

November 6, 2018

Mr. Lewis Velken, Village Manager North Bay Village 1666 Kennedy Causeway North Bay Village, FL 33141

Dear Mr. Velken,

I want to again thank you and the entire Village Commission for giving us the opportunity to represent North Bay Village on governmental affairs matters before the Florida Legislature and all Executive Branch agencies. We are extremely excited at the opportunity. This letter will serve as our Professional Services Agreement and this agreement is effective upon execution and will extend for a one-year period.

Our firm will be responsible for providing all traditional lobbying activities, including but not limited to, working with all members of the Florida House, Florida Senate, Governor's office and all Executive Branch agencies as indicated above. It will be our responsibility to seek sponsors for your various appropriations projects and/or any substantive bills or amendments that the Village so prioritizes and requests we pursue. We agree to work with the Village to identify priorities and will make ourselves available for meetings, workshops or any other appointments that we may, from time to time, determine to be necessary. We are ready to schedule meetings for your Commissioners when they seek appointments with lawmakers and we also agree to make all presentations in front of Committees of the Florida Legislature. You agree to fully educate us on all issues that the Village seeks in the process or any issues that we may need to resolve at various agencies.

In exchange for this representation, the City agrees to compensate our firm with an annual retainer of \$45,000 payable in twelve equal installments of \$3,750.00. This will be an all-inclusive representation including costs. We will work hard to maintain the confidence and trust you are placing in us. We will provide you with weekly reports during the Legislative Session and where appropriate reports, during the balance of the year following Committee Meetings. Please feel free to call on us 24 hours a day, 7 days a week, 365 days out of every year.

Assuming this meets with our mutual understanding, please execute and return one copy to our office in the enclosed envelope.

Sincerely,

Ronald L. Book, President & CEO

Ronald L. Book, P.A.

(Signature Page Attached)

REPLY 10:

Harbour Centre - 18851 N.E. 29th Avenue, Suite 1010 - Aventura, Florida 33180 - Telephone (305) 935-1866 - Fax (305) 935-9737

104 West Jefferson Street - Tallahassee, Florida 32301 - (850) 224-3427

Ronald L. Book, President and CEO

Brent Latham, Mayor

Dr. Ralph Rosado, Interim Village Manager

Daniel A. Espino, Interim Village Attorney

Graciela Mariot, Interim Village Clerk

Elora Riera, Village Clerk