 662.102, F.S.; providing the purpose of the act; creating s. 662.111, F.S.; defining terms; creating s. 662.112, F.S.; providing for the calculation of kinship; creating s. 662.113, F.S.; providing for the applicability of financial institutions codes; creating s. 662.114, F.S.; exempting a family trust company or foreign licensed family trust company from licensure; creating s. 662.115, F.S.; providing for the applicability of the chapter to a family trust company or foreign licensed family trust company; creating s. 662.120, F.S.; specifying the maximum number of designated relatives allowed for a family trust company and a licensed family trust company; creating s. 662.121, F.S.; providing procedures for applying for a family trust company license; requiring a fee; creating s. 662.1215, F.S.; providing for investigations of applicants by the Office of Financial Regulation; creating s. 662.122, F.S.; providing procedures for the registration of a family trust company or a foreign licensed family trust company; requiring a fee; creating s. 662.1225, F.S.; providing requirements for a family trust company, licensed

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family trust company, and foreign licensed family trust company; creating s. 662.123, F.S.; requiring organizational documents to include certain provisions; authorizing the use of the term "trust"; creating s. 662.124, F.S.; requiring a minimum amount of owners' equity; creating s. 662.125, F.S.; vesting exclusive authority to manage a family trust company or licensed family trust company in a board of directors or managers; providing for appointment of directors and managers; requiring certain notice to the office in specified circumstances; requiring the office to issue a notice of disapproval of a proposed appointment in specified circumstances; authorizing the office to obtain criminal history information; creating s. 662.126, F.S.; requiring that licensed family trust companies procure and maintain fidelity bonds or specified minimum owners' equity and errors and omissions insurance; authorizing a family trust company that is not licensed to procure and maintain such coverage; authorizing licensed and unlicensed family trust companies to procure and maintain other insurance policies; creating s. 662.127, F.S.; requiring certain books and records to be segregated; creating s. 662.128, F.S.; requiring annual license and registration renewal; requiring a fee; creating s. 662.129, F.S.; providing for the discontinuance of a

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53 licensed family trust company; creating s. 662.130, 54 F.S.; authorizing family trust companies to conduct 55 certain activities; creating s. 662.131, F.S.; 56 prohibiting certain activities on the part of family 57 trust companies; creating s. 662.132, F.S.; imposing 58 certain requirements on the assets that form the minimum capital of licensed family trust companies and 59 60 family trust companies; authorizing such trust 61 companies to purchase or rent real or personal 62 property, invest funds, and, while acting as a 63 fiduciary, make certain purchases; imposing a 64 restriction on that authorization; clarifying the 65 degree of prudence required of fiduciaries; 66 restricting the authority of a fiduciary to purchase 67 certain bonds or securities; specifying additional 68 authority of fiduciaries; applying the duty of loyalty 69 to family trust companies in certain cases; creating 70 s. 662.133, F.S.; requiring certain officers, 71 directors, or managers of a licensed family trust 72 company or a family trust company to make an oath, 73 affirmation, affidavit, or acknowledgment on behalf of 74 the company in certain circumstances; creating s. 75 662.134, F.S.; prohibiting a family trust company from 76 advertising to the public; creating s. 662.135, F.S.; 77 providing that a licensed family trust company is not 78 required to post a bond to serve as a court-appointed

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fiduciary; creating s. 662.140, F.S.; authorizing the office to adopt rules; creating s. 662.141, F.S.; authorizing the office to conduct examinations and investigations; requiring that family trust companies be examined at least once every 18 months; authorizing the office to accept an independent audit in lieu of conducting an examination; requiring the office to examine the books and records of a family trust company or licensed family trust company; authorizing the office to rely on a certificate of trust, trust summary, or written statement in certain circumstances and to adopt rules relating to records and requirements; authorizing the office to examine the books and records of a foreign licensed family trust company; requiring family trust companies to pay examination fees tied to actual costs incurred by the office; providing a penalty for late payment and authorizing an administrative fine if late payment is intentional; creating s. 662.142, F.S.; providing for license revocation; specifying acts and conduct that constitute grounds for revocation; authorizing the office to suspend a license pending revocation; creating s. 662.143, F.S.; authorizing the office to issue a cease and desist order and an emergency cease and desist order; creating s. 662.144, F.S.; authorizing the office to collect fines for the

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105 failure to submit required reports; creating s. 106 662.145, F.S.; providing grounds for the removal of an 107 officer, director, manager, employee, or agent of a 108 licensed family trust company or a family trust company; creating s. 662.146, F.S.; providing for the 109 110 confidentiality of certain company books and records; creating s. 662.147, F.S.; providing requirements for 111 112 books and records of family trust companies; requiring 113 the office to retain certain records for a specified 114 time; allowing the introduction of certain copies into 115 evidence; requiring the office to establish a schedule 116 of fees for such copies; creating s. 662.150, F.S.; 117 providing for the domestication of a foreign family 118 trust company; creating s. 662.151, F.S.; providing 119 for the registration of a foreign licensed family 120 trust company; amending s. 120.80, F.S.; adding 121 licensed family trust companies to the entities 122 regulated by the office that are exempted from 123 licensing timeframes under ch. 120, F.S.; amending s. 124 736.0802, F.S.; providing circumstances under which 125 certain trust transactions are not voidable by a 126 beneficiary affected by a transaction; providing 127 circumstances under which certain transactions 128 involving the investment or management of trust 129 property are not presumed to be affected by conflicts 130 of interest; providing an exception; amending s.

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744.351, F.S.; exempting a family trust company from
certain bond requirements and applying those
requirements to licensed family trust companies and
foreign licensed family trust companies; providing a
contingent effective date.
Be It Enacted by the Legislature of the State of Florida:
Section 1. Chapter 662, Florida Statutes, consisting of
ss. 662.10-662.151, Florida Statutes, to be entitled Family
Trust Companies, is created.
Section 2. Section 662.10, Florida Statutes, is created to
read:
662.10 Short Title.—This chapter may be cited as the
"Florida Family Trust Company Act."
Section 3. Section 662.102, Florida Statutes, is created
to read:
662.102 Purpose.—The purpose of the Family Trust Company
Act is to establish requirements for licensing private trust
companies, to provide regulation of those persons who provide
fiduciary services to family members of no more than two
families and their related interests as a private family trust
company, and establish the degree of regulatory oversight
required of the Office of Financial Regulation over such
companies. Unlike trust companies formed under chapter 658,
there is no public interest to be served outside of ensuring

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157	that fiduciary activities performed by a family trust company
158	are restricted to family members and their related interests and
159	as otherwise provided for in this chapter. Therefore, family
160	trust companies are not financial institutions within the
161	meaning of the financial institutions codes and licensure of
162	these companies pursuant to chapters 658 and 660 should not be
163	required as it would not promote the purposes of the codes as
164	set forth in s. 655.001. Consequently, the Office of Financial
165	Regulation is not responsible for regulating family trust
166	companies to ensure their safety and soundness, and the
167	responsibility of the office is limited to ensuring that
168	fiduciary services provided by such companies are restricted to
169	family members and related interests and not to the general
170	public.
171	Section 4. Section 662.111, Florida Statutes, is created
172	to read:
173	662.111 Definitions.—As used in this chapter, the term:
174	(1) "Applicant" means the corporation or limited liability
175	company on whose behalf an application for a license to operate
176	as a licensed family trust company is submitted under s.
177	662.121.
178	(2) "Authorized representative" means an officer or
179	director of a family trust company, licensed family trust
180	company, or foreign licensed family trust company, if organized
181	as a corporation; or a manager, officer, or member of a family
182	trust company, licensed family trust company, or foreign

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licensed family trust company, if organized as a limited liability company.

- unimpaired capital stock based on the par value of the shares, plus any unimpaired surplus and undivided profits or retained earnings of a family trust company organized as a corporation; or the initial cash investment remitted for membership interests in a family trust company organized as a limited liability company, plus any undivided profits or retained earnings of the limited liability company. For the purposes of determining insolvency or imminent insolvency, the term does not include allowances for loan or lease loss reserves, intangible assets, subordinated debt, deferred tax assets, or similar assets.
- (4) "Capital stock" means the shares of stock issued to create nonwithdrawable capital for a corporation, or membership interests issued to create nonwithdrawable capital for a limited liability company.
- (5) "Collateral kinship" means a relationship that is not lineal but derives from a common ancestor.
- (6) "Commercial banking" means the business of receiving demand and time deposits, paying checks, or lending money to the public.
- (7) "Controlling stockholder or member" means an individual who owns or has the ability or power to directly or indirectly vote at least 10 percent or more of the outstanding shares, membership interest, or membership units of the family

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trust company or licensed family trust company.

210 (8) "Designated relative" means a common ancestor of a 211 family, who may be a living or deceased person, and who is so 212 designated in the application for a license or annual license. 213 "Family affiliate" means a company or other entity in 214 which one or more family members own, control, or have the power 215 to directly or indirectly vote more than 50 percent of a class 216 of voting securities of that company or other entity. 217 (10) "Family member" means: 218 (a) A designated relative. 219 (b) A person within the fourth degree of lineal kinship to a designated relative of a family trust company, or a person 220 221 within the sixth degree of lineal kinship to a designated 222 relative of a licensed family trust company. 223 (c) A person within the seventh degree of collateral kinship to a designated relative of a family trust company, or a 224 225

- person within the ninth degree of collateral kinship to a designated relative of a licensed family trust company.
- The spouse or former spouse of an individual qualifying as a family member and an individual who is within the fifth degree of lineal kinship to that spouse or former spouse.
 - (e) A family affiliate.

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(f) A trust established by a family member if the trust is funded exclusively by one or more family members. A trust to which property has been transferred as a result of a family

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235 member's exercise of a power of appointment shall be deemed
236 established by that family member if all qualified beneficiaries
237 of the appointee trust are family members.

- (g) A trust established by an individual who is not a family member if all of the noncharitable qualified beneficiaries of the trust are family members, except that a trust composed exclusively of nonindividual qualified beneficiaries is considered to be a family member if all of the nonindividual qualified beneficiaries are charitable foundations or other charitable entities as described in paragraph (j).
 - (h) The probate estate of a family member.

- (i) The probate estate of an individual who is not a family member if all of the noncharitable beneficiaries of the estate are family members, except that an estate composed exclusively of nonindividual beneficiaries is considered to be a family member if all of the nonindividual beneficiaries are charitable foundations or other charitable entities as described in paragraph (j).
- (j) A charitable foundation or other charitable entity in which a majority of the governing body is composed of family members.
- (11) "Family trust company" means a corporation or limited liability company that:
 - (a) Is exclusively owned by one or more family members.
- 259 (b) Is organized or qualified to do business in this 260 state.

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(c) Acts or proposes to act as a fiduciary to serve one or more family members.

(d) Does not serve as a fiduciary for a person, entity,

trust, or estate that is not a family member, except that it may

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- trust, or estate that is not a family member, except that it may serve as a fiduciary for up to 35 individuals who are not family members if the individuals are current or former employees of the family trust company or one or more trusts, companies, or other entities that are family members.
 - (12) "Family trust company-affilated party" means:
- (a) A director, officer, manager, employee, or controlling stockholder or member of a family trust company, licensed family trust company, or foreign licensed family trust company; or
- (b) A stockholder, member, or any other person as determined by the office who participates in the affairs of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (13) "Financial institutions codes" has the same meaning as provided in s. 655.005(1).
- (14) "Foreign licensed family trust company" means a
 family trust company that:
- (a) Is licensed by a state in the United States other than this state.
- (b) Has its principal place of business in a jurisdiction in the United States other than this state.
- (c) Is operated in accordance with family or private trust company laws of a jurisdiction other than this state.

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(d) Is subject to statutory or regulatory mandated supervision by the jurisdiction in which the principal place of business is located.

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- (15) "Licensed family trust company" means a family trust company that operates in accordance with this chapter and has been issued a license that has not been revoked or suspended by the office.
- (16) "Lineal kinship" means a family member who is in the direct line of ascent or descent from a designated relative.
 - (17) "Office" means the Office of Financial Regulation.
- "Officer" of a family trust company means an individual, regardless of whether the individual has an official title or receives a salary or other compensation, who may participate in the major policymaking functions of a family trust company, other than as a director. The term does not include an individual who may have an official title and exercise discretion in the performance of duties and functions, but who does not participate in determining the major policies of the family trust company and whose decisions are limited by policy standards established by other officers, regardless of whether the policy standards have been adopted by the board of directors. The chair of the board of directors, the president, the chief executive officer, the chief financial officer, and all executive vice presidents of a family trust company, and the senior trust officer of a family trust company, are presumed to be executive officers unless such officer is excluded, by

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313	resolution of the board of directors or members or by the bylaws
314	or operating agreement of the family trust company, other than
315	in the capacity of a director, from participating in major
316	policymaking functions of the family trust company, and the
317	individual holding such office so excluded does not actually
318	participate therein.
319	(19) "Qualified beneficiary" has the same meaning as
320	provided in s. 736.0103.
321	Section 5. Section 662.112, Florida Statutes, is created
322	to read:
323	662.112 Degrees of kinship.—Degrees of kinship shall be
324	calculated by adding the number of steps from a designated
325	relative through each person to the family member, directly in
326	the case of lineal kinship, or through the common ancestor in
327	the case of collateral kinship.
328	Section 6. Section 662.113, Florida Statutes, is created
329	to read:
330	662.113 Applicability of the financial institutions
331	codesExcept as expressly provided in this chapter, other
332	chapters of the financial institutions codes do not apply to a
333	family trust company, licensed family trust company, or foreign
334	licensed family trust company.
335	Section 7. Section 662.114, Florida Statutes, is created
336	to read:
337	662.114 Family trust company and foreign licensed family
338	trust company licensing not required.—A family trust company or

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339	foreign licensed family trust company is not required to be a
340	licensed family trust company.
341	Section 8. Section 662.115, Florida Statutes, is created
342	to read:
343	662.115 Applicability of chapter to a family trust company
344	or foreign licensed family trust company.—
345	(1) A family trust company that is not a licensed family
346	trust company or a foreign licensed family trust company is
347	subject to the provisions of this chapter unless the provisions
348	are expressly limited in applicability to a licensed family
349	trust company or foreign licensed family trust company.
350	(2) A licensed family trust company is subject to the
351	provisions of this chapter that expressly refer to a licensed
352	family trust company or that are not expressly limited to a
353	family trust company that is not a licensed family trust company
354	or to a foreign licensed family trust company.
355	(3) A foreign licensed family trust company is subject to
356	the provisions of this chapter that expressly state that such
357	provisions apply to a foreign licensed family trust company.
358	Section 9. Section 662.120, Florida Statutes, is created
359	to read:
360	662.120 Maximum number of designated relatives
361	(1) A family trust company may not have more than one
362	designated relative.
363	(2) A licensed family trust company may not have more than
364	two designated relatives, and the designated relatives may not
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365	have a common ancestor within five generations.
366	Section 10. Section 662.121, Florida Statutes, is created
367	to read:
368	662.121 Application for licensed family trust company;
369	feesAn applicant seeking to operate as a licensed family trust
370	company must file an application with the office on forms
371	prescribed by the office, accompanied by a nonrefundable \$10,000
372	application fee to be deposited into the Financial Institutions'
373	Regulatory Trust Fund pursuant to s. 655.049 for the purpose of
374	administering this chapter. The application must contain or be
375	accompanied by:
376	(1) The name of the proposed licensed family trust
377	company.
378	(2) A copy of the articles of incorporation or articles of
379	organization and the bylaws or operating agreement of the
380	proposed licensed family trust company.
381	(3) The physical address and mailing address of the
382	proposed licensed family trust company, which must be located in
383	this state.
384	(4) A statement describing in detail the services that
385	will be provided to family members by the proposed licensed
386	family trust company.
387	(5) The name and biographical information of each
388	individual who will initially serve as a director, officer,
389	manager, or member acting in a managerial capacity of the
390	proposed licensed family trust company.

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(6) The name and biographical information of each individual who owns or has the ability or power to directly or indirectly vote at least 10 percent or more of the outstanding shares, membership interest, or membership units of the proposed licensed family trust company.

(7) The names of the designated relatives.

- (8) The amount of the initial owners' equity of the proposed licensed family trust company and the form in which the capital was paid and will be maintained.
- (9) The type and amount of bonds or insurance that will be procured and maintained on directors, officers, managers, or members acting in a managerial capacity or employees pursuant to s. 662.126.
- (10) A statement signed by the applicant, or by the individual signing on behalf of the proposed licensed family trust company, under penalty of perjury, affirming that the following statements are true:
- (a) The proposed licensed family trust company is not currently transacting business with the general public.
- (b) No director, officer, manager, or member served as a director, officer, or manager, or acted in a managerial capacity, for a trust company or any other financial institution that had a license issued under the financial institutions codes or by the Federal Government or any other state, the District of Columbia, a territory of the United States, or a foreign country that was suspended or revoked within the 10 years preceding the

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417	date of the application.
418	(c) No director, officer, manager, or member acting in a
419	managerial capacity has been convicted of, or pled nolo
420	contendere to a violation of the financial institutions codes,
421	including s. 655.50, chapter 896, or similar state or federal
422	law or related rule.
423	(d) No director, officer, manager, or member acting in a
424	managerial capacity has had a professional license suspended or
425	revoked within the 10 years preceding the date of the
426	application.
427	(e) All information contained in the application is true
428	and correct to the best knowledge of the individual signing the
429	application on behalf of the proposed licensed family trust
430	company.
431	(11) Any other additional information reasonably required
432	by the office.
433	Section 11. Section 662.1215, Florida Statutes, is created
434	to read:
435	662.1215 Investigation of license applicants
436	(1) For the purpose of this section, the application is
437	not deemed to be filed until the applicant has provided the
438	office with all information required to be included pursuant to
439	s. 662.121.
440	(2) Upon filing an application for a license to operate as
441	a licensed family trust company, the office shall conduct an
442	investigation to confirm:

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443	(a) That the persons who will serve as directors or
444	officers of the corporation or, if the applicant is a limited
445	liability company, managers or members acting in a managerial
446	capacity, have not:
447	1. Been convicted of, or entered a plea of nolo contendere
448	to, a crime involving fraud, misrepresentation, or moral
449	turpitude;
450	2. Been convicted of, or pled nolo contendere to, a
451	violation of the financial institutions codes, including s.
452	655.50, chapter 896, or similar state or federal law;
453	3. Been directors or executive officers of a financial
454	institution licensed or chartered under the financial
455	institution's codes or by the Federal Government or any other
456	state, the District of Columbia, a territory of the United
457	States, or a foreign country, whose license or charter was
458	suspended or revoked within the 10 years preceding the date of
459	the application;
460	4. Had a professional license suspended or revoked within
461	the 10 years preceding the date of the application; or
462	5. Made a false statement of material fact on the
463	application.
464	(b) That the name of the proposed company complies with s.
465	<u>662.123.</u>
466	(c) That capital accounts of the proposed company conform
467	to s. 662.124 and that fidelity bonds and errors and omissions
468	insurance coverage required under s. 662.126 are issued and

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469	effective.
470	(d) That the articles of incorporation or articles of
471	organization conform to s. 662.123(1).
472	(3) If the investigation required under this section
473	confirms that the applicant has met the requirements of ss.
474	662.123(1), 662.124, 662.126, and 662.1225, and that the persons
475	who will serve as directors or officers of the corporation or
476	the managers or members acting in a managerial capacity of the
477	limited liability company, as applicable, satisfy the criteria
478	set forth in subsection (2), the office shall issue a license
479	authorizing the applicant to operate as a licensed family trust
480	company.
481	(4) The office may obtain criminal history information
482	from the National Crime Information Center or from the
483	Department of Law Enforcement, as necessary, for conducting the
484	investigation required under this section.
485	(5) If the office determines the criteria in subsection
486	(2) have not been met, the office shall serve notice of its
487	intent to deny the application and of the applicant's
488	opportunity to request a hearing pursuant to ss. 120.569 and
489	<u>120.57.</u>
490	Section 12. Section 662.122, Florida Statutes, is created
491	to read:
492	662.122 Registration of a family trust company or a
493	foreign licensed family trust company
494	(1) A family trust company that is not applying under s.

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495 662.121 to become a licensed family trust company must register 496 with the office before beginning operations in this state. The 497 registration application must: 498

Provide the name of the designated relative. (a)

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- (b) State that the family trust company is a family trust company as defined under this chapter and that its operations will comply with ss. 662.1225, 662.131, and 662.134.
- (c) Provide the current telephone number and street address of the physical location in this state of its principal place of operations where its books and records will be maintained.
- (d) List the name and current street address in this state of its registered agent.
- (2) A foreign licensed family trust company must register with the office before beginning operations in this state.
- The registration application must state that its operations will comply with ss. 662.1225, 662.131, and 662.134 and that it is currently in compliance with the family trust company laws and regulations of its principal jurisdiction.
 - The registration application must provide:
- The current telephone number and street address of the physical location of its principal place of business in its principal jurisdiction.
- 2. The current telephone number and street address of the physical location in this state of its principal place of operations where its books and records pertaining to its

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521 operations in this state will be maintained.

- 3. The current telephone number and street address of the physical location of any other offices located within this state.
- 4. The name and current street address in this state of its registered agent.
- (c) The registration must include a certified copy of a certificate of good standing, or an equivalent document, authenticated by the official having custody of records in the jurisdiction where the foreign licensed family trust company is organized, along with satisfactory proof that the company is organized in a manner similar to a family trust company as defined under this chapter.
- (3) The registration application required under this section for a family trust company and a foreign licensed family trust company must be accompanied by a registration fee of \$5,000.
- (4) Registration applications required by this section shall be submitted on a form prescribed by the office and be signed, under penalty of perjury, by an officer or director if the family trust company is organized as a corporation, or by a manager, officer, or member if the family trust company is organized as a limited liability company.
- (5) All fees received by the office pursuant to this section shall be deposited into the Financial Institutions' Regulatory Trust Fund pursuant to s. 655.049 for purposes of

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54/	administering this chapter.
548	Section 13. Section 662.1225, Florida Statutes, is created
549	to read:
550	662.1225 Requirements for a family trust company, licensed
551	family trust company, and foreign licensed family trust
552	company.—
553	(1) A family trust company and a licensed family trust
554	company shall maintain:
555	(a) A principal office physically located in this state
556	where original or true copies of all records and accounts of the
557	family trust company or licensed family trust company may be
558	accessed and made readily available for examination by the
559	office in accordance with this chapter. A family trust company
560	or licensed family trust company may also maintain one or more
561	branch offices within or outside of this state.
562	(b) A registered agent who has an office in this state at
563	the street address of the registered agent.
564	(c) All applicable state and local business licenses,
565	charters, and permits.
566	(d) A deposit account with a state-chartered or national
567	financial institution that has a principal or branch office in
568	this state.
569	(2) In order to operate in this state, a foreign licensed
570	family trust company must be in good standing in its principal
571	jurisdiction and maintain:
572	(a) An office physically located in this state where

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573	original or true copies of all records and accounts of the
574	foreign licensed family trust company pertaining to its
575	operations in this state may be accessed and made readily
576	available for examination by the office in accordance with this
577	chapter.
578	(b) A registered agent who has an office in this state at
579	the street address of the registered agent.
580	(c) All applicable state and local business licenses,
581	charters, and permits.
582	(d) A deposit account with a state-chartered or national
583	financial institution that has a principal or branch office in
584	this state.
585	Section 14. Section 662.123, Florida Statutes, is created
586	to read:
587	662.123 Organizational documents; use of term "family
588	trust" in name.—
589	(1) The articles of incorporation, certificate of
590	incorporation, or articles of organization of a family trust
591	company or licensed family trust company must contain:
592	(a) The name adopted by the company, which must include
593	the term "family trust" and which distinguishes it from any
594	other trust company formed in this state or engaged in the
595	business of a trust company, family trust company, or licensed
596	family trust company in this state. This paragraph does not
597	apply to a foreign licensed family trust company using a

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fictitious name, that is registered and maintained pursuant to

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599	s. 865.09 and that distinguishes it.
600	(b) The purpose for which the company is formed, which
601	must clearly identify the restricted activities permissible to a
602	family trust company or licensed family trust company under this
603	chapter.
604	(c) A statement that the company will not offer its
605	services to the general public.
606	(d) A statement affirming that the articles of
607	incorporation, certificate of incorporation, or articles of
608	organization will not be amended without the prior written
609	consent of the office.
610	(2) A proposed amendment to the articles of incorporation,
611	articles of organization, bylaws, or operating agreement of a
612	family trust company or licensed family trust company must be
613	submitted to the office for review at least 30 days before it is
614	filed or effective. An amendment is not considered filed or
615	effective if the office issues a notice of disapproval with
616	respect to the proposed amendment.
617	(3) The term "family trust" in the name adopted by a
618	family trust company or licensed family trust company does not
619	disqualify the name from being allowed under s. 605.0112, s.
620	607.0401, or s. 608.406.
621	Section 15. Section 662.124, Florida Statutes, is created
622	to read:
623	662.124 Minimum amount of owners' equity required.—
624	(1) A licensed family trust company that has one

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625	designated relative may not be organized or operated with an
626	owners' capital account of less than \$250,000. The minimum
627	owners' equity shall be increased to \$350,000 if two designated
628	relatives of the licensed family trust company are named in the
629	application for a license or in the annual license renewal. A
630	family trust company may not be organized or operated with
631	owners' equity of less than \$250,000.
632	(2) The full amount of the initial minimum owners' equity
633	of a family trust company or licensed family trust company must
634	be composed of one or more of the asset groups described in s.
635	662.132(1)(a), exclusive of all organization expenses.
636	Section 16. Section 662.125, Florida Statutes, is created
637	to read:
638	662.125 Directors or managers.—
639	(1) Exclusive authority to manage a family trust company
640	or licensed family trust company is vested in a board of
641	directors, if a corporation, or a board of directors or
642	managers, if a limited liability company.
643	(2) A family trust company or licensed family trust
644	company shall have at least three directors, if a corporation,
645	or three directors or managers, if a limited liability company.
646	At least one director or manager of the company must be a
647	resident of this state.
648	(3) The licensed family trust company shall notify the
649	office of the proposed appointment of an individual to the board

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of directors or addition as a member, or the appointment or

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employment of an individual as an officer or manager or member acting in a managerial capacity or equivalent position, at least 60 days before such appointment or employment becomes effective, if the company: Has been licensed for less than 2 years. (a) (b) Has undergone a change in control within the preceding 2 years. (c) Is operating under a cease and desist order. The notification must include the name and such biographical information as the office may reasonably require. (4) A licensed family trust company may not appoint an individual to the board of directors, add a member, or appoint or employ an officer or manager or member acting in a managerial capacity or equivalent, if the office issues a notice of disapproval with respect to that person. (5) The office shall issue a notice of disapproval if the office finds that the proposed appointment or employment of a person is not in the best interests of the members or shareholders, or beneficiaries of fiduciary accounts of the licensed family trust company, or beneficiaries of services rendered by a licensed family trust company. (6) The office may obtain criminal history information from the National Crime Information Center or from the

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Department of Law Enforcement as necessary to fulfill its

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responsibilities under this section.

Section 17. Section 662.126, Florida Statutes, is created to read:

662.126 Fidelity bonds; insurance.-

- (1) The directors or managers of a licensed family trust company shall procure and maintain fidelity bonds on all active officers, directors, managers, members acting in a managerial capacity, and employees of the company, regardless of whether they receive a salary or other compensation from the company, in order to indemnify the company against loss because of a dishonest, fraudulent, or criminal act or omission on their part, whether acting alone or in combination with other persons.
- (2) Each fidelity bond shall be issued in an amount of at least \$1 million.
- (3) In lieu of the fidelity bonds required under subsection (1), a licensed family trust company may increase its minimum owners' equity required under s. 662.124 by \$1 million so that if it has one designated relative it is organized or operated with an owners' equity of at least \$1.25 million, or if it has two designated relatives it is organized or operated with an owners' equity of at least \$1.35 million.
- and maintain an errors and omissions insurance policy of at least \$1 million in which it is listed as the insured to cover the acts of officers, directors, managers, and members acting in a managerial capacity, regardless of whether the person receives a salary or other compensation from the company.

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to read:

(5) A family trust company or licensed family trust
company may also procure and maintain other insurance policies
necessary or desirable in connection with the business of the
company, including, but not limited to, one or more casualty
insurance policies.
(6) A family trust company that is not a licensed family
trust company may procure and maintain fidelity bonds as
described in this section.
(7) A family trust company that is not a licensed family
trust company may procure and maintain errors and omissions
insurance coverage as described in this section.
Section 18. Section 662.127, Florida Statutes, is created
to read:
662.127 Segregation of books, records, and assets;
fiduciary assets not liable
(1) Each family trust company and licensed family trust
company shall maintain its fiduciary books and records separate
and distinct from other records of the company and shall
segregate all assets held in any fiduciary capacity from other
assets of the company.
(2) Assets received or held in a fiduciary capacity by a
family trust company or licensed family trust company are not
subject to the debts or obligations of the company.
Section 19 Section 662 128 Florida Statutes is created

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662.128 Annual renewal.-

(1) Within 30 days after the end of each calendar year, family trust companies, licensed family trust companies, and foreign licensed family trust companies shall file their annual renewal application with the office.

- (2) The license renewal application filed by a licensed family trust company must include a verified statement by an officer of the company that:
- (a) The licensed family trust company operated in full compliance with this chapter, chapter 896, and related rules.

 The application must include proof acceptable to the office that the company is a family trust company as defined under this chapter.
- (b) Describes any material changes to its operations, principal place of business, directors, officers, managers, members acting in a managerial capacity, and designated relatives since the end of the preceding calendar year.
- (3) The registration renewal application filed by a family trust company must include a verified statement by an officer of the company that it is a family trust company as defined under this chapter and that its operations are in compliance with ss. 662.1225, 662.131, 662.134, and related rules, and include the name of its designated relative or relatives, if applicable, and the street address for its principal place of business.
- (4) The registration renewal application filed by a foreign licensed family trust company must include a verified statement by an officer of the company that its operations are

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in compliance with ss. 662.1225, 662.131, and 662.134 and in compliance with the family trust company laws and regulations of its principal jurisdiction. It must also provide:

- (a) The current telephone number and street address of the physical location of its principal place of business in its principal jurisdiction.
- (b) The current telephone number and street address of the physical location in this state of its principal place of operations where its books and records pertaining to its operations in this state are maintained.
- (c) The current telephone number and address of the physical location of any other offices located in this state.
- (d) The name and current street address in this state of its registered agent.
- (e) Documentation satisfactory to the office that the foreign licensed family trust company is in compliance with the family trust company laws and regulations of its principal jurisdiction.
- (5) The annual renewal application shall be submitted on a form prescribed by the office and signed under penalty of perjury by an authorized representative.
- (6) A fee of \$750 for a family trust company, \$1,500 for a licensed family trust company, and \$1,000 for a foreign licensed family trust company shall be submitted with the annual renewal application. All fees received by the office pursuant to this section shall be deposited into the Financial Institutions'

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781 Regulatory Trust Fund pursuant to s. 655.049 for the purpose of 782 administering this chapter. 783 Section 20. Section 662.129, Florida Statutes, is created 784 to read: 785 662.129 Discontinuing business.—If a licensed family trust 786 company desires to discontinue business as a licensed family 787 trust company, it must file with the office a certified copy of 788 the resolution of the board of directors authorizing that 789 action. Upon discharge from all fiduciary duties which it has 790 undertaken, the company shall provide certification of such discharge and voluntarily relinquish its license to operate as a 791 792 licensed family trust company to the office, whereupon it shall 793 be released from any fidelity bonds that it maintained pursuant 794 to s. 662.126(1). 795 Section 21. Section 662.130, Florida Statutes, is created 796 to read: 662.130 Powers of family trust companies, licensed family 797 798 trust companies, and foreign licensed family trust companies.-799 (1) A family trust company and a licensed family trust 800 company may: 801 (a) Act as a sole or copersonal representative, executor, 802 or curator for probate estates being administered in a state or 803 jurisdiction other than this state. 804 (b) Act as an attorney-in-fact or agent under a power of 805 attorney, other than a power of attorney governed by chapter 806 709.

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(c) Act as an attorney in fact or agent under a power of attorney instrument, other than a power of attorney under chapter 709.

- (d) In conformity with s. 660.41, act within or outside this state as a trustee; a committee, guardian, custodian, conservator, or other personal representative of a person, property, or estate; a registrar or transfer agent of or in connection with evidences of indebtedness and stocks, bonds, and other securities; fiscal or financial agent; an investment advisor; a receiver; a trustee in bankruptcy; an assignee for creditors; or a holder of any similar representative position in any other position of trust.
- (e) Exercise the powers of a corporation or limited liability company incorporated or organized under the laws of this state, or qualified to transact business as a foreign corporation or limited liability company under the laws of this state, which are reasonably necessary to enable it to fully exercise, in accordance with commonly accepted customs and usages, a power conferred under this chapter.
- (f) Delegate duties and powers, including investment functions under s. 518.112, in accordance with the powers granted to a trustee under chapter 736 or other applicable law, and retain agents, attorneys, accountants, investment advisers, or other individuals or entities to advise or assist the family trust company, licensed family trust company, or foreign licensed family trust company in the exercise of its powers and

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833	duties under this chapter and chapter 736. Such exercise of
834	power may include, but is not limited to, retaining a bank trust
835	department, or a public trust company, other than another family
836	trust company, licensed family trust company, or foreign
837	licensed family trust company.
838	(g) Perform all acts necessary for exercising the powers
839	enumerated in this section or authorized by this chapter and
840	other applicable laws of this state.
841	(2) Except as otherwise provided in s. 662.131, a foreign
842	licensed family trust company that is in good standing in its
843	principal jurisdiction may exercise all the trust powers in this
844	state that a Florida family trust company may exercise.
845	Section 22. Section 662.131, Florida Statutes, is created
846	to read:
847	662.131 ProhibitionsNotwithstanding any provision of
848	this chapter, a family trust company, licensed family trust
849	company, or foreign licensed family trust company may not:
850	(1) Engage in commercial banking; however, it may
851	establish accounts at financial institutions for its own
852	purposes or on behalf of family members to whom it provides
853	services pursuant to this chapter.
854	(2) Engage in fiduciary services with the public unless
855	licensed pursuant to chapter 658.
856	(3) Serve as a personal representative or a copersonal
857	representative of a probate estate administered in this state.
858	(4) Serve as an attorney in fact or agent, including as a

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859	co-attorney in fact or co-agent, under a power of attorney
860	pursuant to chapter 709.
861	Section 23. Section 662.132, Florida Statutes, is created
862	to read:
863	662.132 Investments.—
864	(1) The assets forming the minimum capital of a family
865	trust company or licensed family trust company must:
866	(a) Consist of cash, United States Treasury obligations,
867	or any combination thereof.
868	(b) Have an aggregate market value of at least 100 percent
869	of the company's required owners' equity, as specified in s.
870	662.124. If the aggregate market value of 100 percent of the
871	company's required owners' equity is, at any time, less than the
872	amount required under s. 662.124, the company has 5 business
873	days to bring the owners' equity into compliance with s.
874	662.124.
875	(2) A family trust company or licensed family trust
876	company may purchase or rent real or personal property for use
877	in the conduct of the business and other activities of the
878	company.
879	(3) Notwithstanding any other provision of law, a family
880	trust company or licensed family trust company may invest funds
881	for its own account, other than those required or allowed under
882	subsection (1) or subsection (2), in any type or character of
883	equity securities, debt securities, or other assets.
884	(4) Notwithstanding any other law, a family trust company
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885 or licensed family trust company may, while acting as a 886 fiduciary, purchase directly from underwriters or distributors 887 or in the secondary market: 888 (a) Bonds or other securities underwritten or distributed 889 by: 890 The family trust company or licensed family trust 891 company; 892 2. A family affiliate; or 893 A syndicate, including the family trust company, 894 licensed family trust company, or family affiliate. 895 Securities of an investment company, including a (b) 896 mutual fund, closed-end fund, or unit investment trust, as 897 defined under the federal Investment Company Act of 1940, for 898 which the family trust company or licensed family trust company acts as an advisor, custodian, distributor, manager, registrar, 899 900 shareholder servicing agent, sponsor, or transfer agent. 901 (5) The authority granted in subsection (4) may be 902 exercised only if: 903 (a) The investment is not expressly prohibited by the 904 instrument, judgment, decree, or order establishing the 905 fiduciary relationship. 906 The family trust company or licensed family trust 907 company procures in writing the consent of any cofiduciaries 908 with discretionary investment powers to the investment. 909 The family trust company or licensed family trust

company discloses in writing to the person or persons to whom it Page 35 of 63

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sends account statements its intent to exercise the authority granted in subsection (4) before the first exercise of that authority, and each such disclosure reflects:

- 1. The nature of any interest the family trust company or licensed family trust company has, or is reasonably expected to have, in the underwriting or distribution of bonds or securities purchased.
- 2. The nature and amount of any fee or other compensation received, or reasonably expected to be received, by the family trust company or licensed family trust company in connection with the transaction.
- 3. The nature of the relationship between the family trust company or licensed family trust company and an investment company described in paragraph (4)(b).
- 4. The nature and amount of any fee or other compensation received, or reasonably expected to be received, by the family trust company or licensed family trust company for providing services to an investment company described in paragraph (4)(b).
- (6) Subsections (4) and (5) do not affect the degree of prudence required of fiduciaries under the laws of this state.

 However, a purchase of bonds or securities pursuant to subsections (4) and (5) is not presumed to be affected by a conflict between the fiduciary's personal and fiduciary interests if such purchase:
 - (a) Is negotiated at a fair price.
 - (b) Is in accordance with:

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937	1. The interest of the qualified beneficiaries.
938	2. The purposes of the trusts.
939	(c) Otherwise complies with:
940	1. The prudent investor rule in s. 518.11, or other
941	prudent investor or similar rule under other applicable law,
942	unless such compliance is waived in accordance with s. 518.11 or
943	other applicable law.
944	2. The terms of the instrument, judgment, decree, or order
945	establishing the fiduciary relationship.
946	(7) Notwithstanding subsections $(1)-(6)$, a family trust
947	company or licensed family trust company may not, while acting
948	as a fiduciary, purchase a bond or security issued by the
949	company or an affiliate thereof unless:
950	(a) The family trust company or licensed family trust
951	company is expressly authorized to do so by:
952	1. The terms of the instrument creating the trust;
953	2. A court order;
954	3. The written consent of the settlor of the trust for
955	which the family trust company or licensed family trust company
956	is serving as trustee; or
957	4. The written consent of every adult qualified
958	beneficiary of the trust who, at the time of such purchase, is
959	entitled to receive income under the trust or who would be
960	entitled to receive a distribution of principal if the trust
961	were terminated; and

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The purchase of the security is at a fair price and

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(b)

complies with:

- 1. The prudent investor rule in s. 518.11, or other prudent investor or similar rule under other applicable law, unless such compliance is waived in accordance with s. 518.11 or other applicable law.
- 2. The terms of the instrument, judgment, decree, or order establishing the fiduciary relationship.
- (8) Except as otherwise expressly limited by this section, a family trust company or licensed family trust company, while acting as a fiduciary, is also authorized, without limiting any powers otherwise conferred on fiduciaries by law, to do any of the following, which are not presumed to be affected by a conflict between the fiduciary's personal and fiduciary interests:
- (a) Make an equity investment in a closely held entity that may or may not be marketable and that is directly or indirectly owned or controlled by one or more family members.
- (b) Place a security transaction using a broker who is a family member.
- (c) Enter into an agreement with a family member who is the settlor or a qualified beneficiary of a trust with respect to the appointment of the family trust company or licensed family trust company as a fiduciary of the trust, or with respect to the compensation of the family trust company and licensed family trust company for service as a fiduciary.
 - (d) Transact business with a family member.

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(e) Transact business with or invest in any asset of another trust, estate, quardianship, or conservatorship for which the family trust company or licensed family trust company is a fiduciary or in which a family member has an interest. Deposit trust assets in a financial institution that is owned, controlled, or operated by one or more family members. Purchase, sell, hold, own, or invest in a security, bond, real or personal property, stock, or other asset of a family member. With or without adequate security, lend money to or borrow money from a family member or a trust, estate, or quardianship for which the family trust company or licensed family trust company serves as a fiduciary. If not inconsistent with and subject to the terms of subsections (4)-(8), the duty of loyalty under s. 736.0802 applies to family trust companies, licensed family trust companies, and foreign licensed family trust companies when serving as trustee of a trust whose administration is subject to chapter 736. Section 24. Section 662.133, Florida Statutes, is created to read: 662.133 Oaths, affidavits, and acknowledgments.—If a family trust company or licensed family trust company is required to make an oath, affirmation, affidavit, or acknowledgment regarding a fiduciary capacity in which it is

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acting or is preparing to act, a director or officer or, if the

1015	company is a limited liability company, a manager or officer
1016	expressly authorized by the family trust company or licensed
1017	family trust company, shall make and, if required, subscribe to
1018	such oath, affirmation, affidavit, or acknowledgment on behalf
1019	of the company.
1020	Section 25. Section 662.134, Florida Statutes, is created
1021	to read:
1022	662.134 Unlawful to advertise services.—A family trust
1023	company, licensed family trust company, or foreign licensed
1024	family trust company may not advertise its services to the
1025	<pre>public.</pre>
1026	Section 26. Section 662.135, Florida Statutes, is created
1027	to read:
1028	662.135 Service as court-appointed fiduciary; bond
1029	requirement.—A licensed family trust company is not required to
1030	provide or otherwise post a bond or other surety to serve as a
1031	court-appointed fiduciary in a proceeding brought or conducted
1032	in this state.
1033	Section 27. Section 662.140, Florida Statutes, is created
1034	to read:
1035	662.140 Rules.—The office may adopt rules necessary to
1036	carry out the purposes of this chapter.
1037	Section 28. Section 662.141, Florida Statutes, is created
1038	to read:
1039	662.141 Examination, investigations, and feesThe office

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company, licensed family trust company, or foreign licensed family trust company at any time it deems necessary to determine whether a family trust company, licensed family trust company, foreign licensed family trust company, or family trust company-affilated person has violated or is about to violate any provision of the financial institution's codes or the rules adopted by the commission pursuant to such codes.

