

December 28, 2020

**Via Electronic Mail**

Michelle Robleto  
Executive Director  
Florida Life and Health Insurance Guaranty Association  
1400 Village Square Boulevard, Suite 3-13  
Tallahassee, Florida 32312

RE: Renewing Existing Agreements

Dear Mrs. Robleto:

On behalf of Meenan P.A. ("Firm") I want to thank you for the opportunity to continue assisting the Florida Life & Health Insurance Guaranty Association ("FLAHIGA").

This agreement extends the two existing agreements between the Firm and FLAHIGA, one for legal services, and the other for legislative representation, both dated February 12, 2020 and executed by Elizabeth Lindsay on behalf of FLAHIGA (the "Existing Agreements"). The existing agreements are renewed, as provided in each agreement, beginning February 13, 2021 and ending February 12, 2025. All terms and conditions of the Existing Agreements are unchanged, and the payment schedules contained therein are applied on a prospective basis each year through the remainder of the term of this renewal.

Please acknowledge your consent to the terms and conditions set forth in this letter by signing the original of this letter below and returning it to me.

We appreciate the opportunity to continuing our work on behalf of FLAHIGA.

Sincerely,



Timothy J. Meenan

TJM/ces



Michelle Robleto, Executive Director  
Florida Life & Health Insurance Guaranty Association  
December 28, 2020  
Page 2 of 2

I understand and agree to the terms and fee agreement outlined above and certify that I am duly authorized by Florida Life & Health Insurance Guaranty Association to retain Meenan P.A. in accordance with the terms set forth.

By: Elizabeth P. Lindsay  
Name: Elizabeth P. Lindsay  
Title: FLAHIGA Board Chair

Date: January 21, 2021



February 12, 2020

**Via Electronic Mail**

Elizabeth Lindsay, Chair  
Florida Life & Health Insurance  
Guaranty Association  
3740 Beach Blvd., Ste. 201A  
Jacksonville, FL 32207

Re: Letter of Agreement

Dear Ms. Lindsay:

On behalf of Meenan P.A., I want to thank you for the opportunity to assist the Florida Life & Health Insurance Guaranty Association ("FLAHIGA"). Our firm looks forward to working with you. This letter establishes the terms and conditions of our firm's representation, and of the legislative lobbying services we agree to render on FLAHIGA's behalf.

Our firm will represent FLAHIGA throughout 2020, regarding executive and legislative issues in Tallahassee. We will actively monitor the Florida Legislative Session regarding legislation and amendments affecting life and health insurer solvency, and any legislation affecting Chapter 631, Florida Statutes, including all guaranty funds and the Florida Health Maintenance Organization Consumer Assistance Plan. We will monitor all developments impacting FLAHIGA in all branches of government, including the Governor's Office, the Department of Financial Services, and the Office of Insurance Regulation.

This agreement will not include any regulatory or legal work for FLAHIGA other than set forth herein. As directed by FLAHIGA, we will draft and seek passage of legislation, or will stop unacceptable legislation and will take all steps necessary to accomplish your legislative agenda, including testifying before committees, meeting with regulators, House and Senate members and staff, the Governor's Office, and other industry lobbyists impacted by your legislation.

In connection with this engagement our firm will be paid \$30,000.00. This fee will be paid in one installment in February 2020. This fee will be placed into our firm's Trust Account and will be moved into our firm's operating account as it is earned.

In addition to flat fees, our firm will be entitled to payment or reimbursement for costs and expenses such as lobby registration fees, mail and courier charges, and when necessary or advisable, travel expenses, WestLaw and other necessary costs. FLAHIGA agrees to pay us for such expenditures plus sales tax if required by Florida law. However, our firm will not charge FLAHIGA for meals and entertainment associated with lobbying legislation. Our firm agrees to notify FLAHIGA in advance of any actions or undertakings which might require unusually high legal expenses and costs to discuss possible alternatives and/or obtain advance approval of such expenses and costs.



