

**HARRELL GOVERNMENTAL CONSULTING, LLC**  
1625 METROPOLITAN CIRCLE, SUITE A  
TALLAHASSEE, FLORIDA 32308

January 10, 2023

The Honorable Anne Gannon  
Palm Beach County Tax Collector  
301 North Olive Avenue, 3rd Floor,  
West Palm Beach, FL 33401  
[AGannon@pbctax.com](mailto:AGannon@pbctax.com)

Dear Anne,

I am excited about the opportunity to continue working to serve your Florida governmental needs. As such, this Consulting Agreement ("Agreement") between Harrell Governmental Consulting, LLC ("Harrell" or the "HGC") and the Palm Beach County Tax Collector ("PBCTC" or the "Client") is to assist and provide services related to State of Florida government relation matters.

This Agreement confirms the terms on which Harrell Governmental Consulting will provide government relation services on behalf Palm Beach County Tax Collector before the State of Florida legislative and executive branches with respect to legislative and executive branches governmental needs including but not limited pursuing legislation for the collection of bed taxes by county taxing authorities (the "services"). The Services furnished hereunder are consulting services only and are not legal services.

The scope of Services shall include but not be limited to overseeing a team that will assist in the introduction, final passage and signage of legislation in the Florida House of Representatives and the Florida Senate that will require the collection of taxes on vacation rental properties statewide as well as other issues raised by PBCTC.

This may also include legislative bill drafting; meeting with legislative members and leadership as needed; supporting the legislation passage via the Committee process; working with other members of the lobbying core, both supportive and adverse, and subsequent dialogue with the Governor's Office regarding any relevant veto or non veto efforts.

The fee for PBCTC for Harrell's Governmental Consulting Services for the term January 1st through December 31, 2023 is \$ 90,000. Client agrees to pay the fee for the Services requested in

twelve (12) monthly installments of \$7,500 each. Harrell agrees to provide monthly statements prior to each month for the Services according to the above schedule which will be due upon receipt

Monthly billings may also include reasonable expenses incurred in providing these Services. Expenses include but are not limited to items such as meals, travel cost, and delivery/messenger services.

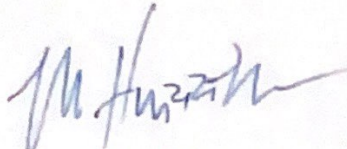
Expense in excess of \$500 will be preapproved when possible. If you have any questions concerning a statement, please call me at (850)321-7582.

This Agreement shall automatically renew at the end of each term unless either party provides written notice by November 1 of the calendar year of its intent to not renew. During the Term, either party may terminate this Agreement in the event of a material breach by the other if such material breach is not remedied within 30 days of written notice from the non-breaching party about the alleged issue. Additionally, either party may terminate this Agreement by providing sixty (60) days notice to other, however, Hall shall be paid any fees and expenses due through the date of termination.


Client acknowledges that compliance with the Florida Lobbying Disclosure Law requires all lobbyists to register identify their lobbying clients, identify the main business of their lobbying clients and make quarterly reports of the amount of compensation (including expenses) paid to or billed for lobbying activities for which they are lobbying.

I look forward to continuing to work with you as we pursue opportunities on behalf of the Palm Beach County Tax Collector.

Sincerely,



Michael P. Harrell

Agreed and accepted this 25 <sup>March</sup> day of ~~January~~, 2023. 

Palm Beach County Tax Collector

By: Anne M. Gannon

Anne Gannon, Palm Beach County Tax Collector