- (1) The office shall conduct an examination of a licensed family trust company, family trust company, and foreign licensed family trust company at least once every 18 months.
- (2) In lieu of an examination by the office, the office may accept an audit of a family trust company, licensed family trust company, or foreign licensed family trust company by a certified public accountant licensed to practice in this state who is independent of the company, or other person or entity acceptable to the office. If the office accepts an audit pursuant to this subsection, the office shall conduct the next required examination.
- (3) The office shall examine the books and records of a family trust company or licensed family trust company as necessary to determine whether it is a family trust company or licensed family trust company as defined in this chapter, and is operating in compliance with ss. 662.1225, 662.126, 662.131 and 662.134, as applicable. The office may rely upon a certificate of trust, trust summary, or written statement from the trust company identifying the qualified beneficiaries of any trust or

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estate for which the family trust company serves as a fiduciary and the qualification of the qualified beneficiaries as permissible recipients of company services. The office may establish by rule the records to be maintained or requirements necessary to demonstrate conformity with this chapter as a family trust company or licensed family trust company.

(4) The office shall examine the books and records of a

- foreign licensed family trust company as necessary to determine if it is a foreign licensed trust company as defined in this chapter and is in compliance with ss. 662.130(2), 662.131, and 662.134. In connection with an examination of the books and records of the company, the office may rely upon the most recent examination report or review or certification letters or similar documentation issued by the regulatory agency to which the foreign licensed family trust company is subject to supervision. The office may establish by rule the records to be maintained or requirements necessary to demonstrate conformity with this chapter as a foreign licensed family trust company. The office's examination of the books and records of a foreign licensed family trust company is, to the extent practicable, limited to books and records of the operations in this state.
- (5) For each examination of the books and records of a family trust company, licensed family trust company, or foreign licensed family trust company as authorized under this chapter, the trust company shall, within 30 days after an examination, pay a fee for the costs of the examination by the office. As

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used in this section, the term "costs" means the salary and 1093 1094 travel expenses of field staff which are directly attributable 1095 to the examination of the trust company and the travel expenses 1096 of any supervisory or support staff required as a result of 1097 examination findings. The mailing of payment for costs incurred 1098 must be postmarked within 30 days after the receipt of a notice 1099 stating that such costs are due. The office may levy a late 1100 payment of up to \$100 per day or part thereof that a payment is 1101 overdue, unless waived for good cause. However, if the late 1102 payment of costs is intentional, the office may levy an 1103 administrative fine of up to \$1,000 per day for each day the 1104 payment is overdue. 1105 (6) All fees collected under this section must be 1106 deposited into the Financial Institutions' Regulatory Trust Fund 1107 pursuant to s. 655.049 for the purpose of administering this 1108 chapter. 1109 Section 29. Section 662.142, Florida Statutes, is created 1110 to read: 662.142 Revocation of license.-1111 1112 The following acts or conduct constitute grounds for the revocation by the office of the license of a licensed family 1113 trust company: 1114 1115 The company is not a family trust company as defined (a) in this chapter; 1116 1117 (b) A violation of s. 662.1225, s. 662.123(1)(a), s.

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662.126, s. 662.128, s. 662.130, s. 662.131, s. 662.134, or s.

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1119	662.144;
1120	(c) A violation of chapter 896, relating to financial
1121	transactions offenses, or any similar state or federal law;
1122	(d) A violation of any rule of the commission;
1123	(e) A violation of any order of the office;
1124	(f) A breach of any written agreement with the office;
1125	(g) A prohibited act or practice under s. 662.131;
1126	(h) A failure to provide information or documents to the
1127	office upon written request; or
1128	(i) An act of commission or omission or a practice that is
1129	a breach of trust or of fiduciary duty.
1130	(2) Upon a finding that a licensed family trust company
1131	has committed any of the acts set forth in section (1), the
1132	office may enter an order suspending the company's license and
1133	provide notice of its intention to revoke the license and of the
1134	opportunity for a hearing pursuant to ss. 120.569 and 120.57.
1135	The licensed family trust company shall have 90 days to wind up
1136	its affairs after license revocation. If after 90 days the
1137	company is still in operation, the office may seek an order from
1138	the circuit court for the annulment or dissolution of the
1139	company.
1140	Section 30. Section 662.143, Florida Statutes, is created
1141	to read:
1142	662.143 Cease and desist authority
1143	(1) The office may issue and serve upon a family trust
1144	company, licensed family trust company, or foreign licensed

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1145	family trust company, or upon a family trust company-affiliated
1146	party, a complaint stating charges if the office has reason to
1147	believe that such company, family trust company-affiliated
1148	party, or individual named therein is engaging in or has engaged
1149	in conduct that:
1150	(a) Indicates that the company is not a family trust
1151	company or foreign licensed family trust company as defined in
1152	this chapter;
1153	(b) Is a violation of s. 662.1225, s. 662.123(1)(a), s.
1154	662.126, s. 662.127, s. 662.128, s. 662.130, or s. 662.134;
1155	(c) Is a violation of any rule of the commission;
1156	(d) Is a violation of any order of the office;
1157	(e) Is a breach of any written agreement with the office;
1158	(f) Is a prohibited act or practice pursuant to s.
1159	<u>662.131;</u>
1160	(g) Is a willful failure to provide information or
1161	documents to the office upon written request; or
1162	(h) Is an act of commission or omission or a practice that
1163	is a breach of trust or of fiduciary duty.
1164	(2) The complaint must contain the statement of facts and
1165	a notice of opportunity for a hearing pursuant to ss. 120.569
1166	and 120.57.
1167	(3) If no hearing is requested within the time allowed by
1168	ss. 120.569 and 120.57, or if a hearing is held and the office
1169	finds that any of the charges are true, the office may enter an
1170	order directing the family trust company, licensed family trust
,	Daniel 45 of 00

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company, or foreign licensed family trust company, or family trust company-affiliated party, or the individual named therein to cease and desist from engaging in the conduct complained of and to take corrective action.

- (4) If the family trust company, licensed family trust company, foreign licensed family trust company, or family trust company-affiliated party, or the individual named in such order, fails to respond to the complaint within the time allotted in ss. 120.569 and 120.57, such failure constitutes a default and justifies the entry of a cease and desist order.
- (5) A contested or default cease and desist order is effective when reduced to writing and served upon the family trust company, licensed family trust company, or foreign licensed family trust company, or family trust company-affiliated party, or the individual named therein. An uncontested cease and desist order is effective as agreed.
- (6) If the office finds that conduct described in subsection (1) is likely to cause substantial prejudice to members, shareholders, or beneficiaries of fiduciary accounts of the family trust company, licensed family trust company, or foreign licensed family trust company, or to beneficiaries of services rendered by such company, it may issue an emergency cease and desist order requiring the family trust company, licensed family trust company, or foreign licensed family trust company, family trust company-affiliated party, or individual named therein to immediately cease and desist from engaging in

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1197 the conduct complained of and to take corrective action. The 1198 emergency order is effective immediately upon service of a copy of the order upon the family trust company, licensed family 1199 1200 trust company, or foreign licensed family trust company, or 1201 family trust company-affiliated party and remains effective for 1202 90 days. If the office begins nonemergency cease and desist 1203 proceedings under subsection (1), the emergency order remains effective until the conclusion of the proceedings under ss. 1204 1205 120.569 and 120.57. An emergency order entered under this 1206 subsection is confidential and exempt from s. 119.07(1) until 1207 the emergency order is made permanent, unless the office finds 1208 that such confidentiality will result in substantial risk of 1209 financial loss to the public. 1210 (7) A family trust company or foreign licensed family 1211 trust company shall have 90 days to wind up its affairs after 1212 entry of any order to cease and desist from operating as a family trust company or foreign licensed family trust company. 1213 If, after 90 days, a family trust company is still operating, 1214 1215 the office may seek an order from the circuit court for the annulment or dissolution of the company. If after 90 days a 1216 1217 foreign licensed family trust company is still operating, the 1218 office may seek an injunction from the circuit court restraining 1219 the company from continuing to operate in this state. 1220 Section 31. Section 662.144, Florida Statutes, is created 1221 to read:

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662.144 Failure to submit required report; fines.—If a

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.223	ramily trust company, licensed ramily trust company, or loreign
224	licensed family trust company fails to submit within the
225	prescribed period its annual certification or any other report
226	required by this chapter or any rule, the office may impose a
227	fine of up to \$100 for each day that the annual certification o
228	report is overdue. Failure to provide the annual certification
229	within 60 days after the end of the calendar year shall
230	automatically result in termination of registration of a family
231	trust company or revocation of the license of a licensed family
232	trust company. The trust company shall thereafter have 90 days
233	to wind up its affairs.
234	Section 32. Section 662.145, Florida Statutes, is created
235	to read:
.236	662.145 Grounds for removal.—
237	(1) The office may issue and serve upon a licensed family
.238	trust company or a family trust company and a family trust
.239	company-affiliated party a complaint stating charges if the
240	office has reason to believe that the family trust company-
241	affiliated party is engaging or has engaged in conduct that:
242	(a) Demonstrates that the company is not a family trust
.243	company as defined in this chapter;
244	(b) Is a prohibited act or practice under s. 662.131;
.245	(c) Is a violation of s. 662.1225, s. 662.123(1)(a), s.
246	662.126, s. 662.127, s. 662.128, s. 662.130, or s. 662.134;
247	(d) Is a violation of any other law involving fraud or
.248	moral turpitude which constitutes a felony;

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1249	(e) is a violation of chapter 690, relating to offenses
1250	related to financial transactions, or similar state or federal
1251	<u>law;</u>
1252	(f) Is a willful violation of a rule of the commission;
1253	(g) Is a willful violation of an order of the office;
1254	(h) Is a willful breach of a written agreement with the
1255	office; or
1256	(i) Is an act of commission or omission or a practice that
1257	is a breach of trust or fiduciary duty.
1258	(2) The complaint must contain a statement of facts and a
1259	notice of opportunity for a hearing pursuant to ss. 120.569 and
1260	120.57.
1261	(3) If no hearing is requested within the time allowed by
1262	ss. 120.569 and 120.57, or if a hearing is held and the office
1263	finds that any of the charges in the complaint is true, the
1264	office may enter an order removing the family trust company-
1265	affiliated party or restricting or prohibiting participation by
1266	the family trust company-affiliated party in the affairs of the
1267	family trust company, licensed family trust company, or other
1268	state financial institution, subsidiary, or service corporation.
1269	(4) If the family trust company-affiliated party fails to
1270	respond to the complaint within the time allowed in ss. 120.569
1271	and 120.57, such failure constitutes a default and justifies the
1272	entry of an order of removal.
1273	(5) A contested or default order of removal is effective
1274	when reduced to writing and served on the family trust company

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or licensed family trust company and the family trust companyaffiliated party. An uncontested order of removal is effective as agreed.

- (6) The chief executive officer, or the person holding the equivalent office, of a family trust company or licensed family trust company shall promptly notify the office if he or she has actual knowledge that a family trust company-affiliated party is charged with a felony in a state or federal court.
- (a) If a family trust company-affiliated party is charged with a felony in a state or federal court, or in the courts of a foreign country with which the United States maintains diplomatic relations which involves a violation of law relating to fraud, currency transaction reporting, money laundering, theft, or moral turpitude and the charge is equivalent to a felony charge under state or federal law, the office may enter an emergency order suspending the family trust company-affiliated party or restricting or prohibiting participation by such company-affiliated party in the affairs of that particular family trust company or licensed family trust company or any other financial institution, subsidiary, or service corporation, upon service of the order upon the company and the family trust company-affiliated party so charged.
- (b) The order must contain notice of opportunity for a hearing pursuant to ss. 120.569 and 120.57, at which the family trust company-affiliated party may request a postsuspension hearing to show that continued service to or participation in

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1301 the affairs of the family trust company or licensed family trust company does not pose a threat to the interests of the company. 1302 In accordance with applicable commission rules, the office shall 1303 1304 notify the family trust company-affiliated party whether the order suspending or prohibiting the company-affiliated party 1305 1306 from participating in the affairs of a licensed family trust 1307 company or family trust company, or state financial institution, subsidiary, or service corporation will be rescinded or 1308 1309 otherwise modified. The emergency order remains in effect, 1310 unless otherwise modified by the office, until the criminal charge is disposed of. The acquittal of the family trust 1311 company-affiliated party charged, or the final, unappealed 1312 1313 dismissal of all charges against such person, dissolves the 1314 emergency order, but does not prohibit the office from 1315 instituting proceedings under subsection (1). If the family 1316 trust company-affiliated party charged is convicted or pleads 1317 nolo contendere regardless of adjudication, the emergency order 1318 becomes final. 1319 (7) A family trust company-affiliated party removed from 1320 office pursuant to this section is not eligible for reelection 1321 to such position or to any official position in a family trust 1322 company, licensed family trust company, or financial institution in this state except with the written consent of the office. A 1323 1324 family trust company-affiliated party who is removed, 1325 restricted, or prohibited from participation in the affairs of a 1326 family trust company, licensed family trust company, or state

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1327 financial institution pursuant to this section may petition the 1328 office for modification or termination of such removal, 1329 restriction, or prohibition. 1330 The resignation, termination of employment or 1331 participation, or separation from a family trust company or a 1332 licensed family trust company of the family trust company-1333 affiliated party does not affect the jurisdiction and authority 1334 of the office to issue a notice and proceed under this section 1335 against the company-affiliated party if such notice is served 1336 before the end of the 6-year period beginning on the date such 1337 person ceases to be a family trust company-affiliated party with 1338 respect to such company. 1339 Section 33. Section 662.146, Florida Statutes, is created 1340 to read: 1341 662.146 Confidentiality of books and records.-1342 The books and records of a family trust company, 1343 licensed family trust company, and foreign licensed family trust 1344 company are confidential and shall be made available for 1345 inspection and examination only: 1346 To the office or its authorized representative; 1347 (b) To any person authorized to act for the company; 1348 (c) As compelled by a court, pursuant to a subpoena issued 1349 pursuant to the Florida Rules of Civil Procedure, the Florida Rules of Criminal Procedure, or the Federal Rules of Civil 1350 Procedure or pursuant to a subpoena issued in accordance with 1351

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state or federal law. Before the production of the books and

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records of a family trust company, licensed family trust company, or foreign licensed family trust company, the party seeking production must reimburse the company for the reasonable costs and fees incurred in compliance with the production. If the parties disagree regarding the amount of reimbursement, the party seeking the records may request the court having jurisdiction to set the amount of reimbursement; (d) Pursuant to a subpoena, to any federal or state law enforcement or prosecutorial instrumentality authorized to investigate suspected criminal activity; (e) As authorized by the board of directors, if in corporate form, or the managers, if in limited liability company form; or (f) As provided in subsection (2). (2) (a) Each customer and stockholder, if a corporation, or member, if a limited liability company, has the right to inspect the books and records of a family trust company or licensed family trust company as they pertain to his or her accounts or the determination of his or her voting rights. The books and records pertaining to customers, members, and stockholders of a family trust company or licensed family trust company shall be kept confidential by the company and its directors, managers, officers, and employees. The books

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and records of customers, members, and stockholders may not be

released except upon the express authorization of the customer

as to his or her own accounts or a stockholder or member

regarding his or her voting rights. However, information may be released, without the authorization of a customer, member, or shareholder in a manner prescribed by the board of directors, if a corporation, or managers, if a limited liability company, to verify or corroborate the existence or amount of a customer's account if that information is reasonably provided to meet the needs of commerce and to ensure accurate credit information.

Notwithstanding this paragraph, this subsection does not prohibit a family trust company or licensed family trust company from disclosing financial information referenced in this subsection as permitted under 15 U.S.C. s. 6802, as amended.

(c) A person who willfully violates a provision of this section which relates to unlawful disclosure of confidential information commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

- (d) This subsection does not apply to a foreign licensed family trust company. The laws of the jurisdiction of its principal place of business govern the rights of customers, members, and stockholders to inspect its books and records.
- (3) For purposes of this section, the term "books and records" includes, but is not limited to, an application for a license and any documents connected with the application under s. 662.121; the office's corresponding investigation under s. 662.1215 in granting or denying the issuance of the license; the initial registration documents of a family trust company or foreign licensed family trust company under s. 662.122; the

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1405 annual certification made by a family trust company, licensed 1406 family trust company, or foreign licensed family trust company under s. 662.128; and the documentation submitted to the office 1407 1408 in connection with a licensed family trust company discontinuing 1409 its business under s. 662.129. 1410 Section 34. Section 662.147, Florida Statutes, is created 1411 to read: 662.147 Records relating to the office examination; 1412 1413 limited restrictions on public access.-(1) A family trust company, licensed family trust company, 1414 and foreign licensed family trust company shall keep at the 1415 office it is required to maintain pursuant to s. 662.1225 full 1416 1417 and complete records of the names and residences of all the 1418 shareholders or members of the trust company and the number of 1419 shares or membership units held by each, as applicable, as well 1420 as the ownership percentage of each shareholder or member, as 1421 the case may be. The records are subject to the inspection of 1422 all the shareholders or members of the trust company, and the 1423 officers authorized to assess taxes under state authority, 1424 during the normal business hours of the trust company. A current 1425 list of shareholders or members shall be made available to the 1426 office's examiners for their inspection and, upon the request of 1427 the office, shall be submitted to the office. 1428 The office shall retain for at least 10 years: (2) 1429 (a) Examination reports. 1430 (b) Investigatory records.

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L431	(c) The application for a license, any documents connected
L432	with the application, and the office's corresponding
L433	investigation in granting or denying the issuance of the
L434	license.
435	(d) The initial registration documents of a family trust
436	company or foreign licensed family trust company.
L 4 37	(e) The annual certification made by a family trust
438	company, licensed family trust company, or foreign licensed
439	family trust company.
440	(f) The documentation submitted to the office in
441	connection with a licensed family trust company discontinuing
L442	its business and any related information compiled by the office,
L443	or photographic copies thereof.
444	(3) A copy of any document on file with the office which
445	is certified by the office as being a true copy may be
L446	introduced in evidence as if it were the original. The office
L447	shall establish a schedule of fees for preparing true copies of
448	documents.
L449	Section 35. Section 662.150, Florida Statutes, is created
450	to read:
L451	662.150 Domestication of a foreign family trust company
L452	(1) A foreign family trust company lawfully organized and
453	currently in good standing with the state regulatory agency in
454	the jurisdiction where it is organized may become domesticated
455	in this state by:
456	(a) Filing with the Department of State a certificate of
	Page 56 of 63

domestication and articles of incorporation in accordance with and subject to s. 607.1801 or by filing articles of conversion in accordance with s. 605.1045; and

- (b) Filing an application for a license to begin operations as a licensed family trust company in accordance with s. 662.121, which must first be approved by the office or by filing the prescribed form with the office to register as a family trust company to begin operations in accordance with s. 662.122.
- (2) A foreign family trust company may apply pursuant to paragraph (1)(b) before satisfying the requirements of paragraph (1)(a); however, upon receipt of a certificate of authority, the company must satisfy the requirements of paragraph (1)(a) before beginning operations.

Section 36. Section 662.151, Florida Statutes, is created to read:

- 662.151 Registration of a foreign licensed family trust company to operate in this state.—A foreign licensed family trust company lawfully organized and currently in good standing with the state regulatory agency in the jurisdiction under the law of which it is organized may qualify to begin operations in this state by:
- (1) Filing an application with the Department of State to apply for a certificate of authority in accordance with and subject to s. 605.0902, s. 607.1503, or s. 620.1902 or to apply for a statement of foreign qualification in accordance with and

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subject to s. 620.9102 to transact business in this state.

(2) Filing an initial registration to begin operations as
a foreign licensed family trust company in accordance with and
subject to s. 662.122 and subject to the sections of this

chapter which specifically state that they apply to a foreign

1488 licensed family trust company.

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(3) A company in operation as of the effective date of this law that meets the definition of a family trust company shall have 60 days from the effective date of this act to apply for licensure as a licensed family trust company, register as a family trust company or foreign licensed family trust company, or cease doing business in this state.

Section 37. Paragraph (a) of subsection (3) of section 120.80, Florida Statutes, is amended to read:

120.80 Exceptions and special requirements; agencies.-

- (3) OFFICE OF FINANCIAL REGULATION.
- (a) Notwithstanding s. 120.60(1), in proceedings for the issuance, denial, renewal, or amendment of a license or approval of a merger pursuant to title XXXVIII:
- 1.a. The Office of Financial Regulation of the Financial Services Commission shall have published in the Florida Administrative Register notice of the application within 21 days after receipt.
- b. Within 21 days after publication of notice, any person may request a hearing. Failure to request a hearing within 21 days after notice constitutes a waiver of any right to a

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hearing. The Office of Financial Regulation or an applicant may request a hearing at any time prior to the issuance of a final order. Hearings shall be conducted pursuant to ss. 120.569 and 120.57, except that the Financial Services Commission shall by rule provide for participation by the general public.

- 2. Should a hearing be requested as provided by subsubparagraph 1.b., the applicant or licensee shall publish at its own cost a notice of the hearing in a newspaper of general circulation in the area affected by the application. The Financial Services Commission may by rule specify the format and size of the notice.
- 3. Notwithstanding s. 120.60(1), and except as provided in subparagraph 4., an every application for license for a new bank, new trust company, new credit union, er new savings and loan association, or new licensed family trust company must shall be approved or denied within 180 days after receipt of the original application or receipt of the timely requested additional information or correction of errors or omissions. An Any application for such a license or for acquisition of such control which is not approved or denied within the 180-day period or within 30 days after conclusion of a public hearing on the application, whichever is later, shall be deemed approved subject to the satisfactory completion of conditions required by statute as a prerequisite to license and approval of insurance of accounts for a new bank, a new savings and loan association, er a new credit union, or a new licensed family trust company by

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the appropriate insurer.

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In the case of an every application for license to establish a new bank, trust company, or capital stock savings association in which a foreign national proposes to own or control 10 percent or more of any class of voting securities, and in the case of an every application by a foreign national for approval to acquire control of a bank, trust company, or capital stock savings association, the Office of Financial Regulation shall request that a public hearing be conducted pursuant to ss. 120.569 and 120.57. Notice of such hearing shall be published by the applicant as provided in subparagraph 2. The failure of any such foreign national to appear personally at the hearing shall be grounds for denial of the application. Notwithstanding the provisions of s. 120.60(1) and subparagraph 3., every application involving a foreign national shall be approved or denied within 1 year after receipt of the original application or any timely requested additional information or the correction of any errors or omissions, or within 30 days after the conclusion of the public hearing on the application, whichever is later.

Section 38. Subsections (2) and (3) of section 736.0802, Florida Statutes, are amended, and paragraph (i) is added to subsection (5) of that section, to read:

736.0802 Duty of loyalty.-

(2) Subject to the rights of persons dealing with or assisting the trustee as provided in s. 736.1016, a sale,

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encumbrance, or other transaction involving the investment or management of trust property entered into by the trustee for the trustee's own personal account or which is otherwise affected by a conflict between the trustee's fiduciary and personal interests is voidable by a beneficiary affected by the transaction unless:

- (a) The transaction was authorized by the terms of the trust;
 - (b) The transaction was approved by the court;

- (c) The beneficiary did not commence a judicial proceeding within the time allowed by s. 736.1008;
- (d) The beneficiary consented to the trustee's conduct, ratified the transaction, or released the trustee in compliance with s. 736.1012;
- (e) The transaction involves a contract entered into or claim acquired by the trustee when that person had not become or contemplated becoming trustee;
- (f) The transaction was consented to in writing by a settlor of the trust while the trust was revocable; or
- (g) The transaction is one by a corporate trustee that involves a money market mutual fund, mutual fund, or a common trust fund described in s. 736.0816(3); or
- (h) With regard to a trust that is administered by a family trust company, licensed family trust company, or foreign licensed family trust company operating under chapter 662, the transaction is authorized by s. 662.132(4)-(8).

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1587 (3)(a) A sale, encumbrance, or other transaction involving 1588 the investment or management of trust property is presumed to be affected by a conflict between personal and fiduciary interests 1589 if the sale, encumbrance, or other transaction is entered into 1590 1591 by the trustee with: 1592 1. (a) The trustee's spouse; 2.(b) The trustee's descendants, siblings, parents, or 1593 1594 their spouses; 1595 3.(c) An officer, director, employee, agent, or attorney 1596 of the trustee; or 4. (d) A corporation or other person or enterprise in which 1597 1598 the trustee, or a person that owns a significant interest in the 1599 trustee, has an interest that might affect the trustee's best 1600 judgment. 1601 (b) This subsection does not apply to a trust being administered by a family trust company, licensed family trust 1602 1603 company, or foreign licensed family trust company operating under chapter 662 if the sale, encumbrance, or other transaction 1604 1605 is authorized by s. 662.132(4)-(8). 1606 (5)1607 (i) This subsection does not apply to a trust administered 1608 by a family trust company, licensed family trust company, or 1609 foreign licensed family trust company operating under chapter 1610 662. Section 39. Subsection (5) of section 744.351, Florida 1611

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Statutes, is amended to read:

1613	744.351 Bond of guardian.—
1614	(5) Financial institutions as defined in s. $744.309(4)_{\underline{\prime}}$
1615	other than a trust company operating under chapter 662 which is
1616	not a licensed family trust company or foreign licensed family
1617	trust company, and public guardians authorized by law to be
1618	guardians <u>are</u> shall not be required to file bonds.
1619	Section 40. This act shall take effect October 1, 2014, if
1620	HB 1269 or similar legislation is adopted in the same
1621	legislative session or an extension thereof and becomes law.

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INSURANCE & BANKING SUBCOMMITTEE

HB 1267 by Rep. McBurney Family Trust Companies

AMENDMENT SUMMARY March 19, 2014

Amendment 1 by Rep. McBurney (strike-all): Makes the following changes:

- Clarifies that the Act is to be included within the Financial Institutions Codes.
- Inserts language providing for the treatment of confidential records or information in judicial or administrative proceedings from the linked public records bill (HB 1269) into this bill,
- Clarifies the definition of "capital account" and ensures consistent use of the term throughout the Act,
- · Clarifies the definition of "foreign licensed family trust company,"
- Clarifies the definition of "officer,"
- Provides clearer disqualification for management,
- Inserts cross-references for licensed family trust companies,
- Clarifies that registration fees are non-refundable,
- Clarifies the permissible use of "trust" in a family trust company's name,
- Provides for proposed changes to a limited liability company's operating documents,
- Clarifies the Office of Financial Regulation's grounds for disapproving a proposed member or manger,
- Removes the authority of the Office of Financial Regulation to obtain criminal history information,
- Clarifies that licensees and registrants to certify compliance with other applicable state and federal laws and regulations,
- Clarifies that the powers of any family trust company type apply as to its eligible members and individuals,
- Provides parameters for trustee activities on behalf of a family trust company,
- Clarifies a ground for licensure revocation,
- Removes language providing for limited confidentiality of emergency orders by the OFR, which will be inserted in the linked public records bill (HB 1269),
- Substitutes "annual renewal" for "annual certification," and
- Provides companies operating as a family trust company as of the bill's effective date to seek licensure or registration within 90 days of the bill's effective date.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1267 (2014)

Amendment No.

	COMMITTEE/SUBCOMMITTEE ACTION
	ADOPTED (Y/N)
	ADOPTED AS AMENDED (Y/N)
	ADOPTED W/O OBJECTION (Y/N)
	FAILED TO ADOPT (Y/N)
	WITHDRAWN (Y/N)
	OTHER
1	Committee/Subcommittee hearing bill: Insurance & Banking
2	Subcommittee
3	Representative McBurney offered the following:
4	
5	Amendment (with title amendment)
6	Remove everything after the enacting clause and insert:
7	Section 1. Paragraph (k) of subsection (1) of section
8	655.005, Florida Statutes, is amended to read:
9	655.005 Definitions
10	(1) As used in the financial institutions codes, unless
11	the context otherwise requires, the term:
12	(k) "Financial institutions codes" means:
13	1. Chapter 655, relating to financial institutions
14	generally;
15	2. Chapter 657, relating to credit unions;
16	3. Chapter 658, relating to banks and trust companies;
17	4. Chapter 660, relating to trust business;

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TS	5. Chapter 662, relating to family trust companies;
19	6.5. Chapter 663, relating to international banking;
20	7.6. Chapter 665, relating to associations; and
21	8.7. Chapter 667, relating to savings banks.
22	Section 2. Chapter 662, Florida Statutes, consisting of
23	ss. 662.10-662.151, Florida Statutes, to be entitled Family
24	Trust Companies, is created.
25	Section 3. Section 662.10, Florida Statutes, is created to
26	read:
27	662.10 Short Title.—This chapter may be cited as the
28	"Florida Family Trust Company Act."
29	Section 4. Section 662.102, Florida Statutes, is created
30	to read:
31	662.102 Purpose.—The purpose of the Family Trust Company
32	Act is to establish requirements for licensing family trust
33	companies, to provide regulation of those persons who provide
34	fiduciary services to family members of no more than two
35	families and their related interests as a family trust company,
36	and establish the degree of regulatory oversight required of the
37	Office of Financial Regulation over such companies. Unlike trust
38	companies formed under chapter 658, there is no public interest
39	to be served outside of ensuring that fiduciary activities
40	performed by a family trust company are restricted to family
41	members and their related interests and as otherwise provided
12	for in this chapter. Therefore, family trust companies are not
4 2	financial institutions within the meaning of the financial

COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1267 (2014)

Amendment No.

institutions codes and licensure of these companies pursuant to chapters 658 and 660 should not be required as it would not promote the purposes of the codes as set forth in s. 655.001.

Consequently, the Office of Financial Regulation is not responsible for regulating family trust companies to ensure their safety and soundness, and the responsibility of the office is limited to ensuring that fiduciary services provided by such companies are restricted to family members and related interests and not to the general public.

Section 5. Section 662.111, Florida Statutes, is created to read:

- 662.111 Definitions.—As used in this chapter, the term:
- (1) "Applicant" means the corporation or limited liability company on whose behalf an application for a license to operate as a licensed family trust company is submitted under s. 662.121.
- (2) "Authorized representative" means an officer or director of a family trust company, licensed family trust company, or foreign licensed family trust company, if organized as a corporation; or a manager, officer, or member of a family trust company, licensed family trust company, or foreign licensed family trust company, if organized as a limited liability company.
- (3) "Capital account" means the aggregate value of unimpaired capital stock based on the par value of the shares, plus any unimpaired surplus and undivided profits or retained

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earnings of a family trust company organized as a corporation; or the initial cash investment remitted for membership interests in a family trust company organized as a limited liability company, plus any undivided profits or retained earnings of the limited liability company.

- (4) "Capital stock" means the shares of stock issued to create nonwithdrawable capital for a corporation, or membership interests issued to create nonwithdrawable capital for a limited liability company.
- (5) "Collateral kinship" means a relationship that is not lineal but derives from a common ancestor.
- (6) "Commercial banking" means the business of receiving demand and time deposits, paying checks, or lending money to the public.
- individual who owns or has the ability or power to directly or indirectly vote at least 10 percent or more of the outstanding shares, membership interest, or membership units of the family trust company or licensed family trust company.
- (8) "Designated relative" means a common ancestor of a family, who may be a living or deceased person, and who is so designated in the application for a license or annual license.
- (9) "Family affiliate" means a company or other entity in which one or more family members own, control, or have the power to directly or indirectly vote more than 50 percent of a class of voting securities of that company or other entity.

(10) "Family	member"	means:
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- (a) A designated relative.
- (b) A person within the fourth degree of lineal kinship to a designated relative of a family trust company, or a person within the sixth degree of lineal kinship to a designated relative of a licensed family trust company.
- (c) A person within the seventh degree of collateral kinship to a designated relative of a family trust company, or a person within the ninth degree of collateral kinship to a designated relative of a licensed family trust company.
- (d) The spouse or former spouse of an individual qualifying as a family member and an individual who is within the fifth degree of lineal kinship to that spouse or former spouse.
 - (e) A family affiliate.
- (f) A trust established by a family member if the trust is funded exclusively by one or more family members. A trust to which property has been transferred as a result of a family member's exercise of a power of appointment shall be deemed established by that family member if all qualified beneficiaries of the appointee trust are family members.
- (g) A trust established by an individual who is not a family member if all of the noncharitable qualified beneficiaries of the trust are family members, except that a trust composed exclusively of nonindividual qualified beneficiaries is considered to be a family member if all of the

nonindividual qualified beneficiaries are charitable foundations or other charitable entities as described in paragraph (j).

- (h) The probate estate of a family member.
- (i) The probate estate of an individual who is not a family member if all of the noncharitable beneficiaries of the estate are family members, except that an estate composed exclusively of nonindividual beneficiaries is considered to be a family member if all of the nonindividual beneficiaries are charitable foundations or other charitable entities as described in paragraph (j).
- (j) A charitable foundation or other charitable entity in which a majority of the governing body is composed of family members.
- (11) "Family trust company" means a corporation or limited liability company that:
 - (a) Is exclusively owned by one or more family members.
- (b) Is organized or qualified to do business in this state.
- (c) Acts or proposes to act as a fiduciary to serve one or more family members.
- (d) Does not serve as a fiduciary for a person, entity, trust, or estate that is not a family member, except that it may serve as a fiduciary for up to 35 individuals who are not family members if the individuals are current or former employees of the family trust company or one or more trusts, companies, or other entities that are family members.

148	(1:	2) '	"Family	trust_	compan	y-affilated	l party"	mea	ns:	
149	(a) A	directo	r, off	icer, i	manager, em	ployee,	or	controll:	ing

stockholder or member of a family trust company, licensed family

trust company, or foreign licensed family trust company; or

- (b) A stockholder, member, or any other person as determined by the office who participates in the affairs of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (13) "Financial institutions codes" has the same meaning as provided in s. 655.005(1).
- (14) "Foreign licensed family trust company" means a family trust company that:
- (a) Is licensed by a state in the United States other than this state or the District of Columbia.
- (b) Has its principal place of business in a state in the United States other than this state or the District of Columbia.
- (c) Is operated in accordance with family or private trust company laws of the state in which it is licensed or of the District of Columbia.
- (d) Is subject to statutory or regulatory mandated supervision by the state in which the principal place of business is located or by the District of Columbia.
- (e) Is not owned by, or a subsidiary of, a corporation, limited liability company, or other business entity that is organized in or licensed by any foreign country as defined in s. 663.01(3).

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- (15) "Licensed family trust company" means a family trust company that operates in accordance with this chapter and has been issued a license that has not been revoked or suspended by the office.
- (16) "Lineal kinship" means a family member who is in the direct line of ascent or descent from a designated relative.
 - (17) "Office" means the Office of Financial Regulation.
- (18) "Officer" of a family trust company means an individual, regardless of whether the individual has an official title or receives a salary or other compensation, who may participate in the major policymaking functions of a family trust company, other than as a director. The term does not include an individual who may have an official title and exercise discretion in the performance of duties and functions, but who does not participate in determining the major policies of the family trust company and whose decisions are limited by policy standards established by other officers, regardless of whether the policy standards have been adopted by the board of directors. The chair of the board of directors, the president, the chief officer, the chief financial officer, the senior trust officer, and all executive vice presidents of a family trust company, and all managers if organized as a limited liability company, are presumed to be executive officers unless such officer is excluded, by resolution of the board of directors or members or by the bylaws or operating agreement of the family trust company, other than in the capacity of a director, from

200	participating in major policymaking functions of the family
201	trust company, and the individual holding such office so
202	excluded does not actually participate therein.
203	(19) "Qualified beneficiary" has the same meaning as
204	provided in s. 736.0103.
205	Section 6. Section 662.112, Florida Statutes, is created
206	to read:
207	662.112 Degrees of kinship.—Degrees of kinship shall be
208	calculated by adding the number of steps from a designated
209	relative through each person to the family member, directly in
210	the case of lineal kinship, or through the common ancestor in
211	the case of collateral kinship.
212	Section 7. Section 662.114, Florida Statutes, is created
213	to read:
214	662.114 Family trust company and foreign licensed family
215	trust company licensing not required.—A family trust company or
216	foreign licensed family trust company is not required to be a
217	licensed family trust company.
218	Section 8. Section 662.115, Florida Statutes, is created
219	to read:
220	662.115 Applicability of chapter to a family trust company
221	or foreign licensed family trust company
222	(1) A family trust company that is not a licensed family

trust company or a foreign licensed family trust company is subject to the provisions of this chapter unless the provisions

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trus	st company	or	fore	ign	licensed	famil	.у	tru	st c	compan	ıy.	

- (2) A licensed family trust company is subject to the provisions of this chapter that expressly refer to a licensed family trust company or that are not expressly limited to a family trust company that is not a licensed family trust company or to a foreign licensed family trust company.
- (3) A foreign licensed family trust company is subject to the provisions of this chapter that expressly state that such provisions apply to a foreign licensed family trust company.
- Section 9. Section 662.120, Florida Statutes, is created to read:
 - 662.120 Maximum number of designated relatives.-
- (1) A family trust company may not have more than one designated relative.
- (2) A licensed family trust company may not have more than two designated relatives, and the designated relatives may not have a common ancestor within five generations.
- Section 10. Section 662.121, Florida Statutes, is created to read:
- 662.121 Application for licensed family trust company;
 fees.—An applicant seeking to operate as a licensed family trust
 company must file an application with the office on forms
 prescribed by the office, accompanied by a nonrefundable \$10,000
 application fee to be deposited into the Financial Institutions'
 Regulatory Trust Fund pursuant to s. 655.049 for the purpose of

administering this chapter. The application must contain or be accompanied by:

- (1) The name of the proposed licensed family trust company.
- (2) A copy of the articles of incorporation or articles of organization and the bylaws or operating agreement of the proposed licensed family trust company.
- (3) The physical address and mailing address of the proposed licensed family trust company, which must be located in this state.
- (4) A statement describing in detail the services that will be provided to family members by the proposed licensed family trust company.
- (5) The name and biographical information of each individual who will initially serve as a director, officer, manager, or member acting in a managerial capacity of the proposed licensed family trust company.
- individual who owns or has the ability or power to directly or indirectly vote at least 10 percent or more of the outstanding shares, membership interest, or membership units of the proposed licensed family trust company.
 - (7) The names of the designated relatives.
- (8) The amount of the initial capital account of the proposed licensed family trust company and the form in which the capital was paid and will be maintained.

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- (9) The type and amount of bonds or insurance that will be procured and maintained on directors, officers, managers, or members acting in a managerial capacity or employees pursuant to s. 662.126.
- (10) A statement signed by the applicant, or by the individual signing on behalf of the proposed licensed family trust company, under penalty of perjury, affirming that the following statements are true:
- (a) The proposed licensed family trust company is not currently transacting business with the general public.
- (b) No director, officer, manager, or member served as a director, officer, or manager, or acted in a managerial capacity, for a trust company or any other financial institution that had a license issued under the financial institutions codes or by the Federal Government or any other state, the District of Columbia, a territory of the United States, or a foreign country that was suspended or revoked within the 10 years preceding the date of the application.
- (c) No director, officer, manager, or member acting in a managerial capacity has been convicted of, pled guilty or nolo contendere, regardless of whether adjudication of guilt is entered by the court, to a violation of the financial institutions codes, including s. 655.50, chapter 896, or similar state or federal law or related rule, or to a crime involving fraud, misrepresentation, or moral turpitude.

- (d) No director, officer, manager, or member acting in a managerial capacity has had a professional license suspended or revoked within the 10 years preceding the date of the application.
- (e) All information contained in the application is true and correct to the best knowledge of the individual signing the application on behalf of the proposed licensed family trust company.
- (11) Any other additional information reasonably required by the office.
- Section 11. Section 662.1215, Florida Statutes, is created to read:
 - 662.1215 Investigation of license applicants.-
- (1) For the purpose of this section, the application is not deemed to be filed until the applicant has provided the office with all information required to be included pursuant to s. 662.121.
- (2) Upon filing an application for a license to operate as a licensed family trust company, the office shall conduct an investigation to confirm:
- (a) That the persons who will serve as directors or officers of the corporation or, if the applicant is a limited liability company, managers or members acting in a managerial capacity, have not:

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- 2. Been convicted of, or pled nolo contendere to, a violation of the financial institutions codes, including s. 655.50, chapter 896, or similar state or federal law;
- 3. Been directors, officers, managers, or members of a financial institution licensed or chartered under the financial institution's codes or by the Federal Government or any other state, the District of Columbia, a territory of the United States, or a foreign country, whose license or charter was suspended or revoked within the 10 years preceding the date of the application;
- 4. Had a professional license suspended or revoked within the 10 years preceding the date of the application; or
- 5. Made a false statement of material fact on the application.
- (b) That the name of the proposed company complies with s. 662.123.
- (c) That capital accounts of the proposed company conform to s. 662.124 and that fidelity bonds and errors and omissions insurance coverage required under s. 662.126 are issued and effective.
- (d) That the articles of incorporation or articles of organization conform to s. 662.123(1).

(3) If the investigation required under this section
confirms that the applicant has met the requirements of ss.
662.1225, 662.123(1), 662.124, 662.125, and 662.126, and that
the persons who will serve as directors or officers of the
corporation or the managers or members acting in a managerial
capacity of the limited liability company, as applicable,
satisfy the criteria set forth in subsection (2), the office
shall issue a license authorizing the applicant to operate as a
licensed family trust company.

- (4) If the office determines the criteria in subsection (2) have not been met, the office shall serve notice of its intent to deny the application and of the applicant's opportunity to request a hearing pursuant to ss. 120.569 and 120.57.
- Section 12. Section 662.122, Florida Statutes, is created to read:
- 662.122 Registration of a family trust company or a foreign licensed family trust company.—
- (1) A family trust company that is not applying under s. 662.121 to become a licensed family trust company must register with the office before beginning operations in this state. The registration application must:
 - (a) Provide the name of the designated relative.
- (b) State that the family trust company is a family trust company as defined under this chapter and that its operations will comply with ss. 662.1225, 662.125, 662.131, and 662.134.

	(c)	Prov	ide	the	curr	ent	tel	leph	one	numk	ber	and	st	reet	
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maint	ain	ed.													

