

FIRST AMENDMENT TO AGREEMENT

THIS FIRST AMENDMENT TO AGREEMENT is made and entered into by and between:

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

BALLARD PARTNERS, INC.
(hereinafter referred to as "VENDOR"),
having its principal place of business at
201 East Park Avenue, 5th Floor
Tallahassee, Florida 32301

WHEREAS, SBBC and VENDOR entered into an Agreement with a commencement date of **January 1, 2020** and expires on **December 31, 2022** (hereafter "Agreement") for the purpose of providing Federal and State Lobbying Services for the District; and

WHEREAS, section 2.01 of the Agreement permits two (2) additional one (1) year renewal options; and

WHEREAS, SBBC wishes to exercise the first one (1) year renewal option of the Agreement; and

WHEREAS, the parties mutually desire to amend certain provisions of the Agreement through this First Amendment to Agreement (hereafter "First Amendment").

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1.01 **Recitals.** The parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

1.02 **Term of Agreement.** Pursuant to section 2.01 of the Agreement, the term of the Agreement is hereby extended from **January 1, 2023** ("Effective Date") through **December 31, 2023**, unless terminated earlier pursuant to section 3.05 of the Agreement.

1.03 **Order of Precedence among Agreement Documents.** In the event of a conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

First: This First Amendment to Agreement, then;
Second: Agreement, then;
Third: Proposal submitted by VENDOR

1.04 **Amended Provisions.** The parties hereby agree to the following amended provisions to the Agreement:

(a) **The following provisions replace the respective provisions in the Agreement, by interlineation, as follows:**

2.04 **Cost of Services.** SBBC shall pay VENDOR for services rendered under this Agreement at a monthly cost of Five Thousand Dollars (\$5,000) per month for forty-eight (48) months, for a total of \$240,000 for the term of the Agreement. SBBC shall remit payment to VENDOR within at least 30 days after receipt of the monthly invoice. This cost will provide full-scale, comprehensive representation at the executive and legislative levels of the state government as provided in the Scope of Services, **Attachment B** of the Agreement.

1.05 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.

1.06 **Authority.** Each person signing this First Amendment to Agreement on behalf of either party individually warrants that he or she has full legal power to execute this First Amendment to Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this First Amendment to Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this First Amendment to Agreement on the Effective Date.

[THIS SPACE INTENTIONALLY LEFT BLANK; SIGNATURE PAGES FOLLOW]

FOR SBBC:

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

ATTEST:

By *Lori Alhadeff*
Lori Alhadeff, Chair

Date 12/13/2022

Vickie L. Cartwright
Dr. Vickie L. Cartwright,
Superintendent of Schools

Approved as to Form and Legal Content:

Eric Abend

Digitally signed by
Eric Abend
Date: 2022.10.31
08:02:17 -04'00'

Office of the General Counsel

[THIS SPACE INTENTIONALLY LEFT BLANK; SIGNATURE PAGE FOLLOWS]

FOR VENDOR:

(Corporate Seal)



BALLARD PARTNERS, INC.

ATTEST:

By Brian D. Ballard
Signature

, Secretary

Printed Name: Brian D. Ballard

Title: President

-or-

[Signature]
Witness

[Signature]
Witness

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF FLORIDA

COUNTY OF LEON

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 10/25/2022 (date) by Brian D. Ballard, President (name of officer or agent, title of officer or agent) of Ballard Partners, Inc. (name of corporation acknowledging), a Florida (state or place of incorporation) corporation, on behalf of the corporation. He/she is personally known to me or has produced _____ (type of identification) as identification and who did/ did not first take an oath this 25th day of October, 2022.

My Commission Expires:

Shanna Kaye Crawley
Signature – Notary Public



(SEAL)

Shanna Kaye Crawley
Printed Name of Notary

GG 259382
Notary's Commission No.