We will bill FLAHIGA directly for the costs and expenses monthly. If the full amount is not paid within thirty (30) days thereafter, interest will commence to accrue at the rate of one and one half percent (1.5%) per month. If FLAHIGA has any disagreement about the amount of the bill, FLAHIGA must advise us in writing within ten (10) days; otherwise FLAHIGA agrees to the amount of its bill to the date of the billing statements. FLAHIGA's cooperation in promptly paying all outstanding monies due will be appreciated.

Florida law requires reporting of fees paid by FLAHIGA to our firm for lobbying. If FLAHIGA would like a copy of the statute, our firm will provide them along with our firm's policy on reporting fees. The Florida House of Representatives has disclosure regulations on lobbyists for the 2019 Florida Legislative Session. Our firm is now required to disclose our representation of FLAHIGA and we must disclose with specificity all issues which you direct us to pursue in the House. Your signature below indicates your approval to waive the attorney-client privilege related to our compliance with House rules on the issues we must disclose. If we do not disclose the issue with specificity, including bill numbers and amendment numbers we support or oppose, we may not, under the rules, lobby on that issue in the House.

The term of this Agreement shall begin on January 31, 2020, and continue until January 31, 2021 unless renewed by written agreement of the parties. FLAHIGA has the right to discharge our firm, and our firm has the right to withdraw, for any reason at any time upon reasonable notice. If our firm is discharged, FLAHIGA will take all steps necessary to free our firm of any obligation to perform further services, including the execution of any documents necessary to complete our firm's withdrawal, subject, of course, to any requirements of the applicable Rules of Professional Conduct.

In the event of our firm's withdrawal or discharge, our firm will be entitled to payment for all fees for services provided before the date of our withdrawal or discharge. Our firm also will be entitled to reimbursement of any costs and expenses paid or incurred on FLAHIGA's behalf up to the date of withdrawal or discharge. Any remaining balance in our trust account will be promptly mailed to you.

The only way we can continuously provide FLAHIGA with legal service is for FLAHIGA to pay its fees and cost charges when FLAHIGA receives its monthly billing statement. In fairness to all our clients, no lawyer in our office may continue working on a file in the event the previous billing statement has not been paid. In this event, we reserve the right to cease legal work and withdraw from the case. Notwithstanding these provisions, our firm may also terminate this Agreement at any time should we determine we cannot provide FLAHIGA with adequate representation.

Any dispute arising out of this agreement shall be submitted to arbitration pursuant to Chapter 682, Florida Statutes, in Leon County, Florida.

Elizabeth Lindsay, Chair  
Florida Life & Health Insurance Guaranty Association  
February 12, 2020  
Page 3 of 3

Your signature below acknowledges that FLAHIGA has agreed to be responsible for the fees and expenses generated on its behalf in this matter. In the event it fails to fulfill its obligation to our firm, our firm shall be entitled to attorney fees if required to collect on the debt owed.

Our firm shall assure that any attorney assigned to this account for any reason will not have any conflict of interest with any other individual, organization or party seeking to do business with or taking legal actions against FLAHIGA.

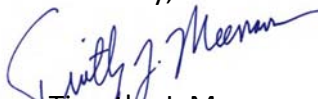
Our firm agrees that all communications and dealings with FLAHIGA will be considered privileged information and shall remain confidential unless otherwise dictated or authorized by FLAHIGA. Attorneys will not voluntarily comment or act as public spokespersons for FLAHIGA without appropriate authorization.

Our document retention policy for FLAHIGA document shall conform to the FLAHIGA document retention policy.

If this letter does not correctly reflect your understanding of the terms and conditions of our firm's representation of FLAHIGA in the above referenced matter, please notify our firm immediately. Additionally, I ask that you acknowledge your consent to the terms and conditions set forth in this letter by signing the original of this letter in the appropriate space and return it to me.

If you ever have any questions or concerns please contact me at (850) 425-4000. We look forward to working with you on this matter.