- (d) List the name and current street address in this state of its registered agent.
- (2) A foreign licensed family trust company must register with the office before beginning operations in this state.
- (a) The registration application must state that its operations will comply with ss. 662.1225, 662.125, 662.131, and 662.134 and that it is currently in compliance with the family trust company laws and regulations of its principal jurisdiction.
 - (b) The registration application must provide:
- 1. The current telephone number and street address of the physical location of its principal place of business in its principal jurisdiction.
- 2. The current telephone number and street address of the physical location in this state of its principal place of operations where its books and records pertaining to its operations in this state will be maintained.
- 3. The current telephone number and street address of the physical location of any other offices located within this state.
- 4. The name and current street address in this state of its registered agent.

- (c) The registration must include a certified copy of a certificate of good standing, or an equivalent document, authenticated by the official having custody of records in the jurisdiction where the foreign licensed family trust company is organized, along with satisfactory proof that the company is organized in a manner similar to a family trust company as defined under this chapter.
- (3) The registration application required under this section for a family trust company and a foreign licensed family trust company must be accompanied by a nonrefundable registration fee of \$5,000.
- (4) Registration applications required by this section shall be submitted on a form prescribed by the office and be signed, under penalty of perjury, by an officer or director if the family trust company is organized as a corporation, or by a manager, officer, or member if the family trust company is organized as a limited liability company.
- (5) All fees received by the office pursuant to this section shall be deposited into the Financial Institutions' Regulatory Trust Fund pursuant to s. 655.049 for purposes of administering this chapter.
- Section 13. Section 662.1225, Florida Statutes, is created to read:
- 662.1225 Requirements for a family trust company, licensed family trust company, and foreign licensed family trust company.—

- (1) A family trust company and a licensed family trust company shall maintain:
- (a) A principal office physically located in this state where original or true copies of all records and accounts of the family trust company or licensed family trust company may be accessed and made readily available for examination by the office in accordance with this chapter. A family trust company or licensed family trust company may also maintain one or more branch offices within or outside of this state.
- (b) A registered agent who has an office in this state at the street address of the registered agent.
- (c) All applicable state and local business licenses, charters, and permits.
- (d) A deposit account with a state-chartered or national financial institution that has a principal or branch office in this state.
- (2) In order to operate in this state, a foreign licensed family trust company must be in good standing in its principal jurisdiction and maintain:
- (a) An office physically located in this state where original or true copies of all records and accounts of the foreign licensed family trust company pertaining to its operations in this state may be accessed and made readily available for examination by the office in accordance with this chapter.

	(b) I	A regist	ered	agent	who	has	an	office	in	this	state	at
the	street	address	of t	the re	gist	ered	age	ent.				

- (c) All applicable state and local business licenses, charters, and permits.
- (d) A deposit account with a state-chartered or national financial institution that has a principal or branch office in this state.
- Section 14. Section 662.123, Florida Statutes, is created to read:
- 662.123 Organizational documents; use of term "family trust" in name.—
- (1) The articles of incorporation, certificate of incorporation, or articles of organization of a family trust company or licensed family trust company must contain:
- (a) The name adopted by the company, which must distinguish the company from any other trust company formed in this state or engaged in the business of a trust company, family trust company, or licensed family trust company in this state. If the term "trust" is included in the name adopted by a family trust company, it must be immediately preceded by the term "family" so as to distinguish the entity from a trust company operating under chapter 658. This paragraph does not apply to a foreign licensed family trust company using a fictitious name, that is registered and maintained pursuant to s. 865.09 and that distinguishes it.

- (b) The purpose for which the company is formed, which must clearly identify the restricted activities permissible to a family trust company or licensed family trust company under this chapter.
- (c) A statement that the company will not offer its services to the general public.
- (d) A statement affirming that the articles of incorporation, certificate of incorporation, or articles of organization will not be amended without prior written notice to the office.
- (2) A proposed amendment to the articles of incorporation, articles of organization, bylaws, or operating documents of a limited liability company, family trust company, or licensed family trust company must be submitted to the office for review at least 30 days before it is filed or effective. An amendment is not considered filed or effective if the office issues a notice of disapproval with respect to the proposed amendment.
- (3) The term "family trust" in the name adopted by a family trust company or licensed family trust company does not disqualify the name from being allowed under s. 605.0112 or s. 607.0401.
- Section 15. Section 662.124, Florida Statutes, is created to read:
 - 662.124 Minimum capital account required.-
- (1) A licensed family trust company that has one designated relative may not be organized or operated with an

owners' capital account of less than \$250,000. The minimum capital account shall be increased to \$350,000 if two designated relatives of the licensed family trust company are named in the application for a license or in the annual license renewal. A family trust company may not be organized or operated with a capital account of less than \$250,000.

(2) The full amount of the initial capital account of a family trust company or licensed family trust company must be composed of one or more of the asset groups described in s. 662.132(1)(a), exclusive of all organization expenses.

Section 16. Section 662.125, Florida Statutes, is created to read:

662.125 Directors or managers.

- (1) Exclusive authority to manage a family trust company or licensed family trust company is vested in a board of directors, if a corporation, or a board of directors or managers, if a limited liability company.
- (2) A family trust company or licensed family trust company shall have at least three directors, if a corporation, or three directors or managers, if a limited liability company.

 At least one director or manager of the company must be a resident of this state.
- (3) The licensed family trust company shall notify the office of the proposed appointment of an individual to the board of directors or addition as a member, or the appointment or employment of an individual as an officer or manager or member

531	acting in a managerial capacity	or e	equivalent	position	, at least
532	60 days before such appointment	or e	employment	becomes	effective,
533	if the company:				

- (a) Has been licensed for less than 2 years.
- (b) Has undergone a change in control within the preceding 2 years.
 - (c) Is operating under a cease and desist order.

- The notification must include the name and such biographical information as the office may reasonably require.
- (4) A licensed family trust company may not appoint an individual to the board of directors, add a member, or appoint or employ an officer or manager or member acting in a managerial capacity or equivalent, if the office issues a notice of disapproval with respect to that person.
- (5) The office shall issue a notice of disapproval if the office finds that the proposed appointment or employment of a person would otherwise cause the licensed family trust company to violate any of the requirements set forth in s.
- 550 662.121(10)(b)-(d) or s. 662.1215(2)(a).
 - Section 17. Section 662.126, Florida Statutes, is created to read:
 - 662.126 Fidelity bonds; insurance.—
 - (1) The directors or managers of a licensed family trust company shall procure and maintain fidelity bonds on all active officers, directors, managers, members acting in a managerial

capacity, and employees of the company, regardless of whether
they receive a salary or other compensation from the company, in
order to indemnify the company against loss because of a
dishonest, fraudulent, or criminal act or omission on their
part, whether acting alone or in combination with other persons.

- (2) Each fidelity bond shall be issued in an amount of at least \$1 million.
- (3) In lieu of the fidelity bonds required under subsection (1), a licensed family trust company may increase its capital account required under s. 662.124 by \$1 million so that if it has one designated relative it is organized or operated with a capital account of at least \$1.25 million, or if it has two designated relatives it is organized or operated with a capital account of at least \$1.35 million.
- (4) The licensed family trust company shall also procure and maintain an errors and omissions insurance policy of at least \$1 million in which it is listed as the insured to cover the acts and omissions of officers, directors, managers, and members acting in a managerial capacity, regardless of whether the person receives a salary or other compensation from the company.
- (5) A family trust company or licensed family trust company may also procure and maintain other insurance policies necessary or desirable in connection with the business of the company, including, but not limited to, one or more casualty insurance policies.

	(6)	A :	fam <u>il</u> y	/ trust	compa	any tha	t is	not	a	license	ed	family
trust	com	pan	y may	procure	and	mainta	in f	idel	ity	bonds	as	<u>3</u>
descr	ribed	in	this	section	١.							

- (7) A family trust company that is not a licensed family trust company may procure and maintain errors and omissions insurance coverage as described in this section.
- Section 18. Section 662.127, Florida Statutes, is created to read:
- 662.127 Segregation of books, records, and assets; fiduciary assets not liable.—
- (1) Each family trust company and licensed family trust company shall maintain its fiduciary books and records separate and distinct from other records of the company and shall segregate all assets held in any fiduciary capacity from other assets of the company.
- (2) Assets received or held in a fiduciary capacity by a family trust company or licensed family trust company are not subject to the debts or obligations of the company.
- Section 19. Section 662.128, Florida Statutes, is created to read:

662.128 Annual renewal.-

(1) Within 30 days after the end of each calendar year, family trust companies, licensed family trust companies, and foreign licensed family trust companies shall file their annual renewal application with the office.

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- (2) The license renewal application filed by a licensed family trust company must include a verified statement that:
- (a) The licensed family trust company operated in full compliance with this chapter, chapter 896, or similar state or federal law, or any related rule or regulation. The application must include proof acceptable to the office that the company is a family trust company as defined under this chapter.
- (b) Describes any material changes to its operations, principal place of business, directors, officers, managers, members acting in a managerial capacity, and designated relatives since the end of the preceding calendar year.
- (3) The registration renewal application filed by a family trust company must include a verified statement by an officer of the company that it is a family trust company as defined under this chapter and that its operations are in compliance with ss. 662.1225, 662.125, 662.131, and 662.134; chapter 896; or similar state or federal law, or any related rule or regulation, and include the name of its designated relative or relatives, if applicable, and the street address for its principal place of business.
- (4) The registration renewal application filed by a foreign licensed family trust company must include a verified statement that its operations are in compliance with ss.

 662.1225, 662.125, 662.131, and 662.134 and in compliance with the family trust company laws and regulations of its principal jurisdiction. It must also provide:

- (a) The current telephone number and street address of the physical location of its principal place of business in its principal jurisdiction.
- (b) The current telephone number and street address of the physical location in this state of its principal place of operations where its books and records pertaining to its operations in this state are maintained.
- (c) The current telephone number and address of the physical location of any other offices located in this state.
- (d) The name and current street address in this state of its registered agent.
- (e) Documentation satisfactory to the office that the foreign licensed family trust company is in compliance with the family trust company laws and regulations of its principal jurisdiction.
- (5) The annual renewal application shall be submitted on a form prescribed by the office and signed under penalty of perjury by an authorized representative.
- (6) A fee of \$750 for a family trust company, \$1,500 for a licensed family trust company, and \$1,000 for a foreign licensed family trust company shall be submitted with the annual renewal application. All fees received by the office pursuant to this section shall be deposited into the Financial Institutions' Regulatory Trust Fund pursuant to s. 655.049 for the purpose of administering this chapter.

	Section	20.	Section	662.129,	Florida	Statutes,	is	created
t o	read·							

- 662.129 Discontinuing business.—If a licensed family trust company desires to discontinue business as a licensed family trust company, it must file with the office a certified copy of the resolution of the board of directors, or members, if a limited liability company, authorizing that action. Upon discharge from all fiduciary duties which it has undertaken, the licensed family trust company shall provide certification of such discharge and voluntarily relinquish its license to operate as a licensed family trust company to the office, whereupon it shall be released from any fidelity bonds that it maintained pursuant to s. 662.126(1).
- Section 21. Section 662.130, Florida Statutes, is created to read:
- 662.130 Powers of family trust companies, licensed family trust companies, and foreign licensed family trust companies.—
- (1) A family trust company and a licensed family trust company may, for its eligible members and individuals:
- (a) Act as a sole or copersonal representative, executor, or curator for probate estates being administered in a state or jurisdiction other than this state.
- (b) Act as an attorney-in-fact or agent under a power of attorney, other than a power of attorney governed by chapter 709.

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- (c) Except as provided in s. 662.131, act within or outside this state as a sole fiduciary or cofiduciary, including acting as a trustee, advisory agent, assignee, assignee for the benefit of creditors, authenticating agent, bailee, bond or indenture trustee, conservator, conversion agent, custodian, escrow agent, fiscal or paying agent, financial advisor, guardian, investment advisor or manager, managing agent, purchase agent, receiver, registrar, safe keeping or subscription agent, transfer agent, except for public companies, warrant agent, or similar capacities generally performed by corporate trustees, and in so acting possess, purchase, sell, invest, reinvest, safe keep, or otherwise manage or administer the real or personal property of eligible members and individuals.
- (d) Exercise the powers of a corporation or limited liability company incorporated or organized under the laws of this state, or qualified to transact business as a foreign corporation or limited liability company under the laws of this state, which are reasonably necessary to enable it to fully exercise, in accordance with commonly accepted customs and usages, a power conferred under this chapter.
- (e) Delegate duties and powers, including investment functions under s. 518.112, in accordance with the powers granted to a trustee under chapter 736 or other applicable law, and retain agents, attorneys, accountants, investment advisers, or other individuals or entities to advise or assist the family

- trust company, licensed family trust company, or foreign licensed family trust company in the exercise of its powers and duties under this chapter and chapter 736. Such exercise of power may include, but is not limited to, retaining a bank trust department, or a public trust company, other than another family trust company, licensed family trust company, or foreign licensed family trust company.
- (f) Perform all acts necessary for exercising the powers enumerated in this section or authorized by this chapter and other applicable laws of this state.
- (2) Except as otherwise provided in s. 662.131, a foreign licensed family trust company that is in good standing in its principal jurisdiction may exercise all the trust powers in this state that a Florida family trust company may exercise.
- Section 22. Section 662.131, Florida Statutes, is created to read:
- 662.131 Prohibitions.—Notwithstanding any provision of this chapter, a family trust company, licensed family trust company, or foreign licensed family trust company may not:
- (1) Engage in commercial banking; however, it may establish accounts at financial institutions for its own purposes or on behalf of family members to whom it provides services pursuant to this chapter.
- (2) Engage in fiduciary services with the public unless licensed pursuant to chapter 658.

- (3) Serve as a personal representative or a copersonal representative of a probate estate administered in this state.
- (4) Serve as an attorney in fact or agent, including as a co-attorney in fact or co-agent, under a power of attorney pursuant to chapter 709.
- Section 23. Section 662.132, Florida Statutes, is created to read:

662.132 Investments.-

- (1) The assets forming the minimum capital account of a family trust company or licensed family trust company must:
- (a) Consist of cash, United States Treasury obligations, or any combination thereof.
- (b) Have an aggregate market value of at least 100 percent of the company's required capital account, as specified in s.
 662.124. If the aggregate market value of 100 percent of the company's capital account is, at any time, less than the amount required under s. 662.124, the company has 5 business days to bring such capital account into compliance with s. 662.124.
- (2) A family trust company or licensed family trust company may purchase or rent real or personal property for use in the conduct of the business and other activities of the company.
- (3) Notwithstanding any other provision of law, a family trust company or licensed family trust company may invest funds for its own account, other than those required or allowed under

- subsection (1) or subsection (2), in any type or character of equity securities, debt securities, or other assets.
- (4) Notwithstanding any other law, a family trust company or licensed family trust company may, while acting as a fiduciary, purchase directly from underwriters or distributors or in the secondary market:
- (a) Bonds or other securities underwritten or distributed by:
- 1. The family trust company or licensed family trust company;
 - 2. A family affiliate; or
- 3. A syndicate, including the family trust company, licensed family trust company, or family affiliate.
- (b) Securities of an investment company, including a mutual fund, closed-end fund, or unit investment trust, as defined under the federal Investment Company Act of 1940, for which the family trust company or licensed family trust company acts as an advisor, custodian, distributor, manager, registrar, shareholder servicing agent, sponsor, or transfer agent.
- (5) The authority granted in subsection (4) may be exercised only if:
- (a) The investment is not expressly prohibited by the instrument, judgment, decree, or order establishing the fiduciary relationship.

- (b) The family trust company or licensed family trust company procures in writing the consent of any cofiduciaries with discretionary investment powers to the investment.
- (c) The family trust company or licensed family trust company discloses in writing to the person or persons to whom it sends account statements its intent to exercise the authority granted in subsection (4) before the first exercise of that authority, and each such disclosure reflects:
- 1. The nature of any interest the family trust company or licensed family trust company has, or is reasonably expected to have, in the underwriting or distribution of bonds or securities purchased.
- 2. The nature and amount of any fee or other compensation received, or reasonably expected to be received, by the family trust company or licensed family trust company in connection with the transaction.
- 3. The nature of the relationship between the family trust company or licensed family trust company and an investment company described in paragraph (4)(b).
- 4. The nature and amount of any fee or other compensation received, or reasonably expected to be received, by the family trust company or licensed family trust company for providing services to an investment company described in paragraph (4)(b).
- (6) Subsections (4) and (5) do not affect the degree of prudence required of fiduciaries under the laws of this state.

 However, a purchase of bonds or securities pursuant to

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810	subsections (4) and (5) is not presumed to be affected by a
811	conflict between the fiduciary's personal and fiduciary
812	interests if such purchase:
813	(a) Is negotiated at a fair price.
814	(b) Is in accordance with:
815	1. The interest of the qualified beneficiaries.
816	2. The purposes of the trusts.
817	(c) Otherwise complies with:
818	1. The prudent investor rule in s. 518.11, or other
819	prudent investor or similar rule under other applicable law,
820	unless such compliance is waived in accordance with s. 518.11 or
821	other applicable law.
822	2. The terms of the instrument, judgment, decree, or order
823	establishing the fiduciary relationship.
824	(7) Notwithstanding subsections (1)-(6), a family trust
825	company or licensed family trust company may not, while acting
826	as a fiduciary, purchase a bond or security issued by the
827	company or an affiliate thereof unless:
828	(a) The family trust company or licensed family trust
829	company is expressly authorized to do so by:
830	1. The terms of the instrument creating the trust;
831	2. A court order;
832	3. The written consent of the settlor of the trust for

which the family trust company or licensed family trust company is serving as trustee; or

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- 4. The written consent of every adult qualified beneficiary of the trust who, at the time of such purchase, is entitled to receive income under the trust or who would be entitled to receive a distribution of principal if the trust were terminated; and
- (b) The purchase of the security is at a fair price and complies with:
- 1. The prudent investor rule in s. 518.11, or other prudent investor or similar rule under other applicable law, unless such compliance is waived in accordance with s. 518.11 or other applicable law.
- 2. The terms of the instrument, judgment, decree, or order establishing the fiduciary relationship.
- (8) Except as otherwise expressly limited by this section, a family trust company or licensed family trust company, while acting as a fiduciary, is also authorized, without limiting any powers otherwise conferred on fiduciaries by law, to do any of the following, which are not presumed to be affected by a conflict between the fiduciary's personal and fiduciary interests:
- (a) Make an equity investment in a closely held entity that may or may not be marketable and that is directly or indirectly owned or controlled by one or more family members.
- (b) Place a security transaction using a broker who is a family member.

- (c) Enter into an agreement with a family member who is the settlor or a qualified beneficiary of a trust with respect to the appointment of the family trust company or licensed family trust company as a fiduciary of the trust, or with respect to the compensation of the family trust company and licensed family trust company for service as a fiduciary.
 - (d) Transact business with a family member.
- (e) Transact business with or invest in any asset of another trust, estate, guardianship, or conservatorship for which the family trust company or licensed family trust company is a fiduciary or in which a family member has an interest.
- (f) Deposit trust assets in a financial institution that is owned, controlled, or operated by one or more family members.
- (g) Purchase, sell, hold, own, or invest in a security, bond, real or personal property, stock, or other asset of a family member.
- (h) With or without adequate security, lend money to or borrow money from a family member or a trust, estate, or guardianship for which the family trust company or licensed family trust company serves as a fiduciary.
- (9) If not inconsistent with and subject to the terms of subsections (4)-(8), the duty of loyalty under s. 736.0802 applies to family trust companies, licensed family trust companies, and foreign licensed family trust companies when serving as trustee of a trust whose administration is subject to chapter 736.

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Section 24. Section 662.133, Florida Statutes, is created to read:

662.133 Oaths, affidavits, and acknowledgments.—If a family trust company or licensed family trust company is required to make an oath, affirmation, affidavit, or acknowledgment regarding a fiduciary capacity in which it is acting or is preparing to act, a director or officer or, if the company is a limited liability company, a manager or officer expressly authorized by the family trust company or licensed family trust company, shall make and, if required, subscribe to such oath, affirmation, affidavit, or acknowledgment on behalf of the company.

Section 25. Section 662.134, Florida Statutes, is created to read:

662.134 Unlawful to advertise services.—A family trust company, licensed family trust company, or foreign licensed family trust company may not advertise its services to the public.

Section 26. Section 662.135, Florida Statutes, is created to read:

662.135 Service as court-appointed fiduciary; bond requirement.—A licensed family trust company is not required to provide or otherwise post a bond or other surety to serve as a court-appointed fiduciary in a proceeding brought or conducted in this state.

Section 27. Section 662.140, Florida Statutes, is created to read:

- 662.140 Rules.—The commission may adopt rules necessary to carry out the purposes of this chapter.
- Section 28. Section 662.141, Florida Statutes, is created to read:
- 662.141 Examination, investigations, and fees.—The office may conduct an examination or investigation of a family trust company, licensed family trust company, or foreign licensed family trust company at any time it deems necessary to determine whether a family trust company, licensed family trust company, foreign licensed family trust company, or family trust company-affilated person has violated or is about to violate any provision of the financial institution's codes or the rules adopted by the commission pursuant to such codes.
- (1) The office shall conduct an examination of a licensed family trust company, family trust company, and foreign licensed family trust company at least once every 18 months.
- (2) In lieu of an examination by the office, the office may accept an audit of a family trust company, licensed family trust company, or foreign licensed family trust company by a certified public accountant licensed to practice in this state who is independent of the company, or other person or entity acceptable to the office. If the office accepts an audit pursuant to this subsection, the office shall conduct the next required examination.

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- (3) The office shall examine the books and records of a family trust company or licensed family trust company as necessary to determine whether it is a family trust company or licensed family trust company as defined in this chapter, and is operating in compliance with ss. 662.1225, 662.125, 662.126, 662.131 and 662.134, as applicable. The office may rely upon a certificate of trust, trust summary, or written statement from the trust company identifying the qualified beneficiaries of any trust or estate for which the family trust company serves as a fiduciary and the qualification of the qualified beneficiaries as permissible recipients of company services. The commission may establish by rule the records to be maintained or requirements necessary to demonstrate conformity with this chapter as a family trust company or licensed family trust company.
- (4) The office shall examine the books and records of a foreign licensed family trust company as necessary to determine if it is a foreign licensed trust company as defined in this chapter and is in compliance with ss. 662.1225, 662.125, 662.130(2), 662.131, and 662.134. In connection with an examination of the books and records of the company, the office may rely upon the most recent examination report or review or certification letters or similar documentation issued by the regulatory agency to which the foreign licensed family trust company is subject to supervision. The commission may establish by rule the records to be maintained or requirements necessary

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- to demonstrate conformity with this chapter as a foreign licensed family trust company. The office's examination of the books and records of a foreign licensed family trust company is, to the extent practicable, limited to books and records of the operations in this state.
- (5) For each examination of the books and records of a family trust company, licensed family trust company, or foreign licensed family trust company as authorized under this chapter, the trust company shall pay a fee for the costs of the examination by the office. As used in this section, the term "costs" means the salary and travel expenses of field staff which are directly attributable to the examination of the trust company and the travel expenses of any supervisory or support staff required as a result of examination findings. The mailing of payment for costs incurred must be postmarked within 30 days after the receipt of a notice stating that such costs are due. The office may levy a late payment of up to \$100 per day or part thereof that a payment is overdue, unless waived for good cause. However, if the late payment of costs is intentional, the office may levy an administrative fine of up to \$1,000 per day for each day the payment is overdue.
- (6) All fees collected under this section must be deposited into the Financial Institutions' Regulatory Trust Fund pursuant to s. 655.049 for the purpose of administering this chapter.

988	Section 29. Section 662.142, Florida Statutes, is created
989	to read:
990	662.142 Revocation of license.—
991	(1) The following acts or conduct constitute grounds for
992	the revocation by the office of the license of a licensed family
993	trust company:
994	(a) The company is not a family trust company as defined
995	in this chapter;
996	(b) A violation of s. 662.1225, s. 662.123(1)(a), s.
997	662.125(2), s. 662.126, s. 662.127, s. 662.128, s. 662.130, s.
998	662.131, s. 662.134, or s. 662.144;
999	(c) A violation of chapter 896, relating to financial
1000	transactions offenses, or any similar state or federal law or
1001	any related rule or regulation;
1002	(d) A violation of any rule of the commission;
1003	(e) A violation of any order of the office;
1004	(f) A breach of any written agreement with the office;
1005	(g) A prohibited act or practice under s. 662.131;
1006	(h) A failure to provide information or documents to the
1007	office upon written request; or
1008	(i) An act of commission or omission that is judicially
1009	determined to be a breach of trust or of fiduciary duty pursuant
1010	to a court of competent jurisdiction.
1011	(2) Upon a finding that a licensed family trust company
1012	has committed any of the acts set forth in paragraphs (1)(a)-

(h), the office may enter an order suspending the company's

license and provide notice of its intention to revoke the license and of the opportunity for a hearing pursuant to ss. 120.569 and 120.57. If there has been a commission or omission under paragraph (1)(i), the office may immediately enter an order revoking the license. The licensed family trust company shall have 90 days to wind up its affairs after license revocation. If after 90 days the company is still in operation, the office may seek an order from the circuit court for the annulment or dissolution of the company.

Section 30. Section 662.143, Florida Statutes, is created to read:

662.143 Cease and desist authority.-

- (1) The office may issue and serve upon a family trust company, licensed family trust company, or foreign licensed family trust company, or upon a family trust company-affiliated party, a complaint stating charges if the office has reason to believe that such company, family trust company-affiliated party, or individual named therein is engaging in or has engaged in conduct that:
- (a) Indicates that the company is not a family trust company or foreign licensed family trust company as defined in this chapter;
- 1036 (b) Is a violation of s. 662.1225, s. 662.123(1)(a), s. 1037 (662.125(2), s. 662.126, s. 662.127, s. 662.128, s. 662.130, or 1038 (s. 662.134;
 - (c) Is a violation of any rule of the commission;

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1041	(e) Is a breach of any written agreement with the office;
1042	(f) Is a prohibited act or practice pursuant to s.
1043	662.131;
1044	(g) Is a willful failure to provide information or
1045	documents to the office upon written request;
1046	(h) Is an act of commission or omission or a practice that
1047	the office has reason to believe is a breach of trust or of
1048	fiduciary duty; or
1049	(i) Is a violation of chapter 896 or similar state or
1050	federal law or any related rule or regulation.
1051	(2) The complaint must contain the statement of facts and
1052	a notice of opportunity for a hearing pursuant to ss. 120.569
1053	and 120.57.
1054	(3) If no hearing is requested within the time allowed by
1055	ss. 120.569 and 120.57, or if a hearing is held and the office
1056	finds that any of the charges are true, the office may enter an
1057	order directing the family trust company, licensed family trust
1058	company, or foreign licensed family trust company, or family

(d) Is a violation of any order of the office;

(4) If the family trust company, licensed family trust company, foreign licensed family trust company, or family trust company-affiliated party, or the individual named in such order, fails to respond to the complaint within the time allotted in

trust company-affiliated party, or the individual named therein

to cease and desist from engaging in the conduct complained of

and to take corrective action.

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ss. 120.569 and 120.57, such failure constitutes a default and justifies the entry of a cease and desist order.

- (5) A contested or default cease and desist order is effective when reduced to writing and served upon the family trust company, licensed family trust company, or foreign licensed family trust company, or family trust company-affiliated party, or the individual named therein. An uncontested cease and desist order is effective as agreed.
- (6) If the office finds that conduct described in subsection (1) is likely to cause substantial prejudice to members, shareholders, or beneficiaries of fiduciary accounts of the family trust company, licensed family trust company, or foreign licensed family trust company, or to beneficiaries of services rendered by such company, it may issue an emergency cease and desist order requiring the family trust company, licensed family trust company, or foreign licensed family trust company, family trust company-affiliated party, or individual named therein to immediately cease and desist from engaging in the conduct complained of and to take corrective action. The emergency order is effective immediately upon service of a copy of the order upon the family trust company, licensed family trust company, or foreign licensed family trust company, or family trust company-affiliated party and remains effective for 90 days. If the office begins nonemergency cease and desist proceedings under subsection (1), the emergency order remains

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effective until the conclusion of the proceedings under ss. 120.569 and 120.57.

(7) A family trust company or foreign licensed family trust company shall have 90 days to wind up its affairs after entry of any order to cease and desist from operating as a family trust company or foreign licensed family trust company.

If, after 90 days, a family trust company is still operating, the office may seek an order from the circuit court for the annulment or dissolution of the company. If after 90 days a foreign licensed family trust company is still operating, the office may seek an injunction from the circuit court restraining the company from continuing to operate in this state.

Section 31. Section 662.144, Florida Statutes, is created to read:

family trust company, licensed family trust company, or foreign licensed family trust company fails to submit within the prescribed period its annual renewal or any other report required by this chapter or any rule, the office may impose a fine of up to \$100 for each day that the annual renewal or report is overdue. Failure to provide the annual renewal within 60 days after the end of the calendar year shall automatically result in termination of registration of a family trust company or revocation of the license of a licensed family trust company. The trust company shall thereafter have 90 days to wind up its affairs.

1117	Section 32. Section 662.145, Florida Statutes, is created
1118	to read:
1119	662.145 Grounds for removal.—
1120	(1) The office may issue and serve upon a licensed family
1121	trust company or a family trust company and a family trust
1122	company-affiliated party a complaint stating charges if the
1123	office has reason to believe that the family trust company-
1124	affiliated party is engaging or has engaged in conduct that:
1125	(a) Demonstrates that the company is not a family trust
1126	company as defined in this chapter;
1127	(b) Is a prohibited act or practice under s. 662.131;
1128	(c) Is a violation of s. 662.1225, s. 662.123(1)(a), s.
1129	662.126, s. 662.127, s. 662.128, s. 662.130, or s. 662.134;
1130	(d) Is a violation of any other law involving fraud or
1131	moral turpitude which constitutes a felony;
1132	(e) Is a violation of chapter 896, relating to offenses
1133	related to financial transactions, or similar state or federal
L134	<pre>law;</pre>
1135	(f) Is a willful violation of a rule of the commission;
1136	(g) Is a willful violation of an order of the office;
1137	(h) Is a willful breach of a written agreement with the
1138	office; or
1139	(i) Is an act of commission or omission or a practice that
L140	the office has reason to believe is a breach of trust or

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fiduciary duty.

- (2) The complaint must contain a statement of facts and a notice of opportunity for a hearing pursuant to ss. 120.569 and 120.57.
- (3) If no hearing is requested within the time allowed by ss. 120.569 and 120.57, or if a hearing is held and the office finds that any of the charges in the complaint is true, the office may enter an order removing the family trust companyaffiliated party or restricting or prohibiting participation by the family trust company-affiliated party in the affairs of the family trust company, licensed family trust company, or state financial institution, subsidiary, or service corporation.
- (4) If the family trust company-affiliated party fails to respond to the complaint within the time allowed in ss. 120.569 and 120.57, such failure constitutes a default and justifies the entry of an order of removal.
- (5) A contested or default order of removal is effective when reduced to writing and served on the family trust company or licensed family trust company and the family trust company-affiliated party. An uncontested order of removal is effective as agreed.
- (6) The chief executive officer, or the person holding the equivalent office, of a family trust company or licensed family trust company shall promptly notify the office if he or she has actual knowledge that a family trust company-affiliated party is charged with a felony in a state or federal court.

- with a felony in a state or federal court, or in the courts of a foreign country with which the United States maintains diplomatic relations which involves a violation of law relating to fraud, currency transaction reporting, money laundering, theft, or moral turpitude and the charge is equivalent to a felony charge under state or federal law, the office may enter an emergency order suspending the family trust companyaffiliated party or restricting or prohibiting participation by such company-affiliated party in the affairs of that particular family trust company or licensed family trust company or any financial institution, subsidiary, or service corporation, upon service of the order upon the company and the family trust company-affiliated party so charged.
- (b) The order must contain notice of opportunity for a hearing pursuant to ss. 120.569 and 120.57, at which the family trust company-affiliated party may request a postsuspension hearing to show that continued service to or participation in the affairs of the family trust company or licensed family trust company does not pose a threat to the interests of the company. In accordance with applicable commission rules, the office shall notify the family trust company-affiliated party whether the order suspending or prohibiting the company-affiliated party from participating in the affairs of a licensed family trust company or family trust company, or state financial institution, subsidiary, or service corporation will be rescinded or

otherwise modified. The emergency order remains in effect, unless otherwise modified by the office, until the criminal charge is disposed of. The acquittal of the family trust company-affiliated party charged, or the final, unappealed dismissal of all charges against such person, dissolves the emergency order, but does not prohibit the office from instituting proceedings under subsection (1). If the family trust company-affiliated party charged is convicted or pleads guilty or nolo contendere, regardless of adjudication, the emergency order becomes final.

- (7) A family trust company-affiliated party removed from office pursuant to this section is not eligible for reelection to such position or to any official position in a family trust company, licensed family trust company, or financial institution in this state except with the written consent of the office. A family trust company-affiliated party who is removed, restricted, or prohibited from participation in the affairs of a family trust company, licensed family trust company, or state financial institution pursuant to this section may petition the office for modification or termination of such removal, restriction, or prohibition.
- (8) The resignation, termination of employment or participation, or separation from a family trust company or a licensed family trust company of the family trust company-affiliated party does not affect the jurisdiction and authority of the office to issue a notice and proceed under this section

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against the company-affiliated party if such notice is served before the end of the 6-year period beginning on the date such person ceases to be a family trust company-affiliated party with respect to such company.

Section 33. Section 662.146, Florida Statutes, is created to read:

- 662.146 Confidentiality of books and records.
- (1) The books and records of a family trust company, licensed family trust company, and foreign licensed family trust company are confidential and shall be made available for inspection and examination only:
 - (a) To the office or its authorized representative;
 - (b) To any person authorized to act for the company;
- (c) As compelled by a court, pursuant to a subpoena issued pursuant to the Florida Rules of Civil Procedure, the Florida Rules of Criminal Procedure, or the Federal Rules of Civil Procedure or pursuant to a subpoena issued in accordance with state or federal law. Before the production of the books and records of a family trust company, licensed family trust company, or foreign licensed family trust company, the party seeking production must reimburse the company for the reasonable costs and fees incurred in compliance with the production. If the parties disagree regarding the amount of reimbursement, the party seeking the records may request the court having jurisdiction to set the amount of reimbursement;

- (d) Pursuant to a subpoena, to any federal or state law enforcement or prosecutorial instrumentality authorized to investigate suspected criminal activity;
- (e) As authorized by the board of directors, if in corporate form, or the managers, if in limited liability company form; or
 - (f) As provided in subsection (2).
- (2) (a) Each customer and stockholder, if a corporation, or member, if a limited liability company, has the right to inspect the books and records of a family trust company or licensed family trust company as they pertain to his or her accounts or the determination of his or her voting rights.
- (b) The books and records pertaining to customers, members, and stockholders of a family trust company or licensed family trust company shall be kept confidential by the company and its directors, managers, officers, and employees. The books and records of customers, members, and stockholders may not be released except upon the express authorization of the customer as to his or her own accounts or a stockholder or member regarding his or her voting rights. However, information may be released, without the authorization of a customer, member, or shareholder in a manner prescribed by the board of directors, if a corporation, or managers, if a limited liability company, to verify or corroborate the existence or amount of a customer's account if that information is reasonably provided to meet the needs of commerce and to ensure accurate credit information.

Notwithstanding this paragraph, this subsection does not	
prohibit a family trust company or licensed family trust compa	.ny
from disclosing financial information referenced in this	
subsection as permitted under 15 U.S.C. s. 6802, as amended.	

- (c) A person who willfully violates a provision of this section which relates to unlawful disclosure of confidential information commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (d) This subsection does not apply to a foreign licensed family trust company. The laws of the jurisdiction of its principal place of business govern the rights of customers, members, and stockholders to inspect its books and records.
- (3) For purposes of this section, the term "books and records" includes, but is not limited to, an application for a license and any documents connected with the application under s. 662.121; the office's corresponding investigation under s. 662.1215 in granting or denying the issuance of the license; the initial registration documents of a family trust company or foreign licensed family trust company under s. 662.122; the annual renewal made by a family trust company, licensed family trust company, or foreign licensed family trust company under s. 662.128; and the documentation submitted to the office in connection with a licensed family trust company discontinuing its business under s. 662.129.

Section 34. Section 662.147, Florida Statutes, is created to read:

662	2.147	Records	re	elating	to	the	office	examination;	•
limited	restri	ctions	on	public	acc	ess.	. —	-	

- (1) A family trust company, licensed family trust company, and foreign licensed family trust company shall keep at the office it is required to maintain pursuant to s. 662.1225 full and complete records of the names and residences of all the shareholders or members of the trust company and the number of shares or membership units held by each, as applicable, as well as the ownership percentage of each shareholder or member, as the case may be. The records are subject to the inspection of all the shareholders or members of the trust company, and the officers authorized to assess taxes under state authority, during the normal business hours of the trust company. A current list of shareholders or members shall be made available to the office's examiners for their inspection and, upon the request of the office, shall be submitted to the office.
 - (2) The office shall retain for at least 10 years:
 - (a) Examination reports.
 - (b) Investigatory records.
- (c) The application for a license, any documents connected with the application, and the office's corresponding investigation in granting or denying the issuance of the license.
- (d) The initial registration documents of a family trust company or foreign licensed family trust company.

- (e) The annual renewal made by a family trust company, licensed family trust company, or foreign licensed family trust company.
- (f) The documentation submitted to the office in connection with a licensed family trust company discontinuing its business and any related information compiled by the office, or photographic copies thereof.
- (3) A copy of any document on file with the office which is certified by the office as being a true copy may be introduced in evidence as if it were the original. The office shall establish a schedule of fees for preparing true copies of documents.
- (4) Orders issued by courts or administrative law judges for the production of confidential records or information must provide for inspection in camera by the court or the administrative law judge. If the court or administrative law judge determines that the documents requested are relevant or would likely lead to the discovery of admissible evidence, the documents shall be subject to further orders by the court or the administrative law judge to protect the confidentiality thereof. An order directing the release of information shall be immediately reviewable, and a petition by the office for review of the order shall automatically stay any further proceedings in the trial court or the administrative hearing until the disposition of the petition by the reviewing court. If any other

- party files a petition for review, it will operate as a stay of the proceedings only upon order of the reviewing court.
- Section 35. Section 662.150, Florida Statutes, is created to read:
 - 662.150 Domestication of a foreign family trust company.-
 - (1) A foreign family trust company lawfully organized and currently in good standing with the state regulatory agency in the jurisdiction where it is organized may become domesticated in this state by:
 - (a) Filing with the Department of State a certificate of domestication and articles of incorporation in accordance with and subject to s. 607.1801 or by filing articles of conversion in accordance with s. 605.1045; and
 - (b) Filing an application for a license to begin operations as a licensed family trust company in accordance with s. 662.121, which must first be approved by the office or by filing the prescribed form with the office to register as a family trust company to begin operations in accordance with s. 662.122.
 - (2) A foreign family trust company may apply pursuant to paragraph (1)(b) before satisfying the requirements of paragraph (1)(a); however, upon receipt of a certificate of authority, the company must satisfy the requirements of paragraph (1)(a) before beginning operations.
- 1370 Section 36. Section 662.151, Florida Statutes, is created 1371 to read:

662.15	1 Registra	tion of a	foreign	licensed:	fam <u>ily</u> t	rust
company to	operate in	this state	e.—A fore	ign licen	sed fami	.1 <u>y</u>
trust compa	ny lawfully	organize	d and cur	rently in	good st	anding
with the st	ate regulat	ory agenc	y in the	jurisdict:	ion unde	r the
law of whic	h it is org	ganized mag	y qualify	to begin	operati	ons in
this state	by:					

- (1) Filing an application with the Department of State to apply for a certificate of authority in accordance with and subject to s. 605.0902 or s. 607.1503.
- (2) Filing an initial registration to begin operations as a foreign licensed family trust company in accordance with and subject to s. 662.122 and subject to the sections of this chapter which specifically state that they apply to a foreign licensed family trust company.
- (3) A company in operation as of the effective date of this law that meets the definition of a family trust company shall have 90 days from the effective date of this act to apply for licensure as a licensed family trust company, register as a family trust company or foreign licensed family trust company, or cease doing business in this state.

Section 37. Paragraph (a) of subsection (3) of section 120.80, Florida Statutes, is amended to read:

- 120.80 Exceptions and special requirements; agencies.-
- (3) OFFICE OF FINANCIAL REGULATION.

- (a) Notwithstanding s. 120.60(1), in proceedings for the issuance, denial, renewal, or amendment of a license or approval of a merger pursuant to title XXXVIII:
- 1.a. The Office of Financial Regulation of the Financial Services Commission shall have published in the Florida Administrative Register notice of the application within 21 days after receipt.
- b. Within 21 days after publication of notice, any person may request a hearing. Failure to request a hearing within 21 days after notice constitutes a waiver of any right to a hearing. The Office of Financial Regulation or an applicant may request a hearing at any time prior to the issuance of a final order. Hearings shall be conducted pursuant to ss. 120.569 and 120.57, except that the Financial Services Commission shall by rule provide for participation by the general public.
- 2. Should a hearing be requested as provided by subsubparagraph 1.b., the applicant or licensee shall publish at its own cost a notice of the hearing in a newspaper of general circulation in the area affected by the application. The Financial Services Commission may by rule specify the format and size of the notice.
- 3. Notwithstanding s. 120.60(1), and except as provided in subparagraph 4., an every application for license for a new bank, new trust company, new credit union, or new savings and loan association, or new licensed family trust company must shall be approved or denied within 180 days after receipt of the

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original application or receipt of the timely requested additional information or correction of errors or omissions. An Any application for such a license or for acquisition of such control which is not approved or denied within the 180-day period or within 30 days after conclusion of a public hearing on the application, whichever is later, shall be deemed approved subject to the satisfactory completion of conditions required by statute as a prerequisite to license and approval of insurance of accounts for a new bank, a new savings and loan association, or a new credit union, or a new licensed family trust company by the appropriate insurer.

4. In the case of <u>an</u> every application for license to establish a new bank, trust company, or capital stock savings association in which a foreign national proposes to own or control 10 percent or more of any class of voting securities, and in the case of <u>an</u> every application by a foreign national for approval to acquire control of a bank, trust company, or capital stock savings association, the Office of Financial Regulation shall request that a public hearing be conducted pursuant to ss. 120.569 and 120.57. Notice of such hearing shall be published by the applicant as provided in subparagraph 2. The failure of any such foreign national to appear personally at the hearing shall be grounds for denial of the application.

Notwithstanding the provisions of s. 120.60(1) and subparagraph 3., every application involving a foreign national shall be approved or denied within 1 year after receipt of the original

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application or any timely requested additional information or the correction of any errors or omissions, or within 30 days after the conclusion of the public hearing on the application, whichever is later.

Section 38. Subsections (2) and (3) of section 736.0802, Florida Statutes, are amended, and paragraph (i) is added to subsection (5) of that section, to read:

736.0802 Duty of loyalty.-

- (2) Subject to the rights of persons dealing with or assisting the trustee as provided in s. 736.1016, a sale, encumbrance, or other transaction involving the investment or management of trust property entered into by the trustee for the trustee's own personal account or which is otherwise affected by a conflict between the trustee's fiduciary and personal interests is voidable by a beneficiary affected by the transaction unless:
- (a) The transaction was authorized by the terms of the trust;
 - (b) The transaction was approved by the court;
- (c) The beneficiary did not commence a judicial proceeding within the time allowed by s. 736.1008;
- (d) The beneficiary consented to the trustee's conduct, ratified the transaction, or released the trustee in compliance with s. 736.1012;

- (e) The transaction involves a contract entered into or claim acquired by the trustee when that person had not become or contemplated becoming trustee;
- (f) The transaction was consented to in writing by a settlor of the trust while the trust was revocable; or
- (g) The transaction is one by a corporate trustee that involves a money market mutual fund, mutual fund, or a common trust fund described in s. 736.0816(3); or
- (h) With regard to a trust that is administered by a family trust company, licensed family trust company, or foreign licensed family trust company operating under chapter 662, the transaction is authorized by s. 662.132(4)-(8).
- (3) (a) A sale, encumbrance, or other transaction involving the investment or management of trust property is presumed to be affected by a conflict between personal and fiduciary interests if the sale, encumbrance, or other transaction is entered into by the trustee with:
 - 1. (a) The trustee's spouse;
- 2.(b) The trustee's descendants, siblings, parents, or their spouses;
- 3.(c) An officer, director, employee, agent, or attorney of the trustee; or
- $\underline{4.(d)}$ A corporation or other person or enterprise in which the trustee, or a person that owns a significant interest in the trustee, has an interest that might affect the trustee's best judgment.

1498	(b) This subsection does not apply to a trust being
1499	administered by a family trust company, licensed family trust
1500	company, or foreign licensed family trust company operating
1501	under chapter 662 if the sale, encumbrance, or other transaction
1502	is authorized by s. 662.132(4)-(8).
1503	(5)
1504	(i) This subsection does not apply to a trust administered
1505	by a family trust company, licensed family trust company, or
1506	foreign licensed family trust company operating under chapter
1507	662.
1508	Section 39. Subsection (5) of section 744.351, Florida
1509	Statutes, is amended to read:
1510	744.351 Bond of guardian.—
1511	(5) Financial institutions as defined in s. 744.309(4),
1512	other than a trust company operating under chapter 662 which is
1513	not a licensed family trust company or foreign licensed family
1514	trust company, and public guardians authorized by law to be
1515	guardians are shall not be required to file bonds.
1516	Section 40. This act shall take effect October 1, 2014, if
1517	HB 1269 or similar legislation is adopted in the same
1518	legislative session or an extension thereof and becomes law.
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TITLE AMENDMENT

Remove everything before the enacting clause and insert:

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A bill to be entitled An act relating to family trust companies; amending s. 655.005, F.S.; revising the definition of the term "financial institutions codes"; creating chapter 662, F.S.; creating s. 662.10, F.S.; providing a short title; creating s. 662.102, F.S.; providing the purpose of the act; creating s. 662.111, F.S.; defining terms; creating s. 662.112, F.S.; providing for the calculation of kinship; creating s. 662.114, F.S.; exempting a family trust company or foreign licensed family trust company from licensure; creating s. 662.115, F.S.; providing for the applicability of the chapter to a family trust company or foreign licensed family trust company; creating s. 662.120, F.S.; specifying the maximum number of designated relatives allowed for a family trust company and a licensed family trust company; creating s. 662.121, F.S.; providing procedures for applying for a family trust company license; requiring a fee; creating s. 662.1215, F.S.; providing for investigations of applicants by the Office of Financial Regulation; creating s. 662.122, F.S.; providing procedures for the registration of a family trust company or a foreign licensed family trust company; requiring a fee; creating s. 662.1225, F.S.; providing requirements for a family trust company, licensed

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family trust company, and foreign licensed family trust company; creating s. 662.123, F.S.; requiring organizational documents to include certain provisions; authorizing the use of the term "trust"; creating s. 662.124, F.S.; requiring a minimum capital account; creating s. 662.125, F.S.; vesting exclusive authority to manage a family trust company or licensed family trust company in a board of directors or managers; providing for appointment of directors and managers; requiring certain notice to the office in specified circumstances; requiring the office to issue a notice of disapproval of a proposed appointment in specified circumstances; authorizing the office to obtain criminal history information; creating s. 662.126, F.S.; requiring that licensed family trust companies procure and maintain fidelity bonds or specified minimum capital account and errors and omissions insurance; authorizing a family trust company that is not licensed to procure and maintain such coverage; authorizing licensed and unlicensed family trust companies to procure and maintain other insurance policies; creating s. 662.127, F.S.; requiring certain books and records to be segregated; creating s. 662.128, F.S.; requiring annual license and registration renewal; requiring a fee; creating s. 662.129, F.S.; providing for the discontinuance of a

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licensed family trust company; creating s. 662.130, 1576 F.S.; authorizing family trust companies to conduct 1577 1578 certain activities; creating s. 662.131, F.S.; prohibiting certain activities on the part of family 1579 1580 trust companies; creating s. 662.132, F.S.; imposing certain requirements on the assets that form the 1581 1582 minimum capital of licensed family trust companies and family trust companies; authorizing such trust 1583 companies to purchase or rent real or personal 1584 1585 property, invest funds, and, while acting as a 1586 fiduciary, make certain purchases; imposing a 1587 restriction on that authorization; clarifying the degree of prudence required of fiduciaries; 1588 1589 restricting the authority of a fiduciary to purchase 1590 certain bonds or securities; specifying additional authority of fiduciaries; applying the duty of loyalty 1591 to family trust companies in certain cases; creating 1592 s. 662.133, F.S.; requiring certain officers, 1593 1594 directors, or managers of a licensed family trust 1595 company or a family trust company to make an oath, affirmation, affidavit, or acknowledgment on behalf of 1596 1597 the company in certain circumstances; creating s. 1598 662.134, F.S.; prohibiting a family trust company from 1599 advertising to the public; creating s. 662.135, F.S.; providing that a licensed family trust company is not 1600 1601 required to post a bond to serve as a court-appointed

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fiduciary; creating s. 662.140, F.S.; authorizing the commission to adopt rules; creating s. 662.141, F.S.; authorizing the office to conduct examinations and investigations; requiring that family trust companies be examined at least once every 18 months; authorizing the office to accept an independent audit in lieu of conducting an examination; requiring the office to examine the books and records of a family trust company or licensed family trust company; authorizing the office to rely on a certificate of trust, trust summary, or written statement in certain circumstances; authorizing the commission to adopt rules relating to records and requirements; authorizing the office to examine the books and records of a foreign licensed family trust company; requiring family trust companies to pay examination fees tied to actual costs incurred by the office; providing a penalty for late payment and authorizing an administrative fine if late payment is intentional; creating s. 662.142, F.S.; providing for license revocation; specifying acts and conduct that constitute grounds for revocation; authorizing the office to suspend a license pending revocation; creating s. 662.143, F.S.; authorizing the office to issue a cease and desist order and an emergency cease and desist order; creating s. 662.144, F.S.;

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authorizing the office to collect fines for the failure to submit required reports; creating s. 662.145, F.S.; providing grounds for the removal of an officer, director, manager, employee, or agent of a licensed family trust company or a family trust company; creating s. 662.146, F.S.; providing for the confidentiality of certain company books and records; creating s. 662.147, F.S.; providing requirements for books and records of family trust companies; requiring the office to retain certain records for a specified time; allowing the introduction of certain copies into evidence; requiring the office to establish a schedule of fees for such copies; providing requirements for orders issued by courts or administrative law judges for the production of confidential records or information; creating s. 662.150, F.S.; providing for the domestication of a foreign family trust company; creating s. 662.151, F.S.; providing for the registration of a foreign licensed family trust company; amending s. 120.80, F.S.; adding licensed family trust companies to the entities regulated by the office that are exempted from licensing timeframes under ch. 120, F.S.; amending s. 736.0802, F.S.; providing circumstances under which certain trust transactions are not voidable by a beneficiary affected by a transaction; providing circumstances

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under which certain transactions involving the investment or management of trust property are not presumed to be affected by conflicts of interest; providing an exception; amending s. 744.351, F.S.; exempting a family trust company from certain bond requirements and applying those requirements to licensed family trust companies and foreign licensed family trust companies; providing a contingent effective date.

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 1269 Pub. Rec./Family Trust Companies/OFR

SPONSOR(S): McBurney

TIED BILLS: HB 1267

IDEN./SIM. BILLS: SB 1320

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Bauer 96	Cooper C
2) Government Operations Subcommittee			
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

The State of Florida has a long history of providing public access to governmental records and meetings. In 1992, Floridians adopted an amendment to the State Constitution that raised the statutory right of access to public records to a constitutional level. In addition to the State Constitution, the Public Records Act, which predates the State Constitution's public records provisions, specifies conditions under which public access must be provided to records of an agency. Unless specifically exempted, all agency records are available for public inspection. The Florida Supreme Court has interpreted this definition to encompass all materials made or received by an agency in connection with official business which are used to perpetuate, communicate, or formalize knowledge. All such materials, regardless of whether they are in final form, are open for public inspection unless made exempt.

This bill creates section 662.148 of the Florida Statutes, a public records exemption for certain information held by the Office of Financial Regulation (OFR) relating to family trust companies, licensed family trust companies, and foreign licensed family trust companies, which is the subject of a pending bill, House Bill 1267. HB 1267 authorizes families to form and operate any of these three family trust companies, subject to varying regulatory requirements. In general, a FTC is an entity which provides trust services similar to those that can be provided by an individual or financial institution. This includes serving as a trustee of trusts held for the benefit of the family members, as well as providing other fiduciary, investment advisory, wealth management, and administrative services to the family. A Florida FTC must be owned exclusively by family members and may not provide fiduciary services to the public.

The bill treats the following as confidential and exempt from public disclosure: all records relating to a registration, an application, or annual certification; examinations and reports of examinations, operations, or conditions (including working papers); and information received by the OFR from a person from another state or nation or the federal government which is otherwise confidential or exempt pursuant to the laws of that state, nation, or federal government. The bill authorizes release of confidential and exempt information to specified persons, and provides a criminal penalty for willful disclosure of such information. Additionally, the bill provides for the treatment of confidential information used in judicial and administrative proceedings, as well as confidential information furnished pursuant to a legislative subpoena.

The bill provides for repeal of the exemption on October 2, 2019, unless reviewed and saved from repeal by the Legislature pursuant to the Open Government Sunset Review Act. As this bill creates a new public records exemption, the bill also provides a statement of public necessity as required by the State Constitution.

The bill provides that the act shall take effect on the same date that if HB 1267 or similar legislation is adopted in the same legislative session or an extension thereof and becomes a law.

Article I, s. 24(c) of the State Constitution requires a two-thirds vote of the members present and voting for final passage of a newly created public record or public meeting exemption. The bill creates a new exemption; thus, it appears to require a two-thirds vote for final passage.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h1269.IBS.DOCX

DATE: 3/17/2014

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

The State of Florida has a long history of providing public access to governmental records and meetings. The Florida Legislature enacted the first public records law in 1892. One hundred years later, Floridians adopted an amendment to the State Constitution that raised the statutory right of access to public records to a constitutional level. Article I, s. 24, of the State Constitution, provides that:

(a) Every person has the right to inspect or copy any public record made or received in connection with the official business of any public body, officer, or employee of the state, or persons acting on their behalf, except with respect to records exempted pursuant to this section or specifically made confidential by this Constitution. This section specifically includes the legislative, executive, and judicial branches of government and each agency or department created thereunder; counties, municipalities, and districts; and each constitutional officer, board, and commission, or entity created pursuant to law or this Constitution.

In addition to the State Constitution, the Public Records Act,³ which pre-dates the State Constitution's public records provisions, specifies conditions under which public access must be provided to records of an agency.⁴ Section 119.07(1)(a), F.S., states:

Every person who has custody of a public record shall permit the record to be inspected and copied by any person desiring to do so, at any reasonable time, under reasonable conditions, and under supervision by the custodian of the public records.

Unless specifically exempted, all agency records are available for public inspection. The term "public record" is broadly defined to mean:

[A]II documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency.⁵

The Florida Supreme Court has interpreted this definition to encompass all materials made or received by an agency in connection with official business which are used to perpetuate, communicate, or formalize knowledge. All such materials, regardless of whether they are in final form, are open for public inspection unless made exempt.

⁷ Wait v. Florida Power & Light Co., 372 So. 2d 420 (Fla. 1979).

¹ Section 1390, 1391 F.S. (Rev. 1892).

² Fla. Const. art. I, s. 24.

³ Chapter 119, F.S.

⁴ The word "agency" is defined in s. 119.011(2), F.S., to mean "any state, county, district, authority, or municipal officer, department, division, board, bureau, commission, or other separate unit of government created or established by law including, for the purposes of this chapter, the Commission on Ethics, the Public Service Commission, and the Office of Public Counsel, and any other public or private agency, person, partnership, corporation, or business entity acting on behalf of any public agency." The Florida Constitution also establishes a right of access to any public record made or received in connection with the official business of any public body, officer, or employee of the state, or persons acting on their behalf, except those records exempted by law or the State Constitution. See supra fn. 3.

⁵ Section 119.011(12), F.S.

⁶ Shevin v. Byron, Harless, Schaffer, Reid and Associates, Inc., 379 So. 2d 633, 640 (Fla. 1980).

There is a difference between records that the Legislature has made exempt from public inspection and those that are *confidential* and exempt. If the Legislature makes a record confidential and exempt, such information may not be released by an agency to anyone other than to the persons or entities designated in the statute.⁸ If a record is simply made exempt from disclosure requirements, an agency is not prohibited from disclosing the record in all circumstances.⁹

Only the Legislature is authorized to create exemptions to open government requirements.¹⁰ Exemptions must be created by general law, and such law must specifically state the public necessity justifying the exemption. Further, the exemption must be no broader than necessary to accomplish the stated purpose of the law.¹¹ A bill enacting an exemption¹² may not contain other substantive provisions, although it may contain multiple exemptions that relate to one subject.¹³

Open Government Sunset Review Act

The Open Government Sunset Review Act (Act)¹⁴ provides for the systematic review, through a 5-year cycle ending October 2 of the fifth year following enactment, of an exemption from the Public Records Act or the Public Meetings Law.

The Act states that an exemption may be created, revised, or expanded only if it serves an identifiable public purpose and if the exemption is no broader than necessary to meet the public purpose it serves. ¹⁵ An identifiable public purpose is served if the exemption meets one of three specified criteria and if the Legislature finds that the purpose is sufficiently compelling to override the strong public policy of open government and cannot be accomplished without the exemption. An exemption meets the three statutory criteria if it:

- Allows the state or its political subdivisions to effectively and efficiently administer a governmental program, which administration would be significantly impaired without the exemption;
- Protects sensitive personal information that, if released, would be defamatory or would jeopardize an individual's safety; however, only the identity of an individual under this provision.
- Protects information of a confidential nature concerning entities, including, but not limited to, a
 formula, pattern, device, combination of devices, or compilation of information that is used to protect
 or further a business advantage over those who do not know or use it, the disclosure of which
 would injure the affected entity in the marketplace.¹⁶

While the standards in the Open Government Sunset Review Act may appear to limit the Legislature in the exemption review process, those aspects of the act are only statutory, as opposed to constitutional. Accordingly, the standards do not limit the Legislature because one session of the Legislature cannot bind another.¹⁷ The Legislature is only limited in its review process by constitutional requirements.

House Bill 1267 (2014) - Family Trust Companies

The Office of Financial Regulation (OFR) administers the Florida Financial Institutions Codes (chs. 655-667, F.S., "the Codes"), which includes the regulation of trust companies. Trust companies are for-profit business organizations that are authorized to engage in trust business and to act as a fiduciary for the

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⁸ Florida Attorney General Opinion 85-62.

⁹ Williams v. City of Minneola, 575 So. 2d 683, 687 (Fla. 5th DCA 1991), review denied, 589 So. 2d 289 (Fla. 1991).

¹⁰ Supra fn. 1.

¹¹ Memorial Hospital-West Volusia v. News-Journal Corporation, 784 So. 2d 438 (Fla. 2001); Halifax Hospital Medical Center v. News-Journal Corp., 724 So. 2d 567, 569 (Fla. 1999).

¹² Under s. 119.15, F.S., an existing exemption may be considered a new exemption if the exemption is expanded to cover additional records.

¹³ *Supra* fn. 1.

¹⁴ Section 119.15, F.S.

¹⁵ Section 119.15(6)(b),F.S.

¹⁰ *Id*.

¹⁷ Straughn v. Camp, 293 So. 2d 689, 694 (Fla. 1974).

general public. Section 655.057, F.S., exempts certain records relating to the OFR's investigations and examinations of trust companies (and other financial institutions) from public records disclosure.

A small number of states allow families to form and operate *private or family trust companies (FTCs)*, which provide trust services similar to those that can be provided by an individual trustee or a financial institution, but are owned exclusively by family members and may not provide fiduciary services to the public. These private, family trust companies are generally formed to manage the wealth of high net-worth families in lieu of traditional individual or institutional trustee arrangements, for a variety of personal, investment, regulatory, and tax reasons. Currently, there are no Florida statutes authorizing the formation of family trust companies, licensed trust companies, and foreign-licensed trust companies.

House Bill 1267 creates ch. 662, F.S., to authorize families to form and operate any of these three family trust companies in this state, subject to varying regulatory requirements, including a license or registration with the OFR, maintenance of minimum owners' equity for FTCs with a principal place of business in Florida, and certain reporting requirements. The bill prohibits all three FTC types from advertising and conducting trust business with the public. HB 1267 authorizes the OFR to investigate applications for licensure or registration, require annual certifications and other regulatory filings from licensees and registrants, and to conduct periodic examinations of all three family trust company types.

Effect of the Bill

The bill, which is linked to the passage of HB 1267, creates s. 662.148, F.S., a public records exemption for:

- All records relating to a registration, an application, or annual certification;
- All records relating to an examination of any FTC type;
- Reports of examinations, operations, or conditions of any FTC type, including working papers;
- Any portion of a list of names on the shareholders or members of any FTC type, and
- Information received by the OFR from a person from another state or nation or the federal government which is otherwise confidential or exempt pursuant to the laws of that state, nation, or federal government.

The bill authorizes release of confidential and exempt information to specified persons, including the publication of reports required by federal law and the publication of the names and addresses of any FTC and its registered agent. Further, the bill provides that it is a third-degree felony for willful disclosure of such information.

Section 2 of the bill amends s. 662.146, F.S. (which is created by HB 1267 to provide for the confidentiality of certain FTC books and records), to provide that books and records of any FTC type shall be available for inspection and examination by certain persons. The bill specifies that such books and records may be made available as compelled by legislative subpoena as provided by law, in which s. 662.47 applies.

Section 3 of the bill amends s. 662.147, F.S. (which is created by HB 1267 to provide books and records requirements for FTCs), to permit the OFR to release information otherwise made confidential by this bill to other state, federal, or foreign regulators of family trust companies or to report any suspected criminal activity to appropriate law enforcement and prosecutorial agencies. Additionally, the bill provides for the treatment of confidential information used in judicial or administrative proceedings, as well as confidential information that is compelled by legislative subpoena.

The bill provides that the section is subject to the Open Government Sunset Review Act and stands repealed on October 2, 2019, unless reviewed and saved from repeal through reenactment by the Legislature. It also provides a statement of public necessity as required by the State Constitution.

B. SECTION DIRECTORY:

Section 1 creates s. 662.148, F.S., to provide an exemption from public records requirements for certain information held by the Office of Financial Regulation relating to a family trust company, licensed family trust company, or foreign licensed family trust company; to provide for the authorized release of certain information by the office; to permit the publication of certain information; to provide a penalty; to provide for future legislative review and repeal of the exemption.

Sections 2 and 3 amends ss. 662.146 and 662.147, F.S., to provide for additional authorized release of certain information by the office; to provide for production of confidential records pursuant to court orders, orders by administrative law judges, and legislative subpoenas; to conform provisions to changes made by the act; to provide a statement of public necessity.

Section 4 provides a statement of public necessity as required by the State Constitution.

Section 5 provides a contingent effective date.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

2. Expenditures:

See FISCAL COMMENTS section.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The bill may provide protection for high net worth families' assets, as well as the methodologies and practices of their family-owned businesses, which could otherwise be subject to security risks and criminal activity.

D. FISCAL COMMENTS:

The bill could create a minimal fiscal impact on OFR, because OFR staff would be responsible for complying with public records requests and may require training related to the creation of the public records exemption. In addition, OFR could incur costs associated with redacting the confidential and exempt information prior to releasing a record. The costs, however, would be absorbed, as they are part of the day-to-day responsibilities of OFR.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

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1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to: require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of a state tax shared with counties or municipalities.

2. Other:

Vote Requirement and Public Necessity Statement for Public Records Bills

In order to pass a newly-created or expanded public records or public meetings exemption, Article I, s. 24 of the State Constitution requires 1) a two-thirds vote of each house of the legislature and 2) a public necessity statement. The bill contains a public necessity statement and will require a two-thirds vote for passage.

Subject Requirement

Section 24(c), art. I of the State Constitution requires the Legislature to create public-records or publicmeetings exemptions in legislation separate from substantive law changes.

Public Necessity Statement

Section 24(c), art. I of the State Constitution requires a public necessity statement for a newly-created public-records or public-meetings exemption.

B. RULE-MAKING AUTHORITY:

None provided by the bill.

C. DRAFTING ISSUES OR OTHER COMMENTS:

A strike-all amendment is anticipated to address the following issues:

- Line 107 provides for the applicability of s. 662.47, F.S. when books and records are compelled by legislative subpoena as provided by law. It appears the correct cross-reference should be s. 662.147.
- Lines 113-124, which address exceptions to confidentiality, should be moved into section 1 of the bill, which creates the public records exemption.
- Lines 125-139 provide for the treatment of confidential information when used in judicial or administrative proceedings. This should be in the substantive bill, HB 1267, because the requirements of the Public Records Act do not apply to an exemption that applies solely to the State Court System. 18
 - The Rules of Judicial Administration governs administrative matters in all state courts (to the extent the Rules of Appellate Procedure already do not control in proceedings in the supreme court and the district courts).
 - Specifically, Rule 2.420, Fla. R. Jud. Admin, governs public access to the records of the judicial branch of government, and sets forth the procedures and requirements to protect information that are confidential and exempt from public records disclosure in the course of a judicial proceeding. Such treatment must be determined in accordance with this
- It is also noted that lines 1205-1209 of the main bill. HB 1267, contains an apparent public records exemption for emergency orders issued by the OFR against any FTC type. The language provides that such emergency orders are confidential and exempt from s. 119.07(1), F.S., until the emergency order is made permanent, unless the office finds that such confidentiality will result in substantial risk of financial loss to the public." Any new exemption from public records must be in accordance with the requirements of art. I, s. 24 of the State

¹⁸ Section 119.15(2), F.S. STORAGE NAME: h1269.IBS.DOCX **DATE: 3/17/2014**

Constitution; as such, the language should appear in this bill instead of the substantive bill and should reference the State Constitution.

Definitions of "reports of examinations, operations, or conditions" and "working papers" will be added to the bill.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: h1269.IBS.DOCX

DATE: 3/17/2014

1 A bill to be entitled 2 An act relating to public records; creating s. 3 662.148, F.S.; providing an exemption from public records requirements for certain information held by 4 5 the Office of Financial Regulation relating to a 6 family trust company, licensed family trust company, 7 or foreign licensed family trust company; providing 8 for the authorized release of certain information by 9 the office; permitting the publication of certain 10 information; providing a penalty; providing for future legislative review and repeal of the exemption; 11 12 amending ss. 662.146 and 662.147, F.S.; providing for additional authorized release of certain information 13 by the office; providing for production of 14 15 confidential records pursuant to court orders, orders by administrative law judges, and legislative 16 17 subpoenas; conforming provisions to changes made by 18 the act; providing a statement of public necessity; 19 providing a contingent effective date. 20 21 Be It Enacted by the Legislature of the State of Florida: 22 23 Section 1. Section 662.148, Florida Statutes, is created 24 and assigned to part IV of chapter 662, Florida Statutes, as 25 created by HB 1267, 2014 Regular Session, to read:

Page 1 of 8

662.148 Public records exemption; records relating to

CODING: Words stricken are deletions; words underlined are additions.

family trust companies, licensed family trust companies, and foreign licensed family trust companies.—

- (1) PUBLIC RECORDS EXEMPTION.—The following information held by the Office of Financial Regulation is confidential and exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution:
- (a) All records relating to a registration, an application, or an annual certification of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (b) All records relating to an examination of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (c) Reports of examinations, operations, or conditions of a family trust company, licensed family trust company, or foreign licensed family trust company, including working papers.
- (d) Any portion of a list of names of the shareholders or members of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (e) Information received by the office from a person from another state or nation or the Federal Government which is otherwise confidential or exempt pursuant to the laws of that state or nation or pursuant to federal law.
- (2) AUTHORIZED RELEASE OF CONFIDENTIAL AND EXEMPT

 INFORMATION.—Information made confidential and exempt under subsection (1) may be disclosed by the Office of Financial

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Regulation to:

- (a) The authorized representative or representatives of the family trust company, licensed family trust company, or foreign licensed family trust company under examination. The authorized representative or representatives shall be identified in a resolution or by written consent of the board of directors, if the trust company is a corporation, or of the managers, if the trust company is a limited liability company.
- (b) A fidelity insurance company, upon written consent of the trust company's board of directors, if a corporation, or its managers, if a limited liability company.
- (c) An independent auditor, upon written consent of the trust company's board of directors, if a corporation, or its managers, if a limited liability company.
- (d) A liquidator, receiver, or conservator for a family trust company, licensed family trust company, or foreign licensed family trust company in the event of the appointment of the liquidator, receiver, or conservator. However, any portion of the information which discloses the identity of a bondholder, customer, family member, member, or stockholder must be redacted by the Office of Financial Regulation before the release of such portion to the liquidator, receiver, or conservator.
- (e) Any other state, federal, or foreign agency responsible for the regulation or supervision of family trust companies, licensed family trust companies, or foreign licensed family trust companies.

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(f) A law enforcement agency in the furtherance of the agency's official duties and responsibilities.

- (3) PUBLICATION OF INFORMATION.—This section does not prevent or restrict the publication of:
 - (a) A report required by federal law.

- (b) The name of the family trust company, licensed family trust company, or foreign licensed family trust company and the name and address of the registered agent of that company.
- (4) PENALTY.—A person who willfully discloses information made confidential and exempt by this section commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (5) OPEN GOVERNMENT SUNSET REVIEW.—This section is subject to the Open Government Sunset Review Act in accordance with s.

 119.15 and shall stand repealed on October 2, 2019, unless reviewed and saved from repeal through reenactment by the Legislature.

Section 2. Paragraphs (d), (e), and (f) of subsection (1) of section 662.146, Florida Statutes, as created by HB 1267, 2014 Regular Session, are redesignated as paragraphs (e), (f), and (g), respectively, and a new paragraph (d) is added to that subsection, to read:

662.146 Confidentiality of books and records.-

(1) The books and records of a family trust company, licensed family trust company, and foreign licensed family trust company are confidential and shall be made available for

Page 4 of 8

105	inspection and examination only:
106	(d) As compelled by legislative subpoena as provided by
107	law, in which case s. 662.47 applies;
108	Section 3. Subsections (1), (2), and (3) of section
109	662.147, Florida Statutes, as created by HB 1267, 2014 Regular
110	Session, are renumbered as subsections (3) , (4) , and (5) ,
111	respectively, and new subsections (1) and (2) are added to that
112	section, to read:
113	662.147 Records relating to the office examination;
114	limited restrictions on public access
115	(1) The public records exemptions contained in s. 662.148
116	do not prevent or restrict the Office of Financial Regulation
117	from:
118	(a) Furnishing records or information to any other state,
119	federal, or foreign agency responsible for the regulation or
120	supervision of family trust companies, licensed family trust
121	companies, or foreign licensed family trust companies.
122	(b) Reporting any suspected criminal activity, with
123	supporting documents and information, to appropriate law
124	enforcement and prosecutorial agencies.
125	(2)(a) Orders issued by courts or administrative law
126	judges for the production of confidential records or information
127	must provide for inspection in camera by the court or the
128	administrative law judge. If the court or administrative law
129	judge determines that the documents requested are relevant or
130	would likely lead to the discovery of admissible evidence, the

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131 documents shall be subject to further orders by the court or the 132 administrative law judge to protect the confidentiality thereof. 133 An order directing the release of information shall be 134 immediately reviewable, and a petition by the office for review 135 of the order shall automatically stay any further proceedings in 136 the trial court or the administrative hearing until the 137 disposition of the petition by the reviewing court. If any other 138 party files a petition for review, it will operate as a stay of 139 the proceedings only upon order of the reviewing court. 140 Confidential records and information furnished pursuant to a legislative subpoena shall be kept confidential by 141 142 the legislative body or committee that received the records or 143 information, except in a case involving the investigation of 144 charges against a public official subject to impeachment or removal, in which case disclosure of the information shall be 145 146 only to the extent necessary as determined by the legislative 147 body or committee. 148 Section 4. The Legislature finds that it is a public necessity that records held by the Office of Financial 149 150 Regulation which pertain to a family trust company, licensed 151 family trust company, or foreign licensed family trust company 152 relating to registration or certification; an examination; 153 reports of examinations, operations, or conditions, including 154 working papers; any portion of a list of the names of 155 shareholders or members; or information received by the Office 156 of Financial Regulation from a person from another state or

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nation or the Federal Government which is otherwise confidential or exempt pursuant to the laws of that jurisdiction be made confidential and exempt from s. 119.07(1), Florida Statutes, and s. 24(a), Article I of the State Constitution. This exemption is necessary because:

- (1) No public interest is served by granting public access to family trust company records, and no protection is afforded to the public or the state by allowing public access to private financial records. Additionally, a family trust company is prohibited from serving or marketing its services to the general public in any way; therefore, no public interests are involved.
- (2) Families with a high net worth are frequently the targets of criminal predators seeking access to their assets. It is important that the exposure of such families to threats of extortion, kidnapping, and other crimes not be increased.

 Placing family business records and methodologies in the public domain would increase the security risk that a family could become the target of criminal activity.
- (3) Family trust companies often provide a consolidated structure for the ownership of an operating business owned by multiple family members. Placing those private business operations and methods in the public domain could jeopardize their business assets, methodologies, and practices.

Section 5. This act shall take effect on the same date that HB 1267 or similar legislation takes effect, if such legislation is adopted in the same legislative session or an

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183 extension thereof and becomes a law.

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INSURANCE & BANKING SUBCOMMITTEE

HB 1269 by Rep. McBurney Pub. Rec./Family Trust Companies/OFR

AMENDMENT SUMMARY March 19, 2014

Amendment 1 by Rep. McBurney (strike-all): Makes the following changes:

- Corrects a cross-reference,
- Moves the exceptions to confidentiality to section 1 of the bill, which creates the public records exemption,
- Removes language providing for the treatment of confidential records or information in judicial or administrative proceedings, which will be inserted into the substantive bill (HB 1267),
- Inserts language from the substantive bill (HB 1267) that provides limited confidential and exempt treatment of emergency orders to this bill, and
- Provides definitions of "reports of examinations, operations, or conditions" and "working papers."



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1269 (2014)

Amendment No.

	COMMITTEE/SUBCOMMITTEE ACTION
	ADOPTED (Y/N)
	ADOPTED AS AMENDED (Y/N)
	ADOPTED W/O OBJECTION (Y/N)
	FAILED TO ADOPT (Y/N)
	WITHDRAWN (Y/N)
	OTHER
1	Committee/Subcommittee hearing bill: Insurance & Banking
2	Subcommittee
3	Representative McBurney offered the following:
4	
5	Amendment (with title amendment)
6	Remove everything after the enacting clause and insert:
7	Section 1. Section 662.148, Florida Statutes, is created
8	and assigned to part IV of chapter 662, Florida Statutes, as
9	created by HB 1267, 2014 Regular Session, to read:
10	662.148 Public records exemption; records relating to
11	family trust companies, licensed family trust companies, and
12	foreign licensed family trust companies.—
13	(1) PUBLIC RECORDS EXEMPTION.—The following information
14	held by the office is confidential and exempt from s. 119.07(1)
15	and s. 24(a), Art. I of the State Constitution:

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Published On: 3/18/2014 7:40:19 PM

- (a) Records relating to a registration, an application, or an annual certification of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (b) Records relating to an examination of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (c) Reports of examinations, operations, or conditions of a family trust company, licensed family trust company, or foreign licensed family trust company, including working papers.
- (d) Any portion of a list of names of the shareholders or members of a family trust company, licensed family trust company, or foreign licensed family trust company.
- (e) Information received by the office from a person from another state or nation or the Federal Government which is otherwise confidential or exempt pursuant to the laws of that state or nation or pursuant to federal law.
- (f) An emergency cease and desist order under s. 662.143 until the emergency order is made permanent unless the office finds that such confidentiality will result in substantial risk of financial loss to the public.
 - (2) DEFINITIONS.—As used in this section, the term:
- (a) "Reports of examinations, operations, or conditions" means records submitted to or prepared by the office as part of the office's duties performed pursuant to s. 655.012 or s. 655.045(1).

- (b) "Working papers" means the records of the procedure followed, the tests performed, the information obtained, and the conclusions reached in an examination under s. 655.032 or s. 655.045. The term also includes books and records.
- (3) AUTHORIZED RELEASE OF CONFIDENTIAL AND EXEMPT

 INFORMATION.—Information made confidential and exempt under subsection (1) may be disclosed by the office to:
- (a) The authorized representative or representatives of the family trust company, licensed family trust company, or foreign licensed family trust company under examination. The authorized representative or representatives shall be identified in a resolution or by written consent of the board of directors, if the trust company is a corporation, or of the managers, if the trust company is a limited liability company.
- (b) A fidelity insurance company, upon written consent of the trust company's board of directors, if a corporation, or its managers, if a limited liability company.
- (c) An independent auditor, upon written consent of the trust company's board of directors, if a corporation, or its managers, if a limited liability company.
- (d) A liquidator, receiver, or conservator for a family trust company, licensed family trust company, or foreign licensed family trust company in the event of the appointment of the liquidator, receiver, or conservator. However, any portion of the information which discloses the identity of a bondholder, customer, family member, member, or stockholder must be redacted

- by the office before the release of such portion to the liquidator, receiver, or conservator.
- (e) Any other state, federal, or foreign agency responsible for the regulation or supervision of family trust companies, licensed family trust companies, or foreign licensed family trust companies.
- (f) A law enforcement agency in the furtherance of the agency's official duties and responsibilities.
- (4) PUBLICATION OF INFORMATION.—This section does not prevent or restrict the publication of:
 - (a) A report required by federal law.
- (b) The name of the family trust company, licensed family trust company, or foreign licensed family trust company and the name and address of the registered agent of that company.
- (5) PENALTY.—A person who willfully discloses information made confidential and exempt by this section commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (6) OPEN GOVERNMENT SUNSET REVIEW.—This section is subject to the Open Government Sunset Review Act in accordance with s.

 119.15 and shall stand repealed on October 2, 2019, unless reviewed and saved from repeal through reenactment by the Legislature.
- Section 2. Subsections (1) through (4) of section 662.147, Florida Statutes, as created by HB 1267, 2014 Regular Session,

Bill No. HB 1269 (2014)

Amendment No.

are renumbered as subsections (3) through (6), respectively, and new subsections (1) and (2) are added to that section to read:

- 662.147 Records relating to the office examination; limited restrictions on public access.—
- (1) The public records exemptions contained in s. 662.148 do not prevent or restrict the office from:
- (a) Furnishing records or information to any other state, federal, or foreign agency responsible for the regulation or supervision of family trust companies, licensed family trust companies, or foreign licensed family trust companies.
- (b) Reporting any suspected criminal activity, with supporting documents and information, to appropriate law enforcement and prosecutorial agencies.
- (2) Confidential records and information furnished pursuant to a legislative subpoena shall be kept confidential by the legislative body or committee that received the records or information, except in a case involving the investigation of charges against a public official subject to impeachment or removal, in which case disclosure of the information shall be only to the extent necessary as determined by the legislative body or committee.

Section 3. Paragraphs (d), (e), and (f) of subsection (1) of section 662.146, Florida Statutes, as created by HB 1267, 2014 Regular Session, are redesignated as paragraphs (e), (f), and (g), respectively, and a new paragraph (d) is added to that subsection to read:

- 662.146 Confidentiality of books and records.-
- (1) The books and records of a family trust company, licensed family trust company, and foreign licensed family trust company are confidential and shall be made available for inspection and examination only:
- (d) As compelled by legislative subpoena as provided by law, in which case s. 662.147 applies;

Section 4. The Legislature finds that it is a public necessity that records held by the Office of Financial Regulation which pertain to a family trust company, licensed family trust company, or foreign licensed family trust company relating to registration or certification; an examination; reports of examinations, operations, or conditions, including working papers; any portion of a list of the names of shareholders or members; information received by the Office of Financial Regulation from a person from another state or nation or the Federal Government which is otherwise confidential or exempt pursuant to the laws of that jurisdiction; or an emergency cease and desist order be made confidential and exempt from s. 119.07(1), Florida Statutes, and s. 24(a), Article I of the State Constitution. This exemption is necessary because:

(1) No public interest is served by granting public access to family trust company records, and no protection is afforded to the public or the state by allowing public access to private financial records. Additionally, a family trust company is

prohibi	ted	from	n se	rving	or	ma:	rket	ing	its	service	s	to	the	genera:	l
public	in	any v	vay;	there	efoi	ce,	no	publ	ic	- interest	s	are	inv	olved.	

- (2) Families with a high net worth are frequently the targets of criminal predators seeking access to their assets. It is important that the exposure of such families to threats of extortion, kidnapping, and other crimes not be increased. Placing family business records and methodologies in the public domain would increase the security risk that a family could become the target of criminal activity.
- (3) Family trust companies often provide a consolidated structure for the ownership of an operating business owned by multiple family members. Placing those private business operations and methods in the public domain could jeopardize their business assets, methodologies, and practices.

Section 5. This act shall take effect on the same date that HB 1267 or similar legislation takes effect, if such legislation is adopted in the same legislative session or an extension thereof and becomes law.

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TITLE AMENDMENT

Remove everything before the enacting clause and insert:

A bill to be entitled

An act relating to public records; creating s.

662.148, F.S.; providing an exemption from public

records requirements for certain information held by

COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1269 (2014)

Amendment No.

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the Office of Financial Regulation relating to a family trust company, licensed family trust company, or foreign licensed family trust company; providing definitions; providing for the authorized release of certain information by the office; permitting the publication of certain information; providing a penalty; providing for future legislative review and repeal of the exemption; amending s. 662.147, F.S.; providing for additional authorized release of certain information by the office; providing for production of confidential records pursuant to legislative subpoenas; providing an exemption from public records requirements for an emergency order; providing an exception; conforming provisions to changes made by the act; amending s. 662.146, F.S.; providing for production of certain confidential records pursuant to legislative subpoenas; providing a statement of public necessity; providing a contingent effective date.

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 1271

Insurer Solvency

SPONSOR(S): Ingram

TIED BILLS: HB 1273

IDEN./SIM. BILLS: CS/SB 1308

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF			
1) Insurance & Banking Subcommittee		Bauer Sh	Cooper A			
2) Regulatory Affairs Committee						

SUMMARY ANALYSIS

The Office of Insurance Regulation (OIR) is a member of the National Association of Insurance Commissioners (NAIC), an organization consisting of state insurance regulators. As a member of the NAIC, the OIR is required to participate in the organization's accreditation program. NAIC accreditation is a certification that legal, regulatory, and organizational oversight standards and practices are being fulfilled by a state insurance department.

The NAIC also periodically reviews its solvency standards as set forth in its model acts, and revises accreditation requirements to adapt to evolving industry standards. The OIR has identified several model act components not found in the current Insurance Code, and which must be implemented in order for the OIR to maintain its accreditation.

House Bill 1271 implements the following NAIC components:

- Requires insurers to file actuarial opinion summaries and supporting workpapers annually;
- Requires acquirers of controlling interests to disclose "enterprise risk" and for ultimate controlling persons to file an annual enterprise risk report;
- Requires insurance holding companies to file an annual registration statement;
- Allows the OIR to examine any insurer and its affiliates to ascertain enterprise risk;
- Provides for confidentiality of enterprise risk reports, actuarial opinion summaries;
- Provides a privilege for memoranda supporting actuarial opinions on reserves, actuarial opinion summaries and related information;
- Requires health maintenance organizations and prepaid limited health service organizations to file risk-based capital filings;
- Incorporates a risk-based capital trend test for life and health and property and casualty insurers; which expands the scenarios in which a company may be required to take corrective action;
- Allows the OIR to initiate the establishment of, and to participate in, supervisory colleges with other state insurance regulators;
- · Authorizes the OIR to impose sanctions for violations of acquisition, enterprise risk reporting, and holding company registration requirements; and
- Updates the Financial Services Commission's rulemaking authority to reflect these new NAIC requirements.

The bill does not have a fiscal impact on local government, and the OIR does not anticipate a fiscal impact to state government. The bill has a positive but indeterminate impact on the private sector.