Sincerely,



Timothy J. Meenan

TJM/lba

I understand and agree to the terms and fee agreement outlined above and certify that I am duly authorized by the Florida Life & Health Insurance Guaranty Association to retain the law firm of Meenan P.A. in accordance with the terms set forth. I also authorize Meenan P.A. to disclose information to the Florida House of Representatives regarding the specific issues Meenan P.A. will represent FLAHIGA on during the 2020 Florida Legislative Session.

By: Elizabeth Lindsay  
Name: Elizabeth Lindsay  
Title: Chair, FLAHIGA Board

Date: 02-21-2020



**REFERENCE NUMBER**  
 7A85917E-BB61-46AF-9522-44767A982D2E

**TRANSACTION DETAILS**

**Reference Number**  
 7A85917E-BB61-46AF-9522-44767A982D2E

**Transaction Type**  
 Signature Request

**Sent At**  
 02/21/2020 13:50 EST

**Executed At**  
 02/21/2020 14:47 EST

**Identity Method**  
 email

**Distribution Method**  
 email

**Signed Checksum**  
 3df697bf78147be9d516931f6632efb939fe835340f8785a8f30bf4e8b3efe2c

**Signer Sequencing**  
 Disabled

**Document Passcode**  
 Disabled

**DOCUMENT DETAILS**

**Document Name**  
 Flahiga 2020 Legislative Session Loa 021220

**Filename**  
 flahiga\_2020\_legislative\_session\_loa\_021220.pdf


**Pages**  
 3 pages

**Content Type**  
 application/pdf

**File Size**  
 116 KB

**Original Checksum**  
 c519af3d1839c8af3efc794f95391ef0ff6be95ce71b6c12443d35707da2ad27

**SIGNERS**

SIGNER	E-SIGNATURE	EVENTS
<p><b>Name</b>            Beth Lindsay</p> <p><b>Email</b>            elizabeth.lindsay@voya.com</p> <p><b>Components</b>            4</p>	<p><b>Status</b>            signed</p> <p><b>Multi-factor Digital Fingerprint Checksum</b>            8769864b330c7d40d05673b95ba0275587b56b4422cf60a66f5f127afb53d85</p> <p><b>IP Address</b>            104.129.204.76</p> <p><b>Device</b>            Internet Explorer via Windows</p> <p><b>Drawn Signature</b></p>  <p><b>Signature Reference ID</b>            589A2917</p> <p><b>Signature Biometric Count</b>            1330</p>	<p><b>Viewed At</b>            02/21/2020 14:44 EST</p> <p><b>Identity Authenticated At</b>            02/21/2020 14:47 EST</p> <p><b>Signed At</b>            02/21/2020 14:47 EST</p>

**AUDITS**

TIMESTAMP	AUDIT
02/21/2020 14:47 EST	Beth Lindsay (elizabeth.lindsay@voya.com) signed the document on Internet Explorer via Windows from 104.129.204.76.
02/21/2020 14:47 EST	Beth Lindsay (elizabeth.lindsay@voya.com) authenticated via email on Internet Explorer via Windows from 104.129.204.76.
02/21/2020 14:44 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 173.234.50.4.
02/21/2020 14:43 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 34.231.157.157.
02/21/2020 14:43 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 104.129.204.76.
02/21/2020 13:58 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 34.232.127.140.
02/21/2020 13:54 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 52.44.93.197.
02/21/2020 13:54 EST	Beth Lindsay (elizabeth.lindsay@voya.com) viewed the document on Internet Explorer via Windows from 104.129.204.76.
02/21/2020 13:50 EST	Beth Lindsay (elizabeth.lindsay@voya.com) was emailed a link to sign.
02/21/2020 13:50 EST	Brad Taman (brad@flahiga.org) created document 'flahiga_2020_legislative_session_loa_021220.pdf' on Chrome via Windows from 73.104.184.191.