Except as otherwise expressly provided, the bill provides a contingent effective date of October 1, 2014, if the linked public records bill (HB 1273) or similar legislation is adopted in the same legislative session or an extension thereof and becomes law.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h1271.IBS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Background: Insurer Solvency Regulation

The National Association of Insurance Commissioners (NAIC) is the U.S. standard-setting and regulatory support organization created and governed by the chief insurance departments that regulate the conduct and solvency of insurers in their respective states or territories.¹ The Florida Office of Insurance Regulation (OIR) is responsible for all activities concerning insurers and other risk bearing entities, including licensing, rates, policy forms, market conduct, claims, issuance of certificates of authority, solvency, viatical settlements, premium financing, and administrative supervision, as provided under the insurance code or ch. 636, F.S.²

As a member of the NAIC, the OIR is required to participate in the organization's Financial Regulation Standards and Accreditation Program.³ NAIC accreditation is a certification that legal, regulatory, and organizational oversight standards and practices are being fulfilled by a state insurance department. The accreditation program is designed to allow for interstate cooperation and reduces regulatory redundancies. For example, the OIR's examinations may be recognized by other member states, thereby avoiding the need to have a Florida domestic insurer examined by multiple states. All fifty states, the District of Columbia, and Puerto Rico are accredited by the NAIC. Once accredited, a state is subject to a full accreditation review every five years, as well as interim reviews. The OIR's most recent full accreditation review occurred in the fall of 2013, and the OIR retained its accredited status.⁴

NAIC accreditation standards are grouped into four major areas, with laws and regulations being one of these areas. It includes, but is not limited to, the NAIC Risk-Based Capital (RBC) for Insurers Model Act, Model Holding Company Regulatory Act, Standard Valuation Law, and Actuarial Opinion and Memorandum Regulation or substantially similar provisions.⁵ The NAIC also periodically reviews these model solvency standards,⁶ and revises accreditation requirements to adapt to evolving industry practices, particularly in the wake of the recent economic crisis.

The OIR has identified new elements of these NAIC model acts that must be implemented in the Insurance Code in order for the OIR to maintain its accreditation. In addition, the bill adopts the 2009 NAIC revisions to the Standard Valuation Law (which Florida adopted in s. 625.121, F.S.), including the adoption of a new manual for valuing life insurer reserves and a principle-based approach to determining reserve levels and implements a group-wide supervision standard for international insurance companies.

Effect of the Bill

This bill implements these model act elements, to be discussed in further detail below:

- Model Holding Company Act & Regulations
 - o NAIC accreditation effective date January 1, 2016
 - o Acquisition and controlling stock reporting
 - Registration and regulation of insurance holding companies
 - o Enterprise risk reporting

STORAGE NAME: h1271.IBS.DOCX

¹ About the NAIC, http://www.naic.org/index_about.htm (last accessed March 4, 2014).

² Section 20.121(3)(a), F.S. The OIR's agency head for purposes of final agency action is the commissioner, and its rulemaking body is the Financial Services Commission (the Governor and the Cabinet).

³ NAIC Financial Regulation Standards and Accreditation Committee: http://www.naic.org/committees_f.htm (last accessed March 7, 2014).

⁴ OIR bill analysis of HB 1273 (received March 7, 2014), on file with the Insurance & Banking Subcommittee staff.

⁵ All NAIC Model Laws, Regulations and Guidelines are available at: http://www.naic.org/store_model_laws.htm (last accessed March 7, 2014).

- o Supervisory colleges
- Risk-Based Capital for Insurers & Health Organizations
 - Risk-based capital standards for health organizations NAIC accreditation effective date: January 1, 2015
 - Risk-based capital trend test for property and casualty insurers
 - o NAIC accreditation effective date: January 1, 2012
 - o Risk-based capital trend test for life and health insurers
 - o NAIC accreditation effective date: January 1, 2017
- Property & Casualty Actuarial Opinion Model Law
 - o NAIC accreditation effective date: January 1, 2010
 - o Actuarial opinion summary
 - Confidentiality⁷ and privilege
- Standard Valuation Law
 - o Confidentiality⁸ and privilege

1. NAIC Model Holding Company Act and Regulations

For years, the OIR's financial oversight authority has included a review of transactions among affiliates and members of insurance holding companies by adopting the NAIC's Model Insurance Holding Company Act and Regulation.⁹

However, in response to the recent financial crisis, the NAIC studied key group supervision issues for insurance holding company systems. In light of the 2008 liquidity crisis and collapse of American International Group, Inc., the NAIC's efforts focused on the risks and activities of non-insurance entities within insurance holding companies and concluded there was a corresponding regulatory need to obtain affiliates' financial information, such as enterprise risk, in order to ensure that the overall solvency of the holding company (whose main business is insurance) is not jeopardized. The NAIC model act defines "enterprise risk" as:

[A]ny activity, circumstance, event, or series of events involving one or more affiliates of an insurer that, if not remedied promptly, is likely to have a material adverse effect upon the financial condition or liquidity of the insurer of its insurance company as a whole, including, but not limited to, anything that would cause the insurer's risk-based capital as set forth in [state requirement] or would cause the insurer to be in a hazardous financial condition.¹⁰

As a result, the NAIC adopted revisions to its *Model Insurance Holding Company System Regulatory Act and Regulations* in December 2010, which states must adopt as an accreditation component by January 1, 2016. These revisions include:

- expansions to regulators' ability to evaluate any entity within an insurance holding company system;
- enhancements to the regulator's rights to access books and records and to compel production of information;
- establishment of expectation of funding with regard to regulator participation in supervisory colleges;
- enhancements in corporate governance, such as board of directors and senior management responsibilities;
- the inclusion of financial statements as part of an affiliate's registration requirements; and
- enterprise risk reporting requirements.¹¹

DATE: 3/16/2014

PAGE: 3

⁷ See the linked/public records exemption bill, HB 1273.

⁸ See linked/public records exemption bill, HB 1273.

⁹ The NAIC model act numbers for the Model Holding Company Act and Regulations are #440 and #450, respectively.

¹⁰ Section 1(F) of the NAIC Model Insurance Holding Company System Regulatory Act.

¹¹ NAIC Group Supervision, http://www.naic.org/cipr_topics/topic_group_supervision.htm (last accessed March 7, 2014). **STORAGE NAME**: h1271.IBS.DOCX

Definitions

- **Section 1** of the bill amends s. 624.10, F.S., to define "affiliate," "affiliated person," and "control" for purposes of reporting acquisition of controlling stock.
 - The bill defines "affiliate" to include direct or indirect control through equity ownership of voting securities, common managerial control, or collusive participation by the management of the insurer and affiliate in the management of the insurer or the affiliate.
 - o The bill moves the current definition of "affiliated person" in s. 628.461(12)(a), F.S., and places it in this new provision.
 - Consistent with the Model Holding Company Act, the bill uses a 10% threshold for the definition of "control."
 - The bill also defines "NAIC" as the National Association of Insurance Commissioners and renumbers the current subsection for the definition of "transact."
- **Section 3** amends s. 624.402, F.S., relating to the types of services that may be provided by an insurer under common ownership or control.

Examination and investigation reports

• **Section 2** of the bill amends s. 624.319, F.S., to provide that the production of documents during the course of an examination or investigation by the OIR or the DFS does not constitute a waiver of the attorney-client or work-product privileges.

Acquisition and disclaimer of controlling stock

- Currently, s. 628.461, F.S., requires an individual or affiliated person to file a letter of notification and a statement for the OIR's approval before concluding a tender offer to acquire 5% or more of a domestic stock insurer or of a controlling company. The statute also sets forth the information required to be disclosed in the statement, such as criminal and regulatory history information.
 - Alternatively, a party acquiring less than 10% of the outstanding voting securities of an insurer may file a disclaimer of affiliation of control, and such disclaimer must fully disclose all material relationships and affiliation with the insurer, as well as the reason for the disclaimer.
 - This disclaimer is mandatory for acquisitions of more than 10% of the outstanding voting securities of an insurer.
 - During the pendency of the OIR's review of an acquisition filing, the insurer is not permitted to make a "material change" to its operation or management, unless the OIR has approved or been notified, respectively. A "material change" consists of a disposal or obligation of 5% or more of the insurer's capital and surplus, or a change in management involving a person who has the authority to dispose or obligate 5% of the insurer's capital and surplus.
- Section 10 of the bill amends s. 628.461, F.S., to comport substantially with the Model Act disclaimer requirements:
 - Increases the ownership threshold (which triggers the notification and statement requirements) from 5% to 10% or more of the outstanding voting securities of a domestic stock insurer or of a controlling company.
 - Deletes the provision stating "in lieu of filing an acquisition statement, a party acquiring less than 10% of the outstanding voting securities of an insurer, may file a disclaimer of affiliation and control."
 - Specifies that effective January 1, 2015, the acquiring party's statement must include an agreement to file an "annual enterprise risk report," if control exists.
 - Adds language that states effective January 1, 2015, the person required to file the statement pursuant to s. 628.461(1), F.S. will provide the annual report specified in s. 628.801(2), F.S., if control exists.

- Adds a provision that the presumption of control may be rebutted by filing a disclaimer of control on a form prescribed by the office or by providing a copy of a Schedule 13G on file with the SEC. After a disclaimer is filed, the insurer is relieved of any further duty to register or report under s. 628.461, F.S., unless the OIR disallows the disclaimer.
 - It is noted that the option to file a Schedule 13G does not appear in the NAIC's Model Holding Company Act.
 - The federal Securities and Exchange Act of 1934 (15 U.S.C. § 78a et seq, as amended), and Regulation 13D-G (17 CFR Part 240.13d), require certain investment advisers and brokers to file acquisition and beneficial ownership reports with the SEC when they directly or indirectly acquire more than 5% of any issuer's outstanding "Section 13" or "equity securities," which is measured at the end of each calendar year.
 - Schedule 13G has generally been described as a more streamlined and passive reporting form than Schedule 13D, and may be used by the following:
 - o qualified institutional investors, which include insurance companies;
 - o exempt investors, and
 - o passive investors).
 - It is noted that Schedule 13G only requires the following disclosures (compared with the disclosures required by s. 628.461, F.S.):
 - o Names and types of reporting persons
 - o Address
 - o Title of class of securities and CUSIP number
 - Citizenship or place of organization
 - o Aggregated amount beneficially owned by each reporting person
 - o Identification and classification of members of a reporting group
 - o Certification and signature
- Adds a provision that any controlling person of a domestic insurer that seeks to divest its controlling interest in the domestic insurer shall file with the OIR a confidential notice of its proposed divestiture at least 30 days prior to the relinquishment of control.
- Moves the definition of "affiliated person" to section 1 of the bill
- Deletes the definition of "controlling company," which means any corporation, trust, or association that owns 25% or more of the voting securities of one or more domestic stock insurance companies, since the new requirements will be triggered at 10% ownership.

Registration and regulation of insurance holding companies; enterprise risk reporting

- Currently, all insurers authorized to do business in Florida and who are members of insurance holding companies, are required to register with the OIR and be subject to regulation in relation to their holding companies. The Financial Services Commission has rulemaking authority to adopt rules regarding registration, and those rules must include the requirements and standards of certain NAIC model regulations.¹²
- **Section 11** of the bill amends s. 628.801, F.S. (regarding the registration and regulation of insurance holding companies), with the following:
 - Incorporates changes from 2010 revisions to the NAIC Model Holding Company Act, and to permit subsequent updates having a substantially consistent methodology. Effective January 1, 2015, this section also defines "enterprise risk," incorporates the NAIC "enterprise risk" reporting requirements and authorizes the OIR to conduct examinations of insurer affiliates. The bill:

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A domestic insurer who is fully compliant with the registration laws of its holding company's state of domicile (if NAIC-accredited) may request a waiver from the Florida filing requirements. Section 628.801(1), F.S.

- Requires authorized insurers to file a registration statement on or before April 1 of each year. The bill also states a material transaction between an insurer and its affiliates shall be filed with the OIR as provided by rule.
- Adds a provision that requires the ultimate controlling person of every insurer subject to registration file an annual enterprise risk report on or before April 1 and comply with the December 2010 NAIC Insurance Holding Company System Model Regulation and subsequent amendments.
 - Defines the term "ultimate controlling person" as a person that is not controlled by any other person.
- Provides that the failure to file a registration statement or enterprise risk filing report is a violation of s. 628.801, F.S.
- Defines new criteria under which an insurer may apply for waiver of the requirements contained in s. 628.801, F.S.
- o Prohibits the waiver of any applicable privilege or claim of confidentiality in the enterprise risk report as a result of disclosures to the OIR.
- Allows the insurer to satisfy the filing requirement by filing the parent corporation's reports
 that have been filed with the Securities and Exchange Commission if compliant with
 requirements.
- This provision is effective January 1, 2015.

Sanctions

- Currently, the Insurance Code states that noncompliant insurance companies (and their directors, officers, employees, and agents) can be subject to a number of sanctions:
 - o monetary penalties for failing to file registration statements or certificate,
 - civil forfeitures for knowingly engaging in transactions that have not been properly filed, approved, or in accordance with commission rule,
 - a cease and desist order for engaging in transactions or entering into contracts that violate commission rules, and rescission orders if in the best interests of the policyholders, creditors, or public.
 - Additionally, an officer, director, or employee of an insurance holding company who willfully
 and knowingly submits a false statement, false report, or false filing with the intent to deceive
 the OIR, is guilty of a third-degree felony.
- Section 12 of the bill amends s. 628.803, F.S., to incorporate a new NAIC sanction to provide that a violation of the enterprise risk requirements serves as an independent basis for the Office to disapprove dividends and distributions and to place the insurer under an order of administrative supervision. This provision is effective January 1, 2015.

Supervisory colleges

• According to the Center for Insurance Policy & Research, "a supervisory college is a meeting of insurance regulators or supervisors where the topic of discussion is regulatory oversight of one specific insurance group that is writing significant amounts of insurance in other jurisdictions." Supervisory colleges also facilitate oversight of internationally active insurance companies at the group level and promote regulatory information-sharing, subject to applicable confidentiality agreements. Supervisory college members are generally the states or jurisdictions where the

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¹³ "Supervisory Colleges: A Regulatory Tool for Enhancing Supervisory Cooperation and Coordination," http://www.naic.org/cipr newsletter archive/vol4 supervisory colleges.htm (last accessed March 1, 2014).

¹⁴ NAIC on Supervisory Colleges, http://www.naic.org/cipr_topics/topic_supervisory_college.htm (last accessed March 1, 2014). Additionally, the public records bill, HB 1273, that is linked to this bill, provides for confidential treatment of regulatory information, including within the context of a supervisory college, which is shared between insurance regulators and law enforcement pursuant to confidentiality agreements.

largest insurance entities within a group are domiciled, premium underwritten and key corporate decision-makers in the organization are located.¹⁵

- Section 14 creates s. 628.805, F.S., regarding supervisory colleges, with the following:
 - o Allows the OIR to participate in supervisory colleges with other regulators and to initiate the establishment of a supervisory college, clarify membership, participation and functions of the role of other regulators, coordinate ongoing activities and establish a crisis management plan.
 - Allows the OIR to participate in a supervisory college if the insurance company is registered pursuant to s. 628.801, F.S., for any domestic insurer that is part of a holding company system.
 - Allows the OIR to assess a registered insurer for the reasonable expenses to participate in a supervisory college.
 - According to the OIR, its participation does not delegate any of its regulatory authority over insurers in its jurisdiction.¹⁶
 - This provision is effective January 1, 2015.

Group-wide supervision of international insurance groups

- In July 2012, Pennsylvania signed into law PA Public Law 111, No. 136, which significantly amended Pennsylvania's Insurance Holding Company Act to be in compliance with the NAIC Model Holding Company Act. The Pennsylvania legislation included a statute authorizing its insurance regulator to act as the group-wide supervisor for any international insurance group.¹⁷
- Section 13 creates s. 628.804, F.S., to authorize the OIR to serve as group-wide supervisor for any international insurance group in which the ultimate controlling person is domiciled in this state. Where the person is not a Florida domiciliary, the OIR may determine it is the appropriate group-wide supervisor based on level of operations in this state, or acknowledge that another state should serve in this capacity. The bill sets forth criteria for making this determination. This provision is patterned after the Pennsylvania statute.
- The international criterion for determining a group-wide supervisor does not materially differ from the criteria contained within the NAIC Financial Analysis Handbook for determining the lead state.
- This provision is effective January 1, 2015.

2. Risk-Based Capital for Insurers & Health Organizations (#312 and 315); Trend Test Requirements

Risk-based capital (RBC) is a capital adequacy standard that represents the amount of required capital that an insurer must maintain, based on the inherent risks in the insurer's operations. It is determined by a formula that considers certain material risks depending on the type of insurer, and generates the regulatory minimum amount of capital that a company is required to maintain to avoid regulatory action. RBC raises a safety net for insurers, is uniform among states, and operates as a tripwire system to give state insurance regulators with authority for timely corrective action. In March 2006, the NAIC adopted revisions to the *Risk-Based Capital for Insurers Model Act (#312)*, which provides that states must require both life and health and property and casualty insurers to submit RBC filings with their regulators. Presently, this requirement is reflected in the Insurance Code, but does not apply to health maintenance organizations (HMOs) and prepaid limited health service organizations. In return for a prepayment, Prepayment, 20 through an exclusive panel of providers in return for a prepayment,

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¹⁵ OIR bill analysis of HB 1271, on file w ith the Insurance & Banking Subcommittee staff.

¹⁶ *Id*

¹⁷ 40 P.S. section 1406.2. It is noted that this language is currently not a NAIC accreditation requirement.

¹⁸ NAIC on Risk-Based Capital, http://www.naic.org/cipr_topics/topic_risk_based_capital.htm (last accessed March 4, 2014).

¹⁹ Section 624.4085, F.S.

²⁰ Section 636.003(7), F.S.

and "health maintenance organizations" generally provide a range of health coverage with providers under contract.²¹

In 2010, the NAIC adopted a recommendation to make the *Risk-Based Capital for Health Organizations* (#315) *Model Act* an accreditation standard.²² This Model Act defines "health organization" to include health maintenance organizations and limited health service organizations.²³ Accordingly, effective January 1, 2015, member states must require HMOs and prepaid limited health service organizations to submit risk-based capital filings in order to maintain accreditation.

In addition, the NAIC has developed a new "trend test" within RBC calculations for life and health and P/C insurers, as well as for health organizations. The trend test flags companies whose RBC is trending in a negative direction, and companies failing the trend test would trigger a "company action level event" and be required to file a corrective action plan. The NAIC accreditation effective date for the P/C trend test is January 1, 2012 and the accreditation effective date for the life and health trend test is January 1, 2017.

The following provisions of the bill relate to the model RBC Act requirements:

- Section 4 amends s. 624.4085, F.S., to expand the definition of "life and health insurer" to include health maintenance organizations and prepaid health service organizations (that are authorized in Florida and one or more other states, jurisdictions, or countries) for purposes of risk-based capital requirements.
 - The amended risk-based capital trend test requirement establishes a company action level standard triggered by the trend test for both property and casualty and life and health insurers allowing more time for the company to correct the conditions causing a deterioration of its level of risk-based capital. The risk-based capital requirement is a significant element required for NAIC accreditation.
- **Section 15** amends s. 636.045, F.S. (regarding minimum surplus requirements for prepaid limited health service organizations), with the following:
 - Subjects prepaid limited health service organizations to the risk-based capital requirements of s. 624.4085 (Section 2 of the bill) and the confidentiality provision for risk-based capital information in s. 624.40851, F.S.
- Section 16 amends s. 641.225, F.S. (surplus requirements for HMOs), with the following:
 - Subjects HMOs that are authorized in Florida and one or more other states, jurisdictions, or countries to the new RBC requirements of s. 624.4085, F.S., and the confidentiality provision for RBC information in s. 624.40851, F.S.
- Section 17 amends s. 641.255, F.S. (acquisition, merger, or consolidation) with the following:
 - Subjects HMOs that are members of a holding company system to the acquisition and enterprise risk reporting requirements of s. 628.461, F.S., but not to the acquisition requirements for specialty insurers in s. 628.4615, F.S.

3. Property and Casualty Actuarial Opinion Model Law (#745); Captives

The NAIC Property and Casualty Actuarial Opinion Model Law (#745) specifies that states must require property and casualty insurers to submit a Statement of Actuarial Opinion, which is a public document. The model act also requires the submission of an Actuarial Opinion Summary, an Actuarial Report and

²³ Section 1(F) of the NAIC Risk-Based Capital for Health Organizations Model Act (#315). **STORAGE NAME**: h1271.IBS.DOCX

²¹ Section 641.19(12), F.S.

²² NAIC Financial Regulation Standards and Accreditation Committee, at: http://www.naic.org/committees_f.htm (last accessed March 4, 2014).

workpapers to support each actuarial opinion, which must be treated as confidential and privileged. The NAIC accreditation effective date was January 1, 2010.

Current law requires insurers (except those providing life insurance and title insurance) to provide to OIR an annual statement of its financial condition and a statement of opinion on loss and loss adjustment expense reserves prepared by an actuary or a qualified loss reserve specialists. These insurers are also required to provide supporting workpapers upon the OIR's request.²⁴ Currently, these materials are not exempt from public records disclosure.

Section 5 of the bill relates to the NAIC's Property & Casualty Actuarial Opinion Model Law. It amends s. 624.424, F.S., to:

- Require insurers to provide actuarial opinion summaries, in accordance with NAIC instructions, with their annual statements to the OIR. This section excludes life and health insurers from this requirement.
 - The section also states that "proprietary business information" contained in these summaries are confidential and exempt from public records disclosure (pursuant to linked bill, HB 1273). This section also protects the summary and related information from subpoena, discovery, or admissibility in any private civil action and allows the OIR to use such information in pursuing any legal or regulatory action against an insurer.
 - Updates the Financial Services Commission's rulemaking authority under this section to specify that rule must be in substantial conformity with the 2006 Annual Financial Reporting Model Regulation adopted by the NAIC.
- Additionally, the bill includes a new subsection (11) to address captives.
 - According to the NAIC, captives were traditionally established by non-insurance companies.
 However, a small number of life insurers have recently entered the market, utilizing captives to form captive reinsurance subsidiaries and insurance securitizations to transfer insurance risk and to relieve themselves from conservative reserve requirements.²⁵
 - The NAIC issued a white paper in July 2013²⁶ to address the use and regulation of captives and engaged a consultant to make recommendations for address the solvency implications of life insurer-owned captive insurers and alternative mechanisms.
 - Based on these NAIC findings, the bill requires each insurer doing business in Florida and that reinsures through a captive insurance company to also file a report as a separate schedule with the OIR. This report must contain certain information specific to reinsurance assumed by each captive.

4. Standard Valuation Law (#820) / Principle-Based Reserving

Principle-Based Reserving

Life insurance policy reserves are the funds that an insurance company must set aside to pay future life insurance claims. Currently, life insurance reserves are calculated ("valued") using pre-set, formulaic assumptions as prescribed by state laws and regulations, which must be updated as increasingly complex insurance products are introduced and as economic conditions change. Additionally, current formulas may not always accurately reflect the risks or true costs or obligations of the insurer, which can lead to excessively conservative reserves for some products and inadequate reserves for others.

Consequently, the NAIC introduced revisions to the Standard Valuation Law (SVL) and the Valuation Manual to include a new method for calculating life insurance policy reserves, referred to as Principle-Based Reserving (PBR). According to the NAIC, the new PBR approach is expected to "right-size" reserves and to eventually reduce the incentive for company "workarounds" designed to reduce reserves.

²⁶ "Captives and Special Purpose Vehicles: An NAIC White Paper," at http://www.naic.org/store/free/SPV-OP-13-ELS.pdf. STORAGE NAME: h1271.IBS.DOCX

²⁴ Section 624.424, F.S.

²⁵ NAIC on captive insurance companies, at http://www.naic.org/cipr_topics/topic_captives.htm (last accessed March 7, 2014).

The new SVL was adopted by a supermajority of NAIC members in December 2012. The revised SVL and valuation manual does not become operative until adopted by at least 42 states (a supermajority) representing 75% of total U.S. premium volume. PBR will be implemented over approximately three years and will apply only for new policies, except for contracts issued by single-state domestic insurers who qualify for an exemption from PBR.27

As of February 1, 2014, 7 states (accounting for just under 8 percent of the total premium volume) has approved the revised model.²⁸ The requirements of the manual are applicable to life insurance contracts, accident and health contracts, and other specified contracts. Some products are not subject to PBR: however, some products, such as term life insurance policies and universal life insurance policies with a secondary guarantee issued on or after the operative date of the manual would be subject to PBR once the manual is operative.²⁹

Section 6 of the bill amends s. 625.121, F.S. (relating to standard valuation law for life insurers), to apply to policies and contracts issued prior to the operative ate of the valuation manual or otherwise exempt from PBR as a single-state domestic insurer.

- Current law requires life insurance companies to annually file an actuarial opinion of reserves and provides that any memoranda or material in support of the opinion is confidential and exempt from public records laws.
- The bill clarifies that such material is also not subject to subpoena or discovery or admissible in evidence in any private civil action and prohibits the OIR or any person with whom the OIR has shared this information, pursuant to this paragraph, to testify as to the confidential information.
- The bill also permits the OIR to use the information in furthering any legal or regulatory action brought against an insurer. Disclosure to the OIR does not result in a waiver of any applicable privilege or claim of confidentiality. Aside from the confidentiality provisions, the section includes only minor conforming changes to reflect pre-and post-valuation manual eras.

Section 7 of the bill creates s. 625.1212, F.S., to incorporate the new PBR provisions and to set forth valuation of life insurance contracts, accident and health contracts, and deposit-type contracts issue on or after the "operative date of the valuation manual."

- The operative date is defined as the later of January 1, 2017, or January 1 following the first July 1 of the year in which the Insurance Commissioner certifies to the Financial Services Commission that the NAIC thresholds have been met (i.e., adopted by 42 of 55 states and territories, representing more than 75% of premium written).
- This section requires insurers to apply the standard prescribed in the valuation manual as the minimum standard for valuing reserves and use PBR for certain products specified in the valuation manual, except for product forms and lines exempted by single state domestic insurers meeting certain statutory criteria. The valuation manual currently requires the use of PBR for two products: term life insurance and universal life insurance with a secondary guarantee. 30 As under the existing SVL, this section requires insurers to submit an actuarial opinion of reserves and memorandum in support of each opinion.

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²⁷ NAIC on Principle-Based Reserving, at http://www.naic.org/cipr topics/principle based reserving pbr.htm (last accessed March 7, 2014). However, insurers can implement PBR anytime during the 3-year transition period. http://www.naic.org/documents/committees ex pbr implementation tf 130621 legislative brief.pdf

OIR bill analysis of HB 1271, on file with the Insurance & Banking Subcommittee staff.

²⁹ A universal life policy with a secondary guarantee is also known as a no-lapse guarantee. The policy will not lapse if certain conditions are met.

³⁰ Future revisions to the SVL may subject additional products to PBR. NAIC on Principle-Based Reserving, at http://www.naic.org/cipr_topics/principle_based_reserving_pbr.htm (last accessed March 7, 2014).

- This section also provides for the manual to delineate future product lines and forms subject to PBR and sets forth requirements for companies using PBR. This section also requires insurers to provide regulators with access to models and software used to compute principle-based reserves.
 - According to the OIR, the public should have confidence that the assumptions used in these reserving models are reasonable and subject to regulatory oversight and review.³¹
- The Commission is provided with express rulemaking authority to administer this section, including rules requiring the use of the NAIC 2009 Standard Valuation Law and the 2012 NAIC Valuation Manual.

Section 8 of the bill creates s. 625.1214, F.S., to set forth privilege and confidentiality for "documents, reports, materials, and other information created, produced, or obtained" pursuant to sections 6 and 7 of the bill.³²

The bill protects these items from subpoena or discovery, and renders them inadmissible in evidence in any private civil action. The OIR may use the information as part of any official regulatory or legal action it brings against the company. Neither the OIR nor any person who receives the information in an official capacity, or with whom the information is shared, may be required to testify in any private civil action concerning the confidential and exempt information. Finally, a privilege created in another state that is substantially similar to the privilege in this state must also be available and enforced in any proceeding in this state.

Section 9 of the bill amends s. 627.476, F.S., the Standard Nonforfeiture Law, which establishes minimum benefit values when life insurance policies lapse or are surrendered.

- According to the NAIC, changes to the Standard Nonforfeiture Law for life insurance is intended to
 be part of a package with the changes to the SVL so that mortality and interest rate assumptions
 are coordinated. However, such changes would apply to policies issued on or after the operative
 date of the valuation manual.
- The bill also specifies that the nonforfeiture interest rate may not be less than 4 percent, in order for a life insurance policy to meet maximum cash value requirements in the Internal Revenue Code and thus remain tax-qualified in favor of consumers. According to the OIR, this revision was adopted by the NAIC in December 2013.³³

B. SECTION DIRECTORY:

Section 1. Amends s. 624.10, F.S., to provide additional definitions applicable to the Insurance Code.

Section 2. Amends s. 624.319, F.S., to clarify that production of documents does not waive the attorney-client or work-product privilege.

Section 3. Amends s. 624.402, F.S., to conform a cross-reference.

Section 4. Amends s. 624.4085, F.S., to revise a definition; provide additional calculations for determining whether an insurer has a company action level event; revise provisions relating to mandatory control level events.

³¹ OIR bill analysis of HB 127, on file with the Insurance & Banking Subcommittee staff.

³² The linked public records bill, HB 1273, will address the confidentiality and public records exemption for certain "information created, produced or obtained" in connection with, and including, the actuarial opinion summary under the SVL; in the course of an actuarial examination of a company for compliance with the SVL; in support of, or in connection with, the annual certification of effective internal controls; In connection with and including any required PBR report; and in connection with experience data that may include company-identifying or personally-identifiable information.

³³ Document from the OIR (received January 16, 2014), on file with the Insurance & Banking Subcommittee staff. **STORAGE NAME**: h1271.IBS.DOCX **DATE**: 3/16/2014

- **Section 5.** Amends s. 624.424, F.S., to require an insurer's annual statement to include an actuarial opinion summary and providing criteria for such summary, to provide an exception for life and health insurers, and to update provisions; to require insurers reinsuring through a captive insurance company to file a report containing certain information.
- **Section 6.** Amends s. 625.121, F.S., to revise the Standard Valuation Law; distinguish the provisions from valuations done pursuant to the NAIC's valuation manual and incorporating certain provisions included in the manual; exempt certain documents from civil proceedings; revise the methods for evaluating the valuation of industrial life insurance policies; revise provisions relating to calculating additional premium; update provisions relating to reserve calculations for indeterminate premium plans.
- **Section 7.** Creates 625.1212, F.S., to provide for the valuation of policies and contracts after the adoption of the NAIC's valuation manual; provide applicability; define terms; require the Office of Insurance Regulation to value insurer reserves; require actuarial opinions of the reserves and a supporting memorandum to the opinions; require the insurer to apply the standard prescribed in the valuation manual; provide exceptions; provide requirements for a principle-based valuation of reserves; require an insurer to submit certain data to the office; direct the Financial Services Commission to adopt rules.
- **Section 8.** Creates s. 625.1214, F.S., to provide for the use of confidential information; prohibit the use of such information in private civil action.
- **Section 9.** Amends s. 627.476, F.S., to revise the Standard Nonforfeiture Law; distinguish provisions subject to the valuation manual and provide for the application of tables found in the manual.
- **Section 10.** Amends s. 628.461, F.S., to revise the amount of outstanding voting securities of a domestic stock insurer or a controlling company which a person is prohibited from acquiring unless certain requirements are met; to delete a provision authorizing insurers to file a disclaimer of affiliation of control in lieu of a letter notifying the office of the acquisition of the voting securities of a domestic stock company under certain circumstances; to conform a provision to changes made by the act; to provide that control is presumed under certain conditions; to specify how control may be rebutted and divested; and to delete definitions.
- **Section 11.** Amends s. 628.801, F.S., to require insurers to file a registration statement by a specified date; to revise the requirements and standards for the rules establishing the information and statement form for the registration; to require an insurer to file an annual enterprise risk report; to authorize the OIR to conduct examinations to determine the financial condition of registrants; to provide that failure to file a registration or report is a violation of the section; to provide additional grounds, requirements, and conditions with respect to a waiver from this section.
- **Section 12.** Amends s. 628.803, F.S., to provide for sanctions for persons who violate certain provisions relating to the acquisition of controlling stock.
- **Section 13.** Creates s. 628.804, F.S., to provide for the groupwide supervision of international insurance groups; to define terms; to provide for the selection of a groupwide supervisor; and to authorize the commission to adopt rules.
- **Section 14.** Creates s. 628.805, F.S., to authorize the OIR to participate in supervisory colleges and to authorize the OIR to assess fees on insurers for participation.
- **Section 15.** Amends s. 636.045, F.S., to apply certain statutes related to solvency to prepaid limited health service organizations.
- **Section 16.** Amends s. 641.225, F.S., to apply certain statutes related to solvency to health maintenance organizations.

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Section 17. Amends s. 641.225, F.S., to provide for applicability of specified provisions to a health maintenance organizations that is a member of a holding company.

Section 18. Except as otherwise expressly provided in this act, the act shall take effect October 1, 2014, if HB 1273 (the public records bill) or similar legislation is adopted in the same legislative session or an extension thereof and becomes a law.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

See Fiscal Comments.

Expenditures:

See Fiscal Comments.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

The OIR and the NAIC believe these revisions to the various model acts improve state insurance regulators' ability to provide necessary financial oversight, especially in the aftermath of the 2008 global financial crisis. Preserving OIR's accreditation benefits insurer operational efficiency. The American Council of Life Insurers, as it relates to revisions to the SVL, believes PBR is a more dynamic and appropriate reserving methodology that "right-sizes" insurer reserves based on a company's particular risk profile. Advocates of PBR state that the method will reduce redundant reserves that are required under the current formulaic approach, and consequently increase consumer choices of products and free up capital for insurers. Insurers will have to option to phase in the PBR requirements over 3 years after the valuation manual is effective, which the bill provides would be no earlier than January 1, 2017.

Insurers may incur an indeterminate amount of administrative costs associated with complying with the additional reporting requirements and implementing principle based reserves, and the OIR's participation in the supervisory colleges. The PBR requirements would apply to policies issued on or after the operative date of the valuation manual.

D. FISCAL COMMENTS:

According to the OIR, a specific fiscal impact to state government revenues and expenditures is not anticipated for fiscal year 2014-2015. The OIR believes it is premature to indicate a fiscal impact at this time due to the range of outstanding implementation issues that may or may not arise, including NAIC assumption of any impact that arises between the bill's effective date of October 1, 2014 to January 1, 2017 (the earliest that PBR could take effect in Florida).³⁵

³⁴ *Id*.

³⁵ OIR bill analysis of HB 1271, on file with the Insurance & Banking Subcommittee staff. **STORAGE NAME**: h1271.IBS.DOCX

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to require counties or municipalities to spend funds or take an action requiring the expenditure of funds, reduce the authority of counties or municipalities to raise revenues in the aggregate, or reduce the percentage of a state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

The bill updates the Financial Services Commission's rulemaking authority to reflect the current NAIC requirements, including the adoption of the updated valuation manual and principle-based reserving.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

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1 A bill to be entitled 2 An act relating to insurer solvency; amending s. 3 624.10, F.S.; providing additional definitions 4 applicable to the Florida Insurance Code; amending s. 5 624.319, F.S.; clarifying that production of documents 6 does not waive the attorney-client or work-product 7 privilege; amending s. 624.402, F.S.; conforming a 8 cross-reference; amending s. 624.4085, F.S.; revising 9 a definition; providing additional calculations for 10 determining whether an insurer has a company action level event; revising provisions relating to mandatory 11 12 control level events; amending s. 624.424, F.S.; 13 requiring an insurer's annual statement to include an 14 actuarial opinion summary; providing criteria for such 15 summary; providing an exception for life and health 16 insurers; updating provisions; requiring insurers 17 reinsuring through a captive insurance company to file 18 a report containing certain information; amending s. 19 625.121, F.S.; revising the Standard Valuation Law; 20 distinguishing the provisions from valuations done 21 pursuant to the NAIC's valuation manual and 22 incorporating certain provisions included in the 23 manual; exempting certain documents from civil 24 proceedings; revising the methods for evaluating the 25 valuation of industrial life insurance policies; revising provisions relating to calculating additional 26

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premium; updating provisions relating to reserve calculations for indeterminate premium plans; creating s. 625.1212, F.S.; providing for the valuation of policies and contracts after the adoption of the NAIC's valuation manual; providing applicability; defining terms; requiring the Office of Insurance Regulation to value insurer reserves; requiring actuarial opinions of the reserves and a supporting memorandum to the opinions; requiring the insurer to apply the standard prescribed in the valuation manual; providing exceptions; providing requirements for a principle-based valuation of reserves; requiring an insurer to submit certain data to the office; directing the Financial Services Commission to adopt rules; creating s. 625.1214, F.S.; providing for the use of confidential information; prohibiting the use of such information in private civil actions; amending s. 627.476, F.S.; revising the Standard Nonforfeiture Law; distinguishing provisions subject to the valuation manual and providing for the application of tables founds in the manual; amending s. 628.461, F.S.; revising the amount of outstanding voting securities of a domestic stock insurer or a controlling company which a person is prohibited from acquiring unless certain requirements have been met; deleting a provision authorizing an insurer to file a

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disclaimer of affiliation and control in lieu of a letter notifying the office of the acquisition of the voting securities of a domestic stock company under certain circumstances; requiring the statement notifying the office to include additional information; conforming a provision to changes made by the act; providing that control is presumed to exist under certain conditions; specifying how control may be rebutted and how a controlling interest may be divested; deleting definitions; amending s. 628.801, F.S.; requiring an insurer to annually file a registration statement by a specified date; revising the requirements and standards for the rules establishing the information and statement form for the registration; requiring an insurer to file an annual enterprise risk report; authorizing the office to conduct examinations to determine the financial condition of registrants; providing that failure to file a registration or report is a violation of the section; providing additional grounds, requirements, and conditions with respect to a waiver from the registration requirements; amending s. 628.803, F.S.; providing sanctions for persons who violate certain provisions relating to the acquisition of controlling stock; creating s. 628.804, F.S.; providing for the groupwide supervision of international insurance

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79 groups; defining terms; providing for the selection of 80 a groupwide supervisor; authorizing the commission to 81 adopt rules; creating s. 628.805, F.S.; authorizing 82 the office to participate in supervisory colleges; authorizing the office to assess fees on insurers for 83 84 participation; amending ss. 636.045 and 641.225, F.S.; 85 applying certain statutes related to solvency to prepaid limited health service organizations and 86 87 health maintenance organizations; amending s. 641.255, 88 F.S.; providing for applicability of specified 89 provisions to a health maintenance organization that is a member of a holding company; providing effective 90 91 dates and a contingent effective date. 92 93 Be It Enacted by the Legislature of the State of Florida: 94 95 Section 1. Section 624.10, Florida Statutes, is amended to 96 read: 97 Other definitions Transacting insurance. - As used in 98 the Florida Insurance Code, the term: 99 "Affiliate" means an entity that exercises control over or is directly or indirectly controlled by the insurer 100 101 through: 102 (a) Equity ownership of voting securities; 103 (b) Common managerial control; or

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Collusive participation by the management of the

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100	insurer and arritrate in the management of the insurer of the
106	affiliate.
107	(2) "Affiliated person" of another person means:
108	(a) The spouse of the other person;
109	(b) The parents of the other person and their lineal
110	descendants, or the parents of the other person's spouse and
111	their lineal descendants;
112	(c) A person who directly or indirectly owns or controls,
113	or holds with the power to vote, 10 percent or more of the
114	outstanding voting securities of the other person;
115	(d) A person, 10 percent or more of whose outstanding
116	voting securities are directly or indirectly owned or
117	controlled, or held with power to vote, by the other person;
118	(e) A person or group of persons who directly or
119	indirectly control, are controlled by, or are under common
120	control with the other person;
121	(f) An officer, director, partner, copartner, or employee
122	of the other person;
123	(g) If the other person is an investment company, an
124	investment adviser of such company, or a member of an advisory
125	board of such company;
126	(h) If the other person is an unincorporated investment
127	company not having a board of directors, the depositor of such
128	company; or
129	(i) A person who has entered into a written or unwritten
130	agreement to act in concert with the other person in acquiring

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131 or limiting the disposition of securities of a domestic stock 132 insurer or controlling company. 133 (3) "Control," including the terms "controlling," 134 "controlled by," and "under common control with," means the 135 direct or indirect possession of the power to direct or cause 136 the direction of the management and policies of a person, 137 whether through the ownership of voting securities, by contract 138 other than a commercial contract for goods or nonmanagement 139 services, or otherwise. Control is presumed to exist if a person, directly or indirectly, owns, controls, holds with the 140 141 power to vote, or holds proxies representing 10 percent or more 142 of the voting securities of another person. 143 "NAIC" means the National Association of Insurance 144 Commissioners. 145 "Transact" with respect to insurance includes any of 146 the following, in addition to other applicable provisions of 147 this code: (a) $\frac{(1)}{(1)}$ Solicitation or inducement. 148 149 (b) (2) Preliminary negotiations. 150 (c) $\frac{3}{3}$ Effectuation of a contract of insurance. (d) (d) Transaction of matters subsequent to effectuation 151 152 of a contract of insurance and arising out of it. 153 Section 2. Subsection (2) of section 624.319, Florida 154 Statutes, is amended to read: 155 624.319 Examination and investigation reports.-156 The examination report when so filed is shall be

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admissible in evidence in any action or proceeding brought by the department or office against the person examined, or against its officers, employees, or agents. In all other proceedings, the admissibility of the examination report is governed by the evidence code. The department or office or its examiners may at any time testify and offer other proper evidence as to information secured or matters discovered during the course of an examination, regardless of whether or not a written report of the examination has been either made, furnished, or filed in the department or office. The production of documents during the course of an examination or investigation does not constitute a waiver of the attorney-client or work-product privilege. Section 3. Paragraph (c) of subsection (8) of section 624.402, Florida Statutes, is amended to read:

624.402 Exceptions, certificate of authority required.-A certificate of authority shall not be required of an insurer with respect to:

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Subject to the limitations provided in this subsection, services, including those listed in the definition of the term "transact" in s. 624.10, may be provided by the insurer or an affiliated person as defined in s. 624.04 under common ownership or control with the insurer.

Section 4. Paragraph (g) of subsection (1), paragraph (a) of subsection (3), and paragraph (b) of subsection (6) of section 624.4085, Florida Statutes, are amended to read:

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624.4085 Risk-based capital requirements for insurers.-

(1) As used in this section, the term:

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- (g) "Life and health insurer" means <u>an</u> any insurer authorized or eligible under the Florida Insurance Code to underwrite life or health insurance. The term includes a property and casualty insurer that writes accident and health insurance only. <u>Effective January 1, 2015</u>, the term also includes a health maintenance organization that is authorized in this state and one or more other states, jurisdictions, or countries; and a prepaid limited health service organization that is authorized in this state and one or more other states, jurisdictions, or countries.
 - (3) (a) A company action level event includes:
- 1. The filing of a risk-based capital report by an insurer which indicates that:
- a. The insurer's total adjusted capital is greater than or equal to its regulatory action level risk-based capital but less than its company action level risk-based capital; or
- b. If a life and health insurer reports using the life and health annual statement instructions, the insurer has total adjusted capital that is greater than or equal to its company action level risk-based capital, but is less than the product of its authorized control level risk-based capital and $3.0 \ 2.5$, and has a negative trend;
- 207 <u>c. Effective January, 1, 2015, if a life and health or</u> 208 property and casualty insurer reports using the health annual

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statement instructions, the insurer or organization has total adjusted capital that is greater than or equal to its company action level risk-based capital, but is less than the product of its authorized control level risk-based capital and 3.0, and triggers the trend test determined in accordance with the trend test calculation included in the Risk-Based Capital Forecasting and Instructions, Health, updated annually by the NAIC; or

- d. If a property and casualty insurer reports using the property and casualty annual statement instructions, the insurer has total adjusted capital that is greater than or equal to its company action level risk-based capital, but less than the product of its authorized control level risk-based capital and 3.0, and triggers the trend test determined in accordance with the trend test calculation included in the Risk-Based Capital Forecasting and Instructions, Property/Casualty, updated annually by the NAIC;
- 2. The notification by the office to the insurer of an adjusted risk-based capital report that indicates an event in subparagraph 1., unless the insurer challenges the adjusted risk-based capital report under subsection (7); or
- 3. If, under subsection (7), an insurer challenges an adjusted risk-based capital report that indicates an event in subparagraph 1., the notification by the office to the insurer that the office has, after a hearing, rejected the insurer's challenge.

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(b) If a mandatory control level event occurs:

- 1. With respect to a life and health insurer, the office shall, after due consideration of s. 624.408, and effective January 1, 2015, ss. 636.045 and 641.225, take any action necessary to place the insurer under regulatory control, including any remedy available under chapter 631. A mandatory control level event is sufficient ground for the department to be appointed as receiver as provided in chapter 631. The office may forego taking action for up to 90 days after the mandatory control level event if the office finds there is a reasonable expectation that the mandatory control level event may be eliminated within the 90-day period.
- 2. With respect to a property and casualty insurer, the office shall, after due consideration of s. 624.408, take any action necessary to place the insurer under regulatory control, including any remedy available under chapter 631, or, in the case of an insurer that is not writing new business, may allow the insurer to continue to operate under the supervision of the office. In either case, the mandatory control level event is sufficient ground for the department to be appointed as receiver as provided in chapter 631. The office may forego taking action for up to 90 days after the mandatory control level event if the office finds there is a reasonable expectation that the mandatory control level event may will be eliminated within the 90-day period.

Section 5. Subsection (1) and paragraph (e) of subsection Page 10 of 64

261 (8) of section 624.424, Florida Statutes, are amended, and 262 subsection (11) is added to that section, to read: 263 624.424 Annual statement and other information. (1)(a) Each authorized insurer shall file with the office 264 full and true statements of its financial condition, 265 266 transactions, and affairs. An annual statement covering the 267 preceding calendar year shall be filed on or before March 1, and 268 quarterly statements covering the periods ending on March 31, 269 June 30, and September 30 shall be filed within 45 days after 270 each such date. The office may, for good cause, grant an 271 extension of time for filing of an annual or quarterly 272 statement. The statements must shall contain information 273 generally included in insurers' financial statements prepared in 274 accordance with generally accepted insurance accounting 275 principles and practices and in a form generally used utilized 276 by insurers for financial statements, sworn to by at least two 277 executive officers of the insurer or, if a reciprocal insurer, 278 by the oath of the attorney in fact or its like officer if a 279 corporation. To facilitate uniformity in financial statements and to facilitate office analysis, the commission may by rule 280 281 adopt the form and instructions for financial statements

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thereto if the methodology remains substantially consistent, and

approved by the NAIC in 2014 National Association of Insurance

Commissioners in 2002, and may adopt subsequent amendments

may by rule require each insurer to submit to the office, or such organization as the office may designate, all or part of

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the information contained in the financial statement in a computer-readable form compatible with the electronic data processing system specified by the office.

- (b) Each insurer's annual statement must contain:
- 1. A statement of opinion on loss and loss adjustment expense reserves made by a member of the American Academy of Actuaries or by a qualified loss reserve specialist, pursuant to under criteria established by rule of the commission. In adopting the rule, the commission shall must consider any criteria established by the NAIC National Association of Insurance Commissioners. The office may require semiannual updates of the annual statement of opinion for as to a particular insurer if the office has reasonable cause to believe that such reserves are understated to the extent of materially misstating the financial position of the insurer. Workpapers in support of the statement of opinion must be provided to the office upon request. This paragraph does not apply to life insurance, health insurance, or title insurance.
- 2. An actuarial opinion summary written by the insurer's appointed actuary. The summary must be filed in accordance with the appropriate NAIC property and casualty annual statement instructions. Proprietary business information contained in the summary is confidential and exempt under s. 624.4212, and the summary and related information are not subject to subpoena or discovery or admissible in evidence in a private civil action. Neither the office nor any person who received documents,

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materials, or other information while acting under the authority of the office, or with whom such information is shared pursuant to s. 624.4212, may testify in a private civil action concerning such confidential information. However, the department or office may use the confidential and exempt information in the furtherance of any regulatory or legal action brought against an insurer as a part of the official duties of the department or office. No waiver of any other applicable claim of confidentiality or privilege may occur as a result of a disclosure to the office under this section or any other section of the insurance code. This paragraph does not apply to life and health insurers subject to s. 625.121(3).

(c) The commission may by rule require reports or filings required under the insurance code to be submitted by electronic means in a computer-readable form compatible with the electronic data processing equipment specified by the commission.

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(e) The commission shall adopt rules to administer implement this subsection, which rules must be in substantial conformity with the 2006 Annual Financial Reporting Model Regulation 1998 Model Rule requiring annual audited financial reports adopted by the NAIC National Association of Insurance Commissioners or subsequent amendments, except where inconsistent with the requirements of this subsection. Any exception to, waiver of, or interpretation of accounting requirements of the commission must be in writing and signed by

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an authorized representative of the office. An No insurer may not raise an as a defense in any action, any exception to, waiver of, or interpretation of accounting requirements as a defense in an action, unless previously issued in writing by an authorized representative of the office.

- (11) Each insurer doing business in this state which reinsures through a captive insurance company as defined in s. 628.901, but without regard to domiciliary status, shall, in conjunction with the annual financial statement required under paragraph (1)(a), file a report with the office containing financial information specific to reinsurance assumed by each captive.
- (a) The report shall be filed as a separate schedule designed to avoid duplication of disclosures required by the NAIC's annual statement and instructions.
 - (b) Insurers must:

- 1. Identify the products ceded to the captive and whether the products are subject to rule 690-164.020, Florida

 Administrative Code, the NAIC Valuation of Life Insurance

 Policies Regulation (Model #830), or the NAIC Actuarial

 Guideline XXXVIII (AG 38).
- 2. Disclose the assets of the captive in the format prescribed in the NAIC annual statement schedules.
- 3. Include a stand-alone actuarial opinion or certification identifying the differences between the assets the ceding company would be required to hold and the assets held by

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the captive.

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Section 6. Subsection (2), paragraphs (a) and (b) of subsection (3), subsection (5), paragraph (e) of subsection (6), and subsections (10), (11), and (12) of section 625.121, Florida Statutes, are amended to read:

625.121 Standard Valuation Law; life insurance.-

ANNUAL VALUATION.—The office shall annually value, or cause to be valued, the reserves reserve liabilities, hereinafter called "reserves," for all outstanding life insurance policies and annuity and pure endowment contracts of each every life insurer doing business in this state, and may certify the amount of any such reserves, specifying the mortality table or tables, rate or rates of interest, and methods, net-level premium method or others, used in the calculation of such reserves. In the case of an alien insurer, such valuation is shall be limited to its insurance transactions in the United States. In calculating such reserves, the office may use group methods and approximate averages for fractions of a year or otherwise, and. It may accept in its discretion the insurer's calculation of such reserves. In lieu of the valuation of the reserves herein required of a any foreign or alien insurer, the office it may accept any valuation made or caused to be made by the insurance supervisory official of any state or other jurisdiction if the when such valuation complies with the minimum standard herein provided under this section and if the official of such state or jurisdiction accepts as sufficient and

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valid for all legal purposes the certificate of valuation of the office when such certificate states the valuation to have been made in a specified manner according to which the aggregate reserves would be at least as large as if they had been computed in the manner prescribed by the law of that state or jurisdiction. If a When any such valuation is made by the office, the office it may use its the actuary of the office or employ an actuary for that the purpose; and the reasonable compensation of the actuary, at a rate approved by the office, plus and reimbursement of travel expenses pursuant to s. 624.320 upon demand by the office, supported by an itemized statement of such compensation and expenses, shall be paid by the insurer upon demand of the office. If When a domestic insurer furnishes the office with a valuation of its outstanding policies as computed by its own actuary or by an actuary deemed satisfactory for that the purpose by the office, the valuation shall be verified by the actuary of the office without cost to the insurer. This subsection applies to the calculation of reserves for policies and contracts not subject to s. 625.1212.

- (3) ACTUARIAL OPINION OF RESERVES.-
- (a) 1. Each life <u>insurer</u> insurance company doing business in this state shall annually submit the opinion of a qualified actuary as to whether the reserves and related actuarial items held in support of the policies and contracts specified by the commission by rule are computed appropriately, are based on assumptions that which satisfy contractual provisions, are

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consistent with prior reported amounts, and comply with applicable laws of this state. The commission by rule shall define the specifics of this opinion and add any other items determined to be necessary to its scope.

- 1.2. The opinion shall be submitted with the annual statement and must reflect reflecting the valuation of such reserve liabilities for each year ending on or before after December 31 of the year before the operative date of the valuation manual as defined in s. 625.1212(2), and in accordance with s. 625.1212(4) for each year thereafter, 1992.
- 2.3. The opinion applies shall apply to all business in force, including individual and group health insurance plans, in the form and substance acceptable to the office as specified by rule of the commission.
- 3.4. The commission may adopt rules providing the standards of the actuarial opinion consistent with standards adopted by the Actuarial Standards Board on December 31, 2013, and subsequent revisions thereto if, provided that the standards remain substantially consistent.
- 4.5. In the case of an opinion required to be submitted by a foreign or alien company, The office may accept an the opinion filed by a foreign or alien insurer that company with the insurance supervisory official of another state if the office determines that the opinion reasonably meets the requirements applicable to an insurer a company domiciled in this state.
 - 5.6. As used in For the purposes of this subsection, the Page 17 of 64

term "qualified actuary" means a member in good standing of the
American Academy of Actuaries who also meets the requirements
specified by rule of the commission.

- $\underline{6.7.}$ Disciplinary action by the office against the <u>insurer</u> company or the qualified actuary shall be in accordance with the insurance code and related rules adopted by the commission.
- 7.8. A memorandum in the form and substance specified by rule shall be prepared to support each actuarial opinion.
- 8.9. If the <u>insurer</u> insurance company fails to provide a supporting memorandum at the request of the office within a period specified by rule of the commission, or if the office determines that the supporting memorandum provided by the <u>insurer</u> insurance company fails to meet the standards prescribed by rule of the commission, the office may engage a qualified actuary at the expense of the <u>insurer</u> company to review the opinion and the basis for the opinion and prepare such supporting memorandum as is required by the office.
- 9.10. Except as otherwise provided in this <u>subparagraph</u> paragraph, any memorandum or other material in support of the opinion is confidential and exempt from the provisions of s.

 119.07(1) <u>and is not subject to subpoena or discovery or admissible in evidence in any private civil action;</u> however, the memorandum or other material may be released by the office with the written consent of the <u>insurer company</u>, or to the American Academy of Actuaries upon request stating that the memorandum or other material is required for the purpose of professional

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disciplinary proceedings and setting forth procedures satisfactory to the office for preserving the confidentiality of the memorandum or other material. If any portion of the confidential memorandum is cited by the insurer company in its marketing, or is cited before any governmental agency other than a state insurance department, or is released by the insurer company to the news media, no portion of the memorandum is confidential. Neither the office nor any person who receives documents, materials, or other information while acting under the authority of the office or with whom such information is shared pursuant to this paragraph may testify in a private civil action concerning the confidential documents, materials, or information. However, the department or office may use the confidential and exempt information in the furtherance of any regulatory or legal action brought against an insurer as a part of the official duties of the department or office. A waiver of an applicable privilege or claim of confidentiality in the documents, materials, or information may not occur as a result of disclosure to the office under this section or any other section of the insurance code, or as a result of sharing as authorized under s. 624.4212.

(b) In addition to the opinion required by <u>paragraph (a)</u> subparagraph (a)1., the office may, pursuant to commission rule, require an opinion of the same qualified actuary as to whether the reserves and related actuarial items held in support of the policies and contracts specified by the commission by rule, when

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considered in light of the assets held by the <u>insurer</u> company with respect to the reserves and related actuarial items, including, but not limited to, the investment earnings on the assets and considerations anticipated to be received and retained under the policies and contracts, make adequate provision for the <u>insurer's company's</u> obligations under the policies and contracts, including, but not limited to, the benefits under, and expenses associated with, the policies and contracts.

- (5) MINIMUM STANDARD FOR VALUATION OF POLICIES AND CONTRACTS ISSUED ON OR AFTER OPERATIVE DATE OF THE STANDARD NONFORFEITURE LAW.-Except as otherwise provided in paragraph (h) and subsections (6), (13) $\frac{(11)}{(11)}$, and (14), the minimum standard for the valuation of all such policies and contracts issued on or after the operative date of s. 627.476 (Standard Nonforfeiture Law for Life Insurance) shall be the commissioners' reserve valuation method defined in subsections (7), (11), and (14); 5 percent interest for group annuity and pure endowment contracts and 3.5 percent interest for all other such policies and contracts, or in the case of life insurance policies and contracts, other than annuity and pure endowment contracts, issued on or after July 1, 1973, 4 percent interest for such policies issued prior to October 1, 1979, and 4.5 percent interest for such policies issued on or after October 1, 1979; and the following tables:
 - (a) For all ordinary policies of life insurance issued on Page 20 of 64

the standard basis, excluding any disability and accidental death benefits in such policies:

- 1. For policies issued <u>before prior to</u> the operative date of s. 627.476(9), the commissioners' 1958 Standard Ordinary Mortality Table; except that, for any category of such policies issued on female risks, modified net premiums and present values, referred to in subsection (7), may be calculated according to an age <u>up to not more than</u> 6 years younger than the actual age of the insured.
- 2. For policies issued on or after the operative date of s. 627.476(9), the commissioners' 1980 Standard Ordinary Mortality Table adopted by the NAIC or, at the election of the insurer for any one or more specified plans of life insurance, the commissioners' 1980 Standard Ordinary Mortality Table with Ten-Year Select Mortality Factors adopted by the NAIC.
- 3. For policies issued on or after July 1, 2004, ordinary mortality tables, adopted after 1980 by the <u>NAIC National</u>

 Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for such policies.
- (b) For all industrial life insurance policies issued on the standard basis, excluding any disability and accidental death benefits in such policies:
- 1. For policies issued <u>before</u> prior to the first date to which the commissioners' 1961 Standard Industrial Mortality
 Table <u>adopted by the NAIC</u> is applicable according to s. 627.476,

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547 the 1941 Standard Industrial Mortality Table; and

- 2. For such policies issued on or after that date, the commissioners! 1961 Standard Industrial Mortality Table adopted by the NAIC.
- 3. For policies issued on or after October 1, 2014, an Industrial Mortality Table adopted after 1980 by the NAIC which is adopted by rule of the commission for use in determining the minimum standard of valuation for such policies.
- (c) For individual annuity and pure endowment contracts, excluding any disability and accidental death benefits in such policies, the 1937 Standard Annuity Mortality Table or, at the option of the insurer, the Annuity Mortality Table for 1949, Ultimate, or any modification of either of these tables approved by the office.
- (d) For group annuity and pure endowment contracts, excluding any disability and accidental death benefits in such policies, the Group Annuity Mortality Table for 1951; any modification of such table approved by the office; or, at the option of the insurer, any of the tables or modifications of tables specified for individual annuity and pure endowment contracts.
- (e) For total and permanent disability benefits in or supplementary to ordinary policies or contracts:
- 1. For policies or contracts issued on or after January 1, 1966, the tables of period 2 disablement rates and the 1930 to 1950 termination rates of the 1952 disability study of the

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Society of Actuaries, with due regard to the type of benefit;

- 2. For policies or contracts issued on or after January 1, 1961, and <u>before prior to January 1, 1966</u>, either <u>of the tables specified in subparagraph 1. those tables</u> or, at the option of the insurer, the class three disability table (1926);
- 3. For policies issued <u>before</u> prior to January 1, 1961, the class three disability table (1926); and
- 4. For policies or contracts issued on or after July 1, 2004, tables of disablement rates and termination rates adopted after 1980 by the <u>NAIC National Association of Insurance</u> Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for those policies or contracts.

- Any such table for active lives shall be combined with a mortality table permitted for calculating the reserves for life insurance policies.
- (f) For accidental death benefits in or supplementary to policies:
- 1. For policies issued on or after January 1, 1966, the 1959 Accidental Death Benefits Table;
- 2. For policies issued on or after January 1, 1961, and before prior to January 1, 1966, the 1959 Accidental Death Benefits either that Table or, at the option of the insurer, the Intercompany Double Indemnity Mortality Table;
 - 3. For policies issued <u>before</u> prior to January 1, 1961,

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the Intercompany Double Indemnity Mortality Table; and

4. For policies issued on or after July 1, 2004, tables of accidental death benefits adopted after 1980 by the <u>NAIC</u>

National Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for those policies.

Either table shall be combined with a mortality table permitted for calculating the reserves for life insurance policies.

- (g) For group life insurance, life insurance issued on the substandard basis, and other special benefits, such tables as may be approved by the office as being sufficient with relation to the benefits provided by such policies.
- (h) Except as provided in subsection (6), the minimum standard for the valuation of all individual annuity and pure endowment contracts issued on or after the operative date of this paragraph and for all annuities and pure endowments purchased on or after such operative date under group annuity and pure endowment contracts shall be the commissioners' reserve valuation method defined in subsection (7) and the following tables and interest rates:
- 1. For individual annuity and pure endowment contracts issued <u>before prior to October 1</u>, 1979, excluding any disability and accidental death benefits in such contracts, the 1971 Individual Annuity Mortality Table, or any modification of this table approved by the office, and 6 percent interest for single-

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premium immediate annuity contracts and 4 percent interest for all other individual annuity and pure endowment contracts.

- 2. For individual single-premium immediate annuity contracts issued on or after October 1, 1979, and <u>before prior</u>

 to October 1, 1986, excluding any disability and accidental death benefits in such contracts, the 1971 Individual Annuity Mortality Table, or any modification of this table approved by the office, and 7.5 percent interest. For such contracts issued on or after October 1, 1986, the 1983 Individual Annual Mortality Table, or any modification of such table approved by the office, and the applicable calendar year statutory valuation interest rate as described in subsection (6).
- 3. For individual annuity and pure endowment contracts issued on or after October 1, 1979, and before-prior-to October 1, 1986, other than single-premium immediate annuity contracts, excluding any disability and accidental death benefits in such contracts, the 1971 Individual Annuity Mortality Table, or any modification of this table approved by the office, and 5.5 percent interest for single-premium deferred annuity and pure endowment contracts and 4.5 percent interest for all other such individual annuity and pure endowment contracts. For such contracts issued on or after October 1, 1986, the 1983 Individual Annual Mortality Table, or any modification of such table approved by the office, and the applicable calendar year statutory valuation interest rate as described in subsection (6).

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4. For all annuities and pure endowments purchased <u>before</u> prior to October 1, 1979, under group annuity and pure endowment contracts, excluding any disability and accidental death benefits purchased under such contracts, the 1971 Group Annuity Mortality Table, or any modification of this table approved by the office, and 6 percent interest.

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5. For all annuities and pure endowments purchased on or after October 1, 1979, and before prior to October 1, 1986, under group annuity and pure endowment contracts, excluding any disability and accidental death benefits purchased under such contracts, the 1971 Group Annuity Mortality Table, or any modification of this table approved by the office, and 7.5 percent interest. For such contracts purchased on or after October 1, 1986, the 1983 Group Annuity Mortality Table, or any modification of such table approved by the office, and the applicable calendar year statutory valuation interest rate as described in subsection (6).

669 After July 1, 1973, an any insurer may have filed with the 670 former Department of Insurance a written notice of its election 671 to comply with the provisions of this paragraph after a 672 specified date before January 1, 1979, which shall be the 673 operative date of this paragraph for such insurer. However, an 674 insurer may elect a different operative date for individual 675 annuity and pure endowment contracts from that elected for group 676 annuity and pure endowment contracts. If an insurer does not

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 $\underline{\text{make}}$ $\underline{\text{makes no}}$ such election, the operative date of this paragraph for such insurer $\underline{\text{is}}$ $\underline{\text{shall be}}$ January 1, 1979.

- (i) In lieu of the mortality tables specified in this subsection, and subject to rules previously adopted by the former Department of Insurance, the insurance company may, at its option:
- 1. Substitute the applicable 1958 CSO or CET Smoker and Nonsmoker Mortality Tables, in lieu of the 1980 CSO or CET mortality table standard, for policies issued on or after the operative date of s. 627.476(9) and before January 1, 1989.
- 2. Substitute the applicable 1980 CSO or CET Smoker and Nonsmoker Mortality Tables in lieu of the 1980 CSO or CET mortality table standard. +
- 3. Use the Annuity 2000 Mortality Table for determining the minimum standard of valuation for individual annuity and pure endowment contracts issued on or after January 1, 1998, and before July 1, 1998.
- 4. Use the 1994 GAR Table for determining the minimum standard of valuation for annuities and pure endowments purchased on or after January 1, 1998, and before July 1, 1998, under group annuity and pure endowment contracts.
- (j) The commission may adopt by rule the model regulation for valuation of life insurance policies as approved by the <u>NAIC</u> National Association of Insurance Commissioners in March 1999, including tables of select mortality factors, and may make the regulation effective for policies issued on or after January 1,

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703 2000.

- (k) For individual annuity and pure endowment contracts issued on or after July 1, 2004, excluding any disability and accidental death benefits purchased under those contracts, individual annuity mortality tables adopted after 1980 by the NAIC National Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for those contracts.
- (1) For all annuities and pure endowments purchased on or after July 1, 2004, under group annuity and pure endowment contracts, excluding any disability and accidental death benefits purchased under those contracts, group annuity mortality tables adopted after 1980 by the NAIC National Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for those contracts.
 - (6) MINIMUM STANDARD OF VALUATION.-
- (e) The interest rate index shall be the Moody's Corporate Bond Yield Average-Monthly Average Corporates as published by Moody's Investors Service, Inc., if the as long as this index is calculated by using substantially the same methodology as used by Moody's it on January 1, 1981. If Moody's corporate bond yield average ceases to be calculated in substantially the same this manner, the interest rate index shall be the index specified in the valuation manual, as applicable, as provided under s. 625.1212, or an index adopted by the NAIC and approved

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by rule <u>adopted promulgated</u> by the commission. The methodology used in determining the index approved by rule <u>must shall</u> be substantially the same as the methodology employed on January 1, 1981, for determining Moody's Corporate Bond Yield Average—Monthly Average Corporates as published by Moody's Investors Service, Inc.

- had adopted <u>a</u> any standard of valuation producing greater aggregate reserves than those calculated according to the minimum standard herein provided <u>under this section shall may</u>, with the approval of the office, adopt <u>a</u> any lower standard of valuation, but not lower than the minimum herein provided; however, for the purposes of this subsection, the holding of additional reserves previously determined by <u>an appointed a qualified</u> actuary, as defined in s. 625.1212(2), to be necessary to render the opinion required by subsection (3) <u>may shall</u> not be deemed to be the adoption of a higher standard of valuation.
- contract year the gross premium charged by <u>a</u> any life insurer on <u>a</u> any policy or contract is less than the valuation net premium for the policy or contract calculated by the method used in calculating the reserve thereon but using the minimum valuation standards of mortality and rate of interest, <u>the minimum premium reserve required for the policy or contract shall be the greater of the reserve calculated according to the actual mortality table, rate of interest, and method used for the policy or</u>

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contract, or the actual method used for the policy or contract but using the minimum valuation standards of mortality and rate of interest and replacing the valuation net premium by the actual gross premium in each contract year for which the valuation net premium exceeds the actual gross premium. The minimum valuation standards of mortality and rate of interest are those standards there shall be maintained on such policy or contract a deficiency reserve in addition to the reserve defined by subsections (4), (5), and (6) $\frac{(7)}{(7)}$ and $\frac{(12)}{(12)}$. For each such policy or contract, the deficiency reserve shall be the present value, according to the minimum valuation standards of mortality and rate of interest, of the differences between all such valuation net premiums and the corresponding premiums charged for such policy or contract during the remainder of the premiumpaying period. For any category of policies, contracts, or benefits specified in subsections (5) and (6), issued on or after the operative date of s. 627.476 (the Standard Nonforfeiture Law for Life Insurance), the aggregate deficiency reserves may be reduced by the amount, if any, by which the aggregate reserves actually calculated in accordance with subsection (9) exceed the minimum aggregate reserves prescribed by subsection (8). The minimum valuation standards of mortality and rate of interest referred to in this subsection are those standards stated in subsections (5) and (6). However, For any life insurance policy that which is issued on or after January 1, 1985, for which the gross premium in the first policy year

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exceeds that of the second year and for which no comparable additional benefit is provided in the first year for such excess, and which provides an endowment benefit, a cash surrender value, or a combination thereof in an amount greater than such excess premium, the foregoing provisions of this subsection shall be applied as if the method actually used in calculating the reserve for such policy were the method described in subsection (7), the provisions of subparagraph (7)(a)2. being ignored. The minimum premium reserve amount of the deficiency reserve, if any, at each policy anniversary of such a policy is shall be the excess, if any, of the amount determined by the foregoing provisions of this subsection plus the reserve calculated by the method described in subsection (7), the provisions of subparagraph (7)(a)2. being ignored, over the reserve actually calculated by the method described in subsection (7), the provisions of subparagraph (7)(a)2. being taken into account.

ALTERNATE METHOD FOR DETERMINING RESERVES IN CERTAIN CASES.—In the case of <u>a</u> any plan of life insurance which provides for future premium determination, the amounts of which are to be determined by the insurer based on then estimates of future experience, or in the case of <u>a</u> any plan of life insurance or annuity <u>for</u> which <u>is of such a nature that</u> the minimum reserves cannot be determined by the methods described in <u>subsections</u> (7) and (11) <u>subsection</u> (7), the reserves <u>that</u> which are held under

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any such plan must shall:

- (a) Be appropriate in relation to the benefits and the pattern of premiums for that plan; and
- (b) Be computed by a method <u>that</u> which is consistent with the principles of this section, as determined by rules <u>adopted</u> promulgated by the commission.
- Section 7. Section 625.1212, Florida Statutes, is created to read:
- 625.1212 Valuation of policies and contracts issued on or after the operative date of the valuation manual.—
- (1) APPLICABILITY.—This section applies to life insurance contracts, accident and health insurance contracts, and deposit—type contracts issued on or after the operative date of the valuation manual unless the manual requires or permits an insurer to determine reserves according to the standards in effect before the operative date of the manual and rules adopted by the commission as provided under s. 625.121. Subsections (5) and (6) do not apply to policies and contracts subject to s. 625.121.
 - (2) DEFINITIONS.—As used in this section, the term:
- (a) "Accident and health insurance" means contracts that incorporate morbidity risk and provide protection against economic loss resulting from accident, sickness, or medical conditions and as may be specified in the valuation manual.
- (b) "Appointed actuary" means a qualified actuary who is appointed in accordance with the valuation manual to prepare the

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- (c) "Deposit-type contract" means a contract that does not incorporate mortality or morbidity risks and as may be specified in the valuation manual.
- (d) "Insurer" means a person engaged as an indemnitor, surety, or contractor in the business of entering into contracts of insurance or reinsurance.
- (e) "Life insurance" means policies or contracts that incorporate mortality risk, including annuity and pure endowment contracts, and as may be specified in the valuation manual.
- (f) "Operative date of the valuation manual" means the latter of January 1, 2017, or the first January 1 after the first July 1 in which the following conditions, as certified in writing by the Commissioner of Insurance Regulation to the Financial Services Commission, have been met:
- 1. The valuation manual has been adopted by the NAIC by an affirmative vote of at least 42 members of the NAIC or 75 percent of members voting, whichever is greater;
- 2. The Standard Valuation Law, as amended by the NAIC in 2009, or substantially similar legislation, has been enacted in states representing more than 75 percent of the direct premiums written as reported in the 2008 annual statements for life, accident and health, health, or fraternal society insurance; and
- 3. The Standard Valuation Law as amended by the NAIC in 2009, or substantially similar legislation, has been enacted in at least 42 of the following 55 jurisdictions: the 50 states of

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the United States, the District of Columbia, American Samoa, the American Virgin Islands, Guam, and Puerto Rico.

- g) "Policyholder behavior" means an action a policyholder, contract holder, or other person who has the right to elect options, such as a certificateholder, may take under a policy or contract subject to this section including, but not limited to, lapse, withdrawal, transfer, deposit, premium payment, loan, annuitization, or benefit elections prescribed by the policy or contract but excluding events of mortality or morbidity that result in benefits prescribed in their essential aspects by the terms of the policy or contract.
- (h) "Principle-based valuation" means a reserve valuation that uses one or more methods or assumptions determined by the insurer and must comply with subsection (6) as specified in the valuation manual.
- (i) "Qualified actuary" means an individual who is qualified to sign the applicable statement of actuarial opinion in accordance with the American Academy of Actuaries qualification standards for actuaries signing such statements and who meets the requirements specified in the valuation manual.
- (j) "Tail risk" means a risk that occurs when the frequency of low probability events is higher than expected under a normal probability distribution or when there are observed events of very significant size or magnitude.
 - (k) "Valuation manual" means the manual of valuation

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instructions adopted by the NAIC, or as subsequently amended.

(3) RESERVE VALUATION.—The office shall annually value, or cause to be valued, insurer reserves for all outstanding life insurance contracts, accident and health contracts, and deposit-type contracts in this state. Insurers are subject to subsections (5) and (6) when calculating the reserves. In lieu of the reserve valuation for a foreign or alien insurer, the office may accept a valuation made, or caused to be made, by the

insurance supervisory official of any state or other

jurisdiction if the valuation complies with the minimum standard required in this section.

(4) ACTUARIAL OPINION OF RESERVES.-

- (a) Each insurer that has outstanding life insurance contracts, accident and health insurance contracts, or deposittype contracts in this state which are subject to regulation by
 the office must annually submit the opinion of a qualified
 actuary as to whether the reserves and related actuarial items
 held in support of the policies and contracts are computed
 appropriately, are based on assumptions that satisfy contractual
 provisions, are consistent with prior reported amounts, and
 comply with applicable state law. The specifics of the opinion,
 including any items deemed necessary to its scope, must be as
 prescribed by the valuation manual.
- (b) Except as exempted in the valuation manual, each insurer that has outstanding life insurance contracts, accident and health insurance contracts, or deposit-type contracts in

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this state shall also annually include an opinion by the same appointed actuary as to whether the reserves and related actuarial items held in support of the policies and contracts specified in the valuation manual, when considered in light of the assets held by the insurer with respect to the reserves and related actuarial items, including but not limited to, the investment earnings on the assets and the considerations anticipated to be received and retained under the policies and contracts, make adequate provision for the insurer's obligations under the policies and contracts, including, but not limited to, the benefits under and expenses associated with the policies and contracts.

- (c) The insurer shall prepare a memorandum to support each actuarial opinion in such form and substance as specified in the valuation manual and acceptable to the office. If the insurer fails to provide a supporting memorandum within the period specified in the valuation manual, or if the office determines that the supporting memorandum fails to meet the standards required by the manual or is otherwise unacceptable to the office, the office may engage a qualified actuary at the expense of the insurer to review the opinion and the basis for the opinion and to prepare the supporting memorandum.
- (d) Each opinion subject to this subsection must be submitted with the annual statement in such form and substance as specified in the valuation manual and acceptable to the office, must reflect the valuation of the reserve liabilities

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for each year ending on or after the operative date of the valuation manual, and must apply to all policies and contracts subject to paragraph (b), plus other actuarial liabilities as may be specified in the valuation manual. The opinion must be based on standards adopted by the Actuarial Standards Board or its successor, and on such additional standards as may be prescribed in the valuation manual. For a foreign or alien insurer, the office may accept an opinion filed by the insurer with the insurance supervisory official of another state if the office determines that the opinion reasonably meets the requirements applicable to an insurer domiciled in this state.

- (e) Disciplinary action by the office against the insurer or the appointed actuary shall be in accordance with the laws of this state and related rules adopted by the commission.
 - (5) MINIMUM STANDARD OF VALUATION.—

- (a) In accordance with this subsection and subsection (6), an insurer must apply the standard prescribed in the valuation manual as the minimum standard of valuation for contracts issued on or after the operative date of the valuation manual, except:
- 1. For specific product forms or product lines exempted pursuant to paragraph (f); or
- 2. That an insurer domiciled in a state that does not require the insurer to apply the standards prescribed in the valuation manual as the minimum standard of valuation, including the principle-based valuation of reserves, may not apply such standards in this state.

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(b) If, in the opinion of the office, there is no specific valuation requirement or a specific valuation requirement in the valuation manual is not in compliance with this section, the insurer shall comply with the minimum valuation standards prescribed by the commission by rule.

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- The office may engage a qualified actuary, at the insurer's expense, to perform an actuarial examination of the insurer and to render an opinion as to the appropriateness of any reserve assumption or method, or computer model or modeling software used by the insurer, or to review and provide an opinion on the insurer's compliance with the requirements of this section. In calculating and establishing reserves under this section, the insurer may rely on the modeling software and tools of a third-party vendor only if the vendor contractually agrees to allow the insurer to provide the office with access to the software or tools as necessary to replicate the results of the software or tools for the purpose of evaluating and validating reserve valuations. The office may rely upon the opinion of a qualified actuary employed by or under contract with the commissioner of another state, district, or territory of the United States with respect to this section.
- (d) The office may require an insurer to change any assumption or method that, in the opinion of the office, is necessary to comply with the valuation manual or this section.

 The insurer shall adjust the reserves as required by the office.

 The office may take other disciplinary action pursuant to

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applicable state law and rules.

- (e) The commission may adopt subsequent amendments to the valuation manual by rule if the methodology and standards remain substantially consistent with the valuation manual then in effect.
- (f) A domestic insurer licensed and doing business only in this state may exempt specific product forms or product lines from the requirements of this subsection and subsection (6) if the insurer computes reserves for the specific product forms or product lines using assumptions and methods used before the operative date of the valuation manual, and the amount of insurance subject to the stochastic or deterministic reserve requirement is immaterial. The requirements of s. 625.121 apply to specific product forms and product lines exempted under this paragraph.
- greater aggregate reserves than those calculated according to the minimum standard provided under this section may, with the approval of the office, adopt a lower standard of valuation, but such standard may not be lower than the minimum provided in this subsection. For purposes of this subsection, holding additional reserves previously determined by an appointed actuary to be necessary to render the opinion required by subsection (4) may not be deemed to be the adoption of a higher standard of valuation.
 - (6) REQUIREMENTS OF A PRINCIPLE-BASED VALUATION OF

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- (a) Insurers required to use a principle-based valuation of reserves for specified product forms and product lines and associated policies and contacts, pursuant to subparagraph (5)(a)2., must:
- 1. Quantify the benefits and guarantees, and the funding associated with the policies or contracts and their risks at a level of conservatism that reflects conditions that:
- a. Include unfavorable events that have a reasonable probability of occurring during the lifetime of the policies or contracts; and
 - b. Are appropriately adverse to quantifying the tail risk.
- 2. Incorporate assumptions, risk analysis methods, and financial models and management techniques that are consistent with, but not necessarily identical to, those used within the insurer's overall risk assessment process while recognizing potential differences in financial reporting structures and any prescribed assumptions or methods.
- 3. Incorporate assumptions that are derived in one of the following manners:
 - a. The assumption is prescribed in the valuation manual.
- b. For assumptions that are not prescribed, the assumptions must:
 - (I) Be established using the insurer's available experience, to the extent that it is relevant and statistically credible; or

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(II) To the extent that insurer data is not available, relevant, or statistically credible, be established using other relevant, statistically credible experience.

4. Provide margins for uncertainty including adverse deviation and estimation error, such that the greater the uncertainty, the larger the margin and resulting reserve.

- (b) An insurer using a principle-based valuation for one or more policies or contracts subject to this section as specified in the valuation manual shall:
- 1. Establish procedures for corporate governance and oversight of the actuarial valuation function consistent with those prescribed in the valuation manual.
- 2. Submit an annual certification to the office and the insurer's board of directors of the effectiveness of internal controls on the principle-based valuation. The internal controls must be designed to assure that all material risks inherent in the liabilities and associated assets subject to the valuation are included in the valuation, and that valuations are made in accordance with the valuation manual. The certification must be based on controls in place as of the end of the preceding calendar year.
- 3. Upon request, develop and file with the office a principle-based valuation report that complies with standards prescribed in the valuation manual.
- (c) A principle-based valuation may include a prescribed formulaic reserve component.

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(7) EXPERIENCE REPORTING.—An insurer shall submit mortality, morbidity, policyholder behavior, or expense experience and other data as prescribed in the valuation manual to the office.

 (8) RULE ADOPTION.—The commission may adopt rules as necessary to administer this section, including rules requiring the use of the NAIC 2009 Standard Valuation Law and the NAIC 2012 Valuation Manual. The adoption of such rules is not subject to s. 120.541(3), and the rules do not take effect until the operative date of the valuation manual.

Section 8. Section 625.1214, Florida Statutes, is created to read:

625.1214 Use of confidential information.-

(1) Documents, reports, materials, and other information created, produced, or obtained pursuant to ss. 625.121 and 625.1212, are privileged, confidential, and exempt as provided in s. 624.4212, and are not subject to subpoena or discovery, or admissible in evidence in any private civil action. However, the department or office may use the confidential and exempt information in the furtherance of any regulatory or legal action brought against an insurer as a part of the official duties of the department or office. A waiver of any other applicable claim of confidentiality or privilege may not occur as a result of a disclosure to the office under this section, any other section of the insurance code, or as a result of sharing under s. 624.4212.

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(2) Neither the office nor any person who received confidential and exempt information while acting under the authority of the office, or with whom such information is shared pursuant to s. 624.4212, may be permitted or required to testify in a private civil action concerning any confidential and exempt information subject to s. 624.4212. If any portion of the confidential memorandum is cited by the insurer in its marketing, is cited before a governmental agency other than a state insurance department, or is released by the insurer to the news media, no portion of the memorandum is confidential.

- (3) A privilege established under the law of any state or jurisdiction that is substantially similar to the privilege established under subsection (1) shall be available and enforced in any proceeding in, and in any court of, this state.
- Section 9. Paragraphs (h) and (i) of subsection (9) and subsection (14) of section 627.476, Florida Statutes, are amended to read:
 - 627.476 Standard Nonforfeiture Law for Life Insurance.-
- (9) CALCULATION OF ADJUSTED PREMIUMS AND PRESENT VALUES FOR POLICIES ISSUED AFTER OPERATIVE DATE OF THIS SUBSECTION.—
- (h) All adjusted premiums and present values referred to in this section shall, for all policies of ordinary insurance, be calculated on the basis of the Commissioners' 1980 Standard Ordinary Mortality Table adopted by the NAIC or, at the election of the insurer for any one or more specified plans of life insurance, the Commissioners' 1980 Standard Ordinary Mortality

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Table with Ten-Year Select Mortality Factors adopted by the NAIC; shall for all policies of industrial insurance be calculated on the basis of the Commissioners' 1961 Standard Industrial Mortality Table adopted by the NAIC; and shall for all policies issued in a particular calendar year be calculated on the basis of a rate of interest not exceeding the nonforfeiture interest rate as defined in this subsection for policies issued in that calendar year. However:

- 1. At the option of the insurer, calculations for all policies issued in a particular calendar year may be made on the basis of a rate of interest not exceeding the nonforfeiture interest rate, as defined in this subsection, for policies issued in the immediately preceding calendar year.
- 2. Under any paid-up nonforfeiture benefit, including any paid-up dividend additions, any cash surrender value available, whether required or not required by subsection (2), shall be calculated on the basis of the mortality table and rate of interest used in determining the amount of such paid-up nonforfeiture benefit and paid-up dividend additions, if any.
- 3. An insurer may calculate the amount of any guaranteed paid-up nonforfeiture benefit, including any paid-up additions under the policy, on the basis of an interest rate no lower than that specified in the policy for calculating cash surrender values.
- 4. In calculating the present value of any paid-up term insurance with accompanying pure endowment, if any, offered as a

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nonforfeiture benefit, the rates of mortality assumed may be not more than those shown in the Commissioners' 1980 Extended Term Insurance Table adopted by the NAIC for policies of ordinary insurance and not more than the Commissioners' 1961 Industrial Extended Term Insurance Table adopted by the NAIC for policies of industrial insurance.

- 5. In lieu of the mortality tables specified in this section, at the option of the insurance company and subject to rules adopted by the commission, the insurance company may substitute:
- a. The 1958 CSO or CET Smoker and Nonsmoker Mortality Tables, whichever is applicable, for policies issued on or after the operative date of this subsection and before January 1, 1989;
- b. The 1980 CSO or CET Smoker and Nonsmoker Mortality Tables, whichever is applicable, for policies issued on or after the operative date of this subsection;
- c. A mortality table that is a blend of the sex-distinct 1980 CSO or CET mortality table standard, whichever is applicable, or a mortality table that is a blend of the sex-distinct 1980 CSO or CET smoker and nonsmoker mortality table standards, whichever is applicable, for policies that are subject to the United States Supreme Court decision in Arizona Governing Committee v. Norris to prevent unfair discrimination in employment situations.
 - 6. For policies issued:

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a. Before the operative date of the valuation manual, ordinary mortality tables, adopted after 1980 by the NAIC

National Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum nonforfeiture standard may be substituted for the Commissioners'

1980 Standard Ordinary Mortality Table with or without Ten-Year Select Mortality Factors or for the Commissioners' 1980 Extended Term Insurance Table adopted by the NAIC.

b. On or after the operative date of the valuation manual,

- b. On or after the operative date of the valuation manual, the valuation manual shall provide the Standard Mortality Table for use in determining the minimum nonforfeiture standard that may be substituted for:
- (I) The 1980 Standard Ordinary Mortality Table with or without Ten-Year Select Mortality Factors or the 1980 Extended Term Insurance Table adopted by the NAIC. If the commission approves by rule a Standard Ordinary Mortality Table adopted by the NAIC for use in determining the minimum nonforfeiture standard for policies issued on or after the operative date of the valuation manual, the minimum nonforfeiture standard supersedes the minimum nonforfeiture standard provided by the valuation manual.
- (II) The 1961 Standard Industrial Mortality Table or 1961
 Industrial Extended Term Insurance Table adopted by the NAIC. If
 the commission approves by rule any Standard Industrial
 Mortality Table adopted by the NAIC for use in determining the
 minimum nonforfeiture standard for policies issued on or after

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the operative date of the valuation manual, the minimum nonforfeiture standard supersedes the minimum nonforfeiture standard provided by the valuation manual.

- 7. For insurance issued on a substandard basis, the calculation of any such adjusted premiums and present values may be based on appropriate modifications of the aforementioned tables.
- (i) The nonforfeiture interest rate per year for \underline{a} any policy issued in a particular calendar year for policies issued:
- 1. Before the operative date of the valuation manual shall be equal to 125 percent of the calendar year statutory valuation interest rate for such policy as defined in the Standard Valuation Law, rounded to the nearest one-fourth of 1 percent; however, the nonforfeiture interest rate may not be less than 4 percent.
- 2. On or after the operative date of the valuation manual shall be as provided by the valuation manual.
 - (14) OPERATIVE DATE.

(a) After the effective date of this code, an any insurer may file with the office a written notice or notices of its election to comply with the provisions of this section on and after a specified date or dates before January 1, 1966, as to either or both of its policies of ordinary and industrial insurance, in which case such specified date or dates shall be the operative date of this section with respect to such policies. The operative date of this section for policies of

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both ordinary and industrial insurance shall be the earlier of January 1, 1966, and any prior operative date or dates resulting from such previously filed written notices. With respect to policies of industrial insurance issued on and after the operative date of this section for such policies but before January 1, 1968, any insurer may file with the office written notice of its election to have the Commissioners! 1961 Standard Industrial Mortality Table and the Commissioners! 1961 Industrial Extended Term Insurance Table adopted by the NAIC applicable with respect to subsection (8) for policies issued on and after the date specified in such election.

(b) As used in subsection (9), the term "operative date of the valuation manual" has the same meaning as provided in s. 625.1212(2).

Section 10. Subsections (1), (3), (10), (12), and (13) of section 628.461, Florida Statutes, are amended to read:

628.461 Acquisition of controlling stock.—

- (1) A person may not, individually or in conjunction with any affiliated person of such person, acquire directly or indirectly, conclude a tender offer or exchange offer for, enter into any agreement to exchange securities for, or otherwise finally acquire 10 5 percent or more of the outstanding voting securities of a domestic stock insurer or of a controlling company, unless:
- (a) The person or affiliated person has filed with the office and sent to the insurer and controlling company a letter

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or

of notification regarding the transaction or proposed transaction within no later than 5 days after any form of tender offer or exchange offer is proposed, or within no later than 5 days after the acquisition of the securities if no tender offer or exchange offer is involved. The notification must be provided on forms prescribed by the commission containing information determined necessary to understand the transaction and identify all purchasers and owners involved;

- (b) The person or affiliated person has filed with the office $\underline{\text{the}}$ a statement as specified in subsection (3). The statement must be completed and filed within 30 days after:
 - 1. Any definitive acquisition agreement is entered;
 - Any form of tender offer or exchange offer is proposed;
- 3. The acquisition of the securities, if no definitive acquisition agreement, tender offer, or exchange offer is involved; and
- (c) The office has approved the tender or exchange offer, or acquisition if no tender offer or exchange offer is involved, and approval is in effect.

In lieu of a filing as required under this subsection, a party acquiring less than 10 percent of the outstanding voting securities of an insurer may file a disclaimer of affiliation and control. The disclaimer shall fully disclose all material relationships and basis for affiliation between the person and

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the insurer as well as the basis for disclaiming the affiliation and control. After a disclaimer has been filed, the insurer shall be relieved of any duty to register or report under this section which may arise out of the insurer's relationship with the person unless and until the office disallows the disclaimer. The office shall disallow a disclaimer only after furnishing all parties in interest with notice and opportunity to be heard and after making specific findings of fact to support the disallowance. A filing as required under this subsection must be made for as to any acquisition that equals or exceeds 10 percent of the outstanding voting securities.

- subsection (1) and furnished to the insurer and controlling company <u>must shall</u> contain <u>all</u> the following information and any additional information that as the office deems necessary to determine the character, experience, ability, and other qualifications of the person or affiliated person of such person for the protection of the policyholders and shareholders of the insurer and the public:
- (a) The identity of, and the background information specified in subsection (4) on, each natural person by whom, or on whose behalf, the acquisition is to be made; and, if the acquisition is to be made by, or on behalf of, a corporation, association, or trust, as to the corporation, association, or trust and as to any person who controls, either directly or indirectly, the corporation, association, or trust, the identity

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of, and the background information specified in subsection (4) on, each director, officer, trustee, or other natural person performing duties similar to those of a director, officer, or trustee for the corporation, association, or trust.

- (b) The source and amount of the funds or other consideration used, or to be used, in making the acquisition.
- have made to liquidate such insurer, to sell any of its assets or merge or consolidate it with any person, or to make any other major change in its business or corporate structure or management; and any plans or proposals that which such persons may have made to liquidate any controlling company of such insurer, to sell any of its assets or merge or consolidate it with any person, or to make any other major change in its business or corporate structure or management.
- (d) The number of shares or other securities that which the person or affiliated person of such person proposes to acquire, the terms of the proposed acquisition, and the manner in which the securities are to be acquired.; and
- (e) Information as to any contract, arrangement, or understanding with any party with respect to any of the securities of the insurer or controlling company, including, but not limited to, information relating to the transfer of any of the securities, option arrangements, puts or calls, or the giving or withholding of proxies, which information names the party with whom the contract, arrangement, or understanding has

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been entered into and gives the details thereof.

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- (f) Effective January 1, 2015, an agreement by the person required to file the statement that the person will provide the annual report specified in s. 628.801(2) if control exists.
- (g) Effective January 1, 2015, an acknowledgement by the person required to file the statement that the person and all subsidiaries within the person's control in the insurance holding company system will provide, as necessary, information to the office upon request to evaluate enterprise risk to the insurer.
- (10)Upon notification to the office by the domestic stock insurer or a controlling company that any person or any affiliated person of such person has acquired 10 5 percent or more of the outstanding voting securities of the domestic stock insurer or controlling company without complying with the provisions of this section, the office shall order that the person and any affiliated person of such person cease acquisition of any further securities of the domestic stock insurer or controlling company; however, the person or any affiliated person of such person may request a proceeding, which proceeding shall be convened within 7 days after the rendering of the order for the sole purpose of determining whether the person, individually or in connection with any affiliated person of such person, has acquired 10 5 percent or more of the outstanding voting securities of a domestic stock insurer or controlling company. Upon the failure of the person or

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affiliated person to request a hearing within 7 days, or upon a determination at a hearing convened pursuant to this subsection that the person or affiliated person has acquired voting securities of a domestic stock insurer or controlling company in violation of this section, the office may order the person and affiliated person to divest themselves of any voting securities so acquired.

- person by filing a disclaimer of control with the office. The disclaimer must fully disclose all material relationships and bases for affiliation between the person and the insurer as well as the basis for disclaiming the affiliation. The disclaimer of control shall be filed on a form prescribed by the office. A person or acquiring party may file a disclaimer of control by filing with the office a copy of a Schedule 13G filed with the Securities and Exchange Commission pursuant to rules 13d-1(b) or 13d-1(c) under the Securities Exchange Act of 1934, as amended. After a disclaimer has been filed, the insurer is relieved of any duty to register or report under this section which may arise out of the insurer's relationship with the person unless the office disallows the disclaimer.
- (b) A controlling person of a domestic insurer who seeks to divest the person's controlling interest in the domestic insurer in any manner shall file with the office, with a copy provided to the insurer, confidential notice, not subject to public inspection as provided under s. 624.4212, of the person's

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proposed divestiture at least 30 days before the cessation of control. The office shall determine those instances in which the party seeking to divest or to acquire a controlling interest in an insurer must file for and obtain approval of the transaction. The information remains confidential until the conclusion of the transaction unless the office, in its discretion, determines that confidential treatment interferes with enforcement of this section. If the statement referred to in subsection (1) is otherwise filed, this paragraph does not apply For the purpose of this section, the term "affiliated person" of another person means: 1. The spouse of such other person; 2. The parents of such other person and their lineal descendants and the parents of such other person's spouse and their lineal descendants: 3. Any person who directly or indirectly owns or controls, or holds with power to vote, 5 percent or more of the outstanding voting securities of such other person; 4. Any person 5 percent or more of the outstanding voting securities of which are directly or indirectly owned or controlled, or held with power to vote, by such other person; 5. Any person or group of persons who directly or

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6. Any officer, director, partner, copartner, or employee

indirectly control, are controlled by, or are under common

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control with such other person;

of such other person;

1405 7. If such other person is an investment company, any investment adviser of such company or any member of an advisory 1406 1407 board of such company; 1408 8. If such other person is an unincorporated investment 1409 company not having a board of directors, the depositor of such 1410 company; or 1411 9. Any person who has entered into an agreement, written 1412 or unwritten, to act in concert with such other person in 1413 acquiring or limiting the disposition of securities of a 1414 domestic stock insurer or controlling company. 1415 (b) For the purposes of this section, the term "controlling company" means any corporation, trust, or 1416 association owning, directly or indirectly, 25 percent or more 1417 1418 of the voting securities of one or more domestic stock insurance 1419 companies. 1420 The commission may adopt, amend, or repeal rules that are necessary to administer implement the provisions of this 1421 1422 section, pursuant to chapter 120. Section 11. Section 628.801, Florida Statutes, is amended 1423 1424 to read: 1425 628.801 Insurance holding companies; registration; 1426 regulation.-1427 (1) An Every insurer that is authorized to do business in this state and that is a member of an insurance holding company 1428 1429 shall, on or before April 1 of each year, register with the 1430 office and file a registration statement and be subject to

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2014 HB 1271

1431 regulation with respect to its relationship to the holding 1432 company as provided by law or rule or statute. The commission 1433 shall adopt rules establishing the information and statement form required for registration and the manner in which registered insurers and their affiliates are regulated. The rules apply to domestic insurers, foreign insurers, and commercially domiciled insurers, except for a foreign insurer domiciled in states that were are accredited by the NAIC National Association of Insurance Commissioners by December 31, 1995. Except to the extent of any conflict with this code, the rules must include all requirements and standards of ss. 4 and 5 of the Insurance Holding Company System Regulatory Act and the Insurance Holding Company System Model Regulation of the NAIC National Association of Insurance Commissioners, as adopted in December 2010. The commission may adopt subsequent amendments thereto if the methodology remains substantially consistent. The rules Regulatory Act and the Model Regulation existed on November 30, 2001, and may include a prohibition on oral contracts between affiliated entities. Material transactions between an insurer and its affiliates shall be filed with the office as provided by rule Upon request, the office may waive filing requirements under this section for a domestic insurer that is the subsidiary of an insurer that is in full compliance with the insurance holding company registration laws of its state of domicile, which state is accredited by the National Association of Insurance Commissioners.

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(2) Effective January 1, 2015, the ultimate controlling person of every insurer subject to registration shall also file an annual enterprise risk report on or before April 1. As used in this subsection, the term "ultimate controlling person" means a person who is not controlled by any other person. The report, to the best of the ultimate controlling person's knowledge and belief, must identify the material risks within the insurance holding company system that could pose enterprise risk to the insurer. The report shall be filed with the lead state office of the insurance holding company system as determined by the procedures within the Financial Analysis Handbook adopted by the NAIC and is confidential and exempt from public disclosure as provided in s. 624.4212.

- (a) An insurer may satisfy this requirement by providing the office with the most recently filed parent corporation reports that have been filed with the Securities and Exchange Commission which provide the appropriate enterprise risk information.
- (b) The term "enterprise risk" means an activity, circumstance, event, or series of events involving one or more affiliates of an insurer which, if not remedied promptly, is likely to have a materially adverse effect upon the financial condition or liquidity of the insurer or its insurance holding company system as a whole, including anything that would cause the insurer's risk-based capital to fall into company action level as set forth in s. 624.4085 or would cause the insurer to

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be in a hazardous financial condition.

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- (3) Effective January 1, 2015, pursuant to chapter 624 relating to the examination of insurers, the office may examine any insurer registered under this section and its affiliates to ascertain the financial condition of the insurer, including the enterprise risk to the insurer by the ultimate controlling party, or by any entity or combination of entities within the insurance holding company system, or by the insurance holding company system on a consolidated basis.
- The filings and related documents filed pursuant to this section are confidential and exempt as provided in s. 624.4212 and are not subject to subpoena or discovery or admissible in evidence in any private civil action. A waiver of any applicable privilege or claim of confidentiality in the filings and related documents may not occur as a result of any disclosure to the office under this section or any other section of the insurance code as authorized under s. 624.4212. Neither the office nor any person who received the filings and related documents while acting under the authority of the office or with whom such information is shared pursuant to s. 624.4212 is permitted or required to testify in any private civil action concerning any confidential documents, materials, or information subject to s. 624.4212. However, the department or office may use the confidential and exempt information in the furtherance of any regulatory or legal action brought against an insurer as a part of the official duties of the department or office.

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1509	(5) Effective January 1, 2015, the failure to file a
1510	registration statement, or a summary of the registration
1511	statement, or the enterprise risk filing report required by this
1512	section within the time specified for filing is a violation of
1513	this section.
1514	(6) Upon request, the office may waive the filing
1515	requirements of this section:
1516	(a) If the insurer is a domestic insurer that is the
1517	subsidiary of an insurer that is in full compliance with the
1518	insurance holding company registration laws of its state of
1519	domicile, which state is accredited by the NAIC; or
1520	(b) If the insurer is a domestic insurer that writes only
1521	in this state and has annual direct written and assumed premium
1522	of less than \$300 million, excluding premiums reinsured with the
1523	Federal Crop Insurance Corporation and Federal Flood Program,
1524	and demonstrates that compliance with this section would not
1525	provide substantial regulatory or consumer benefit. In
1526	evaluating a waiver request made under this paragraph, the
1527	office may consider various factors including, but not limited
1528	to, the type of business entity, the volume of business written,
1529	the ownership or organizational structure of the entity, or
1530	whether the company is in run-off.
1531	
1532	A waiver granted pursuant to this subsection is valid for 2
1533	years unless sooner withdrawn due to a change in the
1534	circumstances under which the waiver was granted.

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1535 Section 12. Effective January 1, 2015, present subsection (4) of section 628.803, Florida Statutes, is renumbered as 1536 1537 subsection (5), and a new subsection (4) is added to that 1538 section to read: 1539 628.803 Sanctions.-1540 (4) If the office determines that any person violated s. 628.461 or s. 628.801, the violation may serve as an independent 1541 1542 basis for disapproving dividends or distributions and for placing the insurer under an order of supervision in accordance 1543 1544 with part VI of chapter 624. Section 13. Effective January 1, 2015, section 628.804, 1545 1546 Florida Statutes, is created to read: 1547 628.804 Groupwide supervision for international insurance 1548 groups.-1549 (1) As used in this section: 1550 (a) "Groupwide supervisor" means the chief insurance 1551 regulatory official for the jurisdiction who is determined by 1552 the office to have significant contacts with the international 1553 insurance group sufficient to conduct and coordinate groupwide 1554 supervision activities. 1555 "International insurance group" means an insurance 1556 group operating internationally which includes an insurer. 1557 (2) The office may act as the groupwide supervisor for an 1558 international insurance group in which the ultimate controlling 1559 person of the group is domiciled in this state.

(3) (a) If the ultimate controlling person is domiciled Page 60 of 64

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outside this state, the office, in cooperation with other groupwide supervisors, may:

- 1. Determine that the office is the appropriate groupwide supervisor for an international insurance group with substantial operations concentrated in this state or in insurance operations conducted by subsidiary insurance companies domiciled in this state; or
- 2. Acknowledge that another chief insurance regulatory official is the appropriate groupwide supervisor for the international insurance group.
- (b) Before issuing a determination, the office must notify the insurer and the ultimate controlling person within the international insurance group and provide the international insurance group with at least 30 days to submit information pertinent to the pending determination.
- (4) The commission may adopt rules to administer this section, including rules establishing the criteria for making a determination under paragraph (3)(a), such as the extent of insurance operations in this state and nation; the location of the executive offices, assets and liabilities, and business operations of the international insurance group; the domicile of the ultimate controlling person of the international insurance group; and the similarity of the regulatory systems of other jurisdictions acting or seeking to act as lead groupwide supervisor.

Section 14. Effective January 1, 2015, section 628.805,

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1587 Florida Statutes, is created to read: 1588 628.805 Supervisory colleges.—In order to assess the 1589 business strategy, financial position, legal and regulatory 1590 position, risk exposure, risk management, and governance 1591 processes, and as part of the examination of individual insurers 1592 in accordance with ss. 628.801 and 624.316, the office may 1593 participate in a supervisory college with other regulators 1594 charged with supervision of the insurer or its affiliates, including other state, federal, and international regulatory 1595 agencies. In accordance with s. 624.4212 regarding confidential 1596 information sharing, the office may enter into agreements that 1597 1598 provide the basis for cooperation between the office and the other regulatory agencies and the activities of the supervisory 1599 1600 college. This section does not delegate to the supervisory 1601 college the office's authority to regulate or supervise the 1602 insurer or its affiliates under its jurisdiction. 1603 With respect to participation in a supervisory 1604 college, the office may: 1605 (a) Initiate the establishment of a supervisory college. 1606 (b) Clarify the membership and participation of other 1607 supervisors in the supervisory college. 1608 Clarify the functions of the supervisory college and 1609 the role of other regulators, including the establishment of a 1610 groupwide supervisor.

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college, including planning meetings, supervisory activities,

(d) Coordinate the ongoing activities of the supervisory

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1613	and processes for information sharing.				
1614	(e) Establish a crisis management plan.				
1615	(2) With respect to an insurer registered under s.				
1616	628.801, and in accordance with this section, the office may				
1617	participate in a supervisory college for any domestic insurer				
1618	that is part of an insurance holding company system that has				
1619	international operations in order to determine the insurer's				
1620	compliance with this chapter.				
1621	(3) Each registered insurer subject to this section is				
1622	liable for and shall pay reasonable expenses for the office's				
1623	participation in a supervisory college, including reasonable				
1624	travel expenses. A supervisory college may be convened as a				
1625	temporary or permanent forum for communication and cooperation				
1626	between the regulators charged with the supervision of the				
1627	insurer or its affiliates, and the office may impose a regular				
1628	assessment on the insurer for the payment of these expenses.				
1629	Section 15. Effective January 1, 2015, subsection (3) is				
1630	added to section 636.045, Florida Statutes, to read:				
1631	636.045 Minimum surplus requirements.—				
1632	(3) A prepaid limited health service organization that is				
1633	authorized in this state and one or more other states,				
1634	jurisdictions, or countries is subject to ss. 624.4085 and				
1635	624.40851.				
1636	Section 16. Effective January 1, 2015, subsection (7) is				
1637	added to section 641.225, Florida Statutes, to read:				
1638	641.225 Surplus requirements.—				

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(7) A health maintenance organization that is authorized
in this state and one or more other states, jurisdictions, or
countries is subject to ss. 624.4085 and 624.40851.
Section 17. Effective January 1, 2015, subsection (3) is
added to section 641.255, Florida Statutes, to read:
641.255 Acquisition, merger, or consolidation
(3) A health maintenance organization that is a member of
a holding company system is subject to s. 628.461 but not s.
<u>628.4615.</u>
Section 18. Except as otherwise expressly provided in this
act, this act shall take effect October 1, 2014, if HB 1273 or
similar legislation is adopted in the same legislative session
or an extension thereof and becomes law.

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INSURANCE & BANKING SUBCOMMITTEE

HB 1271 by Rep. Ingram Insurer Solvency

AMENDMENT SUMMARY March 19, 2014

Amendment 1 by Rep. Ingram (line 324): Makes the following changes:

 This is a technical, conforming amendment to provide an exemption for life and health insurers that will be subject to the new valuation manual after the operative date of the valuation manual.

Amendment 2 by Rep. Ingram (line 523): Makes the following changes:

 This is a technical amendment to correct references to mortality tables adopted by the National Association of Insurance Commissioners and codified in the statutes.

Amendment 3 by Rep. Ingram (line 843): Makes the following changes:

• This change is a technical rewording that would allow certification to occur after July 1, if the triggers were met by that date, and would prevent timing issues that could preclude adoption of the valuation manual by July 1.

Amendment 4 by Rep. Ingram (line 843): Makes the following changes:

• This is a technical amendment to clarify and update the requirement for foreign insurers to file a holding company registration statement with Florida, if they are domiciled in a state that is accredited by the NAIC.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1271 (2014)

Amendment No. 1

	COMMITTEE/SUBCOMMITTEE ACTION			
	ADOPTED (Y/N)			
	ADOPTED AS AMENDED (Y/N)			
	ADOPTED W/O OBJECTION (Y/N)			
	FAILED TO ADOPT (Y/N)			
	WITHDRAWN (Y/N)			
	OTHER			
1	Committee/Subcommittee hearing bill: Insurance & Banking			
2	Subcommittee			
3	Representative Ingram offered the following:			
4				
5	Amendment			
6	Remove line 324 and insert:			
7	health insurers subject to s. 625.121(3), before the operative			
8	date of the valuation manual as defined in s. 625.1212(2), and			
9	does not apply to life and health insurers subject to s.			
10	625.1212(4) on or after such operative date.			
11				

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COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1271 (2014)

Amendment No. 2

COMMITTEE/SUBCOMMI	TTEE ACTION
ADOPTED	(Y/N)
ADOPTED AS AMENDED	(Y/N)
ADOPTED W/O OBJECTION	(Y/N)
FAILED TO ADOPT	(Y/N)
WITHDRAWN	(Y/N)
OTHER	

Committee/Subcommittee hearing bill: Insurance & Banking Subcommittee

Representative Ingram offered the following:

Amendment

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Remove lines 523-554 and insert:

- 1. For policies issued <u>before</u> prior to the operative date of s. 627.476(9), the <u>commissioners</u> 1958 <u>Commissioners</u> Standard Ordinary (CSO) Mortality Table; except that, for any category of such policies issued on female risks, modified net premiums and present values, referred to in subsection (7), may be calculated according to an age <u>up to not more than</u> 6 years younger than the actual age of the insured.
- 2. For policies issued on or after the operative date of s. 627.476(9), the commissioners 1980 Commissioners Standard Ordinary Mortality Table or, at the election of the insurer for any one or more specified plans of life insurance, the

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Amendment No. 2

- commissioners 1980 Commissioners Standard Ordinary Mortality Table with Ten-Year Select Mortality Factors.
- 3. For policies issued on or after July 1, 2004, ordinary mortality tables, adopted after 1980 by the <u>NAIC National</u>

 Association of Insurance Commissioners, adopted by rule by the commission for use in determining the minimum standard of valuation for such policies.
- (b) For all industrial life insurance policies issued on the standard basis, excluding any disability and accidental death benefits in such policies:
- 1. For policies issued <u>before</u> prior to the first date to which the commissioners 1961 <u>Commissioners</u> Standard Industrial Mortality Table is applicable according to s. 627.476, the 1941 Standard Industrial Mortality Table; and
- 2. For such policies issued on or after that date, the commissioners 1961 Commissioners Standard Industrial Mortality Table; and
- 3. For policies issued on or after October 1, 2014, a Commissioners Standard Industrial Mortality Table adopted by the NAIC after 1980 which is adopted by rule of the commission for use in determining the minimum standard of valuation for such policies.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1271 (2014)

Amendment No. 3

COMMITTEE/SUBCOMMI	ITTEE ACTION	
ADOPTED	(Y/N)	
ADOPTED AS AMENDED	(Y/N)	
ADOPTED W/O OBJECTION	(Y/N)	
FAILED TO ADOPT	(Y/N)	
WITHDRAWN	(Y/N)	
OTHER		
Committee/Subcommittee	hearing bill: Insurance & Banking	
Subcommittee		
Representative Ingram offered the following:		
Amendment		
Pomove lines 843-8	247 and incert.	

Remove lines 843-847 and insert:

(f) "Operative date of the valuation manual" means the later of January 1, 2017, or the January 1 immediately following the July 1 that the Commissioner of the Office of Insurance Regulation certifies to the Financial Services Commission in writing that the following conditions occurred on or before July 1:

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COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1271 (2014)
Amendment No. 4

	COMMITTEE/SUBCOMMIT	TEE	ACTION
ADOPT	ED	_	(Y/N)
ADOPT	ED AS AMENDED		(Y/N)
ADOPT	TED W/O OBJECTION	_	(Y/N)
FAILE	D TO ADOPT	_	(Y/N)
WITHD	PRAWN	_	(Y/N)
OTHER	2		
OTHER	2		

Committee/Subcommittee hearing bill: Insurance & Banking Subcommittee

Representative Ingram offered the following:

Amendment

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Remove lines 1437-1440 and insert:

commercially domiciled insurers, except for a foreign <u>insurers</u>

insurer domiciled in states that are <u>currently</u> accredited by the

NAIC National Association of Insurance Commissioners by December

31, 1995. Except to the extent of any conflict with this code,
the

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HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

HB 1273

Pub. Rec./Proprietary Business Information/OIR

SPONSOR(S): Ingram

TIED BILLS: HB 1271

IDEN./SIM. BILLS: CS/SB 1300

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Insurance & Banking Subcommittee		Bauer 96	Cooper
2) Government Operations Subcommittee		,	
3) Regulatory Affairs Committee			

SUMMARY ANALYSIS

House Bill 1273, which is linked to HB 1271, creates section 624.4212, F.S., to incorporate the necessary confidentiality elements for the Office of Insurance Regulation (OIR) to meet the National Association of Insurance Commissioners' accreditation standards.

The bill provides that proprietary business information held by OIR is confidential and exempt from public records requirements. OIR may disclose the confidential and exempt proprietary business information in certain circumstances. The bill also defines "proprietary information" for purposes of the public record exemption.

The bill provides for repeal of the exemption on October 2, 2018, unless reviewed and saved from repeal by the Legislature pursuant to the Open Government Sunset Review Act. It also provides a statement of public necessity as required by the State Constitution.

The bill provides that the act shall take effect on October 1, 2013, if the main bill (HB 821) or similar legislation is adopted in the same legislative session or an extension thereof and becomes law.

Article I, s. 24(c) of the State Constitution requires a two-thirds vote of the members present and voting for final passage of a newly created public record or public meeting exemption. The bill creates a new exemption; thus, it appears to require a two-thirds vote for final passage.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h1273.IBS.DOCX

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Background

Public Records Law

The State of Florida has a long history of providing public access to governmental records and meetings. The Florida Legislature enacted the first public records law in 1892. One hundred years later, Floridians adopted an amendment to the State Constitution that raised the statutory right of access to public records to a constitutional level. Article I, s. 24, of the State Constitution, provides that:

(a) Every person has the right to inspect or copy any public record made or received in connection with the official business of any public body, officer, or employee of the state, or persons acting on their behalf, except with respect to records exempted pursuant to this section or specifically made confidential by this Constitution. This section specifically includes the legislative, executive, and judicial branches of government and each agency or department created thereunder; counties, municipalities, and districts; and each constitutional officer, board, and commission, or entity created pursuant to law or this Constitution.

In addition to the State Constitution, the Public Records Act,³ which pre-dates the State Constitution's public records provisions, specifies conditions under which public access must be provided to records of an agency.⁴ Section 119.07(1)(a), F.S., states:

Every person who has custody of a public record shall permit the record to be inspected and copied by any person desiring to do so, at any reasonable time, under reasonable conditions, and under supervision by the custodian of the public records.

Unless specifically exempted, all agency records are available for public inspection. The term "public record" is broadly defined to mean:

all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency.⁵

The Florida Supreme Court has interpreted this definition to encompass all materials made or received by an agency in connection with official business which are used to perpetuate, communicate, or

⁵ Section 119.011(12), F.S. STORAGE NAME: h1273.IBS.DOCX

¹ Section 1390, 1391 F.S. (Rev. 1892).

² Fla. Const. art. I, s. 24.

³ Chapter 119, F.S.

⁴ The word "agency" is defined in s. 119.011(2), F.S., to mean "any state, county, district, authority, or municipal officer, department, division, board, bureau, commission, or other separate unit of government created or established by law including, for the purposes of this chapter, the Commission on Ethics, the Public Service Commission, and the Office of Public Counsel, and any other public or private agency, person, partnership, corporation, or business entity acting on behalf of any public agency." The Florida Constitution also establishes a right of access to any public record made or received in connection with the official business of any public body, officer, or employee of the state, or persons acting on their behalf, except those records exempted by law or the State Constitution. See supra fn. 3.

formalize knowledge.⁶ All such materials, regardless of whether they are in final form, are open for public inspection unless made exempt.⁷

There is a difference between records that the Legislature has made exempt from public inspection and those that are *confidential* and exempt. If the Legislature makes a record confidential and exempt, such information may not be released by an agency to anyone other than to the persons or entities designated in the statute.⁸ If a record is simply made exempt from disclosure requirements, an agency is not prohibited from disclosing the record in all circumstances.⁹

Only the Legislature is authorized to create exemptions to open government requirements.¹⁰ Exemptions must be created by general law, and such law must specifically state the public necessity justifying the exemption. Further, the exemption must be no broader than necessary to accomplish the stated purpose of the law.¹¹ A bill enacting an exemption¹² may not contain other substantive provisions, although it may contain multiple exemptions that relate to one subject.¹³

Open Government Sunset Review Act

The Open Government Sunset Review Act (Act)¹⁴ provides for the systematic review, through a 5-year cycle ending October 2 of the fifth year following enactment, of an exemption from the Public Records Act or the Public Meetings Law.

The Act states that an exemption may be created, revised, or expanded only if it serves an identifiable public purpose and if the exemption is no broader than necessary to meet the public purpose it serves. An identifiable public purpose is served if the exemption meets one of three specified criteria and if the Legislature finds that the purpose is sufficiently compelling to override the strong public policy of open government and cannot be accomplished without the exemption. An exemption meets the three statutory criteria if it:

- Allows the state or its political subdivisions to effectively and efficiently administer a
 governmental program, which administration would be significantly impaired without the
 exemption;
- Protects sensitive personal information that, if released, would be defamatory or would
 jeopardize an individual's safety; however, only the identity of an individual under this provision.
- Protects information of a confidential nature concerning entities, including, but not limited to, a
 formula, pattern, device, combination of devices, or compilation of information that is used to
 protect or further a business advantage over those who do not know or use it, the disclosure of
 which would injure the affected entity in the marketplace.¹⁶

While the standards in the Open Government Sunset Review Act may appear to limit the Legislature in the exemption review process, those aspects of the act are only statutory, as opposed to constitutional. Accordingly, the standards do not limit the Legislature because one session of the Legislature cannot bind another.¹⁷ The Legislature is only limited in its review process by constitutional requirements.

⁶ Shevin v. Byron, Harless, Schaffer, Reid and Associates, Inc., 379 So. 2d 633, 640 (Fla. 1980).

⁷ Wait v. Florida Power & Light Co., 372 So. 2d 420 (Fla. 1979).

⁸ Florida Attorney General Opinion 85-62.

⁹ Williams v. City of Minneola, 575 So. 2d 683, 687 (Fla. 5th DCA 1991), review denied, 589 So. 2d 289 (Fla. 1991).

¹⁰ *Supra* fn. 1.

¹¹ Memorial Hospital-West Volusia v. News-Journal Corporation, 784 So. 2d 438 (Fla. 2001); Halifax Hospital Medical Center v. News-Journal Corp., 724 So. 2d 567, 569 (Fla. 1999).

¹² Under s. 119.15, F.S., an existing exemption may be considered a new exemption if the exemption is expanded to cover additional records.

¹³ Supra fn. 1.

¹⁴ Section 119.15, F.S.

¹⁵ Section 119.15(6)(b), F.S.

¹⁶ *Id*.

¹⁷ Straughn v. Camp, 293 So. 2d 689, 694 (Fla. 1974).

Public Records Exemptions and the Insurance Code

The Insurance Code currently provides a number of public records exemptions relating to insurance-related information, including:

- Trade secret documents: 18
- Risk-based capital information: 19
- Information related to orders of supervision;²⁰ and
- Personal consumer and personal financial information.²¹

Section 624.319, F.S., makes OIR's examination and investigation reports and workpapers confidential during the pendency of an examination or investigation. This provision allows the OIR to share this information with other governmental entities (if disclosure is necessary for the receiving entity to perform its duties and responsibilities) and with the NAIC.

While there is no generic exemption for information claimed to be proprietary business information in the Florida Statutes, the Legislature has created a number of exemptions from ch. 119, F.S. for proprietary business information held by certain agencies. This term is generally defined by the statute creating the exemption, and frequently includes trade secrets.

Currently, the Insurance Code has a specific exemption relating to "proprietary business information" held by the OIR, but relates only to such information provided by a title insurance agency or insurer.²²

HB 1271: Insurer Solvency

The Office of Insurance Regulation (OIR) is a member of the National Association of Insurance Commissioners (NAIC), an organization consisting of state insurance regulators. As a member of the NAIC, the OIR is required to participate in the organization's accreditation program. NAIC accreditation is a certification that legal, regulatory, and organizational oversight standards and practices are being fulfilled by a state insurance department. Once accredited, a member state is subject to a full accreditation review every five years.

The NAIC also periodically reviews its solvency standards as set forth in its model acts, and revises accreditation requirements to adapt to evolving industry standards. The OIR has identified several model act components not found in the current Insurance Code, and which must be implemented in order for the OIR to maintain its accreditation this fall.

Among other NAIC model act components, House Bill 1271 implements the following NAIC confidentiality requirements:

NAIC Property and Casualty Actuarial Opinion Model Law
 Current law requires insurers to provide to OIR a statement of opinion on loss and loss
 adjustment expense reserves prepared by an actuary or a qualified loss reserve specialists, and
 supporting workpapers. Current law treats these documents as public.²³

STORAGE NAME: h1273.IBS.DOCX

¹⁸ Section 624.4213, F.S. Even in the absence of a statutory exemption for particular trade secrets, s. 815.045, F.S., "should be read to exempt from disclosure as public records *all* trade secrets [as defined in s. 812.081(1)(c), F.S.]." Sepro Corp. v. Florida Dep't of Environmental Protection, 911 So.2d 792 (Fla. 1st DCA 2003), review denied sub nom.

¹⁹ Section 624.40851, F.S.

²⁰ Section 624.82, F.S.

²¹ Section 624.23, F.S.

²² Section 626.94195, F.S.

²³ Section 624.424, F.S.

The NAIC model law provides that states must require insurers to provide *actuarial opinion summaries* and that the regulators must keep these summaries confidential. HB 1271 adopts this requirement and states that "proprietary business information" contained in these summaries are confidential and exempt from public records disclosure, and provides protection from waiver of confidentiality to both property and casualty insurers and life and health insurers.

Model Holding Company Act & Regulations
 In response to the recent financial crisis, a NAIC workgroup focused on group supervision issues in the context of large insurers and their affiliates in their respective holding companies. The workgroup noted the corresponding regulatory need to enhance insurance regulators' ability to obtain and evaluate financial information from affiliates, especially regarding "enterprise risk."²⁴

In adopting the NAIC model act, HB 1271 will require persons seeking a controlling interest in an insurer or controlling company to file an annual enterprise risk report to OIR. The bill requires insurers agree to have the ultimate controlling person and all its affiliates to provide information regarding enterprise risk to the OIR, and provides that the filings and related documents filed pursuant to s. 628.801, F.S. (related to registration and regulation of insurance holding companies) are confidential and exempt from public disclosure.

HB 1271 also provides that a controlling person of a domestic insurer may divest its controlling interest by providing notice to the OIR. HB 1271 provides that this notice is confidential and exempt until the divestiture transaction is completed, unless the OIR, in its discretion, determines that confidential treatment interferes with enforcement of this section.

The NAIC also made establishment and participation in supervisory colleges an accreditation standard. Supervisory colleges are essentially interstate meetings for insurance regulators to focus on large insurers that write significant amounts of insurance in multiple jurisdictions. HB 1271 provides for the OIR's participation in a supervisory college with other insurance regulators. This bill creates a public records exemption for proprietary business information as it may be found in information obtained by OIR pursuant to its participation in a supervisory college.

Effect of the Bill

HB 1273, which is linked to HB 1271, incorporates the necessary confidentiality elements for OIR to meet NAIC accreditation standards. The bill provides that proprietary business information held by OIR is confidential and exempt from public records requirements. OIR may disclose the confidential and exempt proprietary business information:

- If the insurer to which it pertains gives prior written consent;
- Pursuant to a court order;
- To the American Academy of Actuaries upon a request stating the information is for the purpose
 of professional disciplinary proceedings and specifying procedures satisfactory to OIR for
 preserving the confidentiality of the information;
- To other states, federal and international agencies, NAIC, and state, federal, and international law enforcement authorities, including members of a supervisory college, if the recipient agrees in writing to maintain the confidential and exempt status of the document, material, or other information and has verified in writing its legal authority to maintain such confidentiality; or
- For the purpose of aggregating information on an industry wide basis and disclosing the information to the public only if the specific identities of the insurers, or persons or affiliated persons, are not revealed.

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²⁴ Enterprise risk is "any activity, circumstance, event, or series of events involving one or more affiliates of an insurer that, if not remedies promptly, is likely to have a material adverse effect upon the financial condition or liquidity of the insurer of its insurance company as a whole, including, but not limited to, anything that would cause the insurer's risk-based capital as set forth in [state statutory requirement] or would cause the insurer to be in a hazardous financial condition." Section 1(F) of the NAIC Model Insurance Holding Company System Regulatory Act.

The bill defines "proprietary business information" to mean information, regardless of form or characteristics, that is owned or controlled by an insurer, or a person or affiliated person who seeks acquisition of controlling stock in a domestic stock insurer or controlling company, and that:

- Is intended to be and is treated by the insurer or the person as private in that the disclosure of the information would cause harm to the insurer, the person, or the company's business operations and has not been disclosed unless disclosed pursuant to a statutory requirement, an order of a court or administrative body, or a private agreement that provides that the information will not be released to the public;
- Is not otherwise readily ascertainable or publicly available by proper means by other persons from another source in the same configuration as requested by the office; and
- Includes, but is not limited to:
 - o Trade secrets as defined in s. 688.002, F.S., 25 and that complies with s. 624.4213, F.S. 26
 - o Information relating to competitive interests the disclosure of which would impair the competitive business of the provider of the information.
 - The source, nature, and amount of the consideration used or to be used in carrying out a merger or other acquisition of control in the ordinary course of business, including the identity of the lender, if the person filing a statement regarding consideration so requests.
 - o Information relating to bids or other contractual data the disclosure of which would impair the efforts of the insurer or its affiliates to contract for goods or services on favorable terms.
 - Internal auditing controls and reports of internal auditors.
 - The actuarial opinion summary required under s. 624.424(1)(b), F.S., and the documents, materials, and other information related thereto.
 - A notice filed with OIR by the person or affiliated person who seeks to divest controlling stock in an insurer pursuant to s. 628.461, F.S.
 - o The filings required by s. 628.801, F.S., and all documents, materials, and other information related thereto.
 - The enterprise risk report required by ss. 628.461(3) and 628.801, F.S., and the documents, materials, and other information related to the enterprise risk report.
 - o Information provided to or obtained by OIR pursuant to participation in a supervisory college established under s. 628.805, F.S.
 - o Information received from another governmental entity or NAIC that is confidential or exempt if held by that entity for use by OIR in the performance of its duties.

The bill provides a statement of public necessity and for repeal of the exemption on October 2, 2019, unless reviewed and saved from repeal by the Legislature.

As indicated in the bill's statement of public necessity, public disclosure of proprietary business information would disadvantage insurers' competitive interests, particularly in proposed acquisitions, and in turn could lead to some insurers providing inaccurate or biased information to the OIR and an overall loss of confidence in the marketplace. Without this public records exemption, release of this information could impair the economic value of such information and result in financial loss to the proprietor.

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²⁵ Section 688.002(4), F.S., defines the term "trade secret" to mean information, including a formula, pattern, compilation, program, device, method, technique, or process that derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

²⁶ Section 624.4213, F.S., creates a process for submitting trade secret documents to certain agencies, including marking each document as a trade secret.

B. SECTION DIRECTORY:

Section 1 creates s. 624.4212, F.S., to create an exemption from public records requirements for proprietary business information submitted to OIR; defines the term "proprietary business information"; provides exceptions; provides for future legislative review and repeal.

Section 2 provides a statement of public necessity as required by the State Constitution.

Section 3 provides that the act shall take effective October 1, 2014, if HB 1271 or similar legislation is adopted in the same legislative session or an extension thereof and becomes law.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

None.

2. Expenditures:

See Fiscal Comments section.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

This public records exemption bill will have an indeterminate positive impact on the private sector by protecting insurers' proprietary business information.

D. FISCAL COMMENTS:

The bill likely could create a minimal fiscal impact on OIR, because staff responsible for complying with public record requests could require training related to creation of the new public records exemption. In addition. OIR could incur costs associated with redacting the confidential and exempt information prior to releasing a record. The costs, however, would be absorbed, as they are part of the day-to-day responsibilities of the OIR.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to: require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of a state tax shared with counties or municipalities.

2. Other:

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Vote Requirement and Public Necessity Statement for Public Records Bills

In order to pass a newly-created or expanded public records or public meetings exemption, Article I, s. 24 of the State Constitution requires 1) a two-thirds vote of each house of the legislature and 2) a public necessity statement. The bill contains a public necessity statement and will require a two-thirds vote for passage.

Subject Requirement

Section 24(c), art. I of the State Constitution requires the Legislature to create public-records or publicmeetings exemptions in legislation separate from substantive law changes.

Public Necessity Statement

Section 24(c), art. I of the State Constitution requires a public necessity statement for a newly-created public-records or public-meetings exemption

B. RULE-MAKING AUTHORITY:

None provided in the bill.

C. DRAFTING ISSUES OR OTHER COMMENTS:

An amendment is anticipated to incorporate proprietary business information relating to the new requirements of the valuation manual that are addressed in sections 6-9 of the linked bill, HB 1271.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: h1273.IBS.DOCX

2014 HB 1273

1 A bill to be entitled 2 An act relating to public records; creating s. 3 624.4212, F.S.; providing an exemption from public records requirements for proprietary business 4 information submitted to the Office of Insurance 5 6 Regulation; defining the term "proprietary business 7 information"; providing exceptions; providing for 8 future legislative review and repeal of the exemption; 9 providing a statement of public necessity; providing a 10 contingent effective date. 11 12 Be It Enacted by the Legislature of the State of Florida: 13 14 15 to read:

Section 1. Section 624.4212, Florida Statutes, is created

624.4212 Confidentiality of proprietary business information.-Proprietary business information held by the Office of Insurance Regulation in accordance with its statutory duties with respect to insurer solvency is confidential and exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution.

(1) As used in this section, the term "proprietary business information" means information, regardless of form or characteristics, which is owned or controlled by an insurer, or a person or an affiliated person who seeks acquisition of controlling stock in a domestic stock insurer or controlling company, and which:

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(a) Is intended to be and is treated by the insurer or the person as private in that the disclosure of the information would cause harm to the insurer, the person, or the company's business operations and has not been disclosed unless disclosed pursuant to a statutory requirement, an order of a court or administrative body, or a private agreement that provides that the information will not be released to the public;

- (b) Is not otherwise readily ascertainable or publicly available by proper means by other persons from another source in the same configuration as requested by the office; and
 - (c) Includes, but is not limited to:

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- 1. Trade secrets as defined in s. 688.002 which comply with s. 624.4213.
- 2. Information relating to competitive interests the disclosure of which would impair the competitive business of the provider of the information.
- 3. The source, nature, and amount of the consideration used or to be used in carrying out a merger or other acquisition of control in the ordinary course of business, including the identity of the lender, if the person filing a statement regarding consideration so requests.
- 4. Information relating to bids or other contractual data the disclosure of which would impair the efforts of the insurer or its affiliates to contract for goods or services on favorable terms.
 - 5. Internal auditing controls and reports of internal

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53 auditors.

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- 6. The actuarial opinion summary required under ss.

 624.424(1)(b) and 625.121(3) and the documents, materials, and other information related thereto.
 - 7. A notice filed with the office by the person or affiliated person who seeks to divest controlling stock in an insurer pursuant to s. 628.461.
 - 8. The filings required under s. 628.801 and the documents, materials, and other information related thereto.
 - 9. The enterprise risk report required under ss.
 628.461(3) and 628.801 and the documents, materials, and other information related thereto.
 - 10. Information provided to or obtained by the office pursuant to participation in a supervisory college established under s. 628.805.
 - 11. Information received from another governmental entity or the National Association of Insurance Commissioners which is confidential or exempt if held by that entity for use by the office in the office's performance of its duties.
 - (2) The office may disclose confidential and exempt proprietary business information:
 - (a) If the insurer to which it pertains gives prior written consent;
 - (b) Pursuant to a court order;
 - (c) To the American Academy of Actuaries upon a request stating that the information is for the purpose of professional

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disciplinary proceedings and specifying procedures satisfactory to the office for preserving the confidentiality of the information;

- (d) To other states, federal and international agencies, the National Association of Insurance Commissioners and its affiliates and subsidiaries, and state, federal, and international law enforcement authorities, including members of a supervisory college described in s. 628.805, if the recipient agrees in writing to maintain the confidential and exempt status of the document, material, or other information and has verified in writing its legal authority to maintain such confidentiality; or
- (e) For the purpose of aggregating information on an industrywide basis and disclosing the information to the public only if the specific identities of the insurers, or persons or affiliated persons, are not revealed.
- (3) This section is subject to the Open Government Sunset
 Review Act in accordance with s. 119.15 and shall stand repealed
 on October 2, 2019, unless reviewed and saved from repeal
 through reenactment by the Legislature.
- Section 2. The Legislature finds that it is a public necessity that proprietary business information that is provided to the Office of Insurance Regulation by an insurer or acquiring party pursuant to the requirements of the Florida Insurance Code or the Holding Company System Regulatory Act of the National Association of Insurance Commissioners in order for the office

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105	to conduct its regulatory duties with respect to insurer
106	solvency be made confidential and exempt from s. 119.07(1),
107	Florida Statutes, and s. 24(a), Article I of the State
108	Constitution. The disclosure of such information could injure an
109	insurer in the marketplace by providing its competitors with
110	detailed insight into the financial status and strategic plans
111	of the insurer, thereby diminishing the advantage that the
112	insurer maintains over competitors that do not possess such
113	information. Without this exemption, an insurer or acquiring
114	party might refrain from providing accurate and unbiased data,
115	thus impairing the office's ability to accurately evaluate the
116	propriety of proposed acquisitions in the state and the
117	financial condition of insurers and their affiliates.
118	Proprietary business information derives actual or potential
119	independent economic value from not being generally known to,
120	and not being readily ascertainable by proper means by, other
121	persons who may derive economic value from its disclosure or
122	use. The office, in performing its duties and responsibilities,
123	may need to obtain proprietary business information from
124	insurers and regulated entities. Without an exemption from
125	public records requirements for proprietary business information
126	provided to the office, such information becomes a public record
L27	when received and must be divulged upon request. Divulgence of
128	proprietary business information under the public records law
129	would destroy the value of that property to the proprietor,
130	causing a financial loss not only to the proprietor but also to

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the residents of this state due to the loss of reliable financial data necessary for the accurate evaluation of proposed acquisitions. Release of proprietary business information would give business competitors an unfair advantage and weaken the position in the marketplace of the proprietor who owns or controls the business information. The harm to insurers in the marketplace and to the effective administration of acquisitions caused by the public disclosure of such information far outweighs the public benefits derived from its release.

Section 3. This act shall take effect October 1, 2014, if HB 1271 or similar legislation is adopted in the same legislative session or an extension thereof and becomes law.

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INSURANCE & BANKING SUBCOMMITTEE

HB 1273 by Rep. Ingram Pub. Rec./Proprietary Business Information/OIR

AMENDMENT SUMMARY March 19, 2014

Amendment 1 by Rep. Ingram (strike-all amendment): Makes the following changes:

• Expands the public records exemption to incorporate proprietary business information contained in reports and documents relating to the Standard Valuation Law provisions of the linked bill, HB 1271.



COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1273 (2014)

Amendment No.

	COMMITTEE/SUBCOMMITTEE ACTION					
	ADOPTED (Y/N)					
	ADOPTED AS AMENDED (Y/N)					
	ADOPTED W/O OBJECTION (Y/N)					
	FAILED TO ADOPT (Y/N)					
	WITHDRAWN (Y/N)					
	OTHER					
1	Committee/Subcommittee hearing bill: Insurance & Banking					
2	Subcommittee					
3	Representative Ingram offered the following:					
4						
5	Amendment (with title amendment)					
6	Remove everything after the enacting clause and insert:					
7	Section 1. Section 624.4212, Florida Statutes, is created					
8	to read:					
9	624.4212 Confidentiality of proprietary business and other					
10	<u>information</u>					
11	(1) As used in this section, the term "proprietary					
12	business information" means information, regardless of form or					
13	characteristics, which is owned or controlled by an insurer, or					
14	a person or an affiliated person who seeks acquisition of					
15	controlling stock in a domestic stock insurer or controlling					
16	company, and which:					
17	(a) Is intended to be and is treated by the insurer or the					

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would cause harm to the insurer, the person, or the company's
business operations and that the information has not been
disclosed unless disclosed pursuant to a statutory requirement,
an order of a court or administrative body, or a private
agreement that provides that the information will not be
released to the public;

- (b) Is not otherwise readily ascertainable or publicly available by proper means by other persons from another source in the same configuration as requested by the office; and
 - (c) Includes, but is not limited to:
- 1. Trade secrets as defined in s. 688.002 which comply with s. 624.4213.
- 2. Information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of the information.
- 3. The source, nature, and amount of the consideration used or to be used in carrying out a merger or other acquisition of control in the ordinary course of business, including the identity of the lender, if the person filing a statement regarding consideration so requests.
- 4. Information relating to bids or other contractual data, the disclosure of which would impair the efforts of the insurer or its affiliates to contract for goods or services on favorable terms.
- 5. Internal auditing controls and reports of internal auditors.

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44	(2) Proprietary business information contained in the
45	following items held by the office is confidential and exempt
46	from s. 119.07(1) and s. 24(a), Art. I of the State
47	Constitution:
48	1. The actuarial opinion summary required under ss.
49	624.424(1)(b) and 625.121(3) and information related thereto.
50	2. A notice filed with the office by the person or
51	affiliated person who seeks to divest controlling stock in an
52	insurer pursuant to s. 628.461.
53	3. The filings required under s. 628.801 and information
54	related thereto.
55	4. The enterprise risk report required under ss.
56	628.461(3) and 628.801 and information related thereto.
57	5. Information provided to or obtained by the office
58	pursuant to participation in a supervisory college established
59	under s. 628.805.
60	6. Beginning on the operative date of the valuation manual
61	as defined in s. 625.1212(2):
62	a. An actuarial examination conducted pursuant to s.
63	625.1212(5)(c), and information related thereto;

c. The principle-based valuation report filed pursuant to s. 625.1212(6)(b)3., and information related thereto; and

b. The annual certification submitted by the insurer

pursuant to s. 625.1212(6)(b)2., and information related

d. Mortality, morbidity, policyholder behavior, or expense

experience and other data submitted pursuant to s. 625.1212(7), which includes potentially company-identifiable or personally identifiable information.

- governmental entity in this or another state, the Federal Government, or another nation which is confidential or exempt if held by that entity and which is held by the office for use in the office's performance of its duties relating to insurer valuation and solvency is confidential and exempt from s.

 119.07(1) and s. 24(a), Art. I of the State Constitution.
- (4) The office may disclose information made confidential and exempt under this section:
- (a) If the insurer to which it pertains gives prior written consent;
 - (b) Pursuant to a court order;
- (c) To the American Academy of Actuaries upon a request stating that the information is for the purpose of professional disciplinary proceedings and specifying procedures satisfactory to the office for preserving the confidentiality of the information;
- (d) To other states, federal and international agencies, the National Association of Insurance Commissioners and its affiliates and subsidiaries, and state, federal, and international law enforcement authorities, including members of a supervisory college described in s. 628.805 if the recipient agrees in writing to maintain the confidential and exempt status

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cei	ctif	ied	in	wri	ting	its	legal	auth	oŗity	to	main	ıtain	such
cor	nfid	ent:	ial:	ity;	or								

- (e) For the purpose of aggregating information on an industrywide basis and disclosing the information to the public only if the specific identities of the insurers, or persons or affiliated persons, are not revealed.
- (5) This section is subject to the Open Government Sunset Review Act in accordance with s. 119.15 and is repealed on October 2, 2019, unless reviewed and saved from repeal through reenactment by the Legislature.

section 2. (1) The Legislature finds that it is a public necessity that proprietary business information that is provided to the Office of Insurance Regulation by an insurer or by an acquiring party pursuant to the Florida Insurance Code or the Holding Company System Regulatory Act of the National Association of Insurance Commissioners in order for the office to conduct its regulatory duties with respect to insurer valuation and solvency, be made confidential and exempt from s. 119.07(1), Florida Statutes, and s. 24(a), Article I of the State Constitution. The disclosure of such information could injure an insurer in the marketplace by providing its competitors with detailed insight into the reserve assumptions and strategies, modeling methodologies, business plans, pricing and marketing strategies, management systems and operational protocols, and financial status of the insurer, thereby

diminishing the advantage that the insurer maintains over
competitors that do not possess such information. Without this
exemption, an insurer or an acquiring party might refrain from
providing accurate and unbiased data, thus impairing the
office's ability to accurately evaluate the propriety of
proposed acquisitions in the state and the financial condition
of insurers and their affiliates. Proprietary business
information derives actual or potential independent economic
value from not being generally known to, and not being readily
ascertainable by proper means by, other persons who can derive
economic value from its disclosure or use. The office, in
performing its duties and responsibilities, may need to obtain
proprietary business information from insurers and regulated
entities. Without an exemption from public records requirements
for proprietary business information provided to the office,
such information becomes a public record when received and must
be divulged upon request. Divulgence of proprietary business
information under the public records law would destroy the value
of that property to the proprietor, causing a financial loss not
only to the proprietor but also to the residents of this state
due to the loss of reliable financial data necessary for the
accurate evaluation of proposed acquisitions. Release of
proprietary business information would give business competitors
an unfair advantage and weaken the position in the marketplace
of the proprietor who owns or controls the business information.
(2) The Legislature also finds that it is a public

necessity that information received by the office from the
National Association of Insurance Commissioners, or from an
agency in this or another state or nation or the Federal
Government, which is otherwise exempt or confidential pursuant
to the laws of this or another state or nation or pursuant to
federal law or which is confidential or exempt if held by that
entity, for use by the office in the performance of duties
related to insurer valuation and solvency under the Florida
Insurance Code, be made confidential and exempt from s.
119.07(1), Florida Statutes, and s. 24(a), Article I of the
State Constitution. Divulgence of such information could impede
the exchange of information and communication among regulators
across multiple agencies and jurisdictions and jeopardize the
ability of regulators to effectively supervise insurers and
groups operating in multiple jurisdictions and engaged in
significant cross-border activities.

Section 3. This act shall take effect October 1, 2014, if HB 1271 or similar legislation is adopted in the same legislative session or an extension thereof and becomes a law.

TITLE AMENDMENT

Remove everything before the enacting clause and insert: A bill to be entitled

COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 1273 (2014)

Amendment No.

An act relating to public records; creating s. 624.4212, F.S.; defining the term "proprietary business information"; creating an exemption from public records requirements for proprietary business information and information that is confidential when held by another entity in this state, the Federal Government, or another state or nation, and which is held by the Office of Insurance Regulation; providing exceptions; providing for future legislative review and repeal; providing a statement of public necessity; providing a contingent effective date.

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

PCS for HB 1035 Insurance

SPONSOR(S): Insurance & Banking Subcommittee

TIED BILLS:

IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Orig. Comm.: Insurance & Banking Subcommittee		Reilly Roll	Cooper M

SUMMARY ANALYSIS

The Florida Medical Malpractice Joint Underwriting Association (FMMJUA) is an insurance risk apportionment plan that provides professional liability insurance coverage in Florida for health care providers that cannot find coverage in the private market. Five of the nine members of the FMMJUA's board of governors represent insurers and are selected by the Chief Financial Officer (CFO). Three of the five insurer members are selected by the CFO based on recommendations from three insurance trade associations. The American Insurance Association, the Alliance of American Insurers, and the National Association of Independent Insurers each recommend board members to the CFO, who chooses one board member from the recommendations of each trade association. In 2004, the Alliance of American Insurers and the National Association of Independent Insurers merged to form the Property Casualty Insurers Association of America (PCI).

The Proposed Committee Substitute for HB 1035 (PCS) removes authority for the Alliance of American Insurers and the National Association of Independent Insurers to recommend FMMJUA board members, and authorizes their successor organization, the PCI, to make recommendations to the CFO, who will choose one insurer representative to the board from these recommendations. Additionally, the Florida Insurance Council is authorized to recommend board members to the CFO, who will select one insurer representative to the FMMJUA board from these recommendations.

The Florida Birth-Related Neurological Injury Compensation Association (NICA) manages the Florida Birth-Related Neurological Injury Compensation Plan (the Plan). The Plan provides a wide range of benefits to children who have sustained a brain or spinal cord injury caused by oxygen deprivation or mechanical injury during labor, delivery, or resuscitation in the immediate post-delivery period. NICA operates under the direction of a five-member board of directors appointed by the CFO. The board is comprised of one representative of each of the following groups: citizens; participating physicians; hospitals; casualty insurers; and physicians other than participating physicians. The CFO can choose board members, except for the representative of citizens, from a list of names submitted by various trade associations, but is not bound by these nominations.

The Florida Obstetric and Gynecological Society and the Florida Hospital Association, respectively, submit recommendations for the representative of participating physicians and the representative of hospitals on the NICA board. The bill removes authority for the Florida Obstetric and Gynecological Society to make recommendations for the NICA board, and provides authority to the American Congress of Obstetricians and Gynecologists (ACOG), District XII. ACOG, District XII became effective January 1, 2013 and represents the entire state of Florida.

The American Insurance Association, the Alliance of American Insurers, and the National Association of Independent Insurers each submit one name to the CFO for the casualty insurer representative on the NICA board. The bill maintains the authority of the American Insurance Association and authorizes the PCI, the successor organization of the Alliance of American Insurers and the National Association of Independent Insurers, to recommend a casualty insurer representative to the NICA board. It also authorizes the Florida Insurance Council to recommend a casualty insurer representative to the NICA board.

The PCS has no fiscal impact on state or local government and takes effect upon becoming a law.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Florida Medical Malpractice Joint Underwriting Association

The Florida Medical Malpractice Joint Underwriting Association (FMMJUA) is an insurance risk apportionment plan that provides professional liability insurance coverage in Florida for health care providers that cannot find coverage in the private market. Individual physicians, surgeons, osteopaths, podiatrists, chiropractors, dentists, nurses, other types of health care providers, physician partnerships or corporations, hospitals, and certain medical facilities can be covered by professional liability insurance provided by the FMMJUA.¹

The FMMJUA operates under the direction of a nine-member board of governors. Five of the nine board members represent insurers and are selected by the Chief Financial Officer (CFO). The CFO selects three of the five board members representing insurers from recommendations from three insurance trade associations. The American Insurance Association, the Alliance of American Insurers, and the National Association of Independent Insurers each recommend board members to the CFO, who chooses one board member from the recommendations from each of the three trade associations.

In 2004 the Alliance of American Insurers and the National Association of Independent Insurers merged to form the Property Casualty Insurers Association of America (PCI).² Thus, the Proposed Committee Substitute for HB 1035 (PCS) removes authority for these trade associations to recommend board members, and provides authority for their successor organization, the PCI, to make recommendations for the FMMJUA board. It also provides authority for the Florida Insurance Council to make recommendations for board membership. The CFO will choose one board member from the recommendations made by the PCI and one board member from recommendations made by the Florida Insurance Council.

Florida Birth-Related Neurological Injury Compensation Association

The Florida Birth-Related Neurological Injury Compensation Association (NICA) manages the Florida Birth-Related Neurological Injury Compensation Plan (Plan). The Plan provides a wide range of benefits to a child who has sustained a brain or spinal cord injury caused by oxygen deprivation or mechanical injury during labor, delivery, or resuscitation in the immediate post-delivery period.³ Acceptance into the Plan is determined by an administrative law judge after a petition is filed with the Department of Administrative Hearings.⁴ Once a child is accepted into the Plan by order from the judge, the child is covered by the Plan and provided benefits and care under the Plan for a lifetime.

NICA's mission⁵ is to:

- 1. Encourage physicians to practice obstetrics and make obstetrical services available to patients.
- 2. Stabilize and help make malpractice insurance available to all physicians.
- 3. Provide needed care to injured children.

NICA operates under the direction of a five-member board of directors appointed by the CFO. One board member represents citizens, one represents participating physicians, one represents hospitals, one represents casualty insurers, and one represents physicians other than participating physicians. The CFO can choose board members from a list of names submitted by various trade associations for

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DATE: 3/17/2014

¹ Section 627.351(4)(h)1., F.S.

thttp://www.insurancejournal.com/magazines/features/2004/01/12/35629.htm (Last accessed: March 16, 2014).

³ Section 766.302(2), F.S.

⁴ Section 766.304, F.S.

⁵ http://www.nica.com/what-is-nica.html (Last accessed: March 16, 2014).

all board members except the one representing citizens, but is not bound by the nominations from the associations.⁶

The Florida Obstetric and Gynecological Society and the Florida Hospital Association, respectively, submit recommendations for the representative of participating physicians and the representative of hospitals on the NICA board. The PCS removes authority for the Florida Obstetric and Gynecological Society to make recommendations for a NICA board member to represent participating physicians and provides authority to the American Congress of Obstetricians and Gynecologists (ACOG), District XII. District XII Florida became effective January 1, 2013 and represents the entire state of Florida.⁷

The American Insurance Association, the Alliance of American Insurers, and the National Association of Independent Insurers each submit one name to the CFO for the casualty insurer representative on the NICA board. The PCS maintains the authority of the American Insurance Association to recommend a NICA board member to the CFO. It also provides authority to the Florida Insurance Council and the PCI (the successor organization to the Alliance of American Insurers and the National Association of Independent Insurers) to each recommend a board member.

B. SECTION DIRECTORY:

Section 1. Amends s. 627.351, F.S., relating to insurance risk apportionment plans.

Section 2. Amends s. 766.315, F.S., relating to Florida Birth-Related Neurological Injury Compensation Association; board of directors.

Section 3. Provides an effective date of upon becoming a law.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

	None.	
2	Evnenditures:	

1. Revenues:

2. Expenditures:

None.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1.	Revenues:
	None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

None.

D. FISCAL COMMENTS:

Other trade associations submit names to the CFO for the NICA board. (s. 766.315(2), F.S.).

⁶ Section 766.315(2)(a), F.S.

⁷ See the ACOG, District XII Florida website: http://www.acog.org/About_ACOG/ACOG_District_XII (Last accessed: March 16, 2014). Any member of ACOG, District XII holding the designation of Fellow, Junior Fellow, or Life Fellow automatically qualifies as an active member of the Florida Obstetric and Gynecological Society.

None.	
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III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. This bill does not appear to: require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or reduce the percentage of a state tax shared with counties or municipalities.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

PCS for HB 1035

ORIGINAL

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PCS for HB 1035

A bill to be entitled

An act relating to Insurance; amending s. 627.351, F.S.; revising membership of the Joint Underwriting Association; amending s. 766.315, F.S.; revising membership of the Florida Birth-Related Neurological Injury Compensation Association; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraph (c) of subsection (4) of section 627.351, Florida Statutes, is amended to read:

627.351 Insurance risk apportionment plans.-

- (4) MEDICAL MALPRACTICE RISK APPORTIONMENT.-
- (c) The Joint Underwriting Association shall operate subject to the supervision and approval of a board of governors consisting of representatives of five of the insurers participating in the Joint Underwriting Association, an attorney to be named by The Florida Bar, a physician to be named by the Florida Medical Association, a dentist to be named by the Florida Dental Association, and a hospital representative to be named by the Florida Hospital Association. The Chief Financial Officer shall select the representatives of the five insurers. One insurer representative shall be selected from recommendations of the American Insurance Association. One insurer representative shall be selected from recommendations of

Page 1 of 3

the Property Casualty Insurers Association of America Alliance of American Insurers. One insurer representative shall be selected from recommendations of the Florida Insurance Council. National Association of Independent Insurers. Two insurer representatives shall be selected to represent insurers that are not affiliated with these associations. The board of governors shall choose, during the first meeting of the board after June 30 of each year, one of its members to serve as chair of the board and another member to serve as vice chair of the board. There shall be no liability on the part of, and no cause of action of any nature shall arise against, any member insurer, self-insurer, or its agents or employees, the Joint Underwriting Association or its agents or employees, members of the board of governors, or the office or its representatives for any action taken by them in the performance of their powers and duties under this subsection.

Section 2. Paragraph (a) of subsection (2) of section 766.315, Florida Statutes, is amended to read:

766.315 Florida Birth-Related Neurological Injury Compensation Association; board of directors.—

(2)(a) The Chief Financial Officer may select the representative of the participating physicians from a list of at least three names to be recommended by the American Congress of Obstetricians and Gynecologists, District XII; Florida Obstetric and Gynecologic Society; the representative of hospitals from a list of at least three names to be recommended by the Florida

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PCS for HB 1035

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FLORIDA HOUSE OF REPRESENTATIVES

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Hospital Association; the representative of casualty insurers from a list of at least three names, one of which is recommended by the American Insurance Association, one by the Florida

Insurance Council, Alliance of American Insurers, and one by the Property Casualty Insurers Association of America National Association of Independent Insurers; and the representative of physicians other than participating physicians from a list of three names to be recommended by the Florida Medical Association and a list of three names to be recommended by the Florida Osteopathic Medical Association. In no case shall the Chief Financial Officer be bound to make any appointment from among the nominees of such respective associations.

Section 3. This act shall take effect upon becoming a law.

Page 3 of 3

PCS for HB 1035

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #:

PCS for HB 1351 Workers' Compensation Fees

SPONSOR(S): Insurance & Banking Subcommittee

TIED BILLS:

IDEN./SIM. BILLS:

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
Orig. Comm.: Insurance & Banking Subcommittee		Reilly RGR	Cooper (

SUMMARY ANALYSIS

In Florida's workers' compensation system, the Three-Member Panel, consisting of the Chief Financial Officer, an employer representative, and an employee representative, adopts uniform schedules of maximum reimbursement allowances for physicians, hospitals, ambulatory surgical centers, and other service providers. Biennially, the Three-Member Panel is required to submit recommendations to the Florida Legislature on methods to improve the workers' compensation health care delivery system.

Hospital outpatient services in workers' compensation are reimbursed at 75 percent of "usual and customary charges," except as otherwise provided. The term usual and customary charges is not defined in statute and its meaning varies among insurers. For inpatient hospital care, maximum reimbursement allowances are based on a schedule of per diem rates approved by the Three-Member Panel. When inpatient charges exceed a specified amount, the hospital is reimbursed 75 percent of charges.

The 2013 Biennial Report of the Three-Member Panel recommended in part that hospital inpatient and outpatient services be reimbursed pursuant to Medicare's hospital inpatient and outpatient prospective payment systems, with a payment adjustment factor. Proposed Committee Substitute for HB 1351 (PCS) reflects these recommendations. It provides that all compensable charges for hospital outpatient care be reimbursed at up to 140 percent of the Medicare outpatient prospective payment system, except as otherwise provided. For inpatient hospital care, the maximum reimbursement allowances are to be based on up to 140 percent of the Medicare inpatient prospective payment system. Both inpatient and outpatient reimbursement rates must be approved by the Three-Member panel no later than October 1st of each year for the following calendar year.

The National Council on Compensation Insurance has estimated a preliminary cost savings to the system of -7%, or \$200 million if hospital inpatient and outpatient fee schedules are both based on 140 percent of Medicare reimbursement rates. As the PCS allows for reimbursements of up to 140 percent of Medicare, additional savings would be realized if reimbursement rates are lower than 140 percent of Medicare.

The PCS has no fiscal impact on state or local government. It is effective July 1, 2014, except as otherwise provided.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Workers' Compensation Medical Benefits

For work-related injuries sustained by employees, workers' compensation provides medically necessary remedial treatment, care, and attendance for such period as the nature of the injury or the process of recovery may require, including medicines, medical supplies, durable medical equipment, and prosthetics. 1,2,

Maximum Reimbursement Allowances

In Florida, the Three-Member Panel adopts uniform schedules of maximum reimbursement allowances in workers' compensation for physicians, hospitals, ambulatory surgical centers, and other service providers.³ The Three-Member Panel consists of the Chief Financial Officer, an employer representative, and an employee representative, with the latter two members appointed by the Governor and confirmed by the Senate. Biennially, the Three-Member Panel is required to submit recommendations to the President of the Senate and the Speaker of the House of Representatives on methods to improve the workers' compensation health care delivery system.

Hospital Outpatient Reimbursement

Hospital outpatient services must be reimbursed at 75 percent of "usual and customary charges," except as otherwise provided in the workers' compensation law. 4,5 The term usual and customary charges is not defined in statute and its meaning varies among insurers.

Hospital Inpatient Reimbursement

Maximum reimbursement allowances for inpatient hospital care are based on a schedule of per diem rates approved by the Three-Member Panel.⁶ The bulk of inpatient hospital services are paid according to the established surgical or non-surgical per diem amount. The Florida Workers' Compensation Hospital Reimbursement Manual contains the schedule of per diem rates. However, if the inpatient charges, excluding the charges for implants, exceed \$51,400, the hospital is reimbursed 75 percent of charges.

Medical Cost Drivers

Medical expenses account for 69 percent of total workers' compensation benefits costs in Florida: indemnity (monetary) benefits account for 31 percent of total costs. Payments for hospital inpatient

DATE: 3/17/2014

¹ Section 440.13(2)(a), F.S.

² The workers' compensation law also provides compensation (indemnity benefits) for disability when the injury causes the employee to miss more than 7 days of work.

The Division of Workers' Compensation's website lists reimbursement manuals for health care providers (Rule 69L-7.020, F.A.C.), dentists (Rule 69L-7.020, F.A.C., Section IV), hospitals (Rule 69L-7.501, F.A.C.), pharmacies (Rule 69L-7.020, F.A.C., Section V), durable medical equipment (Rule 69L-7.020, F.A.C., Section VI), and ambulatory surgical centers (Rule 69L-7.100, F.A.C.). See http://www.myfloridacfo.com/division/WC/provider/reimbursement-manuals.htm (Last accessed: March 14, 2014).

⁴ Section 440.13(12)(a), F.S.

⁵ The difficulties in defining usual and customary charges are illustrated in One Beacon Insurance Agency v. Agency for Health Care Administration (958 So.2d 1127). The First District Court of Appeal (1st DCA) ruled against the Agency for Health Care Administration in a medical reimbursement dispute involving an ambulatory surgical center. The 1st DCA determined that it was the Legislature's intent to eliminate calculation of a usual and customary charge based on the fees of any one provider in favor of a calculation of such charge based on the average fees of all providers in a given geographical area. The Division of Workers' Compensation's attempts to comply with this ruling have resulted in three separate proposals to the Three-Member Panel since 2008. ⁶ Section 440.13(12)(a), F.S.

⁷ January 1, 2014, workers' compensation filing by the National Council on Compensation Insurance (NCCI). NCCI is the designated statistical agent and rating organization for workers' compensation insurance in Florida. NCCI's responsibilities include collecting and analyzing data from workers' compensation insurers conducting business in Florida and submitting rate filings to the Office of STORAGE NAME: pcs1351.IBS.DOCX

services represent 18.6 percent of total medical payments; payments for hospital outpatient services represent 18.8 percent of total medical payments. A recent study by the Workers' Compensation Research Institute (WCRI) found that the rapid growth in hospital payments per claim mainly drove increases in medical payments per workers' compensation claim in Florida from 2005 to 2011.

Recommendations of the Three-Member Panel

The Three-Member Panel, in its 2013 biennial report to the Legislature, ¹⁰ recommended that the reimbursement methodologies for both outpatient ¹¹ and inpatient hospital services ¹² be changed to provide for reimbursements based on percentages of Medicare. It was recommended that outpatient hospital services be reimbursed at 120 to 140 percent of Medicare's payments under Medicare's outpatient prospective payment system. In the alternative, the Three-Member Panel recommended that the term "usual and customary charge" be defined to make all stakeholders aware of its intended meaning and when it is to be used in determining reimbursement amounts.

In the 2013 report, the Three-Member Panel also recommended that inpatient hospital services be reimbursed at 120 or 140 percent of Medicare's payments under Medicare's inpatient prospective payment system.

Proposed Committee Substitute for HB 1351 reflects the recommendations by the Three-Member Panel to base hospital reimbursements for workers' compensation care and treatment on Medicare's hospital inpatient and outpatient prospective payment systems, combined with a payment adjustment factor. Specifically, it provides that all compensable charges (charges covered by workers' compensation) for hospital outpatient care be reimbursed at up to 140 percent of the Medicare outpatient prospective payment system, except as otherwise provided. For inpatient hospital care, the maximum reimbursement allowances are to be based on up to 140 percent of the Medicare inpatient prospective payment system. The Three-Member Panel must approve hospital outpatient and hospital inpatient reimbursement schedules by October 1st of each year for the following calendar year.

The National Council on Compensation Insurance has estimated a preliminary cost savings to the system of -7%, or \$200 million if hospital inpatient and outpatient fee schedules are both based on 140 percent of Medicare reimbursement rates. ¹³ As the PCS allows for reimbursements of up to 140 percent of Medicare, additional savings would be realized if reimbursement rates are lower than 140 percent of Medicare.

B. SECTION DIRECTORY:

Section 1. Amends s. 44013(12)(a),. F.S., relating to guides of maximum reimbursement allowances under the workers' compensation system.

Section 2. Amends s. 440.13(12)(b), F.S., to make a conforming change.

Section 3. Provides an effective date of July 1, 2014, except as otherwise provided.

Insurance Regulation. NCCI is often asked by the Florida Legislature to provide cost impacts of pending legislation to the Florida's workers' compensation system.

STORAGE NAME: pcs1351.IBS.DOCX

DATE: 3/17/2014

⁸ Correspondence from NCCI dated March 10, 2014, on file with the Insurance & Banking Subcommittee.

⁹WCRI is an independent research organization that analyzes workers' compensation systems for states with which it contracts. WCRI provides information through studies and data collection efforts, and does not take positions on the issues it researches. See "CompScopeTM Medical Benchmarks for Florida, 14th Edition," by WCRI, a 16-state study on overall medical payments per workers' compensation claim. Available at the WCRI website: https://www.wcrinet.org/cgi-bin/search.asp?Q=14th edition&E=1&X=0&S=80 (Last accessed: March 17, 2014).

¹⁰ The "Three-Member Panel, 2013 Biennial Report" is available at

http://www.myfloridacfo.com/Division/WC/PublicationsFormsManualsReports/Reports/Default.htm (Last accessed: March 16, 2014).

¹¹ Currently, outpatient hospital services are reimbursed at 75 percent of usual and customary charges, except as otherwise provided.

¹² Currently, inpatient hospital services are reimbursed at approved per diem rates.

¹³ Correspondence from NCCI dated March 10, 2014, on file with the Insurance & Banking Subcommittee.

	II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT
Α.	FISCAL IMPACT ON STATE GOVERNMENT:
	1. Revenues: None.
	2. Expenditures: None.
В.	FISCAL IMPACT ON LOCAL GOVERNMENTS:
	1. Revenues: None.
	Expenditures: None.
C	DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:
O.	To the extent that the bill decreases workers' compensation rates, businesses may pass their savings on to consumers or, in some cases, expand and hire additional workers. Hospitals will experience a reduction in reimbursement from workers' compensation carriers for services provided.
D.	FISCAL COMMENTS:
	None.
	III. COMMENTS
A.	CONSTITUTIONAL ISSUES:
	 Applicability of Municipality/County Mandates Provision: Not applicable. This bill does not appear to: require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that counties or municipalities have to raise revenues in the aggregate; or, reduce the percentage of a state tax shared with counties or municipalities.
	2. Other: None.
B.	RULE-MAKING AUTHORITY: None.
C.	DRAFTING ISSUES OR OTHER COMMENTS:

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

STORAGE NAME: pcs1351.IBS.DOCX DATE: 3/17/2014

None.

A bill to be entitled

An act relating to workers' compensation fees; amending s. 440.13, F.S.; revising the maximum reimbursement allowance for inpatient hospital care; revising a date by which the panel shall approve the allowance; revising the maximum compensable charges for hospital outpatient care; making a conforming change; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraph (a) of subsection (12) of section 440.13, Florida Statutes, is amended to read:

440.13 Medical services and supplies; penalty for violations; limitations.—

 (12) CREATION OF THREE-MEMBER PANEL; GUIDES OF MAXIMUM REIMBURSEMENT ALLOWANCES.—

(a) A three-member panel is created, consisting of the Chief Financial Officer, or the Chief Financial Officer's designee, and two members to be appointed by the Governor, subject to confirmation by the Senate, one member who, on account of present or previous vocation, employment, or affiliation, shall be classified as a representative of employers, the other member who, on account of previous

vocation, employment, or affiliation, shall be classified as a representative of employees. The panel shall determine statewide

Page 1 of 4

PCS for HB 1351

schedules of maximum reimbursement allowances for medically necessary treatment, care, and attendance provided by physicians, hospitals, ambulatory surgical centers, workhardening programs, pain programs, and durable medical equipment. The maximum reimbursement allowances for inpatient hospital care shall be based on a rate of up to 140 percent of the Medicare inpatient prospective payment system a schedule of per diem rates, to be approved by the three-member panel no later than October 1st of each year for the following calendar year, March 1, 1994, to be used in conjunction with a precertification manual as determined by the department, including maximum hours in which an outpatient may remain in observation status, which shall not exceed 23 hours. No later than October 1st of each year for the following calendar year, the three-member panel must approve All all compensable charges for hospital outpatient care, which shall be reimbursed at up to 140 percent of the Medicare outpatient prospective payment system 75 percent of usual and customary charges, except as otherwise provided by this subsection. Annually, the threemember panel shall adopt schedules of maximum reimbursement allowances for physicians, hospital inpatient care, hospital outpatient care, ambulatory surgical centers, work-hardening programs, and pain programs. An individual physician, hospital, ambulatory surgical center, pain program, or work-hardening program shall be reimbursed either the agreed-upon contract price or the maximum reimbursement allowance in the appropriate Page 2 of 4

PCS for HB 1351

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Section 2. Effective January 1, 2015, paragraph (b) of subsection (12) of section 440.13, Florida Statutes, is amended to read:

- 440.13 Medical services and supplies; penalty for violations; limitations.—
- (12) CREATION OF THREE-MEMBER PANEL; GUIDES OF MAXIMUM REIMBURSEMENT ALLOWANCES.—
- (b) It is the intent of the Legislature to increase the schedule of maximum reimbursement allowances for selected physicians effective January 1, 2004, and to pay for the increases through reductions in payments to hospitals. Revisions developed pursuant to this subsection are limited to the following:
- 1. Payments for outpatient physical, occupational, and speech therapy provided by hospitals shall be reduced to the schedule of maximum reimbursement allowances for these services which applies to nonhospital providers.
- 2. Payments for scheduled outpatient nonemergency radiological and clinical laboratory services that are not provided in conjunction with a surgical procedure shall be reduced to the schedule of maximum reimbursement allowances for these services which applies to nonhospital providers.
- 3. Outpatient reimbursement for scheduled surgeries shall be reduced from 75 percent of charges to 60 percent of charges.
 - 4. Maximum reimbursement for a physician licensed under Page 3 of 4

PCS for HB 1351

chapter 458 or chapter 459 shall be increased to 110 percent of the reimbursement allowed by Medicare, using appropriate codes and modifiers or the medical reimbursement level adopted by the three-member panel as of January 1, 2003, whichever is greater.

 $\underline{4.5.}$ Maximum reimbursement for surgical procedures shall be increased to 140 percent of the reimbursement allowed by Medicare or the medical reimbursement level adopted by the three-member panel as of January 1, 2003, whichever is greater.

Section 3. Except as otherwise provided in this act, this act shall take effect July 1, 2014.

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PCS for HB 1351

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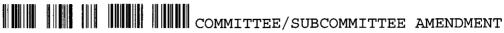
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INSURANCE & BANKING SUBCOMMITTEE

PCS for HB 1351 by Rep. Stone Workers' Compensation Fees

AMENDMENT SUMMARY March 19, 2014

Amendment 1 by Rep. Stone (Lines 32-44): Provides for hospital inpatient services and hospital outpatient services to be reimbursed, respectively, under Medicare's inpatient prospective payment system and Medicare's outpatient prospective payment system as follows: 140 percent of Medicare rates in 2015, 130 percent in 2016, and 120 percent in 2017 and thereafter.



PCB Name: PCS for HB 1351 (2014)

Amendment No. 1

COMMITTEE/SUBCOMM	ITTEE ACTION
ADOPTED	(Y/N)
ADOPTED AS AMENDED	(Y/N)
ADOPTED W/O OBJECTION	(Y/N)
FAILED TO ADOPT	(Y/N)
WITHDRAWN	(Y/N)
OTHER	

Committee/Subcommittee hearing PCB: Insurance & Banking Subcommittee

Representative Stone offered the following:

Amendment

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Remove lines 32-44 and insert: hospital care shall be based on 140 percent of the Medicare inpatient prospective payment system for calendar year 2015, 130 percent of the Medicare inpatient prospective payment system for calendar year 2016, and 120 percent of the Medicare inpatient prospective payment system for calendar year 2017 and thereafter. a schedule of per diem rates, Such maximum reimbursement allowances must to be approved by the three-member panel no later than October 1st of each year for the following calendar year, March 1, 1994, to be used in conjunction with a precertification manual as determined by the department,

PCS for HB 1351 al

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including maximum hours in which an outpatient may remain in



COMMITTEE/SUBCOMMITTEE AMENDMENT

PCB Name: PCS for HB 1351 (2014)

Amendment No. 1

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observation status, which shall not exceed 23 hours. No later than October 1st of each year for the following calendar year, the three-member panel must approve All all compensable charges for hospital outpatient care, which shall be reimbursed at 140 percent of the Medicare outpatient prospective payment system for calendar year 2015, 130 percent of the Medicare outpatient prospective payment system for calendar year 2016, and 120 percent of the Medicare outpatient prospective payment system for calendar year 2017 and thereafter, 75 percent of usual and customary charges, except